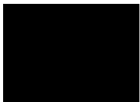

Studies in Philanthropy
#31

**Patterns of Corporate
Philanthropy**

A Mandate for Reform

Christopher Yablonski

Preface by Mona Charen



CAPITAL
RESEARCH CENTER

About the Author

CHRISTOPHER YABLONSKI is a Research Associate at Capital Research Center and administrator of CRC's database of nonprofit organizations, tracking their activities, funding, and leadership. He also edited CRC's *Mandate for Charity: Policy Proposals for the Bush Administration*. Yablonski earned a B.A. in Public Policy and Religion from the College of William & Mary. He has worked for former U.S. Representative Frank Riggs, and in the Political Section of the U.S. Embassy in Moscow, Russia. His writings have been published in *Alternatives in Philanthropy*, *Cato Policy Analysis*, *Foundation Watch*, *Philanthropy, Culture & Society*, and *The Washington Times*.

ACKNOWLEDGMENTS. The author would like to thank all past and present CRC staff, including John Carlisle, Noelle Connors, Hitesh Dev, Megan Dively, Amanda Finger, Emily Grant, Neil Hrab, Meredith Messing, Gregory Miller, Christopher Morris, Matthew Roche, Ivan Osorio, Joseph Ura, and Nicholos Venditti. The research of Eric Blowers, James Davidson, Ian DeZalia, Anthony Frascarelli, and Aaron Huber was essential in compiling this study. Special thanks go to Morgen Bergman, Mona Charen, Patrick Reilly, and Loren Smith, Jr.

Preface

It's always amusing to hear left-wing critics assail the alleged right-wing bias of the media. Ordinary mortals know that this doesn't pass the laugh test. But some listeners to National Public Radio believe it. Anyway, since they can never point to actual evidence from the coverage itself, they point for proof to the "corporate" ownership of CNN, NBC and the rest. Their unstated premise is that if corporations are involved, we must be in the presence of right-wing influence.

Would that it were so. One hates to burst anyone's bubble, but most corporations are anything but conservative. The Capital Research Center has been following patterns of corporate philanthropy for 14 years, and has found that most companies and foundations give 4 times as much money to left-wing groups and causes than to right-wing ones - often to the disadvantage of the companies themselves. In 1997, the latest year for which data are available, corporations gave 4 times as much to left-leaning charities and public-policy advocates than to right-leaning ones. Corporations like Aetna, Merrill Lynch, Georgia Pacific and Target Stores - along with many others - donated \$31.7 million to left-of-center groups advocating bigger government, more regulation and higher taxes, vs. only \$8.1 million to groups advocating free market solutions, lower taxes and conservative reform.

In the aggregate, this works against the interests of the corporations themselves, that presumably prefer, if only for business reasons, lower taxes and less regulation. But in some cases, corporate giving is even more directly at odds with the interests of the corporations.

Leading automotive and oil companies, for example, heavily bankroll environmental groups that seek to impose greater regulation on their very industries. President Clinton's National Science and Technology Council, for example, released a report in 2000 on global warming that was heavily influenced by the World Wildlife Fund, the World Resources Institute and the Progressive Policy Institute's Center for Environmental Economics—all left-of-

center groups advocating more regulation and higher taxes. The Clinton administration was certainly within its rights to issue such a report. But guess who sponsors the environmental groups who took such a large role? BP Amoco, DaimlerChrysler, Ford and General Motors.

Among the 10 largest recipients of corporate public affairs grants, nine are either liberal or leftist. These include the Brookings Institution, The Nature Conservancy, and the National Urban League. The one more conservative beneficiary is the U.S. Chamber of Commerce, which is only center-right. The American Enterprise Institute (which leans right, but does host several center-left scholars) ranked 11th in terms of grants received.

Nearly all of the major corporate donors in America shy away from contributing to faith-based charities. There is no constitutional impediment to their making such grants. Nevertheless, GM gave only 2.3 percent of its gifts in 1997 to faith-based charities. The numbers were similar for other major donors like IBM, Citigroup (whose official explanation denies funds to religious groups "unless they are engaged in a significant project benefiting the whole community") and GE. Perhaps President Bush's emphasis on including faith-based organizations among those competing for government grants will alter this pattern.

Corporations are also highly vulnerable to intimidation and shakedowns. Jesse Jackson has perfected the art. Through his 501(c)(3), the Citizenship Education Fund, he has pressured major Wall Street firms to pony up contributions to himself and his friends on pain of lawsuits, boycotts and other forms of protest. AT&T, for example, contributed \$425,000 to CEF after Mr. Jackson agreed to withdraw his opposition to a merger with TCI. AT&T also hired two companies associated with Mr. Jackson to manage billions of dollars in bond offerings.

Mr. Jackson pulled the same stunt when SBC and Ameritech proposed to merge. When Mr. Jackson withdrew his opposition, he pocketed \$500,000 from each company.

The Capital Research Center found these corporate givers to be very secretive about their philanthropy. CRC had to resort to publicly available IRS data for most of its information.

But shareholders are not so handicapped. They can and should demand to know how boards of directors are fulfilling their duties. Is it possible that they, too, have bought the propaganda that corporations are right wing?

Mona Charen

Adapted from the Ms. Charen's column "Corporate Purr-meter," The Washington Times, June 20, 2001. Reprinted by permission of Mona Charen and Creators Syndicate, Inc.

© 2001 Creators Syndicate, Inc.

Contents

Preface	iii
Section One	
Summary Essay: <i>A Mandate for Reform</i>	1
Findings	3
The Art of the Shakedown	6
Corporate-Backed Environmentalism	9
Faith-Based Charity: Corporate Philanthropy's Blind Spot	10
Reforming Corporate Philanthropy	12
What Are They Hiding?	13
Methodology	13
Section Two	
Corporations	
Company Profiles	19
Companies Not Listing Grants	95
Section Three	
Nonprofit Public Affairs Organizations	115

Section One

Summary Essay

A Mandate for Reform

Corporate support for big-government liberal advocacy groups is at an all-time high. This continuing trend underscores the debate over the role of charity sparked earlier this year by the Bush Administration. Lost in the controversy over taxpayer funding of faith-based institutions is a host of other issues, in particular the role that corporate philanthropy should play in expanding private-sector giving.

Businesses are an integral component of charitable giving. Many companies fund charities, and the profits they generate ultimately fuel grantmaking foundations. Yet *Patterns of Corporate Philanthropy: A Mandate for Reform* finds that many major corporations fund nonprofit political advocacy groups that work against the interests of free markets. Many support groups whose missions are inimical to the very system that allows businesses to thrive.

For fourteen years, *Patterns* has tracked philanthropic giving by the largest publicly held corporations in America. The survey focuses on a particular type of corporate giving: grants to political advocacy organizations. These include think tanks, environmental organizations, minority groups, and other organizations that seek to affect public policy.

Patterns examines corporate giving by the 250 largest publicly held companies (as ranked by Forbes magazine according to sales) to hundreds of public affairs organizations. Based on a 1-to-8, Left-to-Right rating scale, we rank companies according to the size of their grants and the ideology of recipient organizations. Table I shows the "Ten Best" and "Ten Worst" corporate givers for 1997. We rate CIGNA the best giver and PNC Bank the worst.

The year 1997 is the most recent for which we have comprehensive corporate giving data. Slow corporate reporting and lack of cooperation contributed to this delay. Fortunately,

SECTION ONE

Table I
Best and Worst Corporate Givers to Nonprofit Public Affairs

(includes only corporations that gave \$250,000 or more to nonprofit public affairs)

Ten Best Corporate Givers

1997				1996			
No.	Company	Rating	Grade	No.	Company	Rating	Grade
1.	Cigna	5.65	B	1.	Cigna	5.72	B
2.	Chrysler (now owned by DaimlerChrysler)	4.99	C	2.	Dow Chemical	5.51	B
3.	American International Group	4.90	C	3.	McDonnell Douglas (now owned by Boeing)	5.23	C
4.	Weyerhaeuser	4.77	C	4.	Eli Lilly	5.13	C
5.	Archer Daniels Midland	4.69	C	5.	Wal-Mart Stores	5.01	C
6.	Exxon (now Exxon Mobil)	4.64	C	6.	Nabisco Group Holdings	4.87	C
7.	Texaco	4.59	C	7.	Emerson Electric	4.78	C
8.	Bristol-Myers Squibb	4.56	C	8.	General Motors	4.75	C
9.	Pharmacia Corporation	4.52	C	9.	Bristol-Myers Squibb	4.61	C
10.	Procter & Gamble	4.46	D	10.	Exxon (now Exxon Mobil)	4.53	C

Ten Worst Corporate Misgivers

1997				1996			
No.	Company	Rating	Grade	No.	Company	Rating	Grade
1.	PNC Bank	2.59	F	1.	Freddie Mac	2.31	F
2.	Sara Lee	2.76	F	2.	Sara Lee	2.48	F
3.	May Department Stores	2.82	F	3.	PNC Bank	2.60	F
4.	Target Stores	2.83	F	4.	J.P. Morgan & Company (now owned by Chase Manhattan)	2.77	F
5.	Freddie Mac	2.85	F	5.	Travelers (now owned by Citigroup)	2.78	F
6.	Schering-Plough (tie)	3.00	D	6.	Dayton Hudson	2.82	F
6.	NIKE (tie)	3.00	D	7.	Allstate	2.85	F
8.	Merrill Lynch	3.02	D	8.	Pacific Bell (now owned by SBC)	2.87	F
9.	Georgia-Pacific	3.07	D	9.	BankBoston (now owned by FleetBoston)	2.90	F
10.	Winn-Dixie Stores	3.10	D	10.	May Department Stores	2.92	F

information technology is speeding this process and will help us erase the time-lag in the future.

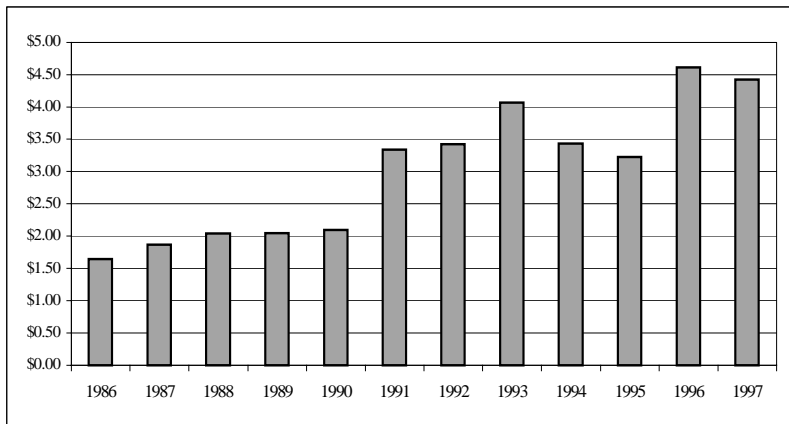
As in the past, this year's *Patterns* finds that corporations in 1997 gave far more to organizations seeking bigger government than to those seeking less regulation, spending, and lower taxes. In fact, corporate funding to big-government organizations is at a near all-time high.

Findings

This year's study finds support for left-wing causes nearly matching 1996 levels. In 1996, the nonprofit Left successfully mined more corporate funding than ever before. For every \$1.00 major corporations gave to conservative and free-market groups, they gave \$4.61 to organizations seeking more government. Table II shows that the ratio is little changed for 1997: \$4.41/Left versus \$1.00/Right.

Table II
Left – Right Dollar Ratio

Amount Flowing to the Nonprofit Left for Every \$1 to the Right



SECTION ONE

Last year's *Patterns* identified \$38.7 million in corporate grants to left-of-center groups, compared to \$8.4 million to right-of-center groups Right (see Table III). In 1997, companies continued to fund groups on the Right at approximately the same level: \$35.7 million to the Left and \$8.1 million to the Right. And as in the past, groups comprising what we identify as the "Establishment Left" received the most corporate grants: \$31.7 million. Funding for this category accounts for 64 percent of the \$49.3 million given to public affairs groups by major corporations. Table IV shows that nine of ten largest 1997 public affairs grant recipients were on the Left.

Table III
Ideological Distribution of Public Affairs Grants

Rating	\$ (Millions)	% of Total	Classification	\$ (Millions)	% of Total	\$ (Millions)	% of Total
Unranked	4.558	9.25					
1-Radical Left	0.000	0.00	} Change-Oriented Left	4.025	8.17	} Left	35.706
2-Left	4.025	8.17					
3-Liberal	25.715	52.18	} Establishment Left	31.681	64.29	}	
4-Center-Left	5.966	12.11					
5-Center	0.911	1.85	} Centrist	0.911	1.85		
6-Center-Right	3.160	6.41	} Establishment Right	3.160	6.41		
7-Conservative	1.049	2.13	} Change-Oriented Right	4.945	10.03	} Right	8.105
8-Market Right	3.895	7.90					

Total 1997 corporate funding to public affairs groups: \$49.279 million
Funding Differential: \$4.41/Left to \$1/Right

Of the companies we evaluated, 45 gave at least \$250,000 or more to public affairs groups, and 14 gave more than \$1 million each. We gave letter grades to companies giving over \$250,000 based on our calculation of their ideological giving patterns. For 1997 giving, no company earned an "A." Only CIGNA earned a "B," and there were eight "C"s, 31 "D"s, and five "F"s. In other words, 80 percent of the biggest corporate public affairs givers received a "D" or "F."

Table IV
Top 40 Nonprofit Public Affairs Organizations
Receiving Corporate Contributions

1. National Urban League & Affiliates ³	\$3,917,444
2. Council on Foreign Relations	\$2,195,050
3. Enterprise Foundation ³	\$1,940,750
4. Brookings Institution ⁴	\$1,722,000
5. U.S. Chamber of Commerce & Affiliates ⁶	\$1,517,029
6. American Heart Association ³	\$1,303,985
7. Conservation International ³	\$1,298,500
8. Nature Conservancy ³	\$1,285,145
9. National Education Association ³	\$1,243,105
10. NAACP ²	\$1,052,650
11. American Enterprise Institute ⁷	\$965,000
12. American Cancer Society ³	\$943,509
13. Families & Work Institute ³	\$850,000
14. Accion International ³	\$846,128
15. Institute for East-West Studies	\$793,000
16. Center for Strategic & International Studies ⁶	\$760,000
17. Economic Strategy Institute	\$575,000
18. Committee for Economic Development ³	\$547,500
19. American Federation for Aging Research ⁴	\$519,000
20. Carter Center ³	\$480,000
21. Ethics Resource Center ⁴	\$412,500
22. Anti-Defamation League ³	\$406,800
23. Points of Light Foundation ⁴	\$395,000
24. Public Education Network ⁴	\$394,200
25. National Council of La Raza ³	\$392,000
26. ACORN ²	\$385,000
27. National Council of Negro Women ³	\$381,667
28. Education Commission of the States ⁴	\$378,900
29. National Council on the Aging ³	\$363,500
30. Rand Corporation ⁵	\$360,000
31. Students in Free Enterprise ⁸	\$350,500
32. Heritage Foundation ⁸	\$341,000
33. National Alliance of Business ⁴	\$331,000
34. National Head Start Association ³	\$325,705
35. Childrens Health Fund ³	\$325,000
36. Child Welfare League of America ³	\$320,000
37. Citizens for a Sound Economy ⁸	\$317,000
37. Institute for International Economics	\$317,000
39. American Council on Science & Health ⁸	\$299,000
40. Resources for the Future ⁴	\$280,000

SECTION ONE

The "Ten Best" and "Ten Worst" corporate givers are taken from the letter grade list. Companies that made large gifts to public affairs groups are somewhat less polarized this year than last. All ranks in the "Ten Best" table have slightly lower ratings than in 1996, while every company on the 1997 "Ten Worst" list has a rating just a little better than the company in the same position last year. Sadly, the "Ten Best" list includes one "D" grade—Procter & Gamble—and six of the "Ten Worst" companies received "F" grades.

The lowest-rated giver is PNC Bank. This Pittsburgh-based bank earned a rating of 2.59 by making grants to radical groups like New Jersey Citizen Action and ACORN (Association of Community Organizations for Reform Now). PNC has stubbornly hovered on the "Ten Worst" list for years. The company's actual rating is practically unchanged from last year, but again the rankings on the "Ten Worst" list improved slightly in 1997.

The federally chartered mortgage lending company Freddie Mac, last year's worst "misgiver," improved its rating, as did Sara Lee. J.P. Morgan is not on this year's list because we found less than \$250,000 in gifts to public affairs by that firm which has since been absorbed by Chase Manhattan. A few other companies on the 1996 "Ten Worst" list are also off this year's because they merged with other companies: Pacific Bell is now part of SBC; BankBoston merged into Fleet Financial to form Fleet Boston; and Travelers Group merged with Citicorp to form Citigroup. As with PNC Bank, giving by May Department Stores and Target Stores (formerly Dayton Hudson) either worsened or remained unchanged in 1997.

This year Allstate is the only company to make it out of the "Ten Worst" list because of improved giving. But the company still earned a "D" and a rating of 3.54/Center-Left. However, Allstate grants to Citizens for a Sound Economy and the National Center for Neighborhood Enterprise took off some of the edge for its continued support for the Urban League and radical groups like the National Training & Information Center.

The Art of the Shakedown

Many advocacy groups win corporate funding by threatening lawsuits and boycotts and by petitioning government regulatory bodies. Regulatory policies, in particular, give corporations a built-

in incentive to payoff left-wing activists. In effect, this rewards activist groups hostile to business. Finance and telecommunications companies are particularly vulnerable to activist pressure groups that intimidate and cajole them into making grants. This type of giving is likely to continue until new public policies reduce the incentives for corporate appeasement.

ACORN is a prime example of a corporate shakedown operation. It uses the Community Reinvestment Act (CRA) to pressure lending institutions into making low-interest loans. By threatening to use CRA provisions to hold up federal approval of bank mergers and acquisitions, ACORN, its affiliates, and other ACORN-like groups have forced banks to make billions of dollars in high-risk loans. These agreements often include hefty payoffs to activist groups that file the complaints. In 1997 alone, ACORN affiliates across the country secured \$385,000 in contributions from leading companies.

In 1999, ACORN and other groups received a pledge from BankAmerica and NationsBank to provide \$350 billion over the next ten years in low-income and minority loans. Activists also secured a ten-year pledge of \$115 billion from the merger of Citicorp and Travelers. To avoid regulatory complications, both "community-reinvestment" pledges were made on the day each merger was announced. Yet these payoffs often backfire. Many of the same banks that fund ACORN and its allies find themselves battling the same groups over issues like proposed "living wage" laws and local restrictions on automatic teller machine fees. Recently, ACORN even attacked New York City's efforts to reform failing schools. ACORN's groundless accusations of racism and exploitation on the part of Edison Schools, Inc. convinced parents in five of city's worst public schools to vote against Edison's plan to run them as charter schools.

Threats of boycotts and lawsuits also generate corporate misgiving. Rev. Jesse Jackson is the most accomplished practitioner of this type of philanthropic manipulation. Example: in 1997, Jackson's Rainbow/PUSH Coalition netted \$2 million from Viacom and other communications companies by petitioning the Federal Communications Commission to block mergers and deny broadcast licenses on the basis of alleged racial discrimination.

SECTION ONE

Earlier this year CRC released a major report on Jackson and his myriad organizations. Author Patrick Reilly investigated Jackson's tactics in the April 2001 issue of *Organization Trends*. He explained why they work: "Up to now, corporate leaders have found it easier to make quiet contributions to Jackson's nonprofits than to engage him in public battles." In recent years, Jackson's principal vehicle for corporate fundraising has been the Wall Street Project—a New York City office sponsored by his 501(c)(3) Citizenship Education Fund (CEF). The Project pressures major companies, particularly financial-services firms, into accepting racial preferences in hiring and making investments favored by Jackson. More often than not, Jackson's corporate targets cooperate and sponsor his organizations or his allies along the way. Thus CEF benefits directly from the Wall Street Project and from similar operations in Chicago, Cleveland, Los Angeles, and Silicon Valley.

Reilly exposes several companies duped by Jackson's shakedown. The rash of telecommunications mergers in 1999 was particularly lucrative for Jackson's operation. These companies would rather pay a toll to Jackson than risk his interference before the public and the FCC:

- AT&T gave \$425,000 to CEF in 1999 after Jackson withdrew his opposition to AT&T's merger with TCI. AT&T subsequently hired two companies associated with Jackson to manage billions of dollars in bond offerings. Both bond-managers turned out to be donors to CEF.
- Jackson endorsed the SBC-Ameritech merger, but only after both companies gave CEF \$500,000. Jackson previously opposed the merger.
- Bell Atlantic donated \$1 million to Jackson groups after Jackson publicly endorsed the GTE-Bell Atlantic merger into Verizon. The new company also pledged \$300,000 to Jackson's groups over three years.

Of course, Jackson's own personal and financial scandals might make him a less attractive prospect for corporate philanthropy. Yet his model lives on. His former protégé, Rev. Al Sharpton, and others already emulate him. Jackson's past success only demonstrates how pliant companies can be when they wish to avoid criticism.

Corporate-Backed Environmentalism

Corporate support for the environmental movement deserves a special focus. The sad truth is that corporate donations to pro-regulation environmentalists lead to more regulation of companies making these grants. The cost of this foolish behavior is eventually passed on to consumers.

The issue of global warming is a case in point. Last year, CRC discovered that leading automotive and oil companies were bankrolling environmental groups working closely with the Clinton Administration to support more regulation of the automotive and oil industries. In June 2000, President Clinton's National Science and Technology Council (NSTC)-which included representatives of several corporate-backed liberal environmental groups-released a report detailing the findings of the National Assessment on Climate Change that analyzed the potential consequences of climate variability and its impact on the United States. Examining how to adapt to climate change, the report called for yet another "public-private partnership."

The Assessment, which contains data from U.S. and foreign government agencies, also relies on information obtained from environmental groups. An appendix to the Assessment acknowledges their representatives for help in preparing the report. They include Kathryn Fuller of the World Wildlife Fund (WWF), Anthony Janetos of the World Resources Institute (WRI), and Debra Knopman of the Progressive Policy Institute's (PPI) Center for Environmental Economics. Each of these organizations advocates higher energy taxes and command-and-control regulations that harm both the automotive and oil industries.

The Washington, D.C.-based Competitive Enterprise Institute recently filed a lawsuit against the NSTC alleging that the Council politicized its work by holding meetings that were closed to the public and spent appropriated money to publish a report before completing a full scientific inquiry. Why then are BP Amoco, DaimlerChrysler, Ford, and General Motors supporters of groups participating in the National Assessment? BP Amoco gave WRI \$40,000 in 1996 and 1997, and PPI received \$30,000 from 1996 to 1998. DaimlerChrysler gave WWF \$20,000 in 1996 and 1997. Ford

SECTION ONE

gave \$200,000 to WWF in 1996 and 1997 and \$149,621 to WRI from 1996 to 1998. GM gave WWF \$35,000 in 1997.

Faith-Based Charity: Corporate Philanthropy's Blind Spot

Even though big-government advocacy groups are far from what most people consider charity, corporate support for them persists. Traditional charities serve people in need and seek the betterment of local communities. Many of the most effective charities are religious or depend primarily on volunteers. These organizations, not advocacy groups, deserve a higher priority in corporate giving.

The current debate over government funding of faith-based organizations (FBOs) seems to turn on the interpretation of the First Amendment. All sides agree that it is at least fair to ask under what conditions government grants might constitute an unwarranted establishment of a public religion.

Unfortunately, most major companies behave as if their own grantmaking decisions are similarly limited by the First Amendment. This kind of behavior is misguided and harmful to effective charities. Too many of the best charities are not considered for corporate funding simply because they are faith-based. To understand this development, CRC recently examined the philanthropy of the ten largest U.S. corporations (ranked by sales). We searched for grants to FBOs.

We found that six of the ten companies explicitly ban or restrict grant-making to religious institutions. Some companies seemed unaware that many charities are effective precisely because their programs are religious. In any event, they barred grants to such groups. AT&T only funds groups that are "nonsectarian and nondenominational." Citigroup refuses to fund religious institutions "unless they are engaged in a significant project benefiting the entire community." Ford does not support "religious or sectarian programs for religious purposes." Not surprisingly, grants to FBOs make up a miniscule percentage of overall corporate giving. (See Table V.)

Wal-Mart deserves special mention because it is an anomaly among corporations. We found that nearly every other Wal-Mart grant goes to a church or ministry. The 1999 Wal-Mart Foundation annual report shows hundreds of small donations (but not amounts)

Table V
Corporate Restrictions on Grants to Faith-Based Organizations

<u>Sales Rank</u>	<u>Company</u>	<u>FBO Policy</u>	<u>Sponsored Foundation(s)</u>	<u>Giving Year</u>	<u>Total Grants</u>	<u>Percent to FBOs</u>
1.	General Motors	<i>ban</i>	General Motors Foundation	1998	\$27,823,631	2.25%
2.	Wal-Mart		Wal-Mart Foundation	n/a		n/a
3.	Ford Motor	<i>ban</i>	Ford Motor Company Fund	1998	\$35,337,490	3.27%
4.	Exxon Mobil	<i>ban</i>	Exxon Mobil Educational Foundation	1998	\$19,933,360	0.10%
5.	General Electric		GE Fund	1998	\$35,516,086	2.64%
6.	IBM	<i>ban</i>	IBM International Foundation	1998	\$6,569,932	0.00%
7.	Citigroup	<i>ban</i>	Citigroup Foundation	1998	\$24,572,993	3.92%
8.	AT&T	<i>ban</i>	AT&T Foundation	1997	\$34,426,845	0.06%
9.	Philip Morris		n/a	n/a		n/a
10.	Boeing		Boeing-McDonnell Foundation	1998	\$8,069,091	4.60%

to religious ministries like "Apostolic Lighthouse Church Youth," "Bay Free Church Men's Retreat," and "Braham Evangelical Lutheran Church Sunday School." However, the foundation's grants were too small to show up on the Foundation Center's FC Search.

Reforming Corporate Philanthropy

Since our founding in 1984, CRC has criticized philanthropy that promotes the growth of government. A government that over-regulates, imposes high taxes, and encourages welfare dependency does not complement genuine charities—it crowds them out. Earlier this year we released *Mandate for Charity: Policy Proposals for the Bush Administration*, a catalogue of recommendations for getting government out of charity's way. Mandate promotes changes in federal policy that will make charity more effective, more accountable, and more abundant.

Mandate's proposals for corporate philanthropy follow a premise that the Patterns study has recognized for years: when corporate managers fund advocates of big government, they undermine traditional charities and they weaken the economic and social system that makes it possible for business to flourish.

Corporate leaders cheat their shareholders when they fund a political agenda of new regulations, increased taxes and government spending on ineffective social programs. Not surprisingly, many companies are unwilling to tell shareholders about their giving. Yet corporate philanthropy deserves shareholder scrutiny. Every corporate dollar given to nonprofits is a dollar not directly reinvested in the company or returned to shareholders. Because a corporation's principal aim should be to serve shareholders' interests, it should be open about its grantmaking—and its reasons for grantmaking.

Mandate urges the Administration and Congress to give shareholders more influence over company giving. In particular, federal law should require publicly-owned companies to identify the nonprofits they fund. Congress should also prohibit corporations from contributing to a nonprofit in exchange for its agreement to petition a government regulatory agency. FCC and Federal Reserve regulations on telecommunication and bank mergers and acquisitions give Jesse Jackson, ACORN, and other activists too much power.

Mandate also seeks to advantage direct-services charities. Federal law should encourage companies to allow employees more time on the clock for company-sponsored community service and more time off for voluntarism. Tax laws and civil codes should also encourage in-kind giving. Companies should receive more tax

incentives and increased liability protection for making contributions.

Shareholders will have to receive more information for these reforms to be effective. Regrettably, corporations rarely disclose their grants to nonprofits. Only the fraction made by company-sponsored foundations is in the public domain.

What Are They Hiding?

CRC faces these barriers to public disclosure each year when we assemble *Patterns of Corporate Philanthropy*. Last year 150 of the 250 companies we surveyed failed to respond to written requests for giving data. When we telephoned, 70 companies declined to participate and many others failed to return messages. A mere 57 companies voluntarily provided information for the study, and only 30 provided all giving data we requested. We relied primarily on IRS data that is publicly available.

Company literature is long on platitudes and short on detail. Georgia-Pacific, Intel, and Target Stores fail to itemize grants. Johnson & Johnson and Home Depot describe sample grants but provide no data. This is precisely the kind of information that should be available to shareholders. Company grantmaking should never be contrary to the investor's interest or carried out without the investor's knowledge.

If the Bush Administration and Congress can prompt more disclosure of corporate philanthropy, we might expect an increase in giving to effective charities as well as win-win practices like workplace community service, company-sponsored scholarships, employee-directed matching gift programs, and cause-related marketing. In other words, reformed corporate philanthropy will promote the shared interests of stockholders, management, employees, customers, and affected communities.

Methodology

Section II of *Patterns* profiles the companies in the *Forbes* 250 and rates their public affairs giving. Gathering data on corporate contributions is not easy. Our researchers amassed basic information on the *Forbes* 250 target sample. Several companies published grants

SECTION ONE

information for 1998 and 1999, but 1997 is the latest year for which comprehensive information is available. Shifts in *Forbes* rankings, mergers, and spin-offs change the composition of the *Forbes* 250 list by about 20 companies each year. The size of the sample and the consistent inclusion of leading companies ensure a representative picture of corporate giving preferences.

Mergers particularly complicate the process of gathering data. Combinations among the largest companies have increased dramatically in the last few years. Several companies in the 1997 *Forbes* 250 sample no longer exist because other companies have purchased them. The new companies, almost without exception, rarely provide information on the giving history of the companies they buy.

Capital Research Center President Terrence Scanlon wrote each *Forbes* 250 company (or its new owner) requesting an itemized list of all 1997 grants made to 501(c)(3) organizations, as well as total 1997 contribution amounts. Researchers followed up with telephone and e-mail contact. The "Source/Notes" portion of each corporation profile describes this correspondence.

When corporations ignored our requests or provided insufficient data, Capital Research Center relied on data available through FC Search, the Foundation Center's searchable CD-ROM database of foundation grants. FC Search mostly covers private foundations, but the program also tracks grants by corporate foundations and a few direct corporate giving programs. One major limitation of FC Search is the absence of grants under \$10,000.

Capital Research Center also sought the 1997 990-PF tax forms for over 150 corporate foundations. The website *GuideStar.org* offers many of these forms for downloading. Though silent on direct corporate giving, a typical 990-PF form reports total foundation contribution amounts and includes an itemized list of foundation grants to 501(c)(3) organizations.

Researchers searched these sources for contributions to about 1,000 nonprofit public affairs organizations or their affiliates. Wherever possible, in-kind donations listed without dollar-value and employee-directed matching gifts are excluded from the study. Grant recipients and dollar amounts were entered into a computer database and grant recipients were assigned a rating according to an 8-point scale. The scale identifies political ideology from Left to Right:

1=Radical Left; 2=Left; 3=Liberal; 4=Center-Left; 5=Center; 6=Center-Right; 7=Conservative, and 8=Market-Right. Some grant recipients were left unrated because their issue-focus defies classification on a simple Left-Right spectrum.

Capital Research Center averages the ratings of a company's grant recipients, weighted by the dollar amounts of individual grants. Company giving-pattern ratings are based on these weighted averages. For instance, if a company contributed two grants of \$100 each to two groups rated 8-Market Right and a single grant of \$1000 to one group rated 3-Liberal, its giving-pattern rating would be "3.83-Liberal."¹

An explanation of the 8-point scale is warranted. The use of this numerical device has been controversial although such instruments are common in social science research. The scale does not reflect a statistical bell-curve, but instead places public affairs organizations on a political spectrum. Of course, political ideology is more complicated than any Left-Right continuum. However, the *Patterns* scale focuses specifically on government's effect on business and the overall economy. The study lists grants to public affairs groups dealing with single issues such as immigration, gun control, abortion, and foreign policy, but does not rate them on the 8-point scale. Capital Research Center obviously has its own point of view. Other organizations are welcome to develop their own scales.

The 8-point scale can be reduced to five classifications—"Change-Oriented Left," "Establishment Left," "Centrist," "Establishment Right," and "Change-Oriented Right"—and ultimately to two categories: "Left" and "Right."

Change-Oriented Left (ratings of 1-Radical Left and 2-Left). These are the most extreme elements in left-wing activism. These organizations are least concerned with research and most focused on advocacy. The Change-Oriented Left seeks political action to fundamentally restructure private social and economic institutions. Only six organizations have a 1-Radical Left rating. The most prominent are Greenpeace and the Animal Liberation Front. Capital Research Center found no corporate funding for groups rated 1-Radical Left in 1997. Groups rated 2-Left include welfare-support groups, feminist organizations, animal rights advocates, radical environmentalists, and racial preference groups. The Children's Defense Fund and ACORN are high-profile examples.

SECTION ONE

Establishment Left (ratings of 3-Liberal and 4-Center-Left). This constitutes the largest segment of public affairs organizations surveyed in *Patterns*, and includes over half those monitored. The Establishment Left favors government action to stimulate the economy and solve social ills, strengthening of the state-monopoly on education, high taxes, further regulation of private industry and regulation by litigation. These groups bolster the political offices and bureaucratic agencies that serve their interests. Many represent constituencies that directly benefit from government programs. They include well-financed environmental groups like the Nature Conservancy, public health advocates like the American Cancer Society, and race and ethnicity-based advocacy groups like the National Urban League. The Urban League secured \$3.9 million from major corporations in 1997, making it the top recipient of corporate public affairs money for the third year running. Groups rated 4-Center-Left support incremental expansion of the public sector, but are more pragmatic and friendlier to business-interests. They support free trade and favor “public-private partnerships” and include the Brookings Institution and conservation research groups like Resources for the Future.

Centrist (rating 5-Center). These public affairs groups are neutral or bipartisan, favor “good-government” reforms, and advocate policy changes that are non-controversial or procedural. The National Center for State Courts and the nonprofit RAND Corporation are two 5-Center think tanks that enjoy substantial corporate support. Centrist groups often try to avoid taking sides on current issues of political controversy.

Establishment Right (rating 6-Center-Right). “Pro-business, not necessarily pro-market” could be a motto for the Establishment Right. Less than twenty organizations have a 6-Center-Right rating, but this category includes two of the largest beneficiaries of corporate philanthropy. The Center for Strategic and International Studies and the combined Chambers of Commerce rank 5th and 16th, respectively, in amount of corporate support (see Table IV). These two groups typically account for two thirds of all corporate funding to the Establishment Right. Center-Right organizations generally favor less government, but they are cautious about systematic free market reform. They support tort reform, a strong national defense, public education reform, and would boost spending on public

infrastructure. Establishment Right groups support the tactical interests of big business, but fear of the unpredictable prevents them from fully embracing free market principles.

Change-Oriented Right (ratings of 7-Conservative and 8-Market-Right). Capital Research Center believes that when corporations support nonprofits in this category they are acting in their long-term best interests. The Change-Oriented Right includes a little under one-fifth of the organizations monitored by *Patterns*, but these groups receive only 10 percent of the corporate philanthropy devoted to public affairs. These organizations would radically reduce government programs and have their functions performed by private institutions in civil society. Groups rated 7-Conservative like the American Enterprise Institute and the Family Research Council have offered powerful criticisms of U.S. policies and their harmful effects on American communities and families. Groups with an 8-Market-Right rating emphasize freedom and smaller government as the essential elements of social prosperity. The most influential of these groups, the Heritage Foundation and Cato Institute, rank only 32nd and 53rd, respectively, in corporate support for nonprofit public affairs organizations.

We attach letter grades to the giving-pattern ratings when companies contribute \$250,000 or more to nonprofit public affairs groups. Letter grades are A = 6.50 - 8.00; B = 5.50 - 6.49; C = 4.50 - 5.49; D = 3.00 - 4.49; F = 1.00 - 2.99.

Capital Research Center designates as “Traditional” any company whose complete contributions data reveals no grants to nonprofit public affairs groups. Companies rarely provide Capital Research Center with itemized lists of both direct and foundation giving. A company earning a “Traditional” label makes no grants or limits its philanthropy to what we consider traditional charities, i.e. those charities that provide direct services to individuals and communities. If partial contributions data (which usually includes information on a company’s foundation giving, but lacks details about direct grants) reveals no grants to nonprofit public affairs groups, we designate the company as “Traditional/Partial Data.”

Occasionally corporate contributions data contains a detailed list of recipient organizations but no dollar amounts. In this case the company’s giving-pattern is labeled “Insufficient Data,” but its profile also includes an unweighted average of recipient ratings.

SECTION ONE

Some companies receiving the “Insufficient Data” label may actually have traditional giving patterns. These grant-makers tend to concentrate on local charity. Some local groups are actually affiliates of large public affairs organizations (e.g. the American Cancer Society and Chamber of Commerce), but community charities are by-and-large apolitical. In-kind donations, i.e. gifts of goods or services instead of money, are another mark of traditional giving. These donations are well suited for organizations that provide direct services to the needy. Corporate grant-makers also like in-kind donations because their tax-deductibility often exceeds the cost of production.

Section III of this study lists corporate public affairs grants according to grant recipient. Contributions to parent and affiliate organizations are combined under the name of the parent entity. For example, grants to the New Orleans affiliate of the NAACP are listed under “NAACP.” The group's rating on the 8-point scale and dollar amounts for each grant, where available, are also listed.² Table IV above lists the “Top 40” public affairs groups receiving the most corporate funding in the *Patterns* survey.

¹ $[(8 \times (100+100)) + (3 \times 1000)] \div [100 + 100 + 1000] = 3.83$

² As with the calculation of company giving-pattern ratings, minimum dollar amounts are used for grants falling within a range.

Section Two

Company Profiles

3M

Chief Executive: Mr. Livio D. DeSimone
Grants Official: Ms. Cynthia Kleven
Address: 3M Center
 St. Paul, MN 55144
Phone: 651/733-1110
Fax: 651/736-2133
Internet: http://www.mmm.com

Products: Adhesives (Scotch),
 Advertising (National), Cleaning
 Supplies (Scotch-Brite), Closures,
 Fabric Protectors (Scotchgard), Imaging
 Systems, Note Paper (Post-It), Office
 Supplies, Pharmaceuticals, Publishing,
 Reflective Signs, Sandpaper,
 Telecommunications

Corporate Foundation: Minnesota Mining & Manufacturing Foundation

Financial Data

<i>1997 Sales:</i>	\$	15,070,000,00	<i>Sales Rank:</i>	82
<i>1997 Profits:</i>	\$	2,121,000,000	<i>Profits Rank:</i>	37

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 5,443,962	n/a
<i>Corporate Foundation Giving:</i>	n/a	\$ 22,000
<i>Total 1997 Contributions:</i>	\$ 5,443,962	\$ 22,000
<i>Share of Profits/Charity:</i>	0.26% of Profits	0.40% of Charity

Giving Pattern: 6.55 [Conservative]

American Enterprise Institute⁷.....\$ 12,000 Chamber of Commerce—Minneapolis, MN⁶.....\$ 10,000

Source/Notes: 3M failed to respond to written requests for 1997 giving data. In a telephone conversation July 19, 2000, 3M Community Affairs official Cynthia Kleven agreed to look into Capital Research Center's request. By mail postmarked August 1, 2000, 3M provided its 1997 direct contributions list. FC Search also provided 1997 grants data for the 3M Foundation. The sum of all 1997 grants made by the 3M Foundation is not available. However, FC Search reports figures of \$10,159,980 and \$9,827,873 for 1996 and 1998, respectively.

SECTION TWO

Abbott Laboratories

Chief Executive: Mr. Miles D. White *Products:* Pharmaceuticals (Ross Laboratories)
Grants Official: Ms. Cindy Schwab
Address: 100 Abbott Park Road
Abbott Park, IL 60064-3500
Phone: 847/937-6100
Fax: 847/937-1511
Internet: <http://www.abbott.com>

Corporate Foundation: Abbott Laboratories Fund

Financial Data

1997 Sales: \$ 11,883,000,000 *Sales Rank:* 123
1997 Profits: \$ 2,095, 000,000 *Profits Rank:* 38

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 9,464,200	\$ 131,500
<i>Total 1997 Contributions:</i>	\$ 9,464,200	\$ 131,500
<i>Share of Profits/Charity:</i>	0.45% of Profits	1.39% of Charity

Giving Pattern: 4.48 [Center-Left]

AIDS Action Foundation ³	\$ 10,000	Children's Defense Fund—Columbus, OH ²	\$ 10,000
American Cancer Society—IL ³	\$ 15,500	Foundation for Biomedical Research ⁷	\$ 25,000
American Council on Science & Health ⁸	\$ 13,000	Keystone Center ⁴	\$ 10,000
American Lung Association—Waukegan, IL ³	\$ 13,000	Urban League—Columbus, OH ³	\$ 10,000
Chamber of Commerce—Chicago, IL ⁵	\$ 10,000	Urban League—Waukegan, IL ³	\$ 15,000

Source/Notes: Abbott Laboratories failed to respond to written requests for 1997 giving data. A telephone call to the company June 7, 2000 was never returned. FC Search provided 1997 grants data for the Abbott Laboratories Fund.

Aetna

Chief Executive: Mr. Richard L. Huber *Products:* Healthcare, Financial Services
Grants Official: Ms. Marilda Gandara Alfonso
Address: 151 Farmington Avenue
Hartford, CT 06156
Phone: 860/273-0123
Fax: 860/273-3971
Internet: <http://www.aetna.com>

Corporate Foundation: Aetna Foundation

Financial Data

<i>1997 Sales:</i>	\$ 18,404,000,000	<i>Sales Rank:</i>	64
<i>1997 Profits:</i>	\$ 901,000,000	<i>Profits Rank:</i>	95

Giving ProfileGifts to CharityGifts to Public Affairs

<i>Direct Corporate Giving:</i>	\$ 9,536,849	\$ 40,000
<i>Corporate Foundation Giving:</i>	\$ 7,897,473	\$1,410,180
<i>Total 1997 Contributions:</i>	\$17,434,322	\$1,450,180
<i>Share of Profits/Charity:</i>	1.93% of Profits	8.32% of Charity

Giving Pattern: 3.71 [Center-Left]

American Heart Association ³	\$ 35,050	Council on Foundations ³	\$ 10,000
American Heart Association—PA ³	\$ 30,050	Independent Sector ³	\$ 10,500
American Heart Association—TX ³	\$1,000,000	National Association of Elementary School Principals ³ ..	\$ 5,000
Center for Strategic & International Studies ⁶	\$ 25,000	National Coalition to Abolish the Death Penalty ³ ..	\$ 8,000
Center for Strategic & International Studies ⁶	\$ 25,000*	National Council of La Raza ³	\$ 10,000
Chamber of Commerce ⁶	\$ 31,005	National Foundation for Teaching Entrepreneurship ⁸	\$ 29,150
Chamber of Commerce—Hartford, CT ⁶	\$ 201,425	Urban League—Hartford, CT ³	\$ 5,000
Chamber of Commerce—Middletown, CT ⁶	\$ 10,000	Urban League—Hartford, CT ³	\$ 5,000*
Children's National Medical Center ⁷	\$ 10,000*		

* Denotes grants made directly by the corporation.

Source/Notes: By mail postmarked May 9, 2000, Aetna provided its 1997 grants list. FC Search also provided 1997 grants data for the Aetna Foundation.

Alcoa

Chief Executive: Mr. Alain Belda *Products:* Aluminum
Grants Official: Ms. Kathleen W. Buechel
Address: 201 Isabella Street at 7th Street Bridge
Pittsburgh, PA 15212
Phone: 412/553-4545
Fax: 412/553-4498
Internet: <http://www.alcoa.com>

Corporate Foundation: ALCOA Foundation

Financial Data

<i>1997 Sales:</i>	\$ 13,319,000,000	<i>Sales Rank:</i>	99
<i>1997 Profits:</i>	\$ 805,000,000	<i>Profits Rank:</i>	104

SECTION TWO

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$15,008,949	\$ 439,200
<i>Total 1997 Contributions:</i>	\$15,008,949	\$ 439,200
<i>Share of Profits/Charity:</i>	1.86% of Profits	2.93% of Charity

Giving Pattern: 4.17 [Center-Left]

American Enterprise Institute ⁷	\$ 50,000	Joint Center for Political & Economic Studies ³	\$ 20,000
Atlantic Legal Foundation ⁸	\$ 10,000	National Alliance of Business ⁴	\$ 10,000
Brookings Institution ⁴	\$ 50,000	National Organization on Disability ³	\$ 10,000
Catalyst for Women ³	\$ 10,000	National Safety Council ³	\$ 10,000
Committee for the National Institute for the Environment ⁴ ..	\$ 20,000	Nature Conservancy ³	\$ 25,000
Conservation Foundation ³	\$ 25,000	Pennsylvania Economy League ⁶	\$ 49,200
Conservation Fund ³	\$ 20,000	Resources for the Future ⁴	\$ 25,000
Council for Advancement & Support of Education ³ ..	\$ 10,000	Urban League ³	\$ 25,000
Council for Excellence in Government ⁴	\$ 10,000	World Environment Center ²	\$ 20,000
Environmental Law Institute ³	\$ 15,000	World Resources Institute ³	\$ 25,000

Source/Notes: Alcoa failed to respond to written requests for 1997 giving data. FC Search also provided 1997 grants data for the ALCOA Foundation.

Allstate

Chief Executive: Mr. Edward M. Liddy *Products:* Insurance
Grants Official: Ms. Jan Epstein
Address: Allstate Plaza, 2775 Sanders Road
Northbrook, IL 60062
Phone: 847/402-5000
Fax: 847/836-3998
Internet: <http://www.allstate.com>

Corporate Foundation: Allstate Foundation

Financial Data

<i>1997 Sales:</i>	\$ 24,949,000,000	<i>Sales Rank:</i>	35
<i>1997 Profits:</i>	\$ 3,105,000,000	<i>Profits Rank:</i>	24

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 400,000	n/a
<i>Corporate Foundation Giving:</i>	\$ 7,802,010	\$ 734,500
<i>Total 1997 Contributions:</i>	\$ 8,202,010	\$ 734,500
<i>Share of Profits/Charity:</i>	0.26% of Profits	8.96% of Charity

Giving Pattern: 3.54 [Center-Left]

Corporations

Center for Auto Safety ²	\$ 30,000	National Council of La Raza ³	\$ 30,000
Center for Community Change ²	\$ 20,000	National Park Foundation ³	\$ 10,000
Citizens for a Sound Economy Educational Foundation ⁸	\$ 20,000	National Safety Council ³	\$ 17,500
Cuban American National Council ¹	\$ 25,000	National Training & Information Center ²	\$ 100,000
Heartland Alliance for Human Needs & Human Rights ²	\$ 10,000	Points of Light Foundation ⁴	\$ 228,000
Latino Institute ³	\$ 43,000	Puerto Rican Legal Defense & Education Fund ³	\$ 10,000
Leadership Council for Metropolitan Open Communities ³	\$ 15,000	Urban League ³	\$ 60,000
NAACP Special Contribution Fund ²	\$ 25,000	Urban League—Chicago, IL ³	\$ 30,000
National Center for Neighborhood Enterprise ⁸	\$ 51,000	Urban League—Sacramento, CA ³	\$ 10,000

Source/Notes: By fax April 17, 2000, Allstate declined to provide comprehensive 1997 giving data. FC Search provided 1997 grants data for Allstate's direct giving program and for the Allstate Foundation.

American Express

<i>Chief Executive:</i>	Mr. Harvey Golub	<i>Products:</i>	Banking, Charge Cards, Credit Cards (Optima, CorporateLink), Financial Services, Magazines (Food & Wine, Travel & Leisure), Travel Services
<i>Grants Official:</i>	Ms. Mary Beth Salerno		
<i>Address:</i>	World Financial Center 200 Vesey Street New York, NY 10285		
<i>Phone:</i>	212/640-2000		
<i>Fax:</i>	212/619-9802		
<i>Internet:</i>	http://www.americanexpress.com		

Corporate Foundation: American Express Foundation, American Express Minnesota Foundation

Financial Data

<i>1997 Sales:</i>	\$ 18,958,000,000	<i>Sales Rank:</i>	58
<i>1997 Profits:</i>	\$ 1,991,000,000	<i>Profits Rank:</i>	40

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 7,526,985	\$ 200,000
<i>Corporate Foundation Giving:</i>	\$14,259,008	\$ 559,000
<i>Total 1997 Contributions:</i>	\$21,785,992	\$ 759,000
<i>Share of Profits/Charity:</i>	1.09% of Profits	3.48% of Charity

Giving Pattern: 3.96 [Center-Left]

Accion International—NY ³	\$ 20,000	Gay Men's Health Crisis ³	\$ 5,000*
AIDS Action Committee of Massachusetts ³	\$ 5,000*	Institute for Educational Leadership ³	\$ 10,000
American Enterprise Institute ⁷	\$ 50,000*	LULAC National Educational Service Centers ³	\$ 10,000
Black Leadership Commission on AIDS ³	\$ 10,000	Manhattan Institute For Policy Research ⁸	\$ 25,000
Brookings Institution ⁴	\$ 30,000	Ms. Foundation for Women ²	\$ 25,000*
Catalyst for Women ³	\$ 10,000	NAACP ²	\$ 20,000
Cato Institute ⁸	\$ 25,000*	NAACP Legal Defense & Education Fund ³	\$ 15,000
Center for Strategic & International Studies ⁶	\$ 50,000*	National Alliance of Business ⁴	\$ 15,000
Coalition for the Homeless (NYC) ³	\$ 10,000	National Coalition for Consumer Education ⁴	\$ 25,000
Committee for Economic Development ³	\$ 20,000	National Consumers League ³	\$ 15,000*
Cuban American National Council ¹	\$ 10,000	National Council of La Raza ³	\$ 45,000
Enterprise Foundation ³	\$ 5,000*	National Minority AIDS Council ¹	\$ 10,000
Foundation for Teaching Economics ⁸	\$ 10,000	National Organization on Disability ³	\$ 25,000

SECTION TWO

National Parenting Association ³	\$ 24,000	Urban League ³	\$ 160,000
National Women's Law Center ³	\$ 10,000	Urban League—Denver, CO ³	\$ 15,000
Points of Light Foundation ⁴	\$ 10,000*	Urban League—Roxbury, MA ³	\$ 10,000
Research Institute for Small & Emerging Business ⁷	\$ 10,000*	Women & Philanthropy ³	\$ 10,000
Urban Institute ¹	\$ 10,000		

* Denotes grants made directly by the corporation.

Source/Notes: By mail postmarked May 23, 2000, American Express provided a print-out of its complete 1997 grants. FC Search also provided 1997 grants data for the American Express Foundation and the American Express Minnesota Foundation. The sum of all 1997 grants made by the American Express Minnesota Foundation is not available. However, FC Search reports figures of \$1,225 and \$0 for 1996 and 1998, respectively.

American International Group

Chief Executive: Mr. Maurice R. Greenberg
Grants Official: Mr. Edward Cloonan
Address: 70 Pine Street
 New York, NY 10270
Phone: 212/770-7000
Fax: 212/509-9705
Internet: <http://www.aig.com>

Products: Financial Services
 (International Lease Finance), Insurance
 (American Home Assurance, American
 Life, Commerce & Industry, Lexington,
 National Union Fire, New Hampshire &
 United Guaranty)

Corporate Foundation: Starr Foundation

Financial Data

<i>1997 Sales:</i>	\$ 30,602,000,000	<i>Sales Rank:</i>	23
<i>1997 Profits:</i>	\$ 3,332,000,000	<i>Profits Rank:</i>	16

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$74,931,752	\$5,493,000
<i>Total 1997 Contributions:</i>	\$74,931,752	\$5,493,000
<i>Share of Profits/Charity:</i>	2.25% of Profits	7.33% of Charity

Giving Pattern: 4.90 [Center]

American Assembly, Columbia University ³	\$ 15,000	Economic Strategy Institute.....	\$ 150,000
American Council for Capital Formation ⁵	\$ 50,000	Forum for International Policy.....	\$ 100,000
American Council on Science & Health ⁸	\$ 150,000	Heritage Foundation ⁸	\$ 180,000
American Federation for Aging Research ⁴	\$ 180,000	Institute for Civil Justice ⁵	\$ 65,000
American Spectator Educational Foundation ⁸	\$ 15,000	Institute for East-West Studies.....	\$ 768,000
Brookings Institution ⁴	\$1,000,000	Jamestown Foundation ⁸	\$ 200,000
Carter Center ³	\$ 50,000	Joint Center for Political & Economic Studies ⁹	\$ 10,000
Cato Institute ⁸	\$ 50,000	National Committee on U.S.-China Relations.....	\$ 200,000
Center for Strategic & International Studies ⁶	\$ 25,000	Natural Resources Defense Council—DC ³	\$ 25,000
Coalition for the Homeless (NYC) ³	\$ 25,000	Nature Conservancy—VA ³	\$ 250,000
Competitive Enterprise Institute ⁸	\$ 75,000	Planned Parenthood—New York, NY ²	\$ 135,000
Council on Foreign Relations.....	\$1,775,000		

Source/Notes: AIG failed to respond to written requests for 1997 giving data. In a telephone conversation June 8, 2000 an official at AIG's Star Foundation declined to provide the requested information: "We do not participate in surveys." FC Search provided 1997 grants data for the Starr Foundation.

Ameritech

see SBC

Financial Data

<i>1997 Sales:</i>	\$ 15,998,000,000	<i>Sales Rank:</i>	76
<i>1997 Profits:</i>	\$ 2,296,000,000	<i>Profits Rank:</i>	35

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$21,500,000	n/a
<i>Corporate Foundation Giving:</i>	\$14,114,196	\$1,026,665
<i>Total 1997 Contributions:</i>	\$35,614,196	\$1,026,665
<i>Share of Profits/Charity:</i>	1.55% of Profits	2.88% of Charity

Giving Pattern: 4.31 [Center-Left]

American Enterprise Institute ⁷	\$ 50,000	National Alliance of Business ⁴	\$ 25,000
American Legislative Exchange Council ⁸	\$ 18,000	National Alliance to End Homelessness ³	\$ 10,000
Aspen Institute ³	\$ 10,000	National Consumers League ³	\$ 30,000
Brookings Institution ⁴	\$ 20,000	National Council of La Raza ³	\$ 10,000
Center for Strategic & International Studies ⁶	\$ 25,000	National Council on the Aging ³	\$ 270,000
Citizens for a Sound Economy Educational Foundation ⁸	\$ 50,000	Northeast-Midwest Institute ⁷	\$ 50,000
Council of State Governments ⁴	\$ 35,000	Progress & Freedom Foundation ⁸	\$ 10,000
Hudson Institute ⁸	\$ 93,265	Progressive Foundation (DC) ⁴	\$ 10,000
Illinois Tax Foundation ⁶	\$ 50,000	Urban League ³	\$ 30,000
Latino Institute ³	\$ 87,000	Urban League—Dayton, OH ³	\$ 25,000
NAACP ²	\$ 30,000	Women's Research & Education Institute ³	\$ 88,400

Source/Notes: Ameritech merged with SBC in late 1999. Prior to the merger and prior to the start of this study, Ameritech provided its 1997 contributions report. The report summarized charitable contributions, but lacked a complete record of contributions. SBC failed to respond to written requests for more comprehensive Ameritech giving data. In a telephone conversation July 13, 2000, an SBC contributions official asked for another written request. As of the printing of this study, Capital Research Center has received no further information from SBC regarding Ameritech's giving. FC Search provided 1997 grants data for the Ameritech Foundation.

Amoco

acquired by British Petroleum, forming BP Amoco

SECTION TWO

Financial Data

<i>1997 Sales:</i>	\$ 31,910,000,000	<i>Sales Rank:</i>	21
<i>1997 Profits:</i>	\$ 2,720,000,000	<i>Profits Rank:</i>	30

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$17,138,884	\$ 797,000
<i>Total 1997 Contributions:</i>	\$17,138,884	\$ 797,000
<i>Share of Profits/Charity:</i>	0.63% of Profits	4.65% of Charity

Giving Pattern: 4.12 [Center-Left]

American Council for Capital Formation ⁶	\$ 10,000	Keystone Center ⁴	\$ 60,000
American Enterprise Institute ⁷	\$ 25,000	Leadership Council for Metropolitan Open Communities ³ ..	\$ 10,000
American Legislative Exchange Council ⁸	\$ 20,000	Middle East Institute.....	\$ 10,000
Aspen Institute ⁷	\$ 10,000	Ms. Foundation for Women ⁷	\$ 10,000
Association for the Protection of the Adirondacks ³	\$ 15,000	NAACP—IL ⁷	\$ 25,000
Brookings Institution ⁴	\$ 20,000	National Alliance of Business ⁴	\$ 10,000
Catalyst for Women ³	\$ 48,000	National Council of La Raza ³	\$ 70,000
Center for Strategic & International Studies ⁶	\$ 75,000	National Governors Association ⁴	\$ 12,000
Chicago Council on Urban Affairs ³	\$ 12,000	National Safety Council ³	\$ 10,000
Citizens for a Sound Economy ²	\$ 25,000	Nature Conservancy—AL ³	\$ 25,000
Community Renewal Society ²	\$ 32,500	Nature Conservancy—GA ³	\$ 50,000
Competitive Enterprise Institute ⁸	\$ 10,000	Progressive Policy Institute ⁴	\$ 10,000
Employee Benefit Research Institute ⁶	\$ 10,000	Resources for the Future ⁴	\$ 30,000
Heartland Institute ⁸	\$ 10,000	Urban League ³	\$ 75,000
Heritage Foundation ⁸	\$ 10,000	Urban League—Chicago, IL ³	\$ 27,500
Institute for Research on the Economics of Taxation ⁸	\$ 10,000	World Resources Institute ³	\$ 20,000

Source/Notes: Amoco merged with British Petroleum at the end of 1998, forming BP Amoco. BP Amoco failed to respond to written requests for the former Amoco company's 1997 giving data. Telephone calls June 8, 2000 to Amoco's former Amoco Foundation were not returned. FC Search provided 1997 grants data for the Amoco Foundation.

Anheuser-Busch

Chief Executive: Mr. August A. Busch III
Grants Official: Ms. Cynthia Garrone
Address: One Busch Place
 St. Louis, MO 63118
Phone: 314/577-2000
Fax: 314/577-2900
Internet: <http://www.anheuser-busch.com>

Products: Beer (Budweiser, Busch & Michelob), Beverage Containers (Metal Container), Foods (Campbell-Taggart, Eagle Snacks) Professional Sports (St. Louis Baseball Franchise)
 Transportation (Manufacturers Railway), Theme Parks (Busch Gardens & Sea World)

Corporate Foundation: Anheuser-Busch Charitable Trust

Financial Data

<i>1997 Sales:</i>	\$ 11,066,000,000	<i>Sales Rank:</i>	131
<i>1997 Profits:</i>	\$ 1,179,000,000	<i>Profits Rank:</i>	69

Giving ProfileGifts to CharityGifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 6,270,907	\$ 220,000
<i>Total 1997 Contributions:</i>	\$ 6,270,907	\$ 220,000
<i>Share of Profits/Charity:</i>	0.53% of Profits	3.51% of Charity

Giving Pattern: 2.91 [Liberal]

NAACP².....\$ 20,000 Nature Conservancy—MO³.....\$ 200,000

Source/Notes: Anheuser-Busch failed to respond to written requests for 1997 giving data. In a telephone conversation June 9, 2000, an Anheuser-Busch representative agreed to look into Capital Research Center's request, but cautioned, "I don't know if it's something we'll be participating in." By mail postmarked July 7, 2000, Anheuser-Busch declined to provide the requested information and instead provided its 1999 contributions report. The report was insufficient for the purposes of this year's study. FC Search provided 1997 grants data for the Anheuser-Busch Charitable Trust.

Archer Daniels Midland

Chief Executive: Mr. G. Allen Andreas
Grants Official: Mr. Charles Archer
Address: 4666 Faries Parkway
P.O. Box 1470
Decatur, IL 62525
Phone: 217/424-5200
Fax: 217/424-6196
Internet: <http://www.admworld.com>

Products: Agri-Technology (Premiere),
Banking (Hickory Point), Food
Processing (ADM; Collingwood,
Gooch, Smoot, & Tabor Grain;
Dominion Malting; Southern Cotton
Oil; & Supreme Sugar), Transportation
(American River), Insurance
(Agrinational)

Corporate Foundation: Archer Daniels Midland Foundation

Financial Data

<i>1997 Sales:</i>	\$ 14,789,000,000	<i>Sales Rank:</i>	84
<i>1997 Profits:</i>	\$ 454,000,000	<i>Profits Rank:</i>	178

SECTION TWO

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 7,845,557	\$1,117,500
<i>Total 1997 Contributions:</i>	\$ 7,845,557	\$1,117,500
<i>Share of Profits/Charity:</i>	1.73% of Profits	14.24% of Charity

Giving Pattern: 4.69 [Center]

American Bar Association Fund for Justice & Education ³\$	10,000	Citizens for a Sound Economy Educational Foundation ⁸\$	150,000
American Farm Bureau Research Foundation ⁶\$	25,000	Concord Coalition ⁶\$	10,000
American Farmland Trust ³\$	25,000	Council on Foreign Relations.....\$	197,500
American Farmland Trust—IL ³\$	25,000	Economic Policy Institute ³\$	20,000
American Jewish Committee—Chicago, IL ⁴\$	10,000	Foreign Policy Association ³\$	10,000
Anti-Defamation League ³\$	250,000	Frontiers of Freedom Institute ⁸\$	10,000
Aspen Institute ³\$	25,000	Independent World Commission on the Oceans ²\$	25,000
Atlantic Council of the United States ⁵\$	10,000	Institute for East-West Studies.....\$	25,000
Brookings Institution ⁴\$	10,000	Institute for Political Economy ⁸\$	50,000
Business Council for the United Nations ³\$	10,000	National Peace Foundation ³\$	10,000
Business Executives for National Security.....\$	10,000	Nature Conservancy—IL ³\$	25,000
Carter Center ³\$	50,000	Nixon Center for Peace & Freedom ⁶\$	50,000
Center for New Black Leadership ⁸\$	10,000	Trilateral Commission.....\$	20,000
Center for Security Policy.....\$	10,000	United Nations Association of the U.S.A. ³\$	10,000
Center for Strategic & International Studies ⁶\$	25,000		

Source/Notes: ADM failed to respond to written requests for 1997 giving data. A telephone call June 9, 2000 was not returned. FC Search provided 1997 grants data for the ADM Foundation.

AT&T

<i>Chief Executive:</i>	Mr. C. Michael Armstrong	<i>Products:</i>	Cable Television (TCD),
<i>Grants Official:</i>	Mr. Timothy J. McClimon		Computer Equipment, Telecom-
<i>Address:</i>	32 Avenue of the Americas		munications Services, Long Distance
	New York, NY 10013-2412		Telephone Service (AT&T)
<i>Phone:</i>	212/387-5400		
<i>Fax:</i>	212/387-5695		
<i>Internet:</i>	http://www.att.com		

Corporate Foundation: AT&T Foundation

Financial Data

<i>1997 Sales:</i>	\$ 51,319,000,000	<i>Sales Rank:</i>	10
<i>1997 Profits:</i>	\$ 4,638,000,000	<i>Profits Rank:</i>	8

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$64,600,000	n/a
<i>Corporate Foundation Giving:</i>	n/a	\$3,137,700
<i>Total 1997 Contributions:</i>	\$64,600,000	\$3,137,700
<i>Share of Profits/Charity:</i>	1.39% of Profits	4.86% of Charity

Giving Pattern: 3.66 [Center-Left]

Accion International ³	\$ 25,000	National Asian Pacific American Legal Consortium ³ ..	\$ 25,000
Achieve, Inc. ⁶	\$ 100,000	National Association of Latino Elected Officials ³ ...	\$ 10,000
Alexis de Tocqueville Institution ³	\$ 40,000	National Association of People with AIDS ³	\$ 25,000
American Assembly, Columbia University ⁷	\$ 50,000	National Center for Restructuring Education, Schools, & Teaching ⁵ ...	\$ 200,000
American Association of People with Disabilities ³ ..	\$ 25,000	National Committee for Responsive Philanthropy ² ..	\$ 10,000
American Cancer Society ³	\$ 2,500	National Council of La Raza ³	\$ 50,000
American Cancer Society—MA ³	\$ 1,000	National Environmental Education & Training Foundation ⁴ ...	\$ 15,000
American Cancer Society—Orlando, FL ³	\$ 250	National Legal Aid & Defender Association ³	\$ 15,000
American Enterprise Institute ⁷	\$ 25,000	National Minority AIDS Council ³	\$ 25,000
American Lung Association—CA ³	\$ 500	National Puerto Rican Coalition ³	\$ 25,000
American Lung Association—Phoenix, AZ ³	\$ 500	National School Boards Association ³	\$ 50,000
American Rivers ³	\$ 15,000	National School Boards Foundation ³	\$ 50,000
Asian American Federation of New York ²	\$ 68,000	National Women's Law Center ³	\$ 25,000
Brookings Institution ⁴	\$ 40,000	Nature Conservancy—VA ³	\$ 1,000
Business for Social Responsibility ³	\$ 20,000	New Jersey Audubon ³	\$ 500
Center for Marine Conservation ³	\$ 30,000	Organization of Chinese Americans, Inc. ³	\$ 5,000
Center for National Policy ³	\$ 25,000	Points of Light Foundation ⁴	\$ 50,000
Center for Strategic & International Studies ⁶	\$ 40,000	Progress & Freedom Foundation ⁸	\$ 10,000
Chamber of Commerce—Marietta, GA ⁶	\$ 19,200	Puerto Rican Legal Defense & Education Fund ³ ...	\$ 25,000
Civil Rights Project ³	\$ 35,000	Renew America ³	\$ 15,000
Committee for Economic Development ³	\$ 60,000	Resources for the Future ⁴	\$ 25,000
Congressional Economic Leadership Institute ³	\$ 10,000	San Francisco AIDS Foundation ³	\$ 2,500
Connecticut Audubon ³	\$ 250	Southwest Voter Registration Education Project ³ ..	\$ 50,000
Council for Advancement & Support of Education ³ ..	\$ 5,000	Students in Free Enterprise ⁸	\$ 50,000
Council for Basic Education ⁴	\$ 65,000	Tides Center ²	\$ 25,000
Cuban American National Council ³	\$ 30,000	Trilateral Commission.....	\$ 5,000
Education Commission of the States ⁴	\$ 100,000	Trout Unlimited ³	\$ 1,000
Environmental Protection Information Center ²	\$ 1,000	Union Institute ²	\$ 20,000
Families & Work Institute ³	\$ 850,000	Union Institute—DC ²	\$ 20,000
Foundation for American Communications ³	\$ 25,000	Urban League ³	\$ 15,000
Gay Men's Health Crisis ⁵	\$ 27,500	Urban League—Dallas, TX ³	\$ 100,000
Institute for International Economics.....	\$ 75,000	Urban League—Jacksonville, FL ³	\$ 25,000
Izaak Walton League of America ³	\$ 20,000	Urban League—Kansas City, MO ³	\$ 5,000
Mexican American Legal Defense & Education Fund ² ..	\$ 10,000	Urban League—Los Angeles, CA ³	\$ 60,000
NAACP—PA ²	\$ 10,000	Urban League—Washington, DC ³	\$ 22,000
NAACP—Philadelphia, PA ²	\$ 10,000	Western Governors Association ⁵	\$ 100,000
NAACP—TX ²	\$ 5,000	Western Governors Foundation ⁵	\$ 75,000
National Alliance of Business ⁴	\$ 25,000	World Resources Institute ³	\$ 15,000

Source/Notes: Prior to the start of this study, AT&T provided a contributions report covering 1997. The report was insufficient for the purposes of this study. AT&T grants data covering several years was also downloaded from the company's website prior to the start of this study. While the AT&T's website reported grants made by the AT&T Foundation, it failed to list contributions made directly by AT&T. In a letter postmarked April 6, 2000, AT&T Foundation Executive Director Timothy J. McClimon declined to provide further information: "Listings of corporate contributions and product donations are not available." In a voicemail message left April 17, 2000, another AT&T official also declined to provide further information and referred inquiries back to AT&T's website: "You'll see all the information that AT&T publishes for public consumption, okay, if it's not there it's not published." FC Search also provided 1997 grants data for the AT&T Foundation. The distinct sums of all 1997 grants made by AT&T and the AT&T Foundation are not available. However, for the AT&T Foundation, FC Search reports figures of \$37,738,769 and \$46,066,194 for 1996 and 1998, respectively. Mr. McClimon's letter indicated that the combined grants of AT&T and the AT&T Foundation for 1997 amount to \$64,600,000.

SECTION TWO

Atlantic Richfield

Chief Executive: Mr. Mike R. Bowlin
Grants Official: Mr. Russell G. Sakaguchi
Address: 515 South Flower Street
Los Angeles, CA 90071
Phone: 213/486-3511
Fax: 213/486-2063
E-mail: arconews@arco.com
Internet: http://www.arco.com

Products: Chemicals (Lyondell Petrochemical), Coal, Petroleum (Vastar Resources), Pipelines, Gasoline Stations (ARCO)

Corporate Foundation: ARCO Foundation

Financial Data

1997 Sales: \$ 18,684,000,000 *Sales Rank:* 62
1997 Profits: \$ 1,889,000,000 *Profits Rank:* 45

Giving Profile

Gifts to Charity

Gifts to Public Affairs

Direct Corporate Giving: n/a n/a
Corporate Foundation Giving: \$ 6,895,849 \$ 252,500
Total 1997 Contributions: \$ 6,895,849 \$ 252,500
Share of Profits/Charity: 0.37% of Profits 3.66% of Charity

Giving Pattern: 3.33 [Liberal]

Aspen Institute ³	\$ 20,000	National Council on the Aging ³	\$ 20,000
Audubon Society—CA ³	\$ 22,500	Sustainable Conservation ⁵	\$ 40,000
Brookings Institution ⁴	\$ 10,000	Tides Center ²	\$ 15,000
Enterprise Foundation ⁷	\$ 25,000	Trust for Public Land ³	\$ 12,500
League of Women Voters—CA ³	\$ 25,000	Urban League—Los Angeles, CA ³	\$ 15,000
Mexican American Legal Defense & Education Fund ²	\$ 12,500	Urban League—Sacramento, CA ³	\$ 10,000
National Association of Latino Elected Officials ³	\$ 15,000	Western Governors Association ⁵	\$ 10,000

Source/Notes: ARCO failed to respond to written requests for 1997 giving data. A telephone call to ARCO June 9, 2000 was not returned. FC Search provided 1997 grants data for the ARCO Foundation.

AXA Financial

Chief Executive: Mr. Edward Miller
Grants Official: Ms. Kathleen Carlson
Address: 1290 Avenue of the Americas
New York, NY 10104
Phone: 212/554-1234
Fax: 212/707-1755
Internet: http://www.axa-financial.com

Products: Agri-Business (Equitable), Financial Services (Alliance Capital, Donaldson, Lufkin & Jenrette), Insurance (Equitable Life Assurance Society, Equitable Variable Life), Real Estate Investment Management (Equitable)

Corporate Foundation: AXA Foundation

Financial Data

1997 Sales:	\$	9,666,000,000	Sales Rank:	147
1997 Profits:	\$	561,000,000	Profits Rank:	148

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
Direct Corporate Giving:	n/a	n/a
Corporate Foundation Giving:	\$ 2,319,267	\$ 15,000
Total 1997 Contributions:	\$ 2,319,267	\$ 15,000
Share of Profits/Charity:	0.41% of Profits	0.65% of Charity

Giving Pattern: 3.00 [Liberal]

Urban League³ \$ 15,000

Source/Notes: AXA Financial (formerly Equitable) failed to respond to written requests for 1997 giving data. In a telephone conversation June 20, 2000 AXA Foundation President Kathleen Carlson confessed, "I don't know if we have anything to give out." In a telephone conversation the next day, grants official Jan Goldstein agreed to look into AXA's policy on disclosing grants. As of the printing of this study, Capital Research Center received no further information from AXA. FC Search provided 1997 grants data for the AXA Foundation.

BankBoston

see Fleet Boston

Financial Data

1997 Sales:	\$	6,727,000,000	Sales Rank:	224
1997 Profits:	\$	879,000,000	Profits Rank:	98

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
Direct Corporate Giving:	n/a	n/a
Corporate Foundation Giving:	\$ 8,622,097	\$ 138,150
Total 1997 Contributions:	\$ 8,622,097	\$ 138,150
Share of Profits/Charity:	0.98% of Profits	1.60% of Charity

Giving Pattern: 3.54 [Center-Left]

AIDS Action Committee of Massachusetts³ \$ 25,000 American Cancer Society—MA³ \$ 15,000

SECTION TWO

American Heart Association—MA ³	\$ 10,000	Organization for a New Equality ³	\$ 11,500
Anti-Defamation League—Boston, MA ³	\$ 27,500	U.S. Fund for UNICEF ³	\$ 24,150
Chamber of Commerce—Waterbury, CT ⁶	\$ 25,000		

Source/Notes: BankBoston merged with Fleet Financial Group in late 1999, forming Fleet Boston. Fleet Boston failed to respond to written requests for the former BankBoston's 1997 giving data. FC Search provided 1997 grants data for the former Bank Boston Foundation.

Bankers Trust New York Corporation

acquired by Deutsche Bank

Financial Data

<i>1997 Sales:</i>	\$ 12,176,000,000	<i>Sales Rank:</i>	120
<i>1997 Profits:</i>	\$ 866,000,000	<i>Profits Rank:</i>	100

Giving Profile

Gifts to Charity

Gifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 7,155,468	\$ 157,500
<i>Total 1997 Contributions:</i>	\$ 7,155,468	\$ 157,500
<i>Share of Profits/Charity:</i>	0.83% of Profits	2.20% of Charity

Giving Pattern: 3.25 [Liberal]

Accion International ³	\$ 12,500	Catalyst for Women ³	\$ 10,000
Accion International—NY ³	\$ 15,000	Enterprise Foundation ³	\$ 30,000
American Enterprise Institute ⁷	\$ 10,000	Nature Conservancy—NY ³	\$ 25,000
Aspen Institute ³	\$ 15,000	Trust for Public Land—NY ³	\$ 15,000
Carter Center ³	\$ 10,000	Urban League ³	\$ 15,000

Source/Notes: Bankers Trust merged with Deutsche Bank in mid-1999. The U.S. subsidiary of Deutsche Bank failed to respond to a written request for the former Banker's Trust 1997 giving data. A telephone call to the company June 14, 2000 was not returned. FC Search provided 1997 grants data for the former Banker's Trust's BT Foundation.

Baxter International

Chief Executive: Mr. Vernon R. Loucks, Jr.

Products: Medical Products & Services

Grants Official: Ms. Patricia A. Morgan

Address: One Baxter Parkway
Deerfield, IL 60015

Phone: 847/948-2000

Fax: 847/948-3948

Internet: <http://www.baxter.com>

Corporate Foundation: Baxter Allegiance Foundation

Financial Data

<i>1997 Sales:</i>	\$ 6,138,000,000	<i>Sales Rank:</i>	249
<i>1997 Profits:</i>	\$ 300,000,000	<i>Profits Rank:</i>	281

Giving Profile

Gifts to Charity

Gifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 3,795,036	\$ 110,000
<i>Total 1997 Contributions:</i>	\$ 3,795,036	\$ 110,000
<i>Share of Profits/Charity:</i>	1.27% of Profits	2.90% of Charity

Giving Pattern: 2.55 [Liberal]

American Lung Association—San Francisco, CA³. \$ 30,000 Heartland Alliance for Human Needs & Human Rights²....\$ 50,000
 American Lung Association—Waukegan, IL³.....\$ 30,000

Source/Notes: On May 25, 2000, Baxter International responded via telephone to written requests asking for 1997 giving data. A telephone call to the company made the following day was not returned. FC Search provided 1997 grants data for the Baxter Allegiance Foundation.

BellSouth

Chief Executive: Mr. F. Duane Ackerman
Grants Official: Ms. Barbara Fosten
Address: 1155 Peachtree Street, N.E.
 Atlanta, GA 30309
Phone: 404/249-2000
Fax: 404/249-5599
Internet: <http://www.bellsouth.com>

Products: Telecommunications Services
 (American Cellular, L.M. Berry &
 Company, Mobile Communications,
 Stevens Graphics, & Sunlink) in
 Australia, New Zealand, & Nine
 Southeastern States

Corporate Foundation: BellSouth Foundation

Financial Data

<i>1997 Sales:</i>	\$ 20,561,000,000	<i>Sales Rank:</i>	50
<i>1997 Profits:</i>	\$ 3,270,000,000	<i>Profits Rank:</i>	19

Giving Profile

Gifts to Charity

Gifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 3,029,000	\$ 50,000
<i>Total 1997 Contributions:</i>	\$ 3,029,000	\$ 50,000
<i>Share of Profits/Charity:</i>	0.09% of Profits	1.65% of Charity

SECTION TWO

Giving Pattern: 3.00 [Liberal]

National School Boards Foundation³..... \$ 50,000

Source/Notes: BellSouth failed to respond to written requests for 1997 giving data. In a telephone conversation June 14, 2000, BellSouth Contributions Manager Barbara Fosten referred inquiries to the 990-PF form filed by the BellSouth Foundation, but declined to provide similar information relating to the company's direct giving: "Our position has not changed, we don't release that information publicly." FC Search provided 1997 grants data for the BellSouth Foundation.

Bristol-Myers Squibb

<i>Chief Executive:</i>	Mr. Charles A. Heimbold, Jr.	<i>Products:</i>	Pharmaceuticals (Ban Anti-Perspirant; Bufferin, Excedrin & Nuprin Pain Relievers; Clairol Hair Care; Gerber Baby Formula; Mineral Ice & Sea Breeze)
<i>Grants Official:</i>	Mr. John Damonti		
<i>Address:</i>	345 Park Avenue New York, NY 10154		
<i>Phone:</i>	212/546-4000		
<i>Fax:</i>	212/546-4020		
<i>Internet:</i>	http://www.bristolmyers.com		

Corporate Foundation: Bristol-Myers Squibb Foundation

Financial Data

<i>1997 Sales:</i>	\$ 16,701,000,000	<i>Sales Rank:</i>	73
<i>1997 Profits:</i>	\$ 3,205,000,000	<i>Profits Rank:</i>	22

Giving Profile

Gifts to Charity

Gifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	n/a	\$ 470,550
<i>Total 1997 Contributions:</i>	\$	\$ 470,550
<i>Share of Profits/Charity:</i>	% of Profits	% of Charity

Giving Pattern: 4.56 [Center]

American Council on Science & Health ⁸	\$ 17,500	Heritage Foundation ⁸	\$ 10,000
American Enterprise Institute ⁷	\$ 100,000	Inform ³	\$ 15,000
American Foundation for AIDS Research ³	\$ 100,000	Manhattan Institute For Policy Research ⁸	\$ 12,000
Brookings Institution ⁴	\$ 15,000	National Alliance of Business ⁴	\$ 30,000
Committee for Economic Development ³	\$ 25,000	National Governors Association Center for Policy ⁴ ...\$	60,000
Council on Foreign Relations.....	\$ 31,050	Regional Plan Association ³	\$ 10,000
Family Foundation of North America ²	\$ 15,000	Urban League ³	\$ 30,000

Source/Notes: Bristol-Myers Squibb failed to respond to written requests for 1997 giving data. The company responded to a telephone call June 14, 2000, by sending the company's 1997 contributions report via mail postmarked June 15, 2000. The report itemized only a sample of grants and failed to differentiate between grants made by the company directly and grants made through the Bristol-Myers Squibb Foundation. The package containing the contributions report also contained a brochure for Citizens for Better Medicare, a conservative public policy organization. FC Search provided 1997 grants data for the Bristol-Myers Squibb Foundation. The sum of all 1997 grants made by the Bristol-Myers Squibb Foundation is not available. However, FC Search reports figures of \$11,607,571 and \$9,773,797 for 1996 and 1998, respectively.

Campbell Soup

<i>Chief Executive:</i>	Mr. Dale F. Morrison	<i>Products:</i>	Foods (Campbell's, Pepperidge Farms, Pace, Swanson, Franco-American, Godiva, Prego, & V8)
<i>Grants Official:</i>	Ms. Mary Kate McDonald		
<i>Address:</i>	Campbell Place Camden, NJ 08103-1799		
<i>Phone:</i>	856/342-4800		
<i>Fax:</i>	856/342-3878		
<i>Internet:</i>	http://www.campbellsoup.com		

Corporate Foundation: Campbell Soup Foundation

Financial Data

<i>1997 Sales:</i>	\$ 8,057,000,000	<i>Sales Rank:</i>	181
<i>1997 Profits:</i>	\$ 927,000,000	<i>Profits Rank:</i>	93

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 1,970,186	\$ 117,000
<i>Total 1997 Contributions:</i>	\$ 1,970,186	\$ 117,000
<i>Share of Profits/Charity:</i>	0.21% of Profits	5.94% of Charity

Giving Pattern: 2.85 [Liberal]

American Heart Association—TX³\$ 100,000 NAACP—NJ²\$ 17,000

Source/Notes: Campbell Soup failed to respond to written requests for 1997 giving data. A telephone call to the company June 15, 2000 was not returned. FC Search provided 1997 grants data for the Campbell Soup Foundation.

SECTION TWO

Caterpillar

Chief Executive: Mr. Glen Barton *Products:* Construction & Earthmoving
Grants Official: Mr. Henry Holling Equipment, Financial Services,
Address: 100 Northeast Adams Street Insurance
Peoria, IL 61629
Phone: 309/675-1000
Fax: 309/675-1182
Internet: <http://www.cat.com>

Corporate Foundation: Caterpillar Foundation

Financial Data

1997 Sales: \$ 18,925,000,000 *Sales Rank:* 59
1997 Profits: \$ 1,665,000,000 *Profits Rank:* 49

Giving Profile

Gifts to Charity

Gifts to Public Affairs

Direct Corporate Giving: n/a n/a
Corporate Foundation Giving: n/a \$ 131,775
Total 1997 Contributions: n/a \$ 131,775

Giving Pattern: 3.23 [Liberal]

Employment Policy Foundation ⁶	\$ 10,000	Urban League—Aurora, IL ³	\$ 15,000
Nature Conservancy—IL ³	\$ 25,000	Urban League—Peoria, IL ³	\$ 65,775
Urban League ³	\$ 16,000		

Source/Notes: Caterpillar failed to respond to written requests for 1997 giving data. A telephone call to the company June 15, 2000 was not returned. FC Search provided 1997 grants data for the Caterpillar Foundation. The sum of all 1997 grants made by the Caterpillar is not available. However, FC Search reports figures of \$10,641,981 and \$12,895,775 for 1996 and 1998, respectively.

Chrysler

acquired by Daimler-Benz, forming DaimlerChrysler

Financial Data

1997 Sales: \$ 61,147,000,000 *Sales Rank:* 7
1997 Profits: \$ 2,805,000,000 *Profits Rank:* 28

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	n/a	\$2,110,039
<i>Total 1997 Contributions:</i>	\$	\$2,110,039
<i>Share of Profits/Charity:</i>	% of Profits	% of Charity

Giving Pattern: 4.99 [Center]

American Council for Capital Formation ⁶	\$ 12,500	Heritage Foundation ⁸	\$ 10,000
American Enterprise Institute ⁷	\$ 25,000	Independent Sector ³	\$ 10,500
American Foundation for AIDS Research ³	\$ 15,000	Institute for Educational Leadership ³	\$ 10,000
American Heart Association—MI ³	\$ 15,000	Institute for International Economics.....	\$ 10,000
Brookings Institution ⁴	\$ 10,000	Institute for Research on the Economics of Taxation ⁸	\$ 12,500
Business Enterprise Trust ³	\$ 20,000	Joint Center for Political & Economic Studies ³	\$ 90,000
Catalyst for Women ²	\$ 10,000	Mackinac Center for Public Policy ⁸	\$ 75,000
Center for Community Change ²	\$ 10,000	NAACP Special Contribution Fund ²	\$ 100,000
Chamber of Commerce—Detroit, MI ⁶	\$ 820,039	National Center for Policy Analysis ⁸	\$ 30,000
Children's Defense Fund ²	\$ 15,000	National Council of La Raza ⁷	\$ 25,000
Citizens Research Council of Michigan ⁶	\$ 60,000	National Council of Negro Women ³	\$ 50,000
Committee for a Constructive Tomorrow ⁸	\$ 25,000	National Governors Association ⁴	\$ 12,000
Committee for Economic Development ³	\$ 20,000	National Organization on Disability ³	\$ 10,000
Congressional Black Caucus Foundation ²	\$ 25,000	National Park Foundation ²	\$ 10,000
Conservation Foundation ³	\$ 10,000	Nature Conservancy—VA ³	\$ 25,000
Council for Excellence in Government ⁴	\$ 15,000	NOW Legal Defense & Education Fund ²	\$ 10,000
Council of Great Lakes Governors ⁵	\$ 10,000	Resources for the Future ⁴	\$ 25,000
Council of Michigan Foundations ³	\$ 10,000	Students in Free Enterprise ⁸	\$ 25,000
Council on Competitiveness ⁴	\$ 20,000	TransAfrica Forum.....	\$ 15,000
Council on Foundations ³	\$ 22,500	Urban Coalition ³	\$ 30,000
Cuban American National Council ³	\$ 10,000	Urban Institute ³	\$ 10,000
Economic Strategy Institute.....	\$ 250,000	Urban League ³	\$ 75,000
Heartland Institute ⁸	\$ 10,000		

Source/Notes: Chrysler merged with Daimler-Benz in late 1998, forming DaimlerChrysler. The U.S. subsidiary of DaimlerChrysler failed to respond to a written request for the former Chrysler's 1997 giving data. A telephone call to the company June 15, 2000 was not returned. FC Search provided 1997 grants data for the Chrysler Corporation Fund. The sum of all 1997 grants made by the Chrysler Corporation Fund is not available. However, FC Search reports figures of \$22,701,371 and \$25,398,484 for 1996 and 1998, respectively.

Cigna

Chief Executive: Mr. Wilson H. Taylor
Grants Official: Mr. Arnold Wright
Address: One Liberty Place
 Philadelphia, PA 19192-1550
Phone: 215/761-1000
Fax: 215/761-5515
E-mail: inquiries@cigna.com
Internet: http://www.cigna.com

Products: Financial Services, Insurance
 (Cigna, Connecticut General Life)

Corporate Foundation: Cigna Foundation

SECTION TWO

Financial Data

<i>1997 Sales:</i>	\$ 20,038,000,000	<i>Sales Rank:</i>	53
<i>1997 Profits:</i>	\$ 1,086,000,000	<i>Profits Rank:</i>	77

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 3,422,540	\$ 25,000
<i>Corporate Foundation Giving:</i>	\$ 6,788,373	\$ 413,710
<i>Total 1997 Contributions:</i>	\$10,210,913	\$ 438,710
<i>Share of Profits/Charity:</i>	0.94% of Profits	4.30% of Charity

Giving Pattern: 5.65 [Center-Right]

American Bar Association Fund for Justice & Education ³	\$ 25,000	Joint Center for Political & Economic Studies ³	\$ 5,000
American Enterprise Institute ⁷	\$ 150,000	Manhattan Institute For Policy Research ⁸	\$ 15,000
Brookings Institution ⁴	\$ 25,000	Media Institute ⁸	\$ 5,000
Cato Institute ⁸	\$ 25,000	NAACP Legal Defense & Education Fund ³	\$ 25,000*
Chamber of Commerce—Philadelphia, PA ⁶	\$ 25,000	National Conference of State Legislatures ⁴	\$ 10,000
Citizens for a Sound Economy ⁸	\$ 10,000	National Health Policy Forum ³	\$ 15,000
Committee for a Responsible Federal Budget ⁴	\$ 25,000	National Medical Association ²	\$ 20,000
Committee for Economic Development ⁷	\$ 10,000	Pennsylvania Economy League ⁶	\$ 11,000
Competitive Enterprise Institute ⁸	\$ 25,000	Trilateral Commission.....	\$ 5,000
Council on Foundations ³	\$ 7,710		

* Denotes grants made directly by the corporation.

Source/Notes: By mail postmarked April 7, 2000, Cigna provided its 1997 contributions report. FC Search also provided 1997 grants data for the Cigna Foundation.

Circuit City Stores

Chief Executive: Mr. Richard L. Sharp
Grants Official: Mrs. Cassandra Stoddart
Address: 9950 Mayland Drive
 Richmond, VA 23233-1464
Phone: 804/527-4000
Fax: 804/527-4194
Internet: <http://www.circuitcity.com>

Products: Retail Electronics, Appliances,
 Personal Computers & Music Software

Corporate Foundation: Circuit City Foundation

Financial Data

<i>1997 Sales:</i>	\$ 7,693,000,000	<i>Sales Rank:</i>	191
<i>1997 Profits:</i>	\$ 123,000,000	<i>Profits Rank:</i>	

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 1,843,990	\$ 25,000
<i>Total 1997 Contributions:</i>	\$ 1,843,990	\$ 25,000
<i>Share of Profits/Charity:</i>	1.50% of Profits	1.36% of Charity

Giving Pattern: 5.60 [Center-Right]

National Alliance of Business⁴.....\$ 15,000 Students in Free Enterprise⁸.....\$ 10,000

Source/Notes: Circuit City failed to respond to written requests for 1997 giving data. In a telephone conversation June 16, 2000, Circuit City Foundation Executive Director Cassandra Stoddart referred inquiries to the 990-PF form filed by the foundation, since the foundation administers all of Circuit City's charitable giving. FC Search provided 1997 grants data for the Circuit City Foundation.

Citigroup

<i>Chief Executive:</i>	Mr. John S. Reed	<i>Products:</i> Banking & Financial Services
<i>Grants Official:</i>	Mr. Paul Ostergard	(Action Data, Citibank, Commercial
<i>Address:</i>	153 East 53rd Street	Credit, Diner's Club, Federal Savings,
	New York, NY 10043	Travelers Bank) in Arizona, Delaware,
<i>Phone:</i>	212/559-1000	Nevada, New York, Ohio & Texas,
<i>Fax:</i>	212/793-3946	Insurance Services (National Benefit
<i>E-mail:</i>	Kristin.Kupres@citicorp.com	Life, Primerica, Travelers), Investment
<i>Internet:</i>	http://www.citigroup.com	Services (Salomon Smith Barney)

Corporate Foundation: Citicorp Foundation, Travelers Companies Foundation, Salomon Foundation

Financial Data

<i>1997 Sales:</i>	\$ 34,697,000,000	<i>Sales Rank:</i>	19
<i>1997 Profits:</i>	\$ 3,591,000,000	<i>Profits Rank:</i>	14

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$14,636,065	n/a
<i>Corporate Foundation Giving:</i>	\$20,367,696	\$1,578,500
<i>Total 1997 Contributions:</i>	\$35,003,760	\$1,578,500
<i>Share of Profits/Charity:</i>	0.97% of Profits	4.51% of Charity

Giving Pattern: 3.29 [Liberal]

Accion International ³	\$ 555,000	Aspen Institute ³	\$ 100,000
Accion International—NY ³	\$ 20,000	California Community Economic Development Association ³ ..	\$ 15,000
Accion International—TX ³	\$ 25,000	Committee for Economic Development ³	\$ 25,000
Asian American Legal Defense & Education Fund ³ ...\$	10,000	Conservation Foundation ³	\$ 50,000

SECTION TWO

Conservation International ³	\$ 33,500	National Center for Neighborhood Enterprise ⁸	\$ 10,000
Cuban American National Council ²	\$ 10,000	National Congress for Community Economic Development ³ ...	\$ 10,000
Enterprise Foundation ³	\$ 135,000	National Consumer Law Center ²	\$ 20,000
Enterprise Foundation—CA ³	\$ 50,000	National Organization on Disability ³	\$ 10,000
Enterprise Foundation—New York, NY ²	\$ 25,000	National Training & Information Center ²	\$ 12,500
Family Foundation of North America ²	\$ 12,500	Natural Resources Defense Council ¹	\$ 65,000
Fund for American Studies ⁸	\$ 15,000	Tides Center ²	\$ 15,000
Hispanic Federation of New York City ³	\$ 15,000	Tides Foundation ²	\$ 50,000
Leadership Council for Metropolitan Open Communities ³ ..	\$ 15,000	Urban League ³	\$ 10,000
Manhattan Institute For Policy Research ⁸	\$ 100,000	Urban League—Fort Lauderdale, FL ³	\$ 10,000
McAuley Institute ²	\$ 10,001	Urban League—Rochester, NY ³	\$ 10,000
Ms. Foundation for Women ²	\$ 50,000	World Resources Institute ³	\$ 75,000
National Association of Elementary School Principals ³ ..	\$ 10,000		

Source/Notes: Citicorp merged with Travelers Group in late 1998, forming Citigroup. Citigroup failed to respond to written requests for the former Citicorp's 1997 giving data. In response to a voice message left June 16, 2000 following up on the written requests, Citigroup sent mail postmarked June 26, 2000 containing Citicorp's 1997 contributions report. FC Search also provided 1997 grants data for the Citigroup Foundation.

Coca-Cola Company

<i>Chief Executive:</i>	Mr. M. Douglas Ivester	<i>Products:</i>	Fruit Juices, Soft Drinks
<i>Grants Official:</i>	Ms. Annjennette Hall-Cochran		
<i>Address:</i>	One Coca-Cola Plaza Atlanta, GA 30313		
<i>Phone:</i>	404/676-2121		
<i>Fax:</i>	404/676-6792		
<i>Internet:</i>	http://www.thecoca-colacompany.com		

Corporate Foundation: Coca-Cola Foundation, Coca-Cola Scholars Foundation

Financial Data

<i>1997 Sales:</i>	\$ 18,868,000,000	<i>Sales Rank:</i>	60
<i>1997 Profits:</i>	\$ 4,129,000,000	<i>Profits Rank:</i>	10

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$12,318,217	\$ 377,000
<i>Total 1997 Contributions:</i>	\$12,318,216	\$ 377,000
<i>Share of Profits/Charity:</i>	0.30% of Profits	3.06% of Charity

Giving Pattern: 3.11 [Liberal]

American Assembly, Columbia University ³	\$ 50,000	Mexican American Legal Defense & Education Fund ² ...	\$ 25,000
American Council on Education ⁴	\$ 60,000	National Association of Latino Elected Officials ³ ...	\$ 10,000
Carter Center ³	\$ 100,000	TransAfrica Forum.....	\$ 50,000
Georgia Conservancy ²	\$ 47,000	Urban Coalition ³	\$ 20,000
LULAC National Educational Service Centers ³	\$ 15,000		

Source/Notes: Coca-Cola failed to respond to written requests for 1997 giving data. FC Search provided 1997 grants data for the Coca-Cola Foundation and the Coca-Cola Scholars Foundation. The sum of all 1997 grants made by the Coca-Cola Scholars Foundation is not available. However, FC Search reports a figure of \$1,700,000 for 1998.

ConAgra

<i>Chief Executive:</i>	Mr. Bruce Rohde	<i>Products:</i>	Agri-Products (United),
<i>Grants Official:</i>	Ms. Lynn Phares		Fabrics (Northwest), Feed, Fertilizer,
<i>Address:</i>	One ConAgra Drive		Foods (Armour Swift Eckrich, Beatrice,
	Omaha, NE 68102-5001		Butterball, Golden Valley, Monfort,
<i>Phone:</i>	402/595-4000		Orville Redenbacher, Peter Pan, Swiss
<i>Fax:</i>	402/595-4707		Miss, Singleton, Wesson), Grain, Pet
<i>Internet:</i>	http://www.conagra.com		Supplies, Retail Stores (Country
			General)

Corporate Foundation: ConAgra Charitable Foundation

Financial Data

<i>1997 Sales:</i>	\$ 23,157,000,000	<i>Sales Rank:</i>	43
<i>1997 Profits:</i>	\$ 646,000,000	<i>Profits Rank:</i>	132

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 7,435,081	\$ 178,000
<i>Total 1997 Contributions:</i>	\$ 7,435,081	\$ 178,000
<i>Share of Profits/Charity:</i>	1.15% of Profits	2.39% of Charity

Giving Pattern: 3.65 [Center-Left]

American Council on Science & Health ⁸	\$ 15,000	Groundwater Foundation ⁴	\$ 10,000
American Farm Bureau Research Foundation ⁶	\$ 10,000	Nature Conservancy—NE ³	\$ 17,500
Anti-Defamation League—NE ³	\$ 115,500	Public Voice for Food & Health Policy ³	\$ 10,000

Source/Notes: ConAgra failed to respond to written requests for 1997 giving data. In a telephone conversation June 16, 2000, a ConAgra representative asked for another written request. As of the printing of this study, Capital Research Center has received no response from ConAgra. FC Search provided 1997 grants data for the ConAgra Charitable Foundation.

SECTION TWO

Dana

Chief Executive: Mr. Joseph M. Magliochetti *Products:* Automobile & Industrial
Grants Official: Ms. Shirley Tarschis Components (Diamond, Parish, Parts
Address: 4500 Dorr Street Craft, Perfect Circle, Spicer, Victor,
 Toledo, OH 43697 Warner Electric, Weatherhead, Wix),
Phone: 419/535-4500 Financial Services (Dana Credit,
Fax: 419/535-4643 Venture Capital)
Internet: http://www.dana.com

Corporate Foundation: Dana Corporate Foundation

Financial Data

1997 Sales: \$ 8,769,000,000 *Sales Rank:* 166
1997 Profits: \$ 369,000,000 *Profits Rank:* 228

Giving Profile

Gifts to Charity

Gifts to Public Affairs

Direct Corporate Giving: n/a n/a
Corporate Foundation Giving: \$ 2,184,205 \$ 12,570
Total 1997 Contributions: \$ 2,184,205 \$ 12,570
Share of Profits/Charity: 0.59% of Profits 0.58% of Charity

Giving Pattern: 3.12 [Liberal]

American Cancer Society ³	\$ 4,430	American Lung Association—OH ³	\$ 2,000
American Heart Association ³	\$ 1,810	Chamber of Commerce—Menomee Falls, WI ⁶	\$ 500
American Lung Association ³	\$ 2,830	Urban League—Detroit, MI ³	\$ 1,000

Source/Notes: Dana failed to respond to written requests for 1997 giving data. In a telephone conversation June 21, 2000, Dana grants official Shirley Tarschis referred inquiries to the 990-PF form filed by the Dana Corporate Foundation: "We don't really do grants outside the corporation." Capital Research Center downloaded the aforementioned 990-PF form from GuideStar.org.

Deere & Company

Chief Executive: Mr. Hans W. Becherer *Products:* Moving & Farm Equipment
Grants Official: Mr. Donald Morgenthaler (John Deere), Financial Services (John
Address: One John Deere Place Deere Credit), Insurance (Farm Plan,
 Moline, IL 61265-8098 Heritage National Healthplan Services,
Phone: 309/765-8000 John Deere) in Canada & the United
Fax: 309/765-5671 States
E-mail: webmaster@deere.com
Internet: http://www.deere.com

Corporate Foundation: John Deere Foundation

Financial Data

1997 Sales: \$ 13,242,000,000 *Sales Rank:* 104
 1997 Profits: \$ 987,000,000 *Profits Rank:* 82

Giving Profile

Gifts to Charity

Gifts to Public Affairs

Direct Corporate Giving: n/a n/a
Corporate Foundation Giving: \$ 6,300,685 \$ 111,500
Total 1997 Contributions: \$ 6,300,685 \$ 111,500
Share of Profits/Charity: 0.64% of Profits 1.77% of Charity

Giving Pattern: 5.27 [Center]

Business Roundtable ⁶	\$ 50,000	Nature Conservancy—IL ³	\$ 10,000
Citizens Against Government Waste ⁸	\$ 5,000	Taxpayers' Federation of Illinois ⁶	\$ 10,000
Council on Foreign Relations.....	\$ 1,500	Work in America Institute ³	\$ 20,000
National Association of Manufacturers ⁶	\$ 15,000		

Source/Notes: By electronic mail sent April 12, 2000, Deere & Company provided a list of 1997 grants. FC Search also provided 1997 grants data for the John Deere Foundation.

Delta Air Lines

Chief Executive: Mr. Leo F. Mullin *Products:* Airline Passenger Service
Grants Official: Mr. Michael Young
Address: Hartsfield Atlanta International Airport
 P.O. Box 20706
 Atlanta, GA 30320
Phone: 404/715-2600
Fax: 404/715-5042
Internet: <http://www.deltaairlines.com>

Corporate Foundation: Delta Airlines Foundation

Financial Data

1997 Sales: \$ 13,946,000,000 *Sales Rank:* 93
 1997 Profits: \$ 934,000,000 *Profits Rank:* 91

SECTION TWO

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 2,159,932	\$ 175,000
<i>Total 1997 Contributions:</i>	\$ 2,159,932	\$ 175,000
<i>Share of Profits/Charity:</i>	0.23% of Profits	8.10% of Charity

Giving Pattern: 3.00 [Liberal]

Atlanta Project³.....\$ 75,000 Carter Center³.....\$ 100,000

Source/Notes: On April 26, 2000, Delta responded via telephone to written requests asking for 1997 giving data. In the telephone conversation a Delta grants official agreed to "pull something together" and send it. As of the printing of this study, Capital Research Center has not received the requested information. Capital Research Center downloaded the 990-PF form filed by the Delta Airlines Foundation from *GuideStar.org*. FC Search also provided 1997 grants data for the Delta Airlines Foundation.

Disney

<i>Chief Executive:</i>	Mr. Michael Eisner	<i>Products:</i> Broadcast Radio & Television
<i>Grants Official:</i>	Ms. Tillie Baptie	(American Broadcasting Corporation),
<i>Address:</i>	500 South Buena Vista Street	Cable Television Programming (ESPN),
	Burbank, CA 91521	Newspapers, Publishing, Radio
<i>Phone:</i>	818/560-1000	
<i>Fax:</i>	818/560-1930	
<i>Internet:</i>	http://www.disney.com	

Corporate Foundation: Walt Disney Company Foundation, ABC Foundation

Financial Data

<i>1997 Sales:</i>	\$ 22,534,000,000	<i>Sales Rank:</i>	46
<i>1997 Profits:</i>	\$ 1,972,000,000	<i>Profits Rank:</i>	41

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 7,234,129	\$ 210,000
<i>Total 1997 Contributions:</i>	\$ 7,234,129	\$ 210,000
<i>Share of Profits/Charity:</i>	0.37% of Profits	2.90% of Charity

Giving Pattern: 2.90 [Liberal]

American Society for the Prevention of Cruelty to Animals ³	\$ 25,000	Enterprise Foundation ³	\$ 50,000
Audubon Society—FL ³	\$ 10,000	NAACP ³	\$ 10,000
Committee for Economic Development ³	\$ 20,000	NOW Legal Defense & Education Fund ²	\$ 10,000
Conservation Foundation ³	\$ 50,000	Open Space Institute ³	\$ 25,000
Defenders of Wildlife ³	\$ 10,000		

Source/Notes: Disney failed to respond to written requests for 1997 giving data. FC Search provided 1997 grants data for the Walt Disney Company Foundation and Disney's ABC Foundation.

Dow Chemical

<p><i>Chief Executive:</i> Mr. Michael D. Parker <i>Grants Official:</i> Mr. Jerold E. Ring <i>Address:</i> 2030 Dow Center Midland, MI 48674 <i>Phone:</i> 989//636-1000 <i>Fax:</i> 989/636-1830 <i>Internet:</i> http://www.dow.com</p>	<p><i>Products:</i> Agricultural Supplies, Chemicals, Energy, Hydrocarbons, Pharmaceuticals, Plastics, Consumer Products</p>
--	---

Corporate Foundation: Dow Chemical Company Foundation, Union Carbide Foundation

Financial Data

<i>1997 Sales:</i>	\$ 20,018,000,000	<i>Sales Rank:</i>	54
<i>1997 Profits:</i>	\$ 1,808,000,000	<i>Profits Rank:</i>	48

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$18,762,000	n/a
<i>Corporate Foundation Giving:</i>	\$16,348,516	\$ 643,637
<i>Total 1997 Contributions:</i>	\$35,110,516	\$ 643,637
<i>Share of Profits/Charity:</i>	1.94% of Profits	1.83% of Charity

Giving Pattern: 4.22 [Center-Left]

Audubon Society—Houston, TX ³\$ 10,000	Michigan Economic & Environmental Roundtable ⁴ ...\$ 31,137
Conservation Fund ²\$ 124,000	NAACP—VA ²\$ 10,000
Ducks Unlimited—TN ⁴\$ 200,000	Nature Conservancy—MI ²\$ 105,000
Galveston Bay Foundation ²\$ 10,000	Students in Free Enterprise ⁸\$ 30,500
Keystone Center ⁴\$ 38,000	Urban League ³\$ 10,000
Mackinac Center for Public Policy ⁸\$ 75,000	

Source/Notes: By electronic mail sent May 10, 2000, Dow Chemical declined to provide comprehensive 1997 giving data, but reported a total contributions amount for 1997. The message was therefore insufficient for the purposes of this study. FC Search provided 1997 grants data for the Dow Chemical Company Foundation.

SECTION TWO

Duke Energy

Chief Executive: Mr. William H. Grigg *Products:* Electricity (Crescent Resources, Duke Engineering & Services, Duke/Fluor Daniel, Nantahala Power & Light) in North Carolina & South Carolina, Financial Services (Church Street Capital), Natural Gas (Peoples Gas, North Shore Gas) in Illinois

Grants Official: Mr. S. Dock Kornegay

Address: 422 South Church Street
Charlotte, NC 28202-0001

Phone: 704/594-9400

Fax: 704/382-3814

E-mail: jhepstein@duke-energy.com

Internet: http://www.duke-energy.com

Corporate Foundation: Duke Energy Foundation

Financial Data

1997 Sales: \$ 16,309,000,000 *Sales Rank:* 75
1997 Profits: \$ 974,000,000 *Profits Rank:* 84

Giving Profile

Gifts to Charity

Gifts to Public Affairs

Direct Corporate Giving: n/a n/a

Corporate Foundation Giving: \$ 7,392,463 \$ 28,870

Total 1997 Contributions: \$ 7,392,463 \$ 28,870

Share of Profits/Charity: 0.76% of Profits 0.39% of Charity

Giving Pattern: 3.00 [Liberal]

American Heart Association—NC³ \$ 16,370 North Carolina Center for Public Policy Research³ \$ 12,500

Source/Notes: In a telephone conversation March 29, 2000, a Duke Energy official declined to provide 1997 giving data: "[Duke Energy] is not interested in being listed." FC Search provided 1997 grants data for the Duke Energy Foundation.

Eaton

Chief Executive: Mr. Stephen R. Hardis *Products:* Automotive, Industrial, Construction, Aerospace, & Semiconductor Components

Grants Official: Mr. James L. Mason

Address: Eaton Center, 1111 Superior Avenue
Cleveland, OH 44114-2584

Phone: 216/523-5000

Fax: 216/523-4787

Internet: http://www.eaton.com

Corporate Foundation: Eaton Charitable Fund

Financial Data

<i>1997 Sales:</i>	\$ 7,563,000,000	<i>Sales Rank:</i>	194
<i>1997 Profits:</i>	\$ 464,000,000	<i>Profits Rank:</i>	173

Giving ProfileGifts to CharityGifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 4,491,814	\$ 44,000
<i>Total 1997 Contributions:</i>	\$ 4,491,814	\$ 44,000
<i>Share of Profits/Charity:</i>	0.97% of Profits	0.98% of Charity

Giving Pattern: 4.45 [Center-Left]

American Council on Science & Health ⁸	\$ 1,000	Citizens Against Government Waste ⁸	\$ 1,000
American Enterprise Institute ⁷	\$ 2,000	Citizens for a Sound Economy ⁸	\$ 2,000
American Jewish Committee ⁴	\$ 1,000	Citizens League Research Institute ⁵	\$ 5,000
American Lung Association—Cleveland, OH ³	\$ 1,000	Joint Center for Political & Economic Studies ³	\$ 1,000
American Lung Association—OH ³	\$ 1,000	League of Women Voters Citizen Education Fund ³ ...	\$ 2,500
Anti-Defamation League ³	\$ 1,000	League of Women Voters—Omaha, NE ³	\$ 2,500
Brookings Institution ¹	\$ 1,000	NAACP—Cleveland, OH ²	\$ 1,000
Catalyst for Women ⁷	\$ 5,000	NAACP—Milwaukee, WI ²	\$ 5,000
Chamber of Commerce—OH ⁶	\$ 10,000	Urban League—Cleveland, OH ³	\$ 1,000

Source/Notes: By mail postmarked April 10, 2000, Eaton provided its 1997 contributions report.

Exxon Mobil

<i>Chief Executive:</i>	Mr. Lee R. Raymond	<i>Products:</i>	Chemicals, Coal, Crude Oil,
<i>Grants Official:</i>	Mr. Edward Ahnert		Energy Exploration, Gasoline Stations,
<i>Address:</i>	5959 Las Colinas Boulevard		Mining, Natural Gas, Petroleum
	Irving, TX 75039-2298		Products, Plastics
<i>Phone:</i>	972/444-1000		
<i>Fax:</i>	972/444-1350		
<i>Internet:</i>	http://www.exxon.com		

Corporate Foundation: Exxon Educational Foundation, Mobil Foundation

Financial Data

<i>1997 Sales:</i>	\$ 120,279,000,000	<i>Sales Rank:</i>	3
<i>1997 Profits:</i>	\$ 8,460,000,000	<i>Profits Rank:</i>	1

Giving ProfileGifts to CharityGifts to Public Affairs

<i>Direct Corporate Giving:</i>	\$35,491,200	\$ 884,602
<i>Corporate Foundation Giving:</i>	\$19,910,868	\$ 86,500
<i>Total 1997 Contributions:</i>	\$55,402,072	\$ 971,102
<i>Share of Profits/Charity:</i>	0.65% of Profits	1.75% of Charity

SECTION TWO

Giving Pattern: 4.64 [Center]

ACCF Center for Policy Research ⁶	\$ 25,000*	Foundation for Teaching Economics ⁸	\$ 5,000*
Accion International ³	\$ 12,500*	Hoover Institution On War, Revolution, and Peace ⁶ ..	\$ 60,000*
American Council on Education ⁴	\$ 20,000	Institute for Civil Justice ⁵	\$ 75,000*
American Council on Science & Health ⁸	\$ 15,000*	Institute for Educational Leadership ³	\$ 20,000
American Forests ⁷	\$ 90,000*	Institute for Policy Innovation ⁸	\$ 5,000*
American Legislative Exchange Council ⁹	\$ 12,500*	Joint Center for Political & Economic Studies ³	\$ 50,000*
Atlantic Council of the United States ⁵	\$ 10,000*	Manhattan Institute For Policy Research ⁸	\$ 15,000*
Atlas Economic Research Foundation ⁸	\$ 25,000*	Mountain States Legal Foundation ⁸	\$ 5,000*
Catalyst for Women ³	\$ 30,000*	National Conference of State Legislatures ⁴	\$ 7,732*
Cato Institute ⁸	\$ 15,000*	National Environmental Education & Training Foundation ⁴	\$ 15,000*
Citizens for a Sound Economy ⁸	\$ 25,000*	National Governors Association Center for Policy ⁴	\$ 11,000*
Committee for a Constructive Tomorrow ⁸	\$ 5,000*	New England Legal Foundation ⁸	\$ 5,000*
Committee for Economic Development ³	\$ 75,500*	Public Affairs Research Council of Louisiana ⁶	\$ 16,500*
Conservation Fund ³	\$ 28,000*	Reason Foundation ⁸	\$ 25,000*
Consumer Alert ⁸	\$ 10,000*	Texas Business & Education Coalition ⁴	\$ 15,000
Ducks Unlimited—Memphis, TN ⁴	\$ 50,000*	Tomas Rivera Policy Institute ³	\$ 31,500
Education & Research Institute ⁸	\$ 6,000*	Urban Institute ³	\$ 10,000*
Enterprise Foundation—Dallas, TX ³	\$ 100,000*	Urban League—Houston, TX ³	\$ 12,370*
Foundation for American Communications ⁵	\$ 8,000*	World Environment Center ³	\$ 24,500*

* Denotes grants made directly by the corporation.

Source/Notes: Prior to the start of this study, Exxon provided its 1997 contributions report. The report failed to list grants under \$5,000.

Fannie Mae

Chief Executive: Mr. Franklin D. Raines
Grants Official: Ms. Stacey H. Davis
Address: 3900 Wisconsin Avenue, N.W.
 Washington, DC 20016
Phone: 202/752-7000
Fax: 202/752-3868
E-mail: news_bureau@fanniemae.com
Internet: http://www.fanniemae.com

Products: Shareholder-owned congressionally chartered company that creates a secondary mortgage market (shared with Freddie Mac) to purchase residential mortgages from primary lenders (such as banks) & packaging them for re-sale as securities.

Corporate Foundation: Fannie Mae Foundation

Financial Data

1997 Sales:	\$ 27,777,000,000	Sales Rank:	29
1997 Profits:	\$ 3,069,000,000	Profits Rank:	27

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$26,104,648	\$2,896,500
<i>Total 1997 Contributions:</i>	\$26,104,648	\$2,896,500
<i>Share of Profits/Charity:</i>	0.85% of Profits	11.10% of Charity

Giving Pattern: 3.13 [Liberal]

ACORN Housing Corporation—Philadelphia, PA ² ...	\$ 105,000	NAACP ²	\$ 75,000
Alexis de Tocqueville Institution ¹	\$ 25,000	National Alliance of Business ⁴	\$ 15,000
Alliance to Save Energy ³	\$ 35,000	National Alliance to End Homelessness ³	\$ 162,500
American Land Institute ³	\$ 25,000	National Asian Pacific American Legal Consortium ¹ ...	\$ 35,000
American Public Human Services Association ³	\$ 15,000	National Association of Latino Elected Officials ³ ...	\$ 50,000
Aspen Institute ³	\$ 10,000	National Center for Lead-Safe Housing ³	\$ 50,000
Brookings Institution ⁴	\$ 225,000	National Center for Neighborhood Enterprise ⁸	\$ 75,000
Center for Community Change ²	\$ 125,000	National Council for Urban Economic Development ⁴	\$ 10,000
Center for Policy Alternatives ²	\$ 10,000	National Council of Jewish Women—MD ³	\$ 25,000
Center on Budget & Policy Priorities ²	\$ 45,000	National Council of La Raza ³	\$ 25,000
Chicago Coalition for the Homeless ³	\$ 10,000	National Council of Negro Women ³	\$ 50,000
Children's Defense Fund ²	\$ 10,000	National Fair Housing Alliance ³	\$ 25,000
Childrens Health Fund ³	\$ 10,000	National Housing Trust ²	\$ 100,000
Citizen Policy and Education Fund of New Jersey ² ...	\$ 25,000	National Immigration Forum ³	\$ 25,000
Congressional Hispanic Caucus Institute ²	\$ 15,000	National Law Center on Homelessness & Poverty ³ ...	\$ 10,000
Corporation for Enterprise Development ⁴	\$ 105,000	National Low Income Housing Coalition ³	\$ 100,000
Council for Excellence in Government ⁴	\$ 25,000	National Neighborhood Coalition ³	\$ 25,000
Enterprise Foundation ³	\$ 425,000	National Organization on Disability ³	\$ 20,000
Enterprise Foundation—Atlanta, GA ³	\$ 45,000	National Partnership for Women & Families ³	\$ 10,000
Enterprise Foundation—Charlotte, NC ³	\$ 25,000	National Rural Housing Foundation ²	\$ 25,000
Enterprise Foundation—Cleveland, OH ³	\$ 40,000	National Trust for Historic Preservation ³	\$ 50,000
Enterprise Foundation—Dallas, TX ³	\$ 35,000	National Women's Law Center ³	\$ 10,000
Enterprise Foundation—New York, NY ³	\$ 70,000	New York Immigration Coalition ³	\$ 25,000
Enterprise Foundation—Portland, OR ³	\$ 70,000	Organization for a New Equality ³	\$ 25,000
Greenlining Institute ³	\$ 25,000	Urban Coalition ³	\$ 30,000
Institute for Community Economics ²	\$ 40,000	Urban Land Institute ³	\$ 20,000
International Human Rights Law Group.....	\$ 10,000	Urban League—Houston, TX ²	\$ 10,000
Joint Center for Political & Economic Studies ³	\$ 25,000	Urban League—Los Angeles, CA ³	\$ 10,000
Lawyers Committee for Civil Rights Under Law ² ...	\$ 25,000	Urban League—Washington, DC ³	\$ 12,000
Manhattan Institute For Policy Research ³	\$ 25,000	Washington Legal Foundation ⁸	\$ 10,000
McAuley Institute ²	\$ 50,000	Wider Opportunities for Women ³	\$ 10,000
Mexican American Legal Defense & Education Fund ² ...	\$ 10,000	Women's Research & Education Institute ³	\$ 32,000

Source/Notes: Fannie Mae failed to respond to written requests for 1997 giving data. In a telephone conversation June 22, 2000, a Fannie Mae representative referred inquiries to the 990-PF form filed by the Fannie Mae Foundation, since the foundation administers all of Fannie Mae's charitable giving. FC Search provided 1997 grants data for the Fannie Mae Foundation.

Federated Department Stores

<i>Chief Executive:</i>	Mr. James M. Zimmerman	<i>Products:</i>	Department Stores
<i>Grants Official:</i>	Ms. Dixie Barker		(Bloomingdales, Bon Marche, Burdines,
<i>Address:</i>	Seven West Seventh Street		Goldsmiths, Lazarus, Macy's, Rich's,
	Cincinnati, OH 45202		Stern's)
<i>Phone:</i>	513/579-7000		
<i>Fax:</i>	513/579-7555		
<i>Internet:</i>	http://www.federated-fds.com		

Corporate Foundation: Federated Department Stores Foundation

Financial Data

<i>1997 Sales:</i>	\$ 15,668,000,000	<i>Sales Rank:</i>	77
<i>1997 Profits:</i>	\$ 575,000,000	<i>Profits Rank:</i>	144

SECTION TWO

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 2,900,000	n/a
<i>Corporate Foundation Giving:</i>	\$ 9,800,000	\$ 75,000
<i>Total 1997 Contributions:</i>	\$12,700,000	\$ 75,000
<i>Share of Profits/Charity:</i>	2.21% of Profits	0.59% of Charity

Giving Pattern: 2.47 [Left]

American Cancer Society—NY ³	\$ 15,000	New York AIDS Coalition ³	\$ 10,000
Mexican American Legal Defense & Education Fund ² ...	\$ 30,000	Urban League—Cincinnati, OH ³	\$ 10,000
NAACP Special Contribution Fund ²	\$ 10,000		

Source/Notes: In a telephone conversation April 12, 2000 a Federated Department Stores official agreed to send 1997 giving data. FC Search also provided 1997 grants data for the Federated Department Stores Foundation.

First Union

<i>Chief Executive:</i>	Mr. Ed Crutchfield	<i>Products:</i>	Banking (First Union),
<i>Grants Official:</i>	Ms. Judith Alison		Financial Services in Florida, Georgia,
<i>Address:</i>	One First Union Center		North & South Carolina, & Virginia
	Charlotte, NC 28288-0143		
<i>Phone:</i>	704/374-6565		
<i>Fax:</i>	704/374-3425		
<i>Internet:</i>	http://www.firstunion.com		

Corporate Foundation: First Union Foundation, First Union Regional Foundation

Financial Data

<i>1997 Sales:</i>	\$ 14,329,000,000	<i>Sales Rank:</i>	90
<i>1997 Profits:</i>	\$ 1,896,000,000	<i>Profits Rank:</i>	44

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$20,148,228	\$ 149,666
<i>Total 1997 Contributions:</i>	\$20,148,228	\$ 149,666
<i>Share of Profits/Charity:</i>	1.06% of Profits	0.74% of Charity

Giving Pattern: 3.66 [Center-Left]

Carter Center ³	\$ 10,000	Nature Conservancy—NC ³	\$ 10,000
Chamber of Commerce—Raleigh, NC ⁶	\$ 20,000	U.S. Catholic Conference ¹	\$ 25,000
Cuban American National Foundation	\$ 20,000	Urban League—Fort Lauderdale, FL ³	\$ 10,000
Enterprise Foundation—Charlotte, NC ³	\$ 20,000	Urban League—Jacksonville, FL ³	\$ 16,666
National Housing Institute ³	\$ 18,000		

Source/Notes: First Union failed to respond to written requests for 1997 giving data. In a telephone conversation June 22, 2000, a First Union grants official asked for another written request. As of the printing of this study, Capital Research Center has received no further information from First Union. FC Search provided 1997 grants data for the First Union Foundation and the First Union Regional Foundation.

Ford Motor

Chief Executive: Mr. Jacques Nasser
Grants Official: Mr. Gary Nielsen
Address: One American Road
 Dearborn, MI 48126
Phone: 313/322-3000
Fax: 313/845-6073
Internet: <http://www.ford.com>

Products: Automobiles (Ford, Jaguar, Lincoln, Mercury, Taurus), Car Rental (Budget, Hertz), Coal (Fordson), Dearborn Inn, Environ, Financial Services (Associates First Capital, First Nationwide, USL Capital), Geometric Results, GHIA, Insurance (American Renaissance, American Road, Dobco Life, Parklane, Vista), Refrigerated Shipping, XPSC

Corporate Foundation: Ford Motor Company Fund

Financial Data

1997 Sales: \$ 145,348,000,000 *Sales Rank:* 2
1997 Profits: \$ 5,888,000,000 *Profits Rank:* 7

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$12,332,091	n/a
<i>Corporate Foundation Giving:</i>	\$33,025,152	\$2,511,000
<i>Total 1997 Contributions:</i>	\$45,357,244	\$2,511,000
<i>Share of Profits/Charity:</i>	0.77% of Profits	5.54% of Charity

Giving Pattern: 3.61 [Center-Left]

American Bar Association Fund for Justice & Education ¹	\$ 15,000	Council on Competitiveness ⁴	\$ 15,000
American Council on Education ⁴	\$ 17,000	Council on Foreign Relations.....	\$ 10,000
American Enterprise Institute ⁷	\$ 50,000	Employment Policy Foundation ⁶	\$ 10,000
Brookings Institution ⁴	\$ 25,000	Enterprise Foundation ³	\$ 50,000
Carter Center ³	\$ 10,000	Environmental Law Institute ²	\$ 25,000
Center for Community Change ²	\$ 20,000	Forum for International Policy.....	\$ 50,000
Center for Strategic & International Studies ⁶	\$ 30,000	Heartland Institute ⁸	\$ 20,000
Citizens Research Council of Michigan ⁶	\$ 55,000	Heritage Foundation ³	\$ 10,000
Competitive Enterprise Institute ⁸	\$ 75,000	Institute for Educational Leadership ¹	\$ 10,000
Congressional Economic Leadership Institute ³	\$ 10,000	Institute for International Economics.....	\$ 60,000
Conservation Foundation ³	\$ 100,000	Joint Center for Political & Economic Studies ³	\$ 40,000
Conservation International ¹	\$1,250,000	LULAC National Educational Service Centers ³	\$ 30,000
Council for Advancement & Support of Education ³	\$ 10,000	LULAC—MI ³	\$ 15,000
Council for Excellence in Government ⁴	\$ 15,000	Mexican American Legal Defense & Education Fund ²	\$ 20,000
Council of Michigan Foundations ³	\$ 15,000	NAACP Legal Defense & Education Fund ³	\$ 10,000

SECTION TWO

National Alliance of Business ⁴	\$ 15,000	Points of Light Foundation ⁴	\$ 25,000
National Association of Latino Elected Officials ³	\$ 20,000	Rand Corporation ³	\$ 20,000
National Center for Policy Analysis ⁸	\$ 35,000	Reason Foundation ⁸	\$ 15,000
National Council of La Raza ³	\$ 45,000	Resources for the Future ⁴	\$ 25,000
National Council of Negro Women ³	\$ 50,000	Scenic America ³	\$ 39,000
National Legal Aid & Defender Association ³	\$ 10,000	Urban Coalition ³	\$ 30,000
National Park Foundation ³	\$ 10,000	Urban Institute ³	\$ 25,000
Pacific Legal Foundation ³	\$ 10,000	Urban League ³	\$ 65,000

Source/Notes: Prior to the start of this study, Ford provided its 1997 contributions report, and Ford grants data covering several years was also downloaded from the company's website. Neither source was sufficient for the purposes of this study. Ford failed to respond to written requests for more comprehensive 1997 giving data. A telephone call to the company June 26, 2000 was not returned. FC Search provided 1997 grants data for Ford's direct giving program and for the Ford Motor Company Fund.

Freddie Mac

Chief Executive: Mr. Leland C. Brendsel
Grants Official: Ms. Maxine Baker Stokes
Address: 8200 Jones Branch Drive
 McLean, VA 22102
Phone: 703/903-2000
Fax: 703/918-8403
Internet: <http://www.freddiemac.com>

Products: Shareholder-owned company that creates a secondary mortgage market (shared with Fannie Mae) by utilizing government guarantees to purchase residential mortgages from primary lenders (banks) & packaging them for re-sale as securities.

Corporate Foundation: Freddie Mac Foundation

Financial Data

<i>1997 Sales:</i>	\$ 14,399,000,000	<i>Sales Rank:</i>	89
<i>1997 Profits:</i>	\$ 1,395,000,000	<i>Profits Rank:</i>	58

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$11,000,000	\$1,055,000
<i>Total 1997 Contributions:</i>	\$11,000,000	\$1,055,000
<i>Share of Profits/Charity:</i>	0.79% of Profits	9.59% of Charity

Giving Pattern: 2.85 [Liberal]

Advocates for Children & Youth ²	\$ 45,000	National Council of Jewish Women—MD ³	\$ 30,000
Center for Policy Alternatives ²	\$ 40,000	National Fatherhood Initiative.....	\$ 10,000
Center on Budget & Policy Priorities ²	\$ 25,000	National Head Start Association ³	\$ 50,000
Child Trends, Inc. ³	\$ 25,000	National Law Center on Homelessness & Poverty ²	\$ 30,000
Child Welfare League of America ³	\$ 320,000	Planned Parenthood ²	\$ 10,000
Family Support America—AL ²	\$ 15,000	Stand for Children ²	\$ 25,000
Institute for Educational Leadership ³	\$ 40,000	Urban League—Alexandria, VA ³	\$ 390,000

Source/Notes: Prior to the start of this study, Capital Research Center acquired Freddie Mac's most recent contributions report, which listed a total dollar figure for the company's 1997 direct giving. Freddie Mac failed to respond to written requests for detailed 1997 giving data. In a telephone conversation June 26, 2000 a Freddie Mac grants official agreed to look into Capital Research Center's request: "I'll research this and get back to you tomorrow." As of the printing of this study, Capital Research Center has received no further information from Freddie Mac. FC Search provided 1997 grants data for the Freddie Mac Foundation.

Gap

<i>Chief Executive:</i>	Mr. Millard Drexler	<i>Products:</i> Clothing
<i>Grants Official:</i>	Ms. Annie Andrews	
<i>Address:</i>	One Harrison Street San Francisco, CA 94105	
<i>Phone:</i>	650/952-4400	
<i>Fax:</i>	650/874-7828	
<i>E-mail:</i>	webmaster@gap.com	
<i>Internet:</i>	http://www.gapinc.com	

Corporate Foundation: Gap Foundation

Financial Data

<i>1997 Sales:</i>	\$ 6,508,000,000	<i>Sales Rank:</i>	236
<i>1997 Profits:</i>	\$ 534,000,000	<i>Profits Rank:</i>	156

Giving Profile

Gifts to Charity

Gifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a		n/a
<i>Corporate Foundation Giving:</i>	\$ 2,363,385		\$ 130,000
<i>Total 1997 Contributions:</i>	\$ 2,363,385		\$ 130,000
<i>Share of Profits/Charity:</i>	0.44% of Profits		5.50% of Charity

Giving Pattern: 2.62 [Liberal]

Bay Area Institute/Pacific News Service ²	\$ 10,000	Friends of the River ³	\$ 10,000
Communities for a Better Environment ²	\$ 15,000	Lawyers Committee for Human Rights ³	\$ 10,000
Enterprise Foundation—New York, NY ³	\$ 10,000	Natural Resources Defense Council—CA ³	\$ 35,000
Environmental Defense Fund—CA ³	\$ 15,000	Tides Foundation ²	\$ 25,000

Source/Notes: Gap failed to respond to written requests for 1997 giving data. A telephone call to the company June 22, 2000 was not returned. FC Search provided 1997 grants data for the Gap Foundation.

SECTION TWO

General Electric

Chief Executive: Mr. John F. Welch, Jr.
Grants Official: Ms. Joyce Hergenhan
Address: 3135 Easton Turnpike
 Fairfield, CT 06431
Phone: 203/373-2211
Fax: 203/373-3131
E-mail: edith.nelson@corporate.ge.com
Internet: http://www.ge.com

Products: Aircraft Engines, Appliances,
 Broadcast Television Network (NBC),
 Capital Services, Electrical Distribution
 & Control, Information Services,
 Lighting, Medical Systems, Motors &
 Industrial Systems, Plastics, Power
 Systems, Transportation Systems

Corporate Foundation: GE Fund

Financial Data

1997 Sales: \$ 90,840,000,000 *Sales Rank:* 5
1997 Profits: \$ 8,203,000,000 *Profits Rank:* 2

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$20,800,000	n/a
<i>Corporate Foundation Giving:</i>	\$30,400,000	\$1,143,400
<i>Total 1997 Contributions:</i>	\$51,200,000	\$1,143,400
<i>Share of Profits/Charity:</i>	0.62% of Profits	2.23% of Charity

Giving Pattern: 3.99 [Center-Left]

American Council on Science & Health ⁸	\$ 25,000	Independent Sector ³	\$ 15,000
American Enterprise Institute ⁷	\$ 50,000	Institute for Educational Leadership ¹	\$ 35,000
Brookings Institution ⁴	\$ 25,000	Institute for International Economics.....	\$ 85,000
Business Council for International Understanding..	\$ 25,000	Institute for Sustainable Communities ²	\$ 40,000
Center for National Policy ³	\$ 15,000	Keystone Center ⁴	\$ 10,000
Center for Strategic & International Studies ⁶	\$ 75,000	LULAC National Educational Service Centers ³	\$ 30,000
Competitive Enterprise Institute ⁸	\$ 10,000	Mexican American Legal Defense & Education Fund ² ...	\$ 25,000
Congressional Economic Leadership Institute ³	\$ 10,000	NAACP Special Contribution Fund ²	\$ 50,000
Council for Advancement & Support of Education ³ ..	\$ 15,000	National Association of Elementary School Principals ³ ..	\$ 12,500
Council for Basic Education ⁴	\$ 25,000	National Council of Negro Women ³	\$ 25,000
Council on Foreign Relations.....	\$ 10,000	National School Boards Association ³	\$ 25,000
Economic Strategy Institute.....	\$ 25,000	Population Council ³	\$ 10,000
Education Commission of the States ⁴	\$ 255,900	Resources for the Future ⁴	\$ 25,000
Employment Policy Foundation ⁶	\$ 12,500	Trilateral Commission.....	\$ 20,000
Enterprise Foundation ³	\$ 25,000	Urban League ³	\$ 50,000
Environmental Law Institute ³	\$ 45,000	World Resources Institute ³	\$ 25,000
Hudson Institute ⁸	\$ 12,500		

Source/Notes: By mail postmarked April 7, 2000, GE provided its 1998 contributions report. The report was insufficient for the purposes of this year's study. GE grants data covering several years was also downloaded from the company's website prior to the start of this study. The website listed grants made by the GE Fund, but failed to list contributions made directly by the company. FC Search also provided 1997 grants data for the GE Fund and GE itself.

General Motors

<p><i>Chief Executive:</i> Mr. John F. Smith, Jr. <i>Grants Official:</i> Mr. Rodrick D. Gillum <i>Address:</i> 300 Renaissance Center Detroit, MI 48265-3000 <i>Phone:</i> 313/556-5000 <i>Fax:</i> 313/556-5108 <i>Internet:</i> http://www.gm.com</p>	<p><i>Products:</i> Aircraft Engines & Electronics (Hughes), Automobiles (Buick, Cadillac, Chevrolet, GEO, GM, GMC Trucks, Oldsmobile, Pontiac, Saturn), Defense Systems, Diesel Engines, Financial Services (GMAC), Insurance (Motors), Locomotives</p>
--	--

Corporate Foundation: General Motors Foundation

Financial Data

<i>1997 Sales:</i>	\$ 178,174,000,000	<i>Sales Rank:</i>	1
<i>1997 Profits:</i>	\$ 6,698,000,000	<i>Profits Rank:</i>	4

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	n/a	\$1,165,700
<i>Total 1997 Contributions:</i>	\$	\$1,165,700
<i>Share of Profits/Charity:</i>	% of Profits	% of Charity

Giving Pattern: 4.20 [Center-Left]

Aspen Institute ³\$ 50,000	Heritage Foundation ⁸\$ 25,000
Brookings Institution ⁴\$ 25,000	Institute for Educational Leadership ⁷\$ 25,000
Business for Social Responsibility ³\$ 10,000	LULAC National Educational Service Centers ³\$ 70,000
Cato Institute ⁸\$ 25,000	Mexican American Legal Defense & Education Fund ² ...\$ 20,000
Center for Strategic & International Studies ⁶\$ 110,000	NAACP ²\$ 90,000
Chamber of Commerce—MI ⁶\$ 27,700	National Association of Elementary School Principals ³ ...\$ 10,000
Citizens for a Sound Economy ⁸\$ 25,000	National Council of La Raza ³\$ 50,000
Citizens Research Council of Michigan ⁶\$ 55,000	National Governors Association ⁴\$ 12,000
Competitive Enterprise Institute ⁸\$ 50,000	Resources for the Future ⁴\$ 25,000
Economic Strategy Institute.....\$ 90,000	Urban Institute ³\$ 50,000
Ethics Resource Center ⁴\$ 12,500	Urban League ³\$ 90,000
Global Rivers Environmental Education Network ³ \$ 113,500	Urban League—Pontiac, MI ³\$ 45,000
Heartland Institute ⁸\$ 25,000	World Resources Institute ³\$ 35,000

Source/Notes: GM giving data covering several years was downloaded from the company's website prior to the start of this study. GM's website listed only samples of grants and was therefore insufficient for the purposes of this study. In a telephone conversation May 16, 2000, a GM official agreed to look into Capital Research Center's request for 1997 giving data. As of the printing of this study Capital Research Center has received no further information from GM. FC Search also provided 1997 grants data for the General Motors Foundation. The sum of all 1997 grants made by the General Motors Foundation is not available. However, FC Search reports figures of \$27,041,994 and \$27,823,631 for 1996 and 1998, respectively.

SECTION TWO

Georgia-Pacific

Chief Executive: Mr. A. D. Correll *Products:* Paper, Timber, Business
Grants Official: Mr. Curly Dossman *Supplies (Unisource)*
Address: 133 Peachtree Street, N.E.
Atlanta, GA 30303
Phone: 404/652-4000
Fax: 404/584-1470
Internet: <http://www.gapac.com>

Corporate Foundation: Georgia-Pacific Foundation

Financial Data

1997 Sales: \$ 12,968,000,000 *Sales Rank:* 110
1997 Profits: \$ - 86,000,000 *Profits Rank:*

Giving Profile

Gifts to Charity

Gifts to Public Affairs

Direct Corporate Giving: n/a n/a
Corporate Foundation Giving: \$ 3,845,408 \$ 282,259
Total 1997 Contributions: \$ 3,845,408 \$ 282,259
Share of Profits/Charity: -4.47% of Profits 7.34% of Charity

Giving Pattern: 3.07 [Liberal]

American Forests ³	\$ 25,000	NAACP—GA ²	\$ 25,000
Chamber of Commerce—Atlanta, GA ⁶	\$ 10,000	National Parks & Conservation Association ³	\$ 157,259
Georgia Conservancy ³	\$ 25,000	Nature Conservancy—GA ³	\$ 25,000
Keystone Center ⁴	\$ 15,000		

Source/Notes: Georgia-Pacific failed to respond to written requests for 1997 giving data. FC Search provided 1997 grants data for the Georgia-Pacific Foundation.

GTE

see Verizon

Financial Data

1997 Sales: \$ 23,260,000,000 *Sales Rank:* 42
1997 Profits: \$ 2,794,000,000 *Profits Rank:* 29

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 3,500,000	n/a
<i>Corporate Foundation Giving:</i>	n/a	\$ 776,500
<i>Total 1997 Contributions:</i>	\$ 3,500,000	\$ 776,500
<i>Share of Profits/Charity:</i>	0.13% of Profits	22.19% of Charity

Giving Pattern: 3.95 [Center-Left]

American Association of University Women ²	\$ 10,000	Heritage Foundation ⁸	\$ 15,000
American Cancer Society—TX ³	\$ 15,000	Hudson Institute ⁸	\$ 15,000
American Enterprise Institute ⁷	\$ 65,000	League of Women Voters Citizen Education Fund ³	\$ 10,000
Brookings Institution ⁴	\$ 15,000	NAACP Special Contribution Fund ²	\$ 40,000
Catalyst for Women ³	\$ 15,000	National Alliance to End Homelessness ³	\$ 15,000
Cato Institute ⁸	\$ 15,000	National Association of Secondary School Principals ³	\$ 100,000
Chamber of Commerce—FL ⁶	\$ 23,000	National Consumers League ²	\$ 25,000
Citizens for a Sound Economy Educational Foundation ⁸	\$ 10,000	National Federation of Independent Business ⁸	\$ 25,000
Coalition for Clean Air ³	\$ 10,000	National Women's Political Caucus ³	\$ 10,000
Committee for Economic Development ²	\$ 72,500	Southwest Voter Registration Education Project ²	\$ 20,000
Council of State Governments ⁴	\$ 15,000	Think Earth Foundation ³	\$ 10,000
Council on Foundations ³	\$ 12,500	U.S. Catholic Conference ¹	\$ 30,000
Earth Share—CA ³	\$ 10,000	Urban League ³	\$ 48,500
Environmental Law Institute ³	\$ 10,000	Urban League—Los Angeles, CA ³	\$ 40,000
Environmental Policy Center ³	\$ 15,000	Urban League—Stamford, CT ³	\$ 50,000
Greenlining Institute ³	\$ 10,000		

Source/Notes: GTE merged with Bell Atlantic in mid-2000, forming Verizon. By electronic mail sent May 18, 2000, GTE declined to provide comprehensive 1997 giving data, but reported its total direct contributions amount for 1997. FC Search also provided 1997 grants data for the GTE Foundation. The sum of all 1997 grants made by the GTE Foundation is not available. However, FC Search reports a figure \$23,558,526 for 1996.

Heinz

Chief Executive: Mr. William R. Johnson
Grants Official: Ms. Loretta Oken
Address: 600 Grant Street
 Pittsburgh, PA 15219
Phone: 412/456-5700
Fax: 412/456-6128
Internet: <http://www.heinz.com>

Products: Canning (Chegutu in Zimbabwe), Foods (Crestar, Heinz, Star Kist, 9-Lives, Ore-Ida, Weight Watchers), Health (Cardio-Fitness, Fitness Institute), Petroleum (Refined oil in Botswana)

Corporate Foundation: H.J. Heinz Company Foundation

Financial Data

<i>1997 Sales:</i>	\$ 9,180,000,000	<i>Sales Rank:</i>	159
<i>1997 Profits:</i>	\$ 391,000,000	<i>Profits Rank:</i>	216

SECTION TWO

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 6,773,549	\$ 88,000
<i>Total 1997 Contributions:</i>	\$ 6,773,549	\$ 88,000
<i>Share of Profits/Charity:</i>	1.73% of Profits	1.30% of Charity

Giving Pattern: 3.69 [Center-Left]

American Heart Association—PA ³	\$ 10,000	National Organization on Disability ³	\$ 10,000
Brookings Institution ⁴	\$ 10,000	Nature Conservancy—VA ³	\$ 10,000
Committee for Economic Development ⁵	\$ 10,000	Pennsylvania Economy League ⁶	\$ 18,000
Council on Foreign Relations.....	\$ 10,000	People for the American Way ²	\$ 10,000

Source/Notes: By mail postmarked April 11, 2000, Heinz provided its 1999 corporate annual report. The report was insufficient for the purposes of this year's study. FC Search provided 1997 grants data for the H.J. Heinz Company Foundation.

Honeywell (formerly AlliedSignal)

<i>Chief Executive:</i>	Mr. Lawrence Bossidy	<i>Products:</i>	Aerospace & Automobile
<i>Grants Official:</i>	Mr. Alan S. Painter		Components (EM Sector Holdings, HD
<i>Address:</i>	101 Columbia Road		Polymer); Control Components,
	P.O. Box 4000		Electrical Systems
	Morristown, NJ 07962-2497		
<i>Phone:</i>	973/455-2000		
<i>Fax:</i>	973/455-4807		
<i>Internet:</i>	http://www.alliedsignal.com		

Corporate Foundation: Honeywell/AlliedSignal Foundation, Honeywell Foundation

Financial Data

<i>1997 Sales:</i>	\$ 14,472,000,000	<i>Sales Rank:</i>	88
<i>1997 Profits:</i>	\$ 1,170,000,000	<i>Profits Rank:</i>	70

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 728,601	n/a
<i>Corporate Foundation Giving:</i>	\$ 9,050,000	\$ 318,500
<i>Total 1997 Contributions:</i>	\$ 9,778,601	\$ 318,500
<i>Share of Profits/Charity:</i>	0.84% of Profits	3.26% of Charity

Giving Pattern: 4.12 [Center-Left]

Alliance For Aging Research Committee ⁴	\$ 50,000	American Federation for Aging Research ¹	\$ 120,000
American Association of University Women ²	\$ 1,000	American Heart Association—Bridgewater, NJ ³	\$ 1,000
American Bar Association ³	\$ 5,000	Atlantic Legal Foundation ⁸	\$ 1,000
American Cancer Society—Morristown, NJ ⁵	\$ 1,000	Audubon Society ⁷	\$ 1,000
American Enterprise Institute ⁷	\$ 1,000	Brookings Institution ⁴	\$ 1,000

Catalyst Institute ⁶	\$ 5,000	National Council on the Aging ³	\$ 5,000
Center for Security Policy.....	\$ 7,500	National Legal Aid & Defender Association ³	\$ 1,500
Chamber of Commerce—Detroit, MI ⁶	\$ 10,000	National Legal Center for the Public Interest ⁸	\$ 1,000
Chamber of Commerce—Sumter, SC ⁶	\$ 10,000	National Puerto Rican Coalition ³	\$ 5,000
Conservation Fund ³	\$ 2,000	Nature Conservancy—NJ ²	\$ 5,000
Council for Advancement & Support of Education ³ ..	\$ 2,500	Opportunities Industrialization Centers of America, Inc..	\$ 15,000
Economic Strategy Institute.....	\$ 10,000	Public Counsel ³	\$ 1,500
Employment Policy Foundation ⁶	\$ 15,000	Urban League ³	\$ 25,000
Heritage Foundation ⁸	\$ 1,000	Urban League—Fort Lauderdale, FL ³	\$ 2,500
Law & Economics Center ⁸	\$ 2,000	Urban League—Kansas City, MO ³	\$ 5,000
National Council of La Raza ³	\$ 5,000		

Source/Notes: AlliedSignal merged with Honeywell in late 1999, forming the new Honeywell company. The new Honeywell failed to respond to written requests for 1997 giving data. A telephone call to the company June 8, 2000 was not returned. Capital Research Center downloaded the 990-PF form filed by Honeywell/AlliedSignal Foundation's from *GuideStar.org*. FC Search also provided 1997 grants data for the new Honeywell's direct giving program and for the Honeywell/AlliedSignal Foundation.

Honeywell

see Honeywell (formerly AlliedSignal)

Financial Data

<i>1997 Sales:</i>	\$ 8,028,000,000	<i>Sales Rank:</i>	183
<i>1997 Profits:</i>	\$ 471,000,000	<i>Profits Rank:</i>	171

Giving Profile

Gifts to Charity

Gifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 7,941,845	\$ 187,500
<i>Total 1997 Contributions:</i>	\$ 7,941,845	\$ 187,500
<i>Share of Profits/Charity:</i>	1.69% of Profits	2.36% of Charity

Giving Pattern: 3.63 [Center-Left]

Alliance to Save Energy ³	\$ 45,000	Institute for International Economics.....	\$ 15,000
American Enterprise Institute ⁷	\$ 10,000	National Alliance of Business ⁴	\$ 50,000
Childrens Action Alliance ²	\$ 12,500	Points of Light Foundation ⁴	\$ 15,000
Economic Strategy Institute.....	\$ 25,000	Urban Coalition—Saint Paul, MN ³	\$ 15,000

Source/Notes: Honeywell merged with AlliedSignal in late 1999, forming the new Honeywell company. The new Honeywell failed to respond to written requests for the former Honeywell company's 1997 giving data. A telephone call to the company June 8, 2000 was not returned. FC Search provided 1997 grants data for the Honeywell Foundation.

SECTION TWO

J.P. Morgan Chase

see J.P. Morgan Chase

Financial Data

<i>1997 Sales:</i>	\$ 17,701,000,000	<i>Sales Rank:</i>	66
<i>1997 Profits:</i>	\$ 1,465,000,000	<i>Profits Rank:</i>	54

Giving Profile

Gifts to Charity

Gifts to Public Affairs

<i>Direct Corporate Giving:</i>	\$ 693,000	\$ 70,000
<i>Corporate Foundation Giving:</i>	\$13,782,806	\$ 25,000
<i>Total 1997 Contributions:</i>	\$14,475,806	\$ 95,000
<i>Share of Profits/Charity:</i>	0.99% of Profits	0.66% of Charity

Giving Pattern: 2.79 [Liberal]

Accion International ³	\$ 30,000*	Conservation International ³	\$ 15,000*
Africa-America Institute ³	\$ 5,000*	Development Group for Alternative Policies ³	\$ 10,000
Centre for Development & Population Activities ³	\$ 15,000	Oxfam America ²	\$ 20,000*

* Denotes grants made directly by the corporation.

Source/Notes: J.P. Morgan merged with Chase Manhattan in late 2000, forming J.P. Morgan Chase. By mail postmarked April 12, 2000, the former J.P. Morgan provided its 1997 direct contributions list. FC Search also provided 1997 grants data for the J.P. Morgan Charitable Trust.

J.P. Morgan Chase (formerly Chase Manhattan)

Chief Executive: William B. Harrison, Jr.

Grants Official: Mr. David Ford
Philanthropy Director

Address: 270 Park Avenue
New York, NY 10017-2070

Phone: 212/552-2222

Fax: 212/552-3875

Internet: <http://www.jporganchase.com>

Products: Financial Services (Chase, Chase Manhattan, Chemical Banking, Futures & Options, Residential Mortgage, Securities, J.P. Morgan, Manufacturer's Hanover, Texas Commerce Bancshares)

Corporate Foundation: Chase Manhattan Foundation, J.P. Morgan Charitable Trust, Texas Commerce Bank Foundation

Financial Data

<i>1997 Sales:</i>	\$ 30,381,000,000	<i>Sales Rank:</i>	25
<i>1997 Profits:</i>	\$ 3,708,000,000	<i>Profits Rank:</i>	12

Giving Profile	Gifts to Charity	Gifts to Public Affairs
<i>Direct Corporate Giving:</i>	\$17,366,000	\$ 563,318
<i>Corporate Foundation Giving:</i>	\$32,123,896	\$1,857,050
<i>Total 1997 Contributions:</i>	\$49,489,896	\$2,420,368
<i>Share of Profits/Charity:</i>	1.33% of Profits	4.89% of Charity

Giving Pattern: 3.40 [Liberal]

Accion International ³	\$ 500*	Institute for International Economics	\$ 50,000
Accion International ³	22,500	Institute for Justice ⁸	2,500*
Accion International—El Paso, TX ³	18,128*	Institute for Sustainable Communities ³	5,000
Accion International—TX ³	25,000*	Joint Center for Political & Economic Studies ³	6,000
ACORN Housing Corporation ²	50,000	Lambda Legal Defense & Education Fund ³	5,000
ACORN Housing Corporation—AZ ²	10,000	LULAC ³	500*
ACORN—New York, NY ²	110,000	Manhattan Institute For Policy Research ⁸	30,000
Action Alliance for Virginias Children & Youth ²	10,000	Medicare Rights Center ³	5,000
AIDS Action Committee of Massachusetts ²	7,000	Ms. Foundation for Women ²	7,500
American Assembly, Columbia University ²	50,000	NAACP Legal Defense & Education Fund ¹	15,000
American Cancer Society—Beaumont, TX ³	1,500*	NAACP Special Contribution Fund ²	1,000
American Cancer Society—Houston, TX ³	2,750*	NAACP—Beaumont, TX ²	3,000*
American Cancer Society—McAllen, TX ³	6,650*	National Alliance of Business ⁴	1,000*
American Cancer Society—New Braunfels, TX ³	600*	National Alliance to End Homelessness ³	8,750
American Cancer Society—New York, NY ³	620*	National Center for State Courts ⁵	2,500
American Cancer Society—San Antonio, TX ³	1,000*	National Coalition for Consumer Education ²	1,500
American Enterprise Institute ⁷	75,000	National Community Reinvestment Coalition ²	10,000
American Heart Association—Beaumont, TX ³	1,000*	National Council of La Raza ³	15,000
American Heart Association—El Paso, TX ³	550*	National Legal Center for the Public Interest ⁸	7,500
American Heart Association—Houston, TX ³	5,250*	National Neighborhood Coalition ²	5,000
American Heart Association—San Antonio, TX ³	1,020*	National Park Foundation ³	5,000
American Jewish Committee—White Plains, NY ⁴	15,000	National Puerto Rican Coalition ²	3,500*
Asian American Federation of New York ²	5,000	National Trust for Historic Preservation ³	10,000
Aspen Institute ⁵	40,000	Nature Conservancy—TX ³	25,000*
Association for Neighborhood & Housing Development ²	25,000	Open Space Institute ³	600
Brookings Institution ⁴	85,000	Planned Parenthood ³	2,000
Center for Strategic & International Studies ⁶	5,000	Planned Parenthood—Nassau, NY ²	5,000
Child Care Action Campaign ³	15,000	Planned Parenthood—New York, NY ²	25,000
Coalition for the Homeless (NYC) ⁵	7,000	Planned Parenthood—Suffolk, NY ²	5,000
Committee for Economic Development ²	35,000	Planned Parenthood—Westchester, NY ²	5,500
Concord Coalition ⁶	15,000	Points of Light Foundation ⁴	2,000*
Council for Advancement & Support of Education ³	2,500	Points of Light Foundation ⁴	35,000
Council for Basic Education ⁴	5,000	Public Education Network ⁴	379,200
Council for Excellence in Government ⁴	5,000	Puerto Rican Legal Defense & Education Fund ³	45,000
Council on Competitiveness ⁴	20,000	San Francisco AIDS Foundation ³	2,500
Council on Foreign Relations	120,000	Tax Foundation ⁸	10,000*
Council on Foundations ³	12,500*	Tides Center ²	2,500
Council on Foundations ³	2,500	Trilateral Commission	30,000
Council on the Environment of New York City ³	5,000	Trust for Public Land ³	7,500
Educators for Social Responsibility ²	6,000	Urban Institute ³	25,000
Enterprise Foundation ³	15,000*	Urban Justice Center ²	6,000
Enterprise Foundation ³	160,000	Urban League—Albany, NY ²	3,000
Enterprise Foundation—New York, NY ³	400,750*	Urban League—Houston, TX ³	500*
Enterprise Foundation—New York, NY ³	55,000	Urban League—Houston, TX ³	50,000
Foreign Policy Association ³	15,000	Urban League—Jersey City, NJ ³	5,000
Greenlining Institute ³	12,000*	Urban League—Rochester, NY ³	50,000
Independent Sector ³	10,500*	Washington Legal Foundation ⁸	1,000
Institute for Educational Leadership ³	5,000		

* Denotes grants made directly by the corporation.

SECTION TWO

Source/Notes: J.P. Morgan merged with Chase Manhattan in late 2000, forming J.P. Morgan Chase. By mail postmarked April 4, 2000, the former Chase Manhattan provided its 1997 contributions report. FC Search also provided 1997 grants data for the Chase Manhattan Foundation and Chase's Texas Commerce Bank Foundation.

Johnson Controls

<i>Chief Executive:</i>	Mr. James H. Keyes	<i>Products:</i>	Automotive Components,
<i>Grants Official:</i>	Ms. Valarie Adisek		Control Systems, Interior Component
<i>Address:</i>	5757 North Green Bay Avenue		Batteries
	P.O. Box 591		
	Milwaukee, WI 53201		
<i>Phone:</i>	414/524-1200		
<i>Fax:</i>	414/524-2077		
<i>E-mail:</i>	webmaster@jci.com		
<i>Internet:</i>	http://www.johnsoncontrols.com		

Corporate Foundation: Johnson Controls Foundation

Financial Data

<i>1997 Sales:</i>	\$ 11,440,000,000	<i>Sales Rank:</i>	126
<i>1997 Profits:</i>	\$ 301,000,000	<i>Profits Rank:</i>	280

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 3,858,043	\$ 15,000
<i>Total 1997 Contributions:</i>	\$ 3,858,043	\$ 15,000
<i>Share of Profits/Charity:</i>	1.28% of Profits	0.39% of Charity

Giving Pattern: 8.00 [Market Right]

Students in Free Enterprise⁸ \$ 15,000

Source/Notes: Johnson Controls failed to respond to written requests for 1997 giving data. A telephone call to the company July 7, 2001 was not returned. FC Search provided 1997 grants data for the Johnson Controls Foundation.

Kellogg

Chief Executive: Mr. Carlos M. Gutierrez *Products:* Breakfast Cereals (Kellogg's),
Grants Official: Ms. Dawn Rich Smith Bagels, Waffles
Address: One Kellogg Square
 P.O. Box 3599
 Battle Creek, MI 49016-3599
Phone: 616/961-2000
Fax: 616/961-2871
Internet: http://www.kelloggs.com

Corporate Foundation: Kellogg Corporate Citizenship Fund, Kellogg Company Twenty-Five Year Employees Fund

Financial Data

<i>1997 Sales:</i>	\$ 6,830,000,000	<i>Sales Rank:</i>	219
<i>1997 Profits:</i>	\$ 564,000,000	<i>Profits Rank:</i>	147

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 7,277,364	\$ 367,600
<i>Total 1997 Contributions:</i>	\$ 7,277,363	\$ 367,600
<i>Share of Profits/Charity:</i>	1.29% of Profits	5.05% of Charity

Giving Pattern: 3.61 [Center-Left]

Congressional Black Caucus Foundation ²\$ 12,000	National Political Congress of Black Women ³\$ 35,000
Council of Michigan Foundations ³\$ 3,600	Rand Corporation ⁵\$ 150,000
Heartwood ²\$ 15,000	Urban League ³\$ 52,000
NAACP ³\$ 50,000	Urban League—Battle Creek, MI ³\$ 50,000

Source/Notes: Kellogg failed to respond to written requests for 1997 giving data. In a voice message left July 10, 2000, Kellogg Corporate Citizenship Fund official Dawn Smith declined to provide the requested information and referred inquiries to the 990-PF form filed by the Fund: "that's provided in our 990-PF. It's a federal publication. Other than that we don't have anything." Capital Research Center successfully downloaded the 990-PF form filed by the Kellogg Company Twenty-Five Year Employees Fund from *GuideStar.org*, but the 990-PF form filed by the Kellogg Corporate Citizenship Fund was not available. FC Search provided 1997 grants data for the Kellogg Corporate Citizenship Fund. The sum of all 1997 grants made by the Kellogg Corporate Citizenship Fund is not available. However, FC Search reports figures of \$6,333,489 and \$6,929,044 for 1996 and 1998, respectively.

SECTION TWO

Kimberly-Clark

Chief Executive: Mr. Wayne R. Sanders *Products:* Scott Paper, K-C Aviation,
Grants Official: Ms. Carolyn Mentasana Newsprint, Paper (Neenah), Personal
Address: 351 Phelps Drive Care Supplies (Kleenex, Kotex,
Irving, TX 75038 Huggies), Pulp
Phone: 972/281-1200
Fax: 972/281-1490
Internet: <http://www.kimberly-clark.com>

Corporate Foundation: Kimberly-Clark Foundation

Financial Data

1997 Sales: \$ 12,547,000,000 *Sales Rank:* 117
1997 Profits: \$ 884,000,000 *Profits Rank:* 97

Giving Profile

Gifts to Charity

Gifts to Public Affairs

Direct Corporate Giving: n/a n/a
Corporate Foundation Giving: \$ 6,408,988 \$ 80,000
Total 1997 Contributions: \$ 6,408,988 \$ 80,000
Share of Profits/Charity: 0.72% of Profits 1.25% of Charity

Giving Pattern: 5.69 [Center-Right]

Cato Institute ⁸	\$ 15,000	Students in Free Enterprise ⁸	\$ 20,000
NAACP Special Contribution Fund ²	\$ 10,000	Urban League—Tucson, AZ ³	\$ 25,000
Reason Foundation ⁸	\$ 10,000		

Source/Notes: Kimberly-Clark failed to respond to written requests for 1997 giving data. A telephone call to the company July 10, 2000 was not returned. FC Search provided 1997 grants data for the Kimberly-Clark Foundation.

Lilly

Chief Executive: Mr. Sidney Taurel *Products:* Animal Health Care Supplies,
Grants Official: Mr. Thomas King Pharmaceuticals
Address: Lilly Corporate Center
Indianapolis, IN 46285
Phone: 317/276-2000
Fax: 317/277-6579
Internet: <http://www.lilly.com>

Corporate Foundation: Eli Lilly & Company Foundation

Financial Data

1997 Sales: \$ 8,518,000,000 Sales Rank: 171
 1997 Profits: \$ - 385,000,000 Profits Rank:

Giving ProfileGifts to CharityGifts to Public Affairs

Direct Corporate Giving: \$11,000,000 n/a
 Corporate Foundation Giving: \$15,437,179 \$ 325,000
 Total 1997 Contributions: \$26,437,180 \$ 325,000
 Share of Profits/Charity: -6.87% of Profits 1.23% of Charity

Giving Pattern: 4.32 [Center-Left]

American Cancer Society—IN ³	\$ 200,000	Chamber of Commerce—Greenfield, IN ⁶	\$ 10,000
American Enterprise Institute ⁷	\$ 25,000	Hudson Institute ⁸	\$ 60,000
American Heart Association—IN ³	\$ 25,000	Nature Conservancy ³	\$ 5,000

Source/Notes: In a telephone conversation April 13, 2000, an Eli Lilly representative informed Capital Research Center that the company did not track direct contributions, except the 9 percent made by the corporate headquarters. The official placed the level of Lilly's direct giving at \$11,000,000. In a fax sent later that day, Lilly provided a list of 1997 direct contributions made by the corporate headquarters. FC Search provided 1997 grants data for the Eli Lilly & Company Foundation.

Loews

Chief Executive: Mr. Laurence Tisch
Grants Official: Ms. Candice Leeds
Address: 667 Madison Ave
 New York, NY 10021-8087
Phone: 212/521-2000
Fax: 212/521-2525
Internet: <http://www.loews.com>

Products: Clocks & Watches (Bulova),
 Hotels (Loews), Financial Services
 (Afco Credit, Asset Management)
 Insurance (CNA, Continental, Fidelity
 & Casualty, Fireman's, Marine Office of
 America), Natural Gas & Petroleum
 Exploration (Diamond Offshore
 Drilling), Tobacco (Lorillard)

Corporate Foundation: Loews Foundation, Continental Corporate Foundation

Financial Data

1997 Sales: \$ 17,585,000,000 Sales Rank: 67
 1997 Profits: \$ 794,000,000 Profits Rank: 108

SECTION TWO

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 1,980,564	\$ 35,000
<i>Total 1997 Contributions:</i>	\$ 1,980,563	\$ 35,000
<i>Share of Profits/Charity:</i>	0.25% of Profits	1.77% of Charity

Giving Pattern: 3.00 [Liberal]

Council on Foreign Relations\$ 25,000 Urban League³\$ 10,000

Source/Notes: Loews failed to respond to written requests for 1997 giving data. In a telephone conversation July 10, 2000, a representative of Loews Foundation official Candice Leeds' office asked for another written request. As of the printing of this study, Capital Research Center has received no further information from Loews. FC Search provided 1997 grants data for the Loews Foundation. Grants data covering 1997 for Loews' Continental Corporate Foundation is not available.

May Department Stores

<i>Chief Executive:</i>	Mr. Gene Kahn	<i>Products:</i>	Department Stores (Famous-Barr, Filene's, Foley's, Hecht's, The Jones Store, Kaufmann's, Lord & Taylor, L.S. Ayres, Meier & Frank, Robinsons-May, Strawbridge's, ZCMI)
<i>Grants Official:</i>	Ms. Joni Sullivan Baker		
<i>Address:</i>	611 Olive Street St. Louis, MO 63101		
<i>Phone:</i>	314/342-6300		
<i>Fax:</i>	314/342-4473		
<i>Internet:</i>	http://www.mayco.com		

Corporate Foundation: May Department Stores Foundation

Financial Data

<i>1997 Sales:</i>	\$ 12,685,000,000	<i>Sales Rank:</i>	113
<i>1997 Profits:</i>	\$ 779,000,000	<i>Profits Rank:</i>	110

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 347,461	\$ 146,335
<i>Corporate Foundation Giving:</i>	\$13,642,225	\$ 139,455
<i>Total 1997 Contributions:</i>	\$13,989,686	\$ 285,790
<i>Share of Profits/Charity:</i>	1.80% of Profits	2.04% of Charity

Giving Pattern: 2.82 [Liberal]

AIDS Action Committee of Massachusetts ³	\$ 10,750*	Anti-Defamation League ³	\$ 800
American Cancer Society ³	\$ 74,225*	Anti-Defamation League ³	\$ 7,000*
American Foundation for AIDS Research ³	\$ 5,000*	Appalachian Mountain Club ³	\$ 500
American Heart Association ³	\$ 18,610*	Catalyst for Women ³	\$ 5,000
American Jewish Committee ⁴	\$ 8,000	Congress of Racial Equality ⁴	\$ 5,000

Corporations

Council on Foreign Relations	\$ 5,000	NOW Legal Defense & Education Fund ²	\$ 10,000*
Freedom House ⁶	\$ 1,000	Pennsylvania Economy League ⁶	\$ 2,000
League of Women Voters Education Fund ³	\$ 1,500	Urban Land Institute ³	\$ 5,000
Massachusetts Audubon ³	\$ 150	Urban League ³	\$ 11,950*
Mexican American Legal Defense & Education Fund ² ..	\$ 4,000*	Urban League ³	\$ 18,550
NAACP ²	\$ 4,800*	Urban League—Denver, CO ³	\$ 2,500
NAACP ²	\$ 46,000	Urban League—Elyria, OH ³	\$ 12,500
NAACP—Cleveland, OH ²	\$ 500	Urban League—Houston, TX ³	\$ 2,500
NAACP—IL ²	\$ 2,500	Urban League—Indianapolis, IN ³	\$ 1,500
NAACP—Indianapolis, IN ²	\$ 2,000	Urban League—Los Angeles, CA ³	\$ 2,000
NAACP—OH ²	\$ 1,000	Urban League—Portland, OR ³	\$ 10,000
NAACP—Portland, OR ²	\$ 1,000	Urban League—Washington, DC ³	\$ 2,400
National Trust for Historic Preservation ³	\$ 150	World Wildlife Fund ³	\$ 260
Nature Conservancy—VA ³	\$ 145		

* Denotes grants made directly by the corporation.

Source/Notes: By mail postmarked April 14, 2000, May provided its 1997 contributions list. Capital Research Center also downloaded the 1997 990-PF form filed by the May Department Stores Company Foundation from *GuideStar.org*.

McKessonHBOC

<i>Chief Executive:</i>	Mr. John H. Hammergren	<i>Products:</i>	Distribution of
<i>Grants Official:</i>	Ms. Marcia Argyris		Pharmaceuticals, Health Care Needs
<i>Address:</i>	One Post Street San Francisco, CA 94104		
<i>Phone:</i>	415/983-8300		
<i>Fax:</i>	415/983-7160		
<i>Internet:</i>	http://www.mckesson.com		

Corporate Foundation: McKessonHBOC Foundation

Financial Data

<i>1997 Sales:</i>	\$ 17,480,000,000	<i>Sales Rank:</i>	68
<i>1997 Profits:</i>	\$ 157,000,000	<i>Profits Rank:</i>	458

Giving Profile

Gifts to Charity

Gifts to Public Affairs

<i>Direct Corporate Giving:</i>	\$ 111,070		n/a
<i>Corporate Foundation Giving:</i>	\$ 2,698,793		\$ 12,975
<i>Total 1997 Contributions:</i>	\$ 2,809,863		\$ 12,975
<i>Share of Profits/Charity:</i>	1.79% of Profits		0.46% of Charity

Giving Pattern: 4.11 [Center-Left]

American Jewish Committee ⁴	\$ 1,000	Chamber of Commerce—San Francisco, CA ⁶	\$ 4,475
Anti-Defamation League ³	\$ 5,000	Disability Rights Education & Defense Fund ³	\$ 2,500

SECTION TWO

Source/Notes: By mail postmarked June 8, 2000, McKessonHBOC provided a list of 1997 direct contributions made by the company's corporate headquarters. FC Search provided 1997 grants data for the McKessonHBOC Foundation.

Merck

<i>Chief Executive:</i>	Mr. Raymond V. Gilmartin	<i>Products:</i>	Animal Health Supplies,
<i>Grants Official:</i>	Ms. Judy Carol Lewent		Chemicals, Pharmaceuticals (Calgon
<i>Address:</i>	One Merck Drive, P.O. Box 100		Vestal Laboratories, Hubbard Farms,
	Whitehouse Station, NJ 08889-0100		Kelco, Medco Containment Services,
<i>Phone:</i>	908/423-1000		Merck)
<i>Fax:</i>	908/735-1253		
<i>Internet:</i>	http://www.merck.com		

Corporate Foundation: Merck Company Foundation

Financial Data

<i>1997 Sales:</i>	\$ 23,637,000,000	<i>Sales Rank:</i>	40
<i>1997 Profits:</i>	\$ 4,614,000,000	<i>Profits Rank:</i>	9

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$19,087,574	\$ 822,500
<i>Total 1997 Contributions:</i>	\$19,087,574	\$ 822,500
<i>Share of Profits/Charity:</i>	0.41% of Profits	4.31% of Charity

Giving Pattern: 3.93 [Center-Left]

American Federation for Aging Research ⁴	\$ 219,000	National Council on the Aging ³	\$ 68,500
Ethics Resource Center ⁴	\$ 400,000	National Puerto Rican Coalition ³	\$ 25,000
Institute for Civil Justice ⁵	\$ 50,000	Nature Conservancy—VA ³	\$ 10,000
National Alliance of Business ⁴	\$ 25,000	Resources for the Future ⁴	\$ 25,000

Source/Notes: Merck failed to respond to written requests for 1997 giving data. In a telephone conversation July 13, 2000, a Merck contributions official declined to provide the requested data. FC Search provided 1997 grants data for the Merck Company Foundation.

Merrill Lynch

Chief Executive: Mr. David H. Komansky *Products:* Banking, Financial Services
Grants Official: Ms. Eddy Bayardelle
Address: World Financial Center
 North Tower
 New York, NY 10281-1332
Phone: 212/449-1000
Fax: 212/236-4384
Internet: http://www.ml.com

Corporate Foundation: Merrill Lynch & Company Foundation, Merrill Lynch Charitable Trust

Financial Data

1997 Sales: \$ 31,731,000,000 *Sales Rank:* 22
1997 Profits: \$ 1,906,000,000 *Profits Rank:* 42

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$15,817,526	n/a
<i>Corporate Foundation Giving:</i>	\$13,017,150	\$1,064,500
<i>Total 1997 Contributions:</i>	\$28,834,676	\$1,064,500
<i>Share of Profits/Charity:</i>	1.51% of Profits	3.69% of Charity

Giving Pattern: 3.02 [Liberal]

American Cancer Society—NY ³	\$ 125,000	Urban League—Atlanta, GA ³	\$ 41,000
American Enterprise Institute ⁷	\$ 10,000	Urban League—Chicago, IL ³	\$ 41,000
Brookings Institution ⁴	\$ 10,000	Urban League—Detroit, MI ³	\$ 50,000
Children's Defense Fund ²	\$ 25,000	Urban League—Houston, TX ²	\$ 40,500
Committee for Economic Development ⁵	\$ 20,000	Urban League—Los Angeles, CA ³	\$ 50,000
Council on Foreign Relations	\$ 10,000	Urban League—Miami, FL ³	\$ 40,000
Enterprise Foundation ³	\$ 50,000	Urban League—New York, NY ³	\$ 41,000
NAACP—NY ²	\$ 10,000	Urban League—Philadelphia, PA ³	\$ 50,000
National Organization on Disability ³	\$ 175,000	Urban League—Roxbury, MA ³	\$ 41,000
Points of Light Foundation ⁴	\$ 10,000	Urban League—Washington, DC ³	\$ 50,000
Urban League ³	\$ 175,000		

Source/Notes: By mail postmarked April 20, 2000, Merrill Lynch declined to provide 1997 giving data. FC Search provided 1997 grants data for the Merryll Lynch's direct giving program as well as for the Merrill Lynch & Company Foundation and the Merrill Lynch Charitable Trust. The sum of all 1997 grants made by the Merrill Lynch Charitable Trust is not available. However, FC Search reports a figure of \$387,500 for 1996.

SECTION TWO

Morgan Stanley

Chief Executive: Mr. Philip J. Purcell *Products:* Financial Services (Morgan Stanley, Dean Witter Realty, Dean Witter Reynolds, Discover Card, Novus Financial, Prime Option, SPS Transaction Services)
Grants Official: Ms. Patricia Schaefer
Address: 1585 Broadway
New York, NY 10036
Phone: 212/761-4000
Fax: 212/761-0086
E-mail: genfeedback@morganstanley.com
Internet: http://www.morganstanley.com

Corporate Foundation: Morgan Stanley Dean Witter Foundation, Dean Witter Foundation

Financial Data

1997 Sales: \$ 27,132,000,000 *Sales Rank:* 32
1997 Profits: \$ 2,586,000,000 *Profits Rank:* 32

Giving Profile

Gifts to Charity

Gifts to Public Affairs

Direct Corporate Giving: \$12,529,603 n/a
Corporate Foundation Giving: \$ 4,225,841 \$ 52,500
Total 1997 Contributions: \$16,755,444 \$ 52,500
Share of Profits/Charity: 0.65% of Profits 0.31% of Charity

Giving Pattern: 3.00 [Liberal]

Childrens Health Fund³ \$ 15,000 Hispanic Federation of New York City³ \$ 25,000
Federation of Protestant Welfare Agencies³ \$ 12,500

Source/Notes: By electronic mail sent April 4, 2000, Morgan Stanley Dean Witter declined to provide comprehensive 1997 giving data, but did report a total contribution amount for 1997. FC Search provided 1997 grants data for the Dean Witter Foundation and the Morgan Stanley Dean Witter Foundation.

NIKE

Chief Executive: Mr. Philip H. Knight *Products:* Athletic Apparel & Footware
Grants Official: Ms. Gina Warren
Address: One Bowerman Drive
Beaverton, OR 97005
Phone: 503/671-6300
Fax: 503/671-6453
Internet: http://www.nike.com

Corporate Foundation: NIKE Foundation

Financial Data

<i>1997 Sales:</i>	\$ 9,619,000,000	<i>Sales Rank:</i>	149
<i>1997 Profits:</i>	\$ 623,000,000	<i>Profits Rank:</i>	134

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$10,549,000	n/a
<i>Corporate Foundation Giving:</i>	\$ 1,377,998	\$ 275,705
<i>Total 1997 Contributions:</i>	\$11,926,998	\$ 275,705
<i>Share of Profits/Charity:</i>	1.91% of Profits	2.31% of Charity

Giving Pattern: 3:00 [Liberal]

Anti-Defamation League ³	National Council of La Raza ³
Business for Social Responsibility ³	National Gay & Lesbian Task Force Policy Institute ²
Hispanic Association for Corporate Responsibility ³	National Head Start Association ³\$ 275,705
Mexican American Legal Defense & Education Fund ²	Nature Conservancy—OR ³
NAACP ²	Urban League ³
National Conference of Black Mayors ³	Urban League—Portland, OR ³

Source/Notes: By mail postmarked May 30, 2000, NIKE provided its 1997 contributions report. The report listed contributions recipients, but failed to list the dollar amounts of individual contributions and was therefore insufficient for the purposes of this study. The report also failed to distinguish between contributions made directly by the company and those made through the NIKE Foundation. FC Search provided 1997 grants data for the NIKE Foundation.

PacifiCorp

acquired by Scottish Power

Financial Data

<i>1997 Sales:</i>	\$ 6,278,000,000	<i>Sales Rank:</i>	244
<i>1997 Profits:</i>	\$ 680,000,000	<i>Profits Rank:</i>	126

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 2,413,494	\$ 37,500
<i>Total 1997 Contributions:</i>	\$ 2,413,494	\$ 37,500
<i>Share of Profits/Charity:</i>	0.35% of Profits	1.55% of Charity

Giving Pattern: 3.33 [Liberal]

Ducks Unlimited—CA ⁴	\$ 12,500	Nature Conservancy—UT ³	\$ 15,000
Nature Conservancy—OR ³	\$ 10,000		

SECTION TWO

Source/Notes: PacifiCorp merged with Scottish Power in late 1999. Scottish Power failed to respond to written requests for PacifiCorp's 1997 giving data. In a telephone conversation July 13, 2000, a representative of the PacifiCorp Foundation agreed to look into Capital Research Center's request. As of the printing of this study, Capital Research Center has received no further information from PacifiCorp. FC Search provided 1997 grants data for the PacifiCorp Foundation.

PepsiCo

<i>Chief Executive:</i>	Mr. Roger Enrico	<i>Products:</i>	Fruit Juices (Tropicana), Snack
<i>Grants Official:</i>	Ms. Jacqueline R. Milan		Foods (Doritos, Frito-Lay), Soft Drinks
<i>Address:</i>	700 Anderson Hill Road		(Mountain Dew, Pepsi, Slice)
	Purchase, NY 10577		
<i>Phone:</i>	914/253-2000		
<i>Fax:</i>	914/253-2070		
<i>Internet:</i>	http://www.pepsico.com		

Corporate Foundation: PepsiCo Foundation

Financial Data

<i>1997 Sales:</i>	\$ 20,917,000,000	<i>Sales Rank:</i>	49
<i>1997 Profits:</i>	\$ 1,491,000,000	<i>Profits Rank:</i>	52

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 8,331,527	\$ 189,000
<i>Total 1997 Contributions:</i>	\$ 8,331,527	\$ 189,000
<i>Share of Profits/Charity:</i>	0.56% of Profits	2.27% of Charity

Giving Pattern: 3.63 [Center-Left]

American Council on Science & Health ⁸	\$ 20,000	National Association for Equal Opportunity in Higher Education ³ ..	\$ 15,000
American Enterprise Institute ⁷	\$ 10,000	National Council of Negro Women ⁴	\$ 10,000
Congressional Hispanic Caucus Institute ³	\$ 14,000	National Puerto Rican Coalition ³	\$ 10,000
Cuban American National Council ³	\$ 10,000	Nature Conservancy—VA ³	\$ 50,000
NAACP Special Contribution Fund ²	\$ 20,000	Urban League ³	\$ 30,000

Source/Notes: PepsiCo failed to respond to written requests for 1997 giving data. A telephone call to the company July 13, 2000 was not returned. FC Search provided 1997 grants data for the PepsiCo Foundation.

Pharmacia & Upjohn

see Pharmacia Corporation (formerly Monsanto)

Financial Data

<i>1997 Sales:</i>	\$ 6,710,000,000	<i>Sales Rank:</i>	226
<i>1997 Profits:</i>	\$ 323,000,000	<i>Profits Rank:</i>	258

Giving ProfileGifts to CharityGifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 4,882,560	\$ 59,500
<i>Total 1997 Contributions:</i>	\$ 4,882,560	\$ 59,500
<i>Share of Profits/Charity:</i>	1.51% of Profits	1.22% of Charity

Giving Pattern: 4.27 [Center-Left]

Foundation for Biomedical Research⁷.....\$ 27,000 Planned Parenthood—Kalamazoo, MI²\$ 32,500

Source/Notes: Pharmacia & Upjohn merged with Monsanto in early 2000, forming the new Pharmacia company. By mail postmarked April 24, 2000, the new Pharmacia company declined to provide the former Pharmacia & Upjohn's 1997 giving data. FC Search provided 1997 grants data for the Pharmacia & Upjohn's former Pharmacia Foundation.

Pharmacia Corporation

<i>Chief Executive:</i>	Mr. Fred Hassan	<i>Products:</i>	Agricultural Supplies,
<i>Grants Official:</i>	Mrs. Erica D. Ferry		Chemicals, Food Ingredients
<i>Address:</i>	100 Route 206 North		(NutraSweet) Pharmaceuticals
	Peapack, NJ 07977		(Pharmacia, Searle)
<i>Phone:</i>	908/901-8000		
<i>Fax:</i>	908/901-1815		
<i>Internet:</i>	http://www.pharmacia.com		

Corporate Foundation: Pharmacia Foundation, Monsanto Fund, Nutrasweet Company Charitable Trust

Financial Data

<i>1997 Sales:</i>	\$ 7,514,000,000	<i>Sales Rank:</i>	195
<i>1997 Profits:</i>	\$ 294,000,000	<i>Profits Rank:</i>	291

Giving ProfileGifts to CharityGifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	n/a	\$ 550,000
<i>Total 1997 Contributions:</i>	\$	\$ 550,000
<i>Share of Profits/Charity:</i>	% of Profits	% of Charity

Giving Pattern: 4.55 [Center]

SECTION TWO

American Cancer Society—FL ³	\$ 10,000	Food Research & Action Center ²	\$ 50,000
Chamber of Commerce—Augusta, GA ⁶	\$ 15,000	Media Institute ⁸	\$ 165,000
Chamber of Commerce—Greenwood, SC ⁶	\$ 10,000	Urban League ³	\$ 250,000
Conservation Fund—WV ³	\$ 50,000		

Source/Notes: Monsanto merged with Pharmacia & Upjohn in early 2000, forming the new Pharmacia company. By mail postmarked April 24, 2000, the new Pharmacia company declined to provide 1997 giving data. FC Search provided 1997 grants data for the Pharmacia's Monsanto Fund and the company's Nutrasweet Company Charitable Trust. The sum of all 1997 grants made by the Monsanto Fund is not available. However, FC Search reports a figure of \$8,428,805 for 1998. Similarly, the sum of all 1997 grants made by the Nutrasweet Company Charitable Trust is not available. However, FC Search reports a figure of \$393,852 for 1996.

PNC Bank

<i>Chief Executive:</i>	Mr. Thomas H. O'Brien	<i>Products:</i>	Banking, Financial Services
<i>Grants Official:</i>	Mr. Edward V. Randall		(Bank of Delaware, BlackRock
<i>Address:</i>	One PNC Plaza, 249 5th Avenue		Financial Management, Massachusetts
	Pittsburgh, PA 15222		Company, Pittsburgh National, PNC) in
<i>Phone:</i>	412/762-1553		Delaware, Indiana, Kentucky,
<i>Fax:</i>	412/762-7829		Massachusetts, Ohio, Pennsylvania
<i>Internet:</i>	http://www.pncbank.com		

Corporate Foundation: PNC Bank Foundation

Financial Data

<i>1997 Sales:</i>	\$ 6,859,000,000	<i>Sales Rank:</i>	218
<i>1997 Profits:</i>	\$ 1,053,000,000	<i>Profits Rank:</i>	79

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$10,714,366	\$ 270,000
<i>Total 1997 Contributions:</i>	\$10,714,366	\$ 270,000
<i>Share of Profits/Charity:</i>	1.02% of Profits	2.52% of Charity

Giving Pattern: 2.59 [Liberal]

ACORN Housing Corporation—Philadelphia, PA ² ... \$	110,000	National Council of Jewish Women—PA ³ \$	10,000
Citizen Policy and Education Fund of New Jersey ² ... \$	90,000	National Housing Institute ³ \$	10,000
Committee for Economic Growth (Wilkes-Barre) ⁶ \$	35,000	New Jersey Citizen Action ² \$	15,000

Source/Notes: PNC Bank failed to respond to written requests for 1997 giving data. A telephone call to the company July 13, 2000 was not returned. FC Search provided 1997 grants data for the PNC Bank Foundation.

Procter & Gamble

Chief Executive: Mr. Durk Jager
Grants Official: Mr. N. H. Nattin
Address: One Procter & Gamble Plaza
 Cincinnati, OH 45202
Phone: 513/983-1100
Fax: 513/983-9369
Internet: http://www.pg.com

Products: Foods (Crisco, Duncan Hines, Folger's, Jif), Cleaning Supplies (Bold, Bounce, Bounty, Cascade, Cheer, Comet, Downy, Spic & Span, Tide), Personal Care (Always, Bounty, Charmin, Clearasil, Coast, Cover Girl, Crest, Ivory, Noxzema, Oil of Olay, Old Spice, Pampers, Pepto-Bismol, Pert Plus, Safeguard, Scope, Secret, Sure, Vidal Sassoon), Pharmaceuticals (Chloraseptic, NyQuil, Vicks)

Corporate Foundation: Procter & Gamble Fund, Procter & Gamble Cosmetic & Fragrance Foundation

Financial Data

<i>1997 Sales:</i>	\$ 36,715,000,000	<i>Sales Rank:</i>	17
<i>1997 Profits:</i>	\$ 3,625,000,000	<i>Profits Rank:</i>	13

Giving Profile

Gifts to Charity

Gifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$27,693,298	\$1,542,500
<i>Total 1997 Contributions:</i>	\$27,693,298	\$1,542,500
<i>Share of Profits/Charity:</i>	0.76% of Profits	5.57% of Charity

Giving Pattern: 4.46 [Center-Left]

Advocates for Children & Youth ²	\$ 1,000	Institute for International Economics.....	\$ 10,000
American Council on Science & Health ⁸	12,500	Izaak Walton League of America ³	30,000
American Enterprise Institute ⁷	70,000	NAACP Special Contribution Fund ²	50,000
American Heart Association ³	500	National Alliance of Business ⁴	60,000
American Legislative Exchange Council ⁸	10,000	National Center for Neighborhood Enterprise ⁸	10,000
Atlas Economic Research Foundation ⁸	20,000	National Center for Policy Analysis ⁸	40,000
Audubon Society ³	30,000	National Center for State Courts ⁵	15,000
Brookings Institution ⁴	10,000	National Council of Negro Women ⁷	166,667
Capital Research Center ⁸	10,000	National Legal Center for the Public Interest ⁸	10,000
Catalyst for Women ³	12,000	Nature Conservancy ³	1,000
Center for Strategic & International Studies ⁶	125,000	Nature Conservancy—VA ³	215,000
Chamber of Commerce—Cincinnati, OH ⁶	75,000	Points of Light Foundation ⁴	10,000
Chamber of Commerce—OH ⁶	25,000	Reason Foundation ⁸	40,000
Colorado Childrens Campaign ⁷	50,000	Students in Free Enterprise ⁸	25,000
Committee for Economic Development ⁷	55,000	U.S. Catholic Conference ⁷	15,000
Conservation Foundation ³	15,000	Urban League ³	100,000
Education Commission of the States ⁴	23,000	Urban League—Cincinnati, OH ³	130,833
Education Policy Institute ⁸	10,000	Washington Legal Foundation ⁸	10,000
Heritage Foundation ⁸	50,000		

Source/Notes: Procter & Gamble failed to respond to written requests for 1997 giving data. A telephone call to Procter & Gamble July 13, 2000, ended in a recording at the company's "Contributions & Community Relations" office, which refused voice messages, but gave a fax number for written requests. Another written request was faxed to Procter & Gamble later that

SECTION TWO

day. As of the printing of this study, Capital Research Center has received no further information from Procter & Gamble. Capital Research Center downloaded the 1997 990-PF filed by the Procter & Gamble Cosmetic & Fragrance Foundation from *GuideStar.org*. FC Search also provided 1997 grants data for the Procter & Gamble Fund as well as the Procter & Gamble Cosmetic & Fragrance Foundation.

PSEG

Chief Executive: Mr. E. James Ferland
Grants Official: Ms. Maria B. Pinho
Address: 80 Park Plaza
Newark, NJ 07102
Phone: 973/541-6000
Fax: 973/541-0547
Internet: <http://www.pseg.com>

Products: Electricity & Natural Gas
Production & Delivery Services (Public
Service Electric & Gas, PSEG Energy
Holdings, PSEG Power LLC, PSEG
Services Corporation)

Corporate Foundation: Public Service Electric & Gas Company Foundation

Financial Data

<i>1997 Sales:</i>	\$ 6,370,000,000	<i>Sales Rank:</i>	239
<i>1997 Profits:</i>	\$ 560,000,000	<i>Profits Rank:</i>	149

Giving Profile

Gifts to Charity

Gifts to Public Affairs

<i>Direct Corporate Giving:</i>	\$ 710,000	n/a
<i>Corporate Foundation Giving:</i>	\$ 2,464,280	\$ 10,000
<i>Total 1997 Contributions:</i>	\$ 3,174,280	\$ 10,000
<i>Share of Profits/Charity:</i>	0.57% of Profits	0.32% of Charity

Giving Pattern: 3.00 [Liberal]

Nature Conservancy—NJ³ \$ 10,000

Source/Notes: By letter postmarked April 19, 2000, PSEG declined to provide comprehensive 1997 giving data, but did report a total contributions amount for 1997. FC Search provided 1997 grants data for PSEG's Public Service Electric & Gas Company Foundation.

Rockwell International

<p><i>Chief Executive:</i> Mr. Don H. Davis <i>Grants Official:</i> Ms. Christine G. Rodriguez <i>Address:</i> 777 East Wisconsin Avenue Milwaukee, WI 53202 <i>Phone:</i> 414/212-5200 <i>Fax:</i> 414/212-5201 <i>E-mail:</i> webmaster@corp.rockwell.com <i>Internet:</i> http://www.rockwell.com</p>	<p><i>Products:</i> Avionics & Communications, Industrial Automation</p>
---	---

Corporate Foundation: Rockwell International Corporation Trust

Financial Data

<i>1997 Sales:</i>	\$ 7,888,000,000	<i>Sales Rank:</i>	187
<i>1997 Profits:</i>	\$ 521,000,000	<i>Profits Rank:</i>	161

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 7,842,630	n/a
<i>Corporate Foundation Giving:</i>	n/a	\$ 282,000
<i>Total 1997 Contributions:</i>	\$ 7,842,630	\$ 282,000
<i>Share of Profits/Charity:</i>	1.51% of Profits	3.60% of Charity

Giving Pattern: 4.39 [Center-Left]

American Enterprise Institute ⁷\$ 20,000	Institute for International Economics.....\$ 12,000
Atlantic Legal Foundation ⁸\$ 10,000	NAACP Special Contribution Fund ²\$ 30,000
Center for Strategic & International Studies ⁶\$ 55,000	Nature Conservancy—VA ³\$ 25,000
Chamber of Commerce—Cedar Rapids, IA ⁶\$ 20,000	Urban League ³\$ 25,000
Congressional Economic Leadership Institute ³\$ 10,000	Urban League—Los Angeles, CA ³\$ 25,000
Council on Competitiveness ⁴\$ 50,000	

Source/Notes: By mail postmarked April 20, 2000, Rockwell provided its 1997 contributions list. FC Search also provided 1997 grants data for the Rockwell International Corporation Trust.

Sara Lee

<p><i>Chief Executive:</i> Mr. C. Steven McMillan <i>Grants Official:</i> Ms. Robin S. Tryloff <i>Address:</i> Three First National Plaza Chicago, IL 60602-4260 <i>Phone:</i> 312/726-2600 <i>Fax:</i> 312/726-3712 <i>Internet:</i> http://www.saralee.com</p>	<p><i>Products:</i> Consumer Products & Foods (Best Kosher, Bil-Mar, Champion, Coach, Hanes, Hillshire Farms & Kahn's, International Baking, Jimmy Dean, Jogbra, Kiwi Brands, L'eggs, Playtex Apparel, Seitz, Superior Coffee)</p>
--	---

Corporate Foundation: Sara Lee Foundation

SECTION TWO

Financial Data

1997 Sales: \$ 19,751,000,000 Sales Rank: 55
 1997 Profits: \$ - 567,000,000 Profits Rank:

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 8,150,000	n/a
<i>Corporate Foundation Giving:</i>	\$ 5,925,669	\$ 409,500
<i>Total 1997 Contributions:</i>	\$14,075,669	\$ 409,500
<i>Share of Profits/Charity:</i>	-2.48% of Profits	2.91% of Charity

Giving Pattern: 2.76 [Liberal]

Business & Professional People for the Public Interest ³ ..	\$ 82,500	National Alliance to End Homelessness ³	\$ 10,000
Catalyst Institute ⁶	\$ 25,000	National Coalition for the Homeless ⁷	\$ 7,500
Chicago Coalition for the Homeless ³	\$ 12,500	National Committee for Responsive Philanthropy ² ..	\$ 5,000
Chicago Council on Urban Affairs ³	\$ 2,500	National Council for Research on Women ³	\$ 7,500
Children's Defense Fund ²	\$ 100,000	National Puerto Rican Coalition ³	\$ 12,000
Food Research & Action Center ²	\$ 25,000	National Trust for Historic Preservation ³	\$ 7,500
Heartland Alliance for Human Needs & Human Rights ² ...	\$ 15,000	Older Womens League—IL ³	\$ 3,000
Latino Institute ³	\$ 10,000	Urban League ³	\$ 15,000
Leadership Council for Metropolitan Open Communities ³ ..	\$ 7,500	Urban League—Chicago, IL ³	\$ 20,000
Mexican American Legal Defense & Education Fund ² ..	\$ 5,000	Women & Philanthropy ³	\$ 2,500
Ms. Foundation for Women ²	\$ 12,000	Women Employed Institute ³	\$ 12,500
NAACP Special Contribution Fund ²	\$ 10,000		

Source/Notes: Prior to the start of this study, Sara Lee provided its 1996 and 1997 combined contributions report. The report merged 1996 and 1997 giving data and was therefore insufficient for the purposes of the study. Sara Lee failed to respond to written requests for more detailed 1997 giving data. In a telephone conversation July 14, 2000, a Sara Lee representative agreed to send more detailed information. As of the printing of this study, Capital Research Center has received no further information from Sara Lee. Sara Lee's contributions report lists total direct corporate giving for both 1996 and 1997 as \$16,300,000. For the purposes of this study Capital Research Center halves that figure, and estimates total direct corporate giving at \$8,150,000 for 1996 and 1997 respectively. Capital Research Center also downloaded the 1997 990-PF filed by the Sara Lee Foundation from *GuideStar.org*.

SBC

Chief Executive: Mr. Edward E. Whitacre, Jr.
Grants Official: Ms. Priscilla Hill-Ardoin
Address: 175 East Houston
 San Antonio, TX 78205
Phone: 210/821-4105
Fax: 210/351-2071
Internet: <http://www.sbc.com>

Products: Cable Television, Financial Services (SBC Asset Management), Publishing, Telecommunication Services, Local Telephone Service (Ameritech, Nevada Bell, Pacific Bell, etc.) in Arkansas, California, Illinois, Indiana, Kansas, Michigan, Missouri, Nevada, Ohio, Oklahoma, Texas & Wisconsin

Corporate Foundation: SBC Foundation, Pacific Bell Foundation, Ameritech Foundation

Financial Data

<i>1997 Sales:</i>	\$ 24,856,000,000	<i>Sales Rank:</i>	36
<i>1997 Profits:</i>	\$ 1,474,000,000	<i>Profits Rank:</i>	53

Giving Profile

Gifts to Charity

Gifts to Public Affairs

<i>Direct Corporate Giving:</i>	\$ 4,600,000	n/a
<i>Corporate Foundation Giving:</i>	\$ 4,536,213	\$ 783,500
<i>Total 1997 Contributions:</i>	\$ 9,136,212	\$ 783,500
<i>Share of Profits/Charity:</i>	0.62% of Profits	8.58% of Charity

Giving Pattern: 3.41 [Liberal]

Accion International—TX ²	\$ 25,000	Mexican American Legal Defense & Education Fund ² ...	\$ 25,000
American Cancer Society—TX ³	\$ 10,000	NAACP ²	\$ 30,000
American Heart Association—TX ³	\$ 20,000	NAACP Special Contribution Fund ²	\$ 20,000
Cato Institute ⁸	\$ 50,000	National Association for Bilingual Education ³	\$ 10,000
Center for Strategic & International Studies ⁶	\$ 10,000	National Council of Jewish Women ³	\$ 73,500
Chamber of Commerce—Austin, TX ⁶	\$ 35,000	Southwest Voter Registration Education Project ³	\$ 45,000
Greenlining Institute ³	\$ 75,000	Texas Business & Education Coalition ¹	\$ 45,000
La Raza Centro Legal ¹	\$ 25,000	Urban League—Los Angeles, CA ³	\$ 90,000
LULAC National Educational Service Centers ³	\$ 70,000	Urban League—Saint Louis, MO ³	\$ 90,000
Mexican American Legal Defense & Education Fund ² ...	\$ 35,000		

Source/Notes: SBC contributions data covering 1997 was downloaded from the company's website prior to the start of this study. The website summarized contributions, but lacked a complete record of contributions, and was therefore insufficient for the purposes of this study. SBC failed to respond to written requests for more comprehensive 1997 giving data. In a telephone conversation July 13, 2000, an SBC contributions official asked for another written request. As of the printing of this study, Capital Research Center has received no further information from SBC. FC Search provided 1997 grants data for the SBC Foundation and for SBC's Pacific Bell Foundation. The sum of all 1997 grants made by the SBC Foundation is not available. However, FC Search reports a figure of \$30,546,174 for 1998.

Schering-Plough

Chief Executive: Mr. Richard J. Gogan
Grants Official: Ms. Christine Fahey
Address: One Giralda Farms
 Madison, NJ 07940-1000
Phone: 973/822-7000
Fax: 973/822-7048
Internet: <http://www.sch-plough.com>

Products: Health Care Supplies,
 Pharmaceuticals

Corporate Foundation: Schering-Plough Foundation

SECTION TWO

Financial Data

1997 Sales:	\$ 6,778,000,000	Sales Rank:	222
1997 Profits:	\$ 1,444,000,000	Profits Rank:	56

Giving Profile

Gifts to Charity

Gifts to Public Affairs

Direct Corporate Giving:	\$ 2,329,343	n/a
Corporate Foundation Giving:	\$ 2,595,000	\$ 325,000
Total 1997 Contributions:	\$ 4,924,343	\$ 325,000
Share of Profits/Charity:	0.34% of Profits	6.60% of Charity

Giving Pattern: 3.00 [Liberal]

Childrens Health Fund³ \$ 300,000 Enterprise Foundation³ \$ 25,000

Source/Notes: By mail postmarked April 6, 2000, Schering-Plough provided its 1997 contributions list. FC Search also provided 1997 grants data for the Schering-Plough Foundation.

Southern Company

Chief Executive: Mr. A. W. Dahlberg
Grants Official: Ms. Susan Harrell
Address: 270 Peachtree Street, N.W.
Atlanta, GA 30303
Phone: 404/506-5000
Fax: 404/506-0598
Internet: <http://www.southernco.com>

Products: Electricity (Southern) in
Alabama (Alabama Power), Florida
(Gulf Power), Georgia (Georgia Power,
Savannah Electric & Power),
Mississippi (Mississippi Power)

Corporate Foundation: Georgia Power Foundation, Alabama Power Foundation

Financial Data

1997 Sales:	\$ 12,611,000,000	Sales Rank:	115
1997 Profits:	\$ 972,000,000	Profits Rank:	85

Giving Profile

Gifts to Charity

Gifts to Public Affairs

Direct Corporate Giving:	n/a	n/a
Corporate Foundation Giving:	\$11,073,060	\$ 275,000
Total 1997 Contributions:	\$11,073,060	\$ 275,000
Share of Profits/Charity:	1.14% of Profits	2.48% of Charity

Giving Pattern: 3.36 [Liberal]

American Cancer Society—AL³ \$ 45,000 Carter Center³ \$ 50,000
American Cancer Society—GA³ \$ 60,000 NAACP—NY² \$ 25,000

Corporations

National Wildlife Federation—AL ³	\$ 10,000	Students in Free Enterprise ⁸	\$ 25,000
National Wildlife Federation—GA ³	\$ 50,000	Trust for Public Land—GA ³	\$ 10,000

Source/Notes: Southern Company failed to respond to written requests for 1997 giving data. In a voice message left July 20, 2000, Southern Company Corporate Communications official Susan Harrell declined to provide direct giving data and referred inquiries to the 990-PF forms filed by the Georgia Power Foundation and Alabama Power Foundation: " We do some charitable funding connected to employees that are actively involved in nonprofits in Atlanta and in Birmingham, but it's minimal given the fact Alabama Power's foundation and Georgia Power's foundation are both in the same cities with us and they really are our outreach into the community. So Southern Company [direct] giving, we've not really ever tracked or put that kind of giving out for publication—it's not that much...our foundations are the ones who do most of the giving." FC Search provided 1997 grants data for Southern's Georgia Power Foundation and Alabama Power Foundation.

Sprint

<i>Chief Executive:</i>	Mr. William T. Esrey	<i>Products:</i>	Telecommunication Services
<i>Grants Official:</i>	Mr. David P. Thomas		
<i>Address:</i>	2330 Shawnee Mission Parkway Westwood, KS 66205		
<i>Phone:</i>	913/624-3000		
<i>Fax:</i>	913/624-3281		
<i>E-mail:</i>	mark.bonavia@mail.sprint.com		
<i>Internet:</i>	http://www.sprint.com		

Corporate Foundation: Sprint Foundation

Financial Data

<i>1997 Sales:</i>	\$ 14,874,000,000	<i>Sales Rank:</i>	83
<i>1997 Profits:</i>	\$ 952,000,000	<i>Profits Rank:</i>	89

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 415,982	n/a
<i>Corporate Foundation Giving:</i>	n/a	\$ 60,000
<i>Total 1997 Contributions:</i>	\$ 415,982	\$ 60,000
<i>Share of Profits/Charity:</i>	0.04% of Profits	14.42% of Charity

Giving Pattern: 4.92 [Center]

American Enterprise Institute ⁷	\$ 10,000	Committee for Economic Development ³	\$ 10,000
Carter Center ³	\$ 25,000	National Legal Center for the Public Interest ⁸	\$ 15,000

Source/Notes: By mail postmarked June 9, 2000, Sprint provided a print-out of the Sprint Foundation's 1999 annual report from the company's website. The print-out was insufficient for the purposes of this year's study. FC Search provided 1997 grants data for Sprint's direct giving program and for the Sprint Foundation. The sum of all 1997 grants made by the Sprint

SECTION TWO

Foundation is not available. However, FC Search reports a figure of \$6,571,013 for 1998.

Supervalu

<i>Chief Executive:</i>	Mr. Michael W. Wright	<i>Products:</i>	Food Retailing & Distribution
<i>Grants Official:</i>	Ms. Anika Hagenson		(Preferred Products, Risk Planners,
<i>Address:</i>	11840 Valley View Road		Studio 70, Planmark), Supermarkets
	Eden Prairie, MN 55344		(Cub Foods Stores)
<i>Phone:</i>	612/828-4000		
<i>Fax:</i>	612/828-8998		
<i>Internet:</i>	http://www.supervalu.com		
<i>Corporate Foundation:</i>	Supervalu Foundation		

Financial Data

<i>1997 Sales:</i>	\$ 16,793,000,000	<i>Sales Rank:</i>	72
<i>1997 Profits:</i>	\$ 232,000,000	<i>Profits Rank:</i>	348

Giving Profile

Gifts to Charity

Gifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 1,642,784	\$ 64,773
<i>Total 1997 Contributions:</i>	\$ 1,642,784	\$ 64,773
<i>Share of Profits/Charity:</i>	0.71% of Profits	3.94% of Charity

Giving Pattern: 3.00 [Liberal]

American Cancer Society—IN³ \$ 64,773

Source/Notes: Supervalu failed to respond to written requests for 1997 giving data. In a telephone conversation July 14, 2000, Supervalu Administrator of Government Affairs & Corporate Contributions Anika Hagenson referred inquiries to the 990-PF form filed by the Supervalu Foundation, "almost all of our gifts are done through the foundation...I'd say 98% of our gifts are through the foundation." FC Search provided 1997 grants data for the Supervalu Foundation.

Target Stores

<i>Chief Executive:</i>	Mr. Robert J. Ulrich	<i>Products:</i>	Department Stores (Dayton's,
<i>Grants Official:</i>	Mr. Jack Reif		Hudson's, Marshall Field's, Mervyn's, &
<i>Address:</i>	777 Nicollet Mall		Target)
	Minneapolis, MN 55402		
<i>Phone:</i>	612/370-6948		
<i>Fax:</i>	612/370-5502		
<i>Internet:</i>	http://www.target.com		

Corporate Foundation: Target Foundation

Financial Data

1997 Sales: \$ 27,757,000,000 *Sales Rank:* 30
 1997 Profits: \$ 802,000,000 *Profits Rank:* 105

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$34,800,000	n/a
<i>Corporate Foundation Giving:</i>	\$ 7,500,000	\$ 320,800
<i>Total 1997 Contributions:</i>	\$42,300,000	\$ 320,800
<i>Share of Profits/Charity:</i>	5.27% of Profits	0.76% of Charity

Giving Pattern: 2.83 [Liberal]

Children's Defense Fund ²	\$ 12,500	National Committee for Responsive Philanthropy ²	\$ 24,000
Children's Defense Fund—Saint Paul, MN ²	\$ 30,000	National Council of La Raza ³	\$ 12,000
Citizens League (MN) ⁵	\$ 15,000	Neighborhood Justice Center ³	\$ 10,000
Council on Foundations ³	\$ 12,500	Planned Parenthood—Saint Paul, MN ²	\$ 18,000
Independent Sector ³	\$ 10,000	Urban Coalition—Saint Paul, MN ³	\$ 40,000
League of Women Voters Citizen Education Fund—MN ³ ..	\$ 20,000	Urban League—Minneapolis, MN ³	\$ 50,000
Minnesota Council on Foundations ³	\$ 26,800	Working Opportunities for Women ³	\$ 40,000

Source/Notes: By electronic mail sent May 1, 2000, Target provided a dollar-amount for total 1997 giving, but declined to itemize 1997 grants. The message was therefore insufficient for the purposes of this study. FC Search provided 1997 grants data for the Target Foundation.

Texaco

Chief Executive: Mr. Peter I. Bijur
Grants Official: Mr. Richard A. Brown
Address: 2000 Westchester Avenue
 White Plains, NY 10650
Phone: 914/253-4000
Fax: 914/253-7753
E-mail: contributions@texaco.com
Internet: http://www.texaco.com

Products: Crude Oil, Gasoline Stations,
 Natural Gas, Petroleum Products

Corporate Foundation: Texaco Inc. Foundation

Financial Data

1997 Sales: \$ 45,187,000,000 *Sales Rank:* 12
 1997 Profits: \$ 2,664,000,000 *Profits Rank:* 31

SECTION TWO

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 4,010,783	n/a
<i>Corporate Foundation Giving:</i>	\$11,678,810	\$ 686,000
<i>Total 1997 Contributions:</i>	\$15,689,593	\$ 686,000
<i>Share of Profits/Charity:</i>	0.59% of Profits	4.37% of Charity

Giving Pattern: 4.59 [Center]

American Council for Capital Formation ⁶\$	10,000	Galveston Bay Foundation ³\$	10,000
American Council on Science & Health ⁸\$	10,000	Heritage Foundation ⁸\$	20,000
American Enterprise Institute ⁷\$	60,000	LULAC ⁷\$	10,000
American Forests ⁷\$	50,000	Middle East Institute.....\$	15,000
Brookings Institution ⁴\$	40,000	NAACP ²\$	50,000
Business Council for International Understanding..\$	30,000	NAACP—TX ²\$	20,000
Catalyst for Women ⁷\$	15,000	National Alliance of Business ⁴\$	10,000
Center for Strategic & International Studies ⁶\$	50,000	National Center for Policy Analysis ⁸\$	15,000
Committee for Economic Development ³\$	65,000	National Council of Negro Women ³\$	30,000
Competitive Enterprise Institute ⁸\$	10,000	Nature Conservancy—LA ³\$	10,000
Council for Basic Education ⁴\$	10,000	Nature Conservancy—TX ³\$	10,000
Foreign Policy Association ³\$	11,000	Public Policy Institute of New York State ⁶\$	15,000
Forum for International Policy.....\$	10,000	Resources for the Future ⁴\$	25,000
Foundation for Research on Economics & the Environment ⁸ ...\$	50,000	Urban League ³\$	25,000

Source/Notes: Prior to the start of this study, Texaco provided its 1997 contributions list, which itemized only those grants made through the Texaco Inc. Foundation, but did report a total direct contributions amount for 1997. By mail postmarked April 17, 2000, Texaco reiterated a policy against itemizing contributions made directly by the company.

Textron

Chief Executive: Mr. Lewis B. Campbell
Grants Official: Ms. Kate Roberts
Address: 40 Westminster Street
 Providence, RI 02903
Phone: 401/421-2800
Fax: 401/421-2878
Internet: <http://www.textron.com>

Products: Aircraft (Airfoil, Bell, Cessna),
 Automotive & Engine Components,
 Defense Systems, Financial Services
 (Avco), Fuel Systems, Insurance (Paul
 Revere), Manufacturing (CWC
 Castings, Camcar, Cherry, E-Z-GO,
 Jacobsen, Randall, Spidel)

Corporate Foundation: Textron Charitable Trust

Financial Data

<i>1997 Sales:</i>	\$ 10,544,000,000	<i>Sales Rank:</i>	136
<i>1997 Profits:</i>	\$ 558,000,000	<i>Profits Rank:</i>	151

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 2,872,935	\$ 108,750
<i>Total 1997 Contributions:</i>	\$ 2,872,935	\$ 108,750
<i>Share of Profits/Charity:</i>	0.51% of Profits	3.79% of Charity

Giving Pattern: 4.62 [Center]

Center for Security Policy	\$ 10,000	Manufacturing Institute ⁶	\$ 10,000
Center for Strategic & International Studies ⁶	\$ 10,000	NAACP Legal Defense & Education Fund ²	\$ 18,750
Council for Excellence in Government ⁴	\$ 25,000	Save The Bay ³	\$ 10,000
Employment Policy Foundation ⁶	\$ 25,000		

Source/Notes: Textron failed to respond to written requests for 1997 giving data. In a telephone conversation July 14, 2000, Textron Contributions official Kate Roberts asked for another written request. As of the printing of this study, Capital Research Center has received no further information from Textron. FC Search provided 1997 grants data for the Textron Charitable Trust.

TRW

<i>Chief Executive:</i>	Mr. Joseph T. Gorman	<i>Products:</i>	Automotive, Space, Defense, and Information Systems Components & Services
<i>Grants Official:</i>	Mr. Alan F. Senger		
<i>Address:</i>	1900 Richmond Road Cleveland, OH 44124-3760		
<i>Phone:</i>	216/291-7000		
<i>Fax:</i>	216/291-7932		
<i>E-mail:</i>	alan.senger@trw.com		
<i>Internet:</i>	http://www.trw.com		

Corporate Foundation: TRW Foundation

Financial Data

<i>1997 Sales:</i>	\$ 10,831,000,000	<i>Sales Rank:</i>	134
<i>1997 Profits:</i>	\$ - 49,000,000	<i>Profits Rank:</i>	

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 600,000	n/a
<i>Corporate Foundation Giving:</i>	\$15,244,709	\$ 201,500
<i>Total 1997 Contributions:</i>	\$15,844,709	\$ 201,500
<i>Share of Profits/Charity:</i>	-32.34% of Profits	1.27% of Charity

Giving Pattern: 3.58 [Center-Left]

Brookings Institution ⁴	\$ 10,000	Council on Competitiveness ⁴	\$ 35,000
Committee for Economic Development ³	\$ 12,000	Economic Strategy Institute	\$ 25,000
Congressional Economic Leadership Institute ³	\$ 12,500	Employment Policy Foundation ⁶	\$ 15,000

SECTION TWO

NAACP Special Contribution Fund².....\$ 15,000 National Governors Association⁴.....\$ 12,000
National Alliance of Business⁴.....\$ 15,000 National Safe Kids Campaign³.....\$ 50,000

Source/Notes: By fax sent April 18, 2000, TRW declined to provide comprehensive 1997 giving data, but did report a total contributions amount for 1997.

U S West

acquired by Qwest Communications

Financial Data

1997 Sales: \$ 10,319,000,000 Sales Rank: 138
1997 Profits: \$ 1,180,000,000 Profits Rank: 67

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$28,648,772	\$1,385,605
<i>Total 1997 Contributions:</i>	\$28,648,772	\$1,385,605
<i>Share of Profits/Charity:</i>	2.43% of Profits	4.84% of Charity

Giving Pattern: 3.12 [Liberal]

Accion International—NM ³	\$ 10,000	National School Boards Association ³	\$ 25,000
Council on Foundations ³	\$ 12,500	Public Education Network ⁴	\$ 15,000
Discovery Institute ⁸	\$ 35,000	Urban Coalition—Saint Paul, MN ³	\$ 10,000
Human Rights Campaign Foundation ²	\$ 20,000	Urban League—Denver, CO ³	\$ 15,000
National Foundation for the Improvement of Education ³	\$1,243,105		

Source/Notes: U S West merged with Qwest Communications in mid-2000. Prior to the merger, U S West had failed to respond to written requests for 1997 giving data. A telephone call to the former company July 17, 2000 was not returned. FC Search provided 1997 grants data for the U S West Foundation.

UAL/United Airlines

Chief Executive: Mr. James Goodwin *Products:* Airline Passenger Service
Grants Official: Ms. Karen Cross
Address: 1200 East Algonquin Road
Elk Grove Township, IL 60007
Phone: 847/700-4000
Fax: 847/700-2214
Internet: <http://www.ual.com>

Corporate Foundation: United Airlines Foundation

Financial Data

<i>1997 Sales:</i>	\$ 17,378,000,000	<i>Sales Rank:</i>	69
<i>1997 Profits:</i>	\$ 958,000,000	<i>Profits Rank:</i>	88

Giving ProfileGifts to CharityGifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 2,931,645	\$ 50,000
<i>Total 1997 Contributions:</i>	\$ 2,931,645	\$ 50,000
<i>Share of Profits/Charity:</i>	0.31% of Profits	1.71% of Charity

Giving Pattern: 2.40 [Left]

NAACP Special Contribution Fund².....\$ 40,000 Points of Light Foundation⁴.....\$ 10,000

Source/Notes: UAL failed to respond to written requests for 1997 giving data. In a voice message left July 18, 2000, UAL Corporate Contributions Manager Karen Cross declined to provide the requested information: "We don't provide that information on an individual basis about the organizations that we provide funding to. I wanted to let you know that, and that's probably why you had not received a response, but I just wanted to let you know that explicitly." FC Search provided 1997 grants data for the United Airlines Foundation.

Union Carbide

see Dow Chemical

Financial Data

<i>1997 Sales:</i>	\$ 6,502,000,000	<i>Sales Rank:</i>	237
<i>1997 Profits:</i>	\$ 676,000,000	<i>Profits Rank:</i>	127

Giving ProfileGifts to CharityGifts to Public Affairs

<i>Direct Corporate Giving:</i>	\$ 1,095,000	n/a
<i>Corporate Foundation Giving:</i>	\$ 1,645,000	\$ 30,000
<i>Total 1997 Contributions:</i>	\$ 2,740,000	\$ 30,000
<i>Share of Profits/Charity:</i>	0.41% of Profits	1.09% of Charity

Giving Pattern: 6.33 [Center-Right]

American Council on Science & Health⁸.....\$ 20,000 Galveston Bay Foundation³.....\$ 10,000

Source/Notes: Union Carbide merged with Dow Chemical in early 2001. By mail postmarked April 24, 2000, Union Carbide provided its 1997 contributions report.

SECTION TWO

Union Pacific

Chief Executive: Mr. Richard Davidson *Products:* Natural Gas, Petroleum,
Grants Official: Ms. Darlynn Herweg Railroads (Overnite Transportation,
Address: 1416 Dodge Street Skyway Freight)
Omaha, NE 68179
Phone: 402/271-5000
Fax: 402/271-6408
Internet: <http://www.up.com>

Corporate Foundation: Union Pacific Foundation

Financial Data

1997 Sales: \$ 11,079,000,000 *Sales Rank:* 130
1997 Profits: \$ 432,000,000 *Profits Rank:* 189

Giving Profile

Gifts to Charity

Gifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 7,155,000	\$ 35,000
<i>Total 1997 Contributions:</i>	\$ 7,155,000	\$ 35,000
<i>Share of Profits/Charity:</i>	1.66% of Profits	0.49% of Charity

Giving Pattern: 3.00 [Liberal]

Nature Conservancy—UT³ \$ 10,000 Nature Conservancy—VA³ \$ 25,000

Source/Notes: Union Pacific failed to respond to written requests for 1997 giving data. A telephone call to the company July 17, 2000 was not returned. FC Search provided 1997 grants data for the Union Pacific Foundation.

Verizon

Chief Executive: Mr. Ivan Seidenberg *Products:* Telecommunications Services,
Grants Official: Mr. James Smith Local Telephone Service in the District
Address: 1095 Avenue of the Americas of Columbia, Delaware, Maryland, New
New York, NY 10036 Jersey, New York, Pennsylvania,
Phone: 212/395-2121 Virginia, & West Virginia
Fax: 212/869-3265
Internet: <http://www.verizon.com>

Corporate Foundation: Verizon Foundation, GTE Foundation, Bell Atlantic Foundation (the former)

Financial Data

<i>1997 Sales:</i>	\$ 30,194,000,000	<i>Sales Rank:</i>	26
<i>1997 Profits:</i>	\$ 2,455,000,000	<i>Profits Rank:</i>	33

Giving ProfileGifts to CharityGifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$22,568,520	\$ 43,235
<i>Total 1997 Contributions:</i>	\$22,568,520	\$ 43,235
<i>Share of Profits/Charity:</i>	0.92% of Profits	0.19% of Charity

Giving Pattern: 4.04 [Center-Left]

American Cancer Society—DE ³	\$ 2,050	NAACP ²	\$ 350
American Civil Liberties Union Foundation, Inc. ² ..	\$ 300	Nature Conservancy ³	\$ 2,750
American Lung Association—DE ³	\$ 600	Nature Conservancy ³	\$ 2,750
Audubon Society—NY ³	\$ 15,000	Prison Fellowship International ⁷	\$ 1,200
Chamber of Commerce—DE ⁶	\$ 9,685	Prison Fellowship Ministries ⁷	\$ 1,200
League of Women Voters Education Fund ³	\$ 350	U.S. Catholic Conference ⁴	\$ 7,000

Source/Notes: Bell Atlantic merged with GTE in mid-2000, forming Verizon. Verizon failed to respond to written requests for Bell Atlantic's 1997 giving data. In a telephone conversation June 14, 2000, a Verizon representative asked for another written request. As of the printing of this study, Capital Research Center has received no further information from Verizon. FC Search provided 1997 grants data for the Verizon Foundation and a previous Bell Atlantic Foundation.

Wal-Mart Stores

Chief Executive: Mr. David D. Glass
Grants Official: Ms. Terri Bertschy
Address: 702 S.W. Eighth Street
 Bentonville, AR 72716
Phone: 501/273-4000
Fax: 501/273-1917
Internet: <http://www.wal-mart.com>

Products: Bulk Retail Stores (Sam's Clubs, Hypermart), Discount Department Stores (Wal-Mart, Bud's Discount)

Corporate Foundation: Wal-Mart Foundation

Financial Data

<i>1997 Sales:</i>	\$ 117,958,000,000	<i>Sales Rank:</i>	4
<i>1997 Profits:</i>	\$ 3,526,000,000	<i>Profits Rank:</i>	15

SECTION TWO

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$30,811,212	\$ 237,500
<i>Total 1997 Contributions:</i>	\$30,811,212	\$ 237,500
<i>Share of Profits/Charity:</i>	0.87% of Profits	0.77% of Charity

Giving Pattern: 6.02 [Center-Right]

Business for Social Responsibility ³	\$ 10,000	National Recycling Coalition ³	\$ 10,000
EarthJustice Legal Defense Fund ²	\$ 10,000	Students in Free Enterprise ⁸	\$ 150,000
LULAC National Educational Service Centers ³	\$ 10,000	Urban League ³	\$ 25,000
NAACP ²	\$ 22,500		

Source/Notes: Wal-Mart failed to respond to written requests for 1997 giving data. In a voice message left July 18, 2000, a Wal-Mart contributions official asked for another written request, via electronic mail. As of the printing of this study, Capital Research Center has received no further information from Wal-Mart. FC Search provided 1997 grants data for the Wal-Mart Foundation.

Warner-Lambert

see Pfizer

Financial Data

<i>1997 Sales:</i>	\$ 8,180,000,000	<i>Sales Rank:</i>	180
<i>1997 Profits:</i>	\$ 870,000,000	<i>Profits Rank:</i>	99

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 3,452,694	\$ 77,500
<i>Total 1997 Contributions:</i>	\$ 3,452,694	\$ 77,500
<i>Share of Profits/Charity:</i>	0.40% of Profits	2.24% of Charity

Giving Pattern: 4.29 [Center-Left]

Brookings Institution ⁴	\$ 10,000	National Alliance of Business ⁴	\$ 10,000
Committee for Economic Development ²	\$ 12,500	National Puerto Rican Coalition ³	\$ 25,000
Foundation for Biomedical Research ⁷	\$ 20,000		

Source/Notes: Warner-Lambert merged with Pfizer in mid-2000. Prior to the merger, Warner-Lambert had failed to respond to written requests for 1997 giving data. In a telephone conversation July 13, 2000, a Pfizer representative agreed to provide the requested information. By mail postmarked July 14, 2000, Pfizer provided its own 1997 corporate annual report. The report was insufficient for the purposes of this study. FC Search provided 1997 grants data for the Warner-Lambert Charitable Foundation.

Wells Fargo

<p><i>Chief Executive:</i> Mr. Richard Kovacevich <i>Grants Official:</i> Ms. Carolyn Roby <i>Address:</i> 420 Montgomery Street San Francisco, CA 94163 <i>Phone:</i> 800/411-4932 <i>Fax:</i> 415/677-9075 <i>Internet:</i> http://www.wellsfargo.com</p>	<p><i>Products:</i> Banking, Financial Services (Peregrine & United Capital Management), Insurance in Colorado, Iowa, Minnesota, Nebraska, & South Dakota</p>
---	---

Corporate Foundation: Norwest Foundation, Wells Fargo Foundation

Financial Data

<i>1997 Sales:</i>	\$ 9,660,000,000	<i>Sales Rank:</i>	148
<i>1997 Profits:</i>	\$ 1,351,000,000	<i>Profits Rank:</i>	59

Giving Profile

Gifts to Charity

Gifts to Public Affairs

<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	n/a	\$ 119,576
<i>Total 1997 Contributions:</i>	\$	\$ 119,576
<i>Share of Profits/Charity:</i>	% of Profits	% of Charity

Giving Pattern: 2.92 [Liberal]

Accion International—NM ³	\$ 30,000	Urban Coalition—Saint Paul, MN ³	\$ 32,076
American Cancer Society—CA ³	\$ 10,000	Urban League—Fort Wayne, IN ³	\$ 12,500
Iowa Citizens for Community Improvement ²	\$ 10,000	Urban League—Minneapolis, MN ³	\$ 25,000

Source/Notes: Norwest acquired Wells Fargo in late 1998, forming the new Wells Fargo company. The new Wells Fargo failed to respond to written requests for the former Norwest company's 1997 giving data. A telephone call to the company June 29, 2000 was not returned. FC Search provided 1997 grants data for the Norwest Foundation. The sum of all 1997 grants made by the Norwest Foundation is not available. However, FC Search reports a figure of \$15,739,874 for 1998.

Weyerhaeuser

<p><i>Chief Executive:</i> Mr. Steven R. Rogel <i>Grants Official:</i> Ms. Elizabeth Crosman <i>Address:</i> 33663 Weyerhaeuser Way South Federal Way, WA 98003 <i>Phone:</i> 253/924-2345 <i>Fax:</i> 253/924-2685 <i>Internet:</i> http://www.weyerhaeuser.com</p>	<p><i>Products:</i> Newsprint, Packaging, Paper, Pulp, Real Estate, Shipping (Westwood Lines), Timber Products, & Financial Services</p>
--	---

SECTION TWO

Corporate Foundation: Weyerhaeuser Company Foundation

Financial Data

1997 Sales: \$ 11,210,000,000 *Sales Rank:* 129
1997 Profits: \$ 342,000,000 *Profits Rank:* 242

Giving Profile

	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 5,486,955	n/a
<i>Corporate Foundation Giving:</i>	\$ 6,732,356	\$ 293,000
<i>Total 1997 Contributions:</i>	\$12,219,311	\$ 293,000
<i>Share of Profits/Charity:</i>	3.57% of Profits	2.40% of Charity

Giving Pattern: 4.77 [Center]

American Council for Capital Formation ⁶	\$ 35,000	Pacific Legal Foundation ⁸	\$ 30,000
American Enterprise Institute ⁷	\$ 10,000	Resources for the Future ⁴	\$ 50,000
Discovery Institute ⁸	\$ 25,000	Trust for Public Land—WA ³	\$ 50,000
National Recycling Coalition ³	\$ 10,000	Urban League—Tacoma, WA ³	\$ 33,000
Nature Conservancy—WA ³	\$ 25,000	Willapa Alliance ⁵	\$ 25,000

Source/Notes: Weyerhaeuser failed to respond to written requests for 1997 giving data. In a telephone conversation June 29, 2000, a Weyerhaeuser representative declined to provide the requested information. The representative called back the next day to report total contributions amounts for 1997. FC Search provided 1997 grants data for the Weyerhaeuser Company Foundation.

Whirlpool

Chief Executive: Mr. David R. Whitwam
Grants Official: Ms. Barbara Hall
Address: 2000 M-63 North
Benton Harbor, MI 49022-2692
Phone: 616/923-5000
Fax: 616/923-5443
E-mail: info@whirlpool.com
Internet: http://www.whirlpoolcorp.com

Products: Home Appliances (Bauknecht, Estate, Ignis, Kitchen-Aid, Laden & Inglis, Roper, Sears Roebuck's Kenmore Brand)

Corporate Foundation: Whirlpool Foundation

Financial Data

1997 Sales: \$ 8,617,000,000 *Sales Rank:* 169
1997 Profits: \$ - 15,000,000 *Profits Rank:*

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	n/a	n/a
<i>Corporate Foundation Giving:</i>	\$ 4,853,489	\$ 142,000
<i>Total 1997 Contributions:</i>	\$ 4,853,489	\$ 142,000
<i>Share of Profits/Charity:</i>	-32.36% of Profits	2.93% of Charity

Giving Pattern: 2.89 [Liberal]

9 to 5 Women Education Fund ³	\$ 82,000	Ms. Foundation for Women ²	\$ 25,000
Council for Basic Education ⁴	\$ 10,000	Urban League—Knoxville, TN ³	\$ 15,000
Council of Michigan Foundations ³	\$ 10,000		

Source/Notes: Whirlpool failed to respond to written requests for 1997 giving data. A telephone call to the company July 17, 2000 was not returned. FC Search provided 1997 grants data for the Whirlpool Foundation.

Winn-Dixie Stores

<i>Chief Executive:</i>	Mr. A. Dano Davis	<i>Products:</i>	Supermarkets in Alabama,
<i>Grants Official:</i>	Mr. L. H. May		Florida, Georgia, Kentucky, Louisiana,
<i>Address:</i>	5050 Edgewood Court Jacksonville, FL 32254-3699		North Carolina, South Carolina, Texas
<i>Phone:</i>	904/783-5000		
<i>Fax:</i>	904/783-5294		
<i>E-mail:</i>	comments@winndixie.com		
<i>Internet:</i>	http://www.winn-dixie.com		

Corporate Foundation: Winn-Dixie Stores Foundation

Financial Data

<i>1997 Sales:</i>	\$ 13,382,000,000	<i>Sales Rank:</i>	96
<i>1997 Profits:</i>	\$ 213,000,000	<i>Profits Rank:</i>	368

Giving Profile	<u>Gifts to Charity</u>	<u>Gifts to Public Affairs</u>
<i>Direct Corporate Giving:</i>	\$ 2,341,034	n/a
<i>Corporate Foundation Giving:</i>	\$ 3,884,292	\$ 384,261
<i>Total 1997 Contributions:</i>	\$ 6,225,326	\$ 384,261
<i>Share of Profits/Charity:</i>	2.92% of Profits	6.17% of Charity

Giving Pattern: 3.10 [Liberal]

American Cancer Society—FL ³	\$ 182,224	NAACP—FL ²	\$ 10,000
American Cancer Society—KY ³	\$ 77,437	Urban League—Atlanta, GA ³	\$ 17,900
American Heart Association—GA ³	\$ 12,700	Urban League—Jacksonville, FL ³	\$ 74,000
Heritage Foundation ⁸	\$ 10,000		

SECTION TWO

Source/Notes: Winn-Dixie failed to respond to written requests for 1997 giving data. In a fax sent July 18, 2000, Winn-Dixie Vice President for Associate Relations & Human Relations declined to provide comprehensive 1997 giving data, but did report a total contributions amount for 1997. FC Search provided 1997 grants data for the Winn-Dixie Stores Foundation.

Companies Not Listing Grants

7-Eleven

CEO: Mr. James W. Keyes 2711 North Haskell Avenue
Dallas, TX 75204
<http://www.7eleven.com>

Failed to respond.

AFLAC

CEO: Mr. Daniel P. Amos
Contact: Ms. Wendy Hogan
AFLAC Center, 1932 Wynnton Road
Columbus, GA 31999
<http://www.aflac.com>

Failed to respond. No data available for company's foundation grants.

Albertson's

CEO: Mr. Gary Michael
Contact: Ms. Judy McLaughlin
250 Parkcenter Boulevard, P.O. Box 20
Boise, ID 83726
<http://www.albertsons.com>

Declined to provide requested information.

Amerada Hess

CEO: Mr. John B. Hess
Contact: Mr. Neil Gelfund
1185 Avenue of the Americas
New York, NY 10036
<http://www.hess.com>

Declined to provide requested information.

American Electric Power Company

CEO: Mr. E. Linn Draper
Contact: Ms. Rody Woischke
One Riverside Plaza
Columbus, OH 43215
<http://www.aep.com>

Failed to respond. No data available for company's foundation grants.

American General

CEO: Mr. Robert M. Devlin
Contact: Mr. John Adkins
2929 Allen Parkway, P.O. Box 3247
Houston, TX 77019
<http://www.agc.com>

Failed to respond. No data available for company's foundation grants.

American Home Products

CEO: Mr. John R. Stafford
Contact: Ms. Marilyn Phillips
Five Giralda Farms
Madison, NJ 07940
<http://www.ahp.com>

Declined to provide requested information.

American Stores

see Albertson's

Merged with Albertson's. New company declined to provide requested information.

SECTION TWO

AmeriSource Health

CEO: Mr. R. David Yost
Contact: Ms. Lisa Richard
1300 Morris Drive, Suite 100
Chesterbrook, PA 19087
<http://www.amerisource.com>

Failed to respond.

AMR/American Airlines

CEO: Mr. Robert L. Crandall
Contact: Mr. Robert Britton
4333 Amon Carter Blvd.
Dallas-Ft Worth, TX 76155
<http://www.aa.com>

*Declined to provide requested information.
No data available for company's foundation grants.*

Apple Computer

CEO: Mr. Steve Jobs
Contact: Ms. Maureen Wilson
One Infinite Loop
Cupertino, CA 95014
<http://www.apple.com>

Did not offer contributions during sample year.

Arrow Electronics

CEO: Mr. Stephen P. Kaufman
Contact: Ms. Sandy Barker
25 Hub Drive
Melville, NY 11747
<http://www.arrow.com>

Failed to respond.

Ashland

CEO: Mr. Paul W. Chellgren
Contact: Mr. Charles Whitehead
50 East River Center Boulevard
Covington, KY 41012
<http://www.ashland.com>

Failed to respond. No data available for company's foundation grants.

Associates First Capital

see Citigroup

Merged with Citigroup. Failed to respond prior to merger.

AutoNation

CEO: Mr. Michael Jackson
Contact: Ms. Gale M. Butler
110 Sixth Street, S.E.
Fort Lauderdale, FL 33301
<http://www.autonationdirect.com>

Declined to provide requested information.

Bank of America

CEO: Mr. Hugh L. McColl, Jr.
Contact: Ms. Laura Foxx
Bank of America Corporate Center, 100
North Tryon Street
Charlotte, NC 28255
<http://www.bankofamerica.com>

Failed to respond. No data available for company's foundation grants.

Bank One

CEO: Mr. John B. McCoy
Contact: Ms. Beth Bubis
One Bank One Plaza
Chicago, IL 60670
<http://www.bankone.com>

Failed to respond. No data available for company's foundation grants.

BankAmerica (the former)

see Bank of America (formerly NationsBank)

Merged NationsBank, forming the new Bank of America company. New company failed to respond. No data available for former company's foundation grants.

Bear Stearns Companies

CEO: Mr. James E. Cayne
Contact: Ms. Donnett Williams
245 Park Avenue
New York, NY 10167
<http://www.bearstearns.com>

Failed to respond.

Bergen Brunswig

CEO: Mr. Donald R. Roden
Contact: Mr. Neil F. Dimick
acquired by Amerisource Health

Declined to provide requested information prior to merger.

Berkshire Hathaway

CEO: Mr. Warren Buffett
Contact: Mr. Marc D. Hamburg
1440 Kiewit Plaza
Omaha, NE 68131
<http://www.berkshirehathaway.com>

Declined to provide requested information.

Best Buy

CEO: Mr. Richard M. Shulze
Contact: Ms. Joy Peterson
Post Office Box 9312
Minneapolis, MN 55340-9312
<http://www.bestbuy.com>

Declined to provide requested information. No data available for company's foundation grants.

Bestfoods

acquired by Unilever

Declined to provide requested information prior to merger.

Bindley Western Industries

see Cardinal Health

Merged with Cardinal Health. Failed to respond prior to merger.

SECTION TWO

Boeing

CEO: Mr. Philip M. Condit
Contact: Mr. Antoinette M. Bailey
7755 East Marginal Way South
Seattle, WA 98108
<http://www.boeing.com>

*Declined to provide requested information.
No data available for company's foundation
grants.*

Burlington Northern

CEO: Mr. Robert D. Krebs
Contact: Mr. Richard Russack
2650 Lou Menk Drive
Fort Worth, TX 76131-2830
<http://www.bnsf.com>

*Does not offer direct corporate
contributions. No data available for
company's foundation grants.*

Cardinal Health

CEO: Mr. Robert D. Walter
Contact: Ms. Beth Catlett
7000 Cardinal Place
Dublin, OH 43017
<http://www.icardinal.com>

Declined to provide requested information.

Caremark Rx

CEO: Mr. Mac Crawford
Contact: Mr. James H. Dickerson
3000 Galleria Tower
Birmingham, AL 35244
<http://www.caremarkrx.com>

Failed to respond.

Chevron

CEO: Mr. David J. O'Reilly
Contact: Mr. Skip Rhodes
575 Market Street
San Francisco, CA 94105
<http://www.chevron.com>

Failed to respond.

Chubb

CEO: Mr. Dean R. O'Hare
Contact: Mr. Philip Sempier
15 Mountain View Road, P.O. Box 1615
Warren, NJ 07061-1615
<http://www.chubb.com>

*Failed to respond. No data available for
company's foundation grants.*

Cisco Systems

CEO: Mr. John T. Chambers
Contact: Mr. Richard F. Timmins
170 West Tasman Drive
San Jose, CA 95134-1706
<http://www.cisco.com>

*Failed to respond. No data available for
company's foundation grants.*

Coastal

acquired by El Paso Energy

*Failed to respond prior to merger. No data
available for company's foundation grants.*

Coca-Cola Enterprises

CEO: Mr. Henry A. Schimberg
Contact: Mr. John Downs, Jr.
2500 Windy Ridge Parkway
Atlanta, GA 30339-0040
<http://www.cokecce.com>

Failed to respond.

Colgate-Palmolive

CEO: Mr. Reuben Mark
Contact: Ms. Sally Phipps
300 Park Avenue
New York, NY 10022-7499
<http://www.colgate.com>

Failed to respond. No data available for company's foundation grants.

Columbia/HCA

CEO: Dr. Thomas R. Frist, Jr., M.D.
Contact: Ms. Joanne Pulles
One Park Plaza
Nashville, TN 37203
<http://www.columbia-hca.com>

Failed to respond. No data available for company's foundation grants.

Compaq Computer

CEO: Mr. Michael D. Capellas
Contact: Mr. Earl Mason
20555 State Highway 249
Houston, TX 77070
<http://www.compaq.com>

Failed to respond. No data available for company's foundation grants.

Computer Sciences

CEO: Mr. Van B. Honeycutt
Contact: Ms. Linda Johnson
2100 East Grand Avenue
El Segundo, CA 90245
<http://www.csc.com>

Failed to respond.

Consolidated Edison

CEO: Mr. Eugene R. McGrath
Contact: Mr. Laurence Kleinman
Four Irving Place
New York, NY 10003
<http://www.conedison.com>

Failed to respond.

Continental Airlines

CEO: Mr. Gordon M. Bethune
Contact: Ms. Susan Hirsch
1600 Smith Street
Houston, TX 77002
<http://www.continental.com>

Failed to respond.

Costco Companies

CEO: Mr. James D. Sinegal
Contact: Ms. Lori Mandell
999 Lake Drive
Issaquah, WA 98027
<http://www.costco.com>

Declined to provide requested information.

SECTION TWO

Crown Cork & Seal

CEO: Mr. William J. Avery
Contact: Mr. Francis Lederer
One Crown Way
Philadelphia, PA 19154
<http://www.crowncork.com>

Declined to provide requested information.

CSX

CEO: Mr. John W. Snow
Contact: Mr. Alan Rudnick
One James Center
Richmond, VA 23219
<http://www.csx.com>

Declined to provide requested information.

CVS

CEO: Mr. Thomas M. Ryan
Contact: Mr. Philip Galbo
One CVS Drive
Woonsocket, RI 02895
<http://www.cvs.com>

Failed to respond.

Dell

CEO: Mr. Michael S. Dell
Contact: Ms. Ashley Powell
One Dell Way
Round Rock, TX 78682
<http://www.dell.com>

Failed to respond. No data available for company's foundation grants.

Digital Equipment

see Compaq

Merged with Compaq Computer. New company failed to respond.

Dillard Department Stores

CEO: Mr. William Dillard
Contact: Mr. John Hawkins
1600 Cantrell Road, P.O. Box 486
Little Rock, AR 72201
<http://www.dillards.com>

Failed to respond. No data available for company's foundation grants.

Dominion Resources

CEO: Mr. Thomas Capps
Contact: Mr. Hunter Applewhite
120 Tredegar Street
Richmond, VA 23219
<http://www.domres.com>

Declined to provide requested information.

Dresser Industries

see Halliburton

Merged with Halliburton. No data available for former company's grants.

DuPont

CEO: Mr. Charles O. Holliday , Jr.
Contact: Ms. Louise Downes
1007 Market Street
Wilmington, DE 19898
<http://www.dupont.com>

Declined to provide requested information.

Dynegy

CEO: Mr. Charles Watson
Contact: Mr. John U. Clark
1000 Louisiana Street
Houston, TX 77002-5050
<http://www.dynegy.com>

Failed to respond.

Eastman Kodak

CEO: Mr. George M.C. Fisher
Contact: Ms. Essie Calhoun
343 State Street
Rochester, NY 14650-0517
<http://www.kodak.com>

Failed to respond. No data available for company's foundation grants.

Edison International

CEO: Mr. John E. Bryson
Contact: Ms. Lucia Galindo
2244 Walnut Grove Avenue
Rosemead, CA 91770
<http://www.edison.com>

Failed to respond. No data available for company's foundation grants.

Electronic Data Systems

CEO: Mr. Richard H. Brown
Contact: Ms. Janice Jones
5400 Legacy Drive
Plano, TX 75024-3199
<http://www.eds.com>

Failed to respond. No data available for company's foundation grants.

Emerson Electric

CEO: Mr. Charles F. Knight
Contact: Ms. Jo Ann Harmon
8000 West Florissant Avenue, P.O. Box
4100
St. Louis, MO 63136-8506
<http://www.emersonelectric.com>

Failed to respond. No data available for company's foundation grants.

Enron

CEO: Mr. Kenneth L. Lay
Contact: Ms. Cindy Olson
1400 Smith St.
Houston, TX 77002
<http://www.enron.com>

Failed to respond. No data available for company's foundation grants.

Entergy

CEO: Mr. J. Wayne Leonard
Contact: Ms. Carol Clawson
639 Loyola Avenue
New Orleans, LA 70113
<http://www.energy.com>

Declined to provide requested information.

SECTION TWO

FedEx Corporation

CEO: Mr. Frederick W. Smith
Contact: Mr. Alan B. Graf, Jr.
942 South Shady Grove Road
Memphis, TN 38120
<http://www.fedex.com>

Declined to provide requested information.

First Chicago

see Bank One

Merged with Banc One, forming the new Bank One. Bank One failed to respond. No data available for former company's foundation grants.

Fleet Boston

CEO: Mr. Terrence Murray
Contact: Mr. Richard Pannone
One Federal Street
Boston, MA 02110-2010
<http://www.fleet.com>

Failed to respond. No data available for company's foundation grants.

Fleming Companies

CEO: Mr. Mark Hansen
Contact: Mr. Ronald Frost
1945 Lakepointe Drive, Box 299013
Lewisville, TX 75057
<http://www.fleming.com>

Failed to respond.

Fluor

CEO: Mr. Philip J. Carroll, Jr.
Contact: Ms. Susanne Esber
One Enterprise Drive
Aliso Viejo, CA 92656
<http://www.fluor.com>

Declined to provide requested information. No data available for company's foundation grants.

Food Lion

acquired by Delhaize America

New company failed to respond.

Fort James

CEO: Mr. Miles L. Marsh
Contact: Ms. Christine Hale
1650 Lake Cook Road
Dearfield, IL 60015
<http://www.fortjames.com>

Does not offer direct corporate contributions. No data available for company's foundation grants.

FPL Group

CEO: Mr. James L. Broadhead
Contact: Mr. John Kitchens
700 Universe Boulevard
Juno Beach, FL 33408
<http://www.fplgroup.com>

Failed to respond. No data available for company's foundation grants.

Gateway

CEO: Mr. Theodore W. Waitt
Contact: Mr. James R. Wharton
4545 Towne Centre Court
San Diego, CA 92121
<http://www.gateway.com>

Failed to respond. No data available for company's foundation grants.

General Re

see Berkshire Hathaway

Merged with Berkshire Hathaway. No data available for former company's grants.

Gillette

CEO: Mr. Michael C. Hawley
Contact: Mr. James Furlong
Prudential Tower Building
Boston, MA 02199
<http://www.gillette.com>

Failed to respond. No data available for company's foundation grants.

Goodyear

CEO: Mr. Samir G. Gibara
Contact: Ms. Pat Kemp
1144 East Market Street
Akron, OH 44316
<http://www.goodyear.com>

Failed to respond. No data available for company's foundation grants.

Great Atlantic & Pacific Tea Company

CEO: Mr. Christian Haub
Contact: Mr. Andrew Carrano
Two Paragon Drive
Montvale, NJ 07645
<http://www.aptea.com>

Failed to respond.

Halliburton

CEO: Mr. Richard Cheney
Contact: Ms. Celeste Colgan
3600 Lincoln Plaza, 500 North Ackard Street
Dallas, TX 75201-3391
<http://www.halliburton.com>

Did not offer direct corporate contributions during sample year. No data available for company's foundation grants.

Hartford Insurance Group

CEO: Mr. Ramani Ayer
Contact: Ms. Edna Negron
Hartford Plaza, 690 Asylum Avenue
Hartford, CT 06115
<http://www.thehartford.com>

Failed to respond. No data available for company's foundation grants.

Health Net

CEO: Dr. Malik M. Hasan
Contact: Mr. Steven P. Erwin
21650 Oxnard Street
Woodland Hills, CA 91367
<http://www.health.net>

Failed to respond.

SECTION TWO

Hewlett-Packard

CEO: Ms. Carly Fiorina
Contact: Ms. Catherine Gowen
3000 Hanover Street
Palo Alto, CA 94304
<http://www.hp.com>

*Declined to provide requested information.
No data available for company's foundation
grants.*

Home Depot

CEO: Mr. Arthur M. Blank
Contact: Ms. C. J. Downing
2455 Paces Ferry Road, N.W.
Atlanta, GA 30339
<http://www.homedepot.com>

Provided insufficient grants data.

Humana

CEO: Mr. David A. Jones
Contact: Ms. Virginia Kelly-Judd
The Humana Building, 500 West Main Street
Louisville, KY 40202
<http://www.humana.com>

*Failed to respond. No data available for
company's foundation grants.*

IBP

CEO: Mr. Robert L. Peterson
Contact: Mr. Donald Willoughby
800 Stevens Port Drive
Dakota Dunes, SD 57049
<http://www.ibpinc.com>

*Declined to provide requested information.
No data available for company's foundation
grants.*

Ingersoll-Rand

CEO: Mr. Herbert L. Henkel
Contact: Ms. Dorothy Bachley
200 Chestnut Ridge Road
Woodcliff Lake, NJ 07675
<http://ingersoll-rand.com>

Declined to provide requested information.

Ingram Micro

CEO: Mr. Jerre L. Stead
Contact: Ms. Cindy Beyl
1600 East St. Andrew Place
Santa Ana, CA 92705
<http://www.ingrammicro.com>

*Did not offer contributions during sample
year.*

Intel

CEO: Dr. Craig R. Barrett Ph.D.
Contact: Mr. Andy D. Bryant
2200 Mission College Boulevard
Santa Clara, CA 95052-8119
<http://www.intel.com>

*Declined to provide requested information.
No data available for company's foundation
grants.*

International Business Machines

CEO: Mr. Louis V. Gerstner, Jr.
Contact: Mr. Stanley Litow
1133 Westchester Avenue
White Plains, NY 10604
<http://www.ibm.com>

*Declined to provide requested information.
No data available for company's foundation
grants.*

International Paper

CEO: Mr. John T. Dillon
Contact: Mr. Ken Reeves
400 Atlantic Street
Stamford, CT 06921
<http://www.internationalpaper.com>

Failed to respond. No data available for company's foundation grants.

ITT Industries

CEO: Mr. Travis Engen
Contact: Mr. Tom Martin
4 West Red Oak Lane
White Plains, NY 10604
<http://www.itt.com>

Failed to respond.

J.C. Penney

CEO: Mr. James E. Oesterreicher
Contact: Ms. Robin M. Caldwell
6501 Legacy Drive
Plano, TX 75024-3698
<http://www.jcpenney.com>

Declined to provide requested information. No data available for company's foundation grants.

Johnson & Johnson

CEO: Mr. Ralph S. Larsen
Contact: Mr. Michael Bzdak
One Johnson & Johnson Plaza
New Brunswick, NJ 08933
<http://www.jnj.com>

Declined to provide requested information. No data available for company's foundation grants.

KeyCorp

CEO: Mr. Robert W. Gillespie
Contact: Mr. Bruce Akers
127 Public Square
Cleveland, OH 44114-1306
<http://www.keybank.com>

Failed to respond.

Kmart

CEO: Mr. Floyd Hall
Contact: Ms. Nancy Sobocinski
3100 West Big Beaver Road
Troy, MI 48084
<http://www.kmart.com>

Failed to respond. No data available for company's foundation grants.

Kroger

see Fred Meyer

Merged with Fred Meyer. New company failed to respond. No data available for former company's foundation grants.

Lear

CEO: Mr. Kenneth L. Way
Contact: Mr. Don Stebbins
21557 Telegraph Road
Southfield, MI 48086-5008
<http://www.lear.com>

Declined to provide requested information.

SECTION TWO

Lehman Brothers Holding

CEO: Mr. Richard S. Fuld, Jr.
Contact: Mr. Kyle Ridaught
Three World Financial Center
New York, NY 10285
<http://www.lehman.com>

Failed to respond.

Limited

CEO: Mr. Leslie H. Wexner
Contact: Mr. Anthony Hebron
Three Limited Parkway, P.O. Box 16000
Columbus, OH 43216
<http://www.limited.com>

Failed to respond.

Lockheed Martin

CEO: Mr. Vance Coffman
Contact: Mr. David Phillips
6801 Rockledge Drive
Bethesda, MD 20817
<http://www.lmco.com>

Failed to respond. No data available for company's foundation grants.

Lowes

CEO: Mr. Robert L. Tillman
Contact: Mr. Larry Stanley
1605 Curtis Bridge Road
North Wilkesboro, NC 28697
<http://www.lowes.com>

Failed to respond. No data available for company's foundation grants.

Lucent Technologies

CEO: Mr. Richard A. McGinn
Contact: Ms. Phyllis McGrath
600 Mountain Avenue
Murray Hill, NJ 07974-0636
<http://www.lucent.com>

Did not offer contributions during sample year.

Manpower

CEO: Mr. Jeffrey A. Joerres
Contact: Mr. Gilbert Palay
5301 N Ironwood Road
Milwaukee, WI 53217
<http://www.manpower.com>

Failed to respond. No data available for company's foundation grants.

Marriott International

CEO: Mr. J. Willard Marriott, Jr.
Contact: Ms. Judy Hadfield
10400 Fernwood Rd.
Bethesda, MD 20817
<http://www.marriott.com>

Failed to respond.

McDonald's

CEO: Mr. Jack M. Greenberg
Contact: Ms. Sheila Young
McDonald's Plaza
Oak Brook, IL 60523
<http://www.mcdonalds.com>

Failed to respond. No data available for company's foundation grants.

MCI Communications

see WorldCom

Merged with WorldCom. New company declined to provide requested information. No data available for former company's foundation grants.

Microsoft

CEO: Mr. William H. Gates
Contact: Mr. Bruce Brooks
One Microsoft Way
Redmond, WA 98052-6399
<http://www.microsoft.com>

Declined to provide requested information. No data available for company's foundation grants.

Mobil

see Exxon Mobil

Merged with Exxon, forming Exxon Mobil. New company failed to respond. No data available for former company's foundation grants.

Motorola

CEO: Mr. Christopher B. Galvin
Contact: Ms. Pamela Cox
1303 East Algonquin Road
Schaumburg, IL 60196
<http://www.mot.com>

Failed to respond. No data available for company's foundation grants.

Nabisco Group Holdings

CEO: Mr. James M. Kilts
Contact: Mr. Henry Sandbach
7 Campus Drive
Parsippany, NJ 07054
<http://www.nabisco.com>

Declined to provide requested information. No data available for company's foundation grants.

Navistar International

CEO: Mr. John R. Horne
Contact: Mr. Brian Whalen
455 North Cityfront Plaza Drive
Chicago, IL 60611
<http://www.navistar.com>

Failed to respond. No data available for company's foundation grants.

NCR

CEO: Mr. Lars Nyberg
Contact: Ms. Mary Karr
1700 South Patterson Boulevard
Dayton, OH 45479
<http://www.ncr.com>

Declined to provide requested information. No data available for company's foundation grants.

Northrop Grumman

CEO: Mr. Kent Kresa
Contact: Ms. Sandra Evers-Manly
1840 Century Park East
Los Angeles, CA 90067-2199
<http://www.northgrum.com>

Declined to provide requested information.

SECTION TWO

Northwest Airlines

CEO: Mr. John H. Dasburg
Contact: Ms. Carol Holland
2700 Lone Oak Parkway
Eagan, MN 55121
<http://www.nwa.com>

Failed to respond.

Occidental Petroleum

CEO: Dr. Ray R. Irani
Contact: Mr. Howard Collins
10889 Wilshire Boulevard
Los Angeles, CA 90024
<http://www.oxy.com>

Failed to respond. No data available for company's foundation grants.

Office Depot

CEO: Mr. David I. Fuente
Contact: Mr. Ben Mahshie
2200 Old Germantown Road
Delray Beach, FL 33445
<http://www.officedepot.com>

Failed to respond.

Oracle

CEO: Mr. Lawrence J. Ellison
Contact: Ms. Rosalie Gann
500 Oracle Parkway
Redwood City, CA 94065
<http://www.oracle.com>

Declined to provide requested information.

Paccar

CEO: Mr. Charles Pigott
Contact: Mr. Lawrence A Young
777 106th Avenue N.E., P.O. Box 1518
Bellevue, WA 98004
<http://www.paccar.com>

Declined to provide requested information.

PacifiCare Health Systems

CEO: Mr. Alan R. Hoops
Contact: Mr. C. William Wood
3120 Lake Center Drive
Santa Ana, CA 92704
<http://www.pacificare.com>

Provided insufficient grants data. No data available for company's foundation grants.

PaineWebber Group

CEO: Mr. Donald B. Marron
Contact: Ms. Eliza White
1285 Avenue of the Americas
New York, NY 10019
<http://www.painewebber.com>

Failed to respond. No data available for company's foundation grants.

Pfizer

CEO: Mr. William C. Steere, Jr.
Contact: Mr. Christopher Perez
235 East 42nd Street
New York, NY 10017
<http://www.pfizer.com>

Provided insufficient grants data. No data available for company's foundation grants.

PG&E Corporation

CEO: Mr. Robert D. Glynn
Contact: Mr. Dan Quigley
One Market, Spear Tower, Suite 2400
San Francisco, CA 94105
<http://www.pgecorp.com>

Failed to respond.

Philip Morris Companies

CEO: Mr. Geoffrey C. Bible
Contact: Ms. Karen Brosius
120 Park Avenue
New York, NY 10017
<http://www.philipmorris.com>

Failed to respond.

Phillips Petroleum

CEO: Mr. Jim Mulva
Contact: Ms. Clara Bradley
Phillips Building
Bartlesville, OK 74004
<http://www.phillips66.com>

Failed to respond. No data available for company's foundation grants.

PPG Industries

CEO: Mr. Raymond W. LeBoeuf
Contact: Ms. Susan Sloan
One PPG Place
Pittsburgh, PA 15272
<http://www.ppg.com>

Declined to provide requested information. No data available for company's foundation grants.

Raytheon

CEO: Mr. Daniel P. Burnham
Contact: Ms. Carol J. Ramsey
141 Spring Street
Lexington, MA 02421
<http://www.raytheon.com>

Declined to provide requested information. No data available for company's foundation grants.

Reliant Energy

CEO: Mr. R. Steve Letbetter
Contact: Mr. Robert Gibbs
1111 Louisiana Street
Houston, TX 77002
<http://www.reliantenergy.com>

Failed to respond. No data available for company's foundation grants.

Reynolds Metals

CEO: Mr. Jeremiah J. Sheehan
Contact: Ms. Lou Anne Nabhan
6601 West Broad Street
Richmond, VA 23261
<http://www.rmc.com>

Declined to provide requested information. No data available for company's foundation grants.

Rite Aid

CEO: Mr. Timothy J. Noonan
Contact: Ms. Gail Rice
30 Hunter Lane
Camp Hill, PA 17011
<http://www.riteaid.com>

Failed to respond.

SECTION TWO

Safeway

CEO: Mr. Steven Burd
Contact: Ms. Debra M. Lambert
5918 Stoneridge Mall Road
Pleasanton, CA 94588-3229
<http://www.safeway.com>

*Declined to provide requested information.
No data available for company's foundation grants.*

Saint Paul Companies

CEO: Mr. Douglas W. Leatherdale
Contact: Ms. Mary Pickard
385 Washington Street
St. Paul, MN 55102
<http://www.stpaul.com>

*Grants data provided by company revealed
no public affairs grants. No further data
available for company's foundation grants.*

SCI Systems

CEO: Mr. Olin B. King
Contact: Mr. Fran Henry
2101 Clinton Avenue
Huntsville, AL 35805
<http://www.sci.com>

Failed to respond.

Seagate Technology

CEO: Mr. Stephen J. Luczo
Contact: Ms. Elaina Serton
920 Disc Drive
Scotts Valley, CA 95066
<http://www.seagate.com>

Failed to respond.

Sears, Roebuck & Company

CEO: Mr. Arthur C. Martinez
Contact: Ms. Sonya Y. Jackson
3333 Beverly Road
Hoffman Estates, IL 60179
<http://www.sears.com>

*Failed to respond. No data available for
company's foundation grants.*

Sun Company

CEO: Mr. Robert H. Campbell
Contact: Mr. Kenneth Hill
Ten Penn Center, 1801 Market Street
Philadelphia, PA 19103-1699
<http://www.sunocoinc.com>

Failed to respond.

Sun Microsystems

CEO: Mr. Scott G. McNealy
Contact: Mr. Gary Serda
901 San Antonio Road
Palo Alto, CA 94303
<http://www.sun.com>

*Declined to provide requested information.
No data available for company's foundation
grants.*

Sysco

CEO: Mr. Bill M. Lindig
Contact: Ms. Diane Day Sanders
1390 Enclave Parkway
Houston, TX 77077-2099
<http://www.syscosmart.com>

Declined to provide requested information.

TCI

see AT&T

Merged with AT&T. New company declined to provide requested information.

Tech Data

CEO: Mr. Steven A. Raymund
Contact: Ms. Gayle McAlexander
5350 Tech Data Drive
Clearwater, FL 33760
<http://www.techdata.com>

Failed to respond.

Tenet Healthcare

CEO: Mr. Jeffrey C. Barbakow
Contact: Ms. Barbara Luton
3820 State Street
Santa Barbara, CA 93105
<http://www.tenethealth.com>

Failed to respond.

Tenneco Automotive

CEO: Mr. Mark P. Frissora
Contact: Mr. Mark McCollum
500 North Field Drive
Lake Forest, IL 60045-2595
<http://www.tenneco-automotive.com>

Failed to respond. No data available for company's foundation grants.

Texas Instruments

CEO: Mr. Thomas J. Enigbous
Contact: Ms. Ann Pomykal
12500 TI Boulevard
Dallas, TX 75243
<http://www.ti.com>

Declined to provide requested information. No data available for company's foundation grants.

Texas Utilities

CEO: Mr. Erle Nye
Contact: Ms. Mary Nichols
1601 Bryan Street
Dallas, TX 75201
<http://www.tu.com>

Failed to respond.

Time Warner

CEO: Mr. Gerald M. Levin
Contact: Ms. Kay Nishiyama
75 Rockefeller Plaza
New York, NY 10019
<http://www.timewarner.com>

Failed to respond. No data available for company's foundation grants.

TJX Companies

CEO: Mr. Bernard Cammarata
Contact: Mr. Donald Campbell
770 Cochituate Road
Framingham, MA 01701
<http://www.tjx.com>

Did not offer direct corporate contributions during sample year. No data available for company's foundation grants.

SECTION TWO

Tosco

CEO: Mr. Thomas D. O'Malley
Contact: Ms. Denise Meceli
72 Cummings Point Road
Stamford, CT 06902-0000
<http://www.tosco.com>

Declined to provide requested information.

Toys R Us

CEO: Mr. Robert Nakasone
Contact: Mr. Louis Lipschitz
461 From Road
Paramus, NJ 07652
<http://www.toysrus.com>

*Declined to provide requested information.
No data available for company's foundation grants.*

Travelers

see Citigroup

*Merged with Citicorp, forming Citigroup.
Grants data provided by new company was insufficient. No further data available for former company's foundation grants.*

Tricon Global Restaurants

CEO: Mr. Andrall E. Pearson
Contact: Mr. Robert C. Lowes
1441 Gardiner Lane
Louisville, KY 40213
<http://www.triconglobal.com>

Failed to respond.

Tyson Foods

CEO: Mr. Wayne Britt
Contact: Ms. Ed Nichols
2210 West Oaklawn Drive
Springdale, AR 72762-6999
<http://www.tyson.com>

*Declined to provide requested information.
No data available for company's foundation grants.*

Ultramar Diamond Shamrock

CEO: Mr. Jean Gaulin
Contact: Ms. Jodie Carlson
Post Office Box 696000
San Antonio, TX 78269-6000
<http://www.udscorp.com>

Failed to respond.

Unicom

acquired by PECO Energy, forming Exelon

New company declined to provide requested information.

Unisource Worldwide

see Georgia-Pacific

Merged with Georgia-Pacific. New company failed to respond.

Unisys

CEO: Mr. Lawrence A. Weinbach
Contact: Mr. David Curry
Unisys Way
Blue Bell, PA 19424
<http://www.unisys.com>

Failed to respond.

United Technologies

CEO: Mr. George A. David
Contact: Ms. Jacqueline F. Strayer
United Technologies Building
Hartford, CT 06103
<http://www.utc.com>

Declined to provide requested information.

UnitedHealth Group

CEO: Dr. William W. McGuire M.D.
Contact: Ms. Connie Wild
9900 Bren Road East
Minnetonka, MN 55343
<http://www.unitedhealthgroup.com>

Failed to respond.

US Bancorp

CEO: Mr. John F. Grundhofer
Contact: Ms. Kathy Toay
601 Second Avenue South
Minneapolis, MN 55402-4302
<http://www.usbank.com>

Failed to respond. No data available for company's foundation grants.

USAirways Group

CEO: Mr. Rakesh Gangwal
Contact: Ms. Colleen Rhyant
Crystal Park Four, 2345 Crystal Drive
Arlington, VA 22227
<http://www.usair.com>

Failed to respond. No data available for company's foundation grants.

USX-Marathon

CEO: Mr. Thomas J. Usher
Contact: Mr. James Hamilton
5555 San Felipe Road
Houston, TX 77253
<http://www.marathon.com>

*Declined to provide requested information.
No data available for company's foundation grants.*

USX-U.S. Steel

CEO: Mr. Thomas J. Usher
Contact: Mr. James Hamilton
600 Grant Street
Pittsburgh, PA 15219-4776
<http://www.ussteel.com>

*Declined to provide requested information.
No data available for company's foundation grants.*

UtiliCorp United

CEO: Mr. Richard C. Green, Jr.
Contact: Mr. Dale J. Wolf
20 West Ninth Street
Kansas City, MO 64105
<http://www.utilicorp.com>

Declined to provide requested information.

Venator Group

CEO: Mr. Roger N. Farah
Contact: Mr. John Cannon
112 West 34th Street
New York, NY 10120
<http://www.venatorgroup.com>

Failed to respond.

SECTION TWO

Viacom

CEO: Mr. Sumner M. Redstone
Contact: Ms. Karen Zatorski
1515 Broadway
New York, NY 10036
<http://www.viacom.com>

Failed to respond.

Walgreen

CEO: Mr. L. Daniel Jorndt
Contact: Mr. Ed King
200 Wilmot Road
Deerfield, IL 60015
<http://www.walgreens.com>

Failed to respond. No data available for company's foundation grants.

Washington Mutual

CEO: Mr. Kerry K. Killinger
Contact: Ms. Catherine Brozowski
1201 Third Avenue
Seattle, WA 98101
<http://www.wamu.com>

*Declined to provide requested information.
No data available for company's foundation grants.*

Wells Fargo (the former)

see Wells Fargo (formerly Norwest)

Merged with Norwest, forming the new Wells Fargo. New company failed to respond. No data available for former company's foundation grants.

WMX Technologies

acquired by USA Waste, forming new Waste Management

New company failed to respond. No data available for company's foundation grants.

WorldCom

CEO: Mr. Bernard J. Ebbers
Contact: Ms. Beverly Buckley
500 Clinton Center Drive
Clinton, MS 39056
<http://www.wcom.com>

Declined to provide requested information.

Xerox

CEO: Mr. Rick Thoman
Contact: Dr. Joseph Cahalan
800 Long Ridge Road, P.O. Box 1600
Stamford, CT 06904
<http://www.xerox.com>

Failed to respond. No data available for company's foundation grants.

Section Three

Nonprofit Public Affairs Organizations

Accion International³

American Express	\$ 20,000	Exxon Mobil	\$ 12,500
AT&T.....	\$ 25,000	J.P. Morgan	\$ 30,000
Bankers Trust New York Corporation..	\$ 27,500	SBC.....	\$ 25,000
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 66,128	U S West	\$ 10,000
Citigroup	\$ 600,000	Wells Fargo	\$ 30,000
		Total	\$ 846,128

Achieve, Inc.⁶

AT&T.....	\$ 100,000
-----------	------------

ACORN²

J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 170,000	PNC Bank	\$ 110,000
Fannie Mae	\$ 105,000	Total	\$ 385,000

Action Alliance for Virginias Children & Youth²

J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 10,000
--	-----------

Advocates for Children & Youth²

Freddie Mac	\$ 45,000	Procter & Gamble.....	\$ 1,000
		Total	\$ 46,000

Africa-America Institute³

J.P. Morgan	\$ 5,000
-------------------	----------

AIDS Action Committee of Massachusetts³

American Express	\$ 5,000	J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 7,000
BankBoston.....	\$ 25,000	May Department Stores.....	\$ 10,750
		Total	\$ 47,750

AIDS Action Foundation³

Abbott Laboratories	\$ 10,000
---------------------------	-----------

SECTION THREE

Alexis de Tocqueville Institution⁸

AT&T.....	\$ 40,000	Fannie Mae.....	\$ 25,000
		Total	\$ 65,000

Alliance For Aging Research Committee⁴

Honeywell (formerly AlliedSignal) ..\$ 50,000

Alliance for Children and Families, Inc.²

Bristol-Myers Squibb	\$ 15,000	Citigroup	\$ 12,500
		Total	\$ 27,500

Alliance to Save Energy³

Fannie Mae	\$ 35,000	Honeywell	\$ 45,000
		Total	\$ 80,000

American Assembly, Columbia University³

American International Group.....	\$ 15,000	J.P. Morgan Chase (formerly Chase Manhattan) ..	\$ 50,000
AT&T.....	\$ 50,000	Coca-Cola Company	\$ 50,000
		Total	\$ 165,000

American Association of People with Disabilities³

AT&T.....\$ 25,000

American Association of University Women²

GTE.....	\$ 10,000	Honeywell (formerly AlliedSignal) ..	\$ 1,000
		Total	\$ 11,000

American Bar Association³

Archer Daniels Midland.....	\$ 10,000	Ford Motor	\$ 15,000
Cigna.....	\$ 25,000	Honeywell (formerly AlliedSignal) ..	\$ 5,000
		Total	\$ 55,000

American Cancer Society³

Abbott Laboratories	\$ 15,500	GTE.....	\$ 15,000
AT&T.....	\$ 3,750	Honeywell (formerly AlliedSignal) ..	\$ 1,000
BankBoston.....	\$ 15,000	Lilly.....	\$ 200,000
J.P. Morgan Chase (formerly Chase Manhattan) ..	\$ 13,120	May Department Stores.....	\$ 74,225
Dana.....	\$ 4,430	Merrill Lynch	\$ 125,000
Federated Department Stores	\$ 15,000	Pharmacia Corporation.....	\$ 10,000

Nonprofit Public Affairs Organizations

SBC.....	\$ 10,000	Verizon.....	\$ 2,050
Southern Company.....	\$ 105,000	Wells Fargo	\$ 10,000
Supervalu	\$ 64,773	Winn-Dixie Stores.....	\$ <u>259,661</u>
		Total	\$ 943,509

American Civil Liberties Union Foundation, Inc.²

Verizon.....	\$ 300
--------------	--------

American Council for Capital Formation⁶

American International Group.....	\$ 50,000	Exxon Mobil	\$ 25,000
Amoco.....	\$ 10,000	Texaco.....	\$ 10,000
Chrysler.....	\$ 12,500	Weyerhaeuser	\$ <u>35,000</u>
		Total	\$ 142,500

American Council on Education⁴

Coca-Cola Company.....	\$ 60,000	Ford Motor	\$ <u>17,000</u>
Exxon Mobil	\$ 20,000	Total	\$ 97,000

American Council on Science & Health⁸

Abbott Laboratories	\$ 13,000	General Electric.....	\$ 25,000
American International Group.....	\$ 150,000	PepsiCo	\$ 20,000
Bristol-Myers Squibb.....	\$ 17,500	Procter & Gamble.....	\$ 12,500
ConAgra.....	\$ 15,000	Texaco.....	\$ 10,000
Eaton.....	\$ 1,000	Union Carbide.....	\$ <u>20,000</u>
Exxon Mobil	\$ 15,000	Total	\$ 299,000

American Enterprise Institute⁷

3M.....	\$ 12,000	General Electric.....	\$ 50,000
Alcoa.....	\$ 50,000	GTE.....	\$ 65,000
American Express	\$ 50,000	Honeywell (formerly AlliedSignal) ..	\$ 1,000
Ameritech.....	\$ 50,000	Honeywell	\$ 10,000
Amoco.....	\$ 25,000	Lilly.....	\$ 25,000
AT&T.....	\$ 25,000	Merrill Lynch	\$ 10,000
Bankers Trust New York Corporation..	\$ 10,000	PepsiCo	\$ 10,000
Bristol-Myers Squibb.....	\$ 100,000	Procter & Gamble.....	\$ 70,000
J.P. Morgan Chase (formerly Chase Manhattan) ..	\$ 75,000	Rockwell International	\$ 20,000
Chrysler.....	\$ 25,000	Sprint.....	\$ 10,000
Cigna.....	\$ 150,000	Texaco.....	\$ 60,000
Eaton.....	\$ 2,000	Weyerhaeuser	\$ <u>10,000</u>
Ford Motor.....	\$ 50,000	Total	\$ 965,000

American Farm Bureau⁶

Archer Daniels Midland.....	\$ 25,000	ConAgra.....	\$ <u>10,000</u>
		Total	\$ 35,000

SECTION THREE

American Farmland Trust³

Archer Daniels Midland.....\$ 50,000

American Federation for Aging Research⁴

American International Group.....\$	180,000	Merck	\$ 219,000
Honeywell (formerly AlliedSignal) ..\$	120,000	Total	\$ 519,000

American Forests³

Exxon Mobil	\$ 90,000	Texaco	\$ 50,000
Georgia-Pacific	\$ 25,000	Total	\$ 165,000

American Foundation for AIDS Research³

Bristol-Myers Squibb.....\$	100,000	May Department Stores.....\$	5,000
Chrysler.....\$	15,000	Total	\$ 120,000

American Heart Association³

Aetna.....\$	1,065,100	Heinz	\$ 10,000
BankBoston.....\$	10,000	Honeywell (formerly AlliedSignal) ..\$	1,000
Campbell Soup.....\$	100,000	Lilly	\$ 25,000
J.P. Morgan Chase (formerly Chase Manhattan) . \$	7,820	May Department Stores.....\$	18,610
Chrysler.....\$	15,000	Procter & Gamble.....\$	500
Dana.....\$	1,810	SBC.....\$	20,000
Duke Energy	\$ 16,370	Winn-Dixie Stores	\$ 12,700
		Total	\$ 1,303,910

American Jewish Committee⁴

Archer Daniels Midland.....\$	10,000	May Department Stores.....\$	8,000
J.P. Morgan Chase (formerly Chase Manhattan) . \$	15,000	McKessonHBOC.....\$	1,000
Eaton	\$ 1,000	Total	\$ 35,000

American Land Institute³

Fannie Mae

American Legislative Exchange Council⁸

Ameritech.....\$	18,000	Exxon Mobil	\$ 12,500
Amoco.....\$	20,000	Procter & Gamble.....\$	10,000
		Total	\$ 60,500

Nonprofit Public Affairs Organizations

American Lung Association³

Abbott Laboratories	\$ 13,000	Dana	\$ 4,830
AT&T	\$ 1,000	Eaton	\$ 2,000
Baxter International	\$ 60,000	Verizon	\$ <u>600</u>
		Total	\$ 81,430

American Public Human Services Association³

Fannie Mae	\$ 15,000
------------------	-----------

American Rivers³

AT&T	\$ 15,000
------------	-----------

American Society for the Prevention of Cruelty to Animals³

Disney	\$ 25,000
--------------	-----------

American Spectator Educational Foundation⁸

American International Group	\$ 15,000
------------------------------------	-----------

Anti-Defamation League³

Archer Daniels Midland	\$ 250,000	May Department Stores	\$ 7,800
BankBoston	\$ 27,500	McKessonHBOC	\$ 5,000
ConAgra	\$ 115,500	NIKE	n/a
Eaton	\$ 1,000	Total	\$ 406,800

Appalachian Mountain Club³

May Department Stores	\$ 500
-----------------------------	--------

Asian American Federation of New York²

AT&T	\$ 68,000	J.P. Morgan Chase (formerly Chase Manhattan) ..	\$ <u>5,000</u>
		Total	\$ 73,000

Aspen Institute³

Ameritech	\$ 10,000	J.P. Morgan Chase (formerly Chase Manhattan) ..	\$ 40,000
Amoco	\$ 10,000	Citigroup	\$ 100,000
Archer Daniels Midland	\$ 25,000	Fannie Mae	\$ 10,000
Atlantic Richfield	\$ 20,000	General Motors	\$ <u>50,000</u>
Bankers Trust New York Corporation ..	\$ 15,000	Total	\$ 280,000

SECTION THREE

Association for Neighborhood & Housing Development²

J.P. Morgan Chase (formerly Chase Manhattan) . \$ 25,000

Association for the Protection of the Adirondacks³

Amoco.....\$ 15,000

Atlantic Council of the United States⁵

Archer Daniels Midland.....\$	10,000	Exxon Mobil	\$ 10,000
		Total	\$ 20,000

Atlantic Legal Foundation⁸

Alcoa.....\$	10,000	Rockwell International	\$ 10,000
Honeywell (formerly AlliedSignal) ..\$	1,000	Total	\$ 21,000

Atlas Economic Research Foundation⁸

Exxon Mobil	\$ 25,000	Procter & Gamble.....	\$ 20,000
		Total	\$ 45,000

Audubon Society³

Atlantic Richfield.....\$	22,500	Honeywell (formerly AlliedSignal) ..\$	1,000
Disney.....\$	10,000	Procter & Gamble.....	\$ 30,000
Dow Chemical	\$ 10,000	Verizon.....	\$ 15,000
		Total	\$ 88,500

Bay Area Institute/Pacific News Service²

Gap.....\$ 10,000

Black Leadership Commission on AIDS³

American Express

Brookings Institution⁴

Alcoa.....\$	50,000	Bristol-Myers Squibb	\$ 15,000
American Express	\$ 30,000	J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 85,000
American International Group.....\$	1,000,000	Chrysler.....	\$ 10,000
Ameritech.....\$	20,000	Cigna.....	\$ 25,000
Amoco.....\$	20,000	Eaton	\$ 1,000
Archer Daniels Midland.....\$	10,000	Fannie Mae.....	\$ 225,000
AT&T.....\$	40,000	Ford Motor	\$ 25,000
Atlantic Richfield.....\$	10,000	General Electric.....	\$ 25,000

Nonprofit Public Affairs Organizations

General Motors	\$ 25,000	Procter & Gamble.....	\$ 10,000
GTE.....	\$ 15,000	Texaco.....	\$ 40,000
Heinz.....	\$ 10,000	TRW.....	\$ 10,000
Honeywell (formerly AlliedSignal) ..	\$ 1,000	Warner-Lambert	\$ 10,000
Merrill Lynch	\$ 10,000	Total	\$ 1,722,000

Business & Professional People for the Public Interest³

Sara Lee\$ 82,500

Business Council for International Understanding

General Electric.....	\$ 25,000	Texaco.....	\$ 30,000
		Total	\$ 55,000

Business Council for the United Nations³

Archer Daniels Midland.....\$ 10,000

Business Enterprise Trust³

Chrysler.....\$ 20,000

Business Executives for National Security

Archer Daniels Midland.....\$ 10,000

Business for Social Responsibility³

AT&T.....	\$ 20,000	NIKE	n/a
General Motors	\$ 10,000	Wal-Mart Stores	\$ 10,000
		Total	\$ 40,000

Business Roundtable⁶

Deere & Company.....\$ 50,000

California Community Economic Development Association³

Citigroup.....\$ 15,000

Capital Research Center⁸

Procter & Gamble\$ 10,000

Carter Center³

American International Group.....\$ 50,000 Archer Daniels Midland\$ 50,000

SECTION THREE

Bankers Trust New York Corporation.....\$	10,000	Ford Motor	\$ 10,000
Coca-Cola Company	\$ 100,000	Southern Company	\$ 50,000
Delta Air Lines	\$ 175,000	Sprint	\$ 25,000
First Union	\$ 10,000	Total	\$ 480,000

Catalyst for Women³

Alcoa	\$ 10,000	Exxon Mobil	\$ 30,000
American Express	\$ 10,000	GTE	\$ 15,000
Amoco	\$ 48,000	May Department Stores	\$ 5,000
Bankers Trust New York Corporation	\$ 10,000	Procter & Gamble	\$ 12,000
Chrysler	\$ 10,000	Texaco	\$ 15,000
Eaton	\$ 5,000	Total	\$ 170,000

Catalyst Institute⁶

Honeywell (formerly AlliedSignal) ..	\$ 5,000	Total	\$ 30,000
Sara Lee	\$ 25,000		

Cato Institute⁸

American Express	\$ 25,000	General Motors	\$ 25,000
American International Group	\$ 50,000	GTE	\$ 15,000
Cigna	\$ 25,000	Kimberly-Clark	\$ 15,000
Exxon Mobil	\$ 15,000	SBC	\$ 50,000
		Total	\$ 220,000

Center for Auto Safety²

Allstate	\$ 30,000
----------------	-----------

Center for Community Change²

Allstate	\$ 20,000	Fannie Mae	\$ 125,000
Chrysler	\$ 10,000	Ford Motor	\$ 20,000
		Total	\$ 175,000

Center for Marine Conservation³

AT&T	\$ 30,000
------------	-----------

Center for National Policy³

AT&T	\$ 25,000	General Electric	\$ 15,000
		Total	\$ 40,000

Center for New Black Leadership⁸

Archer Daniels Midland	\$ 10,000
------------------------------	-----------

Nonprofit Public Affairs Organizations

Center for Policy Alternatives²

Fannie Mae	\$ 10,000	Freddie Mac	\$ 40,000
		Total	\$ 50,000

Center for Security Policy

Archer Daniels Midland.....	\$ 10,000	Textron	\$ 10,000
Honeywell (formerly AlliedSignal) ..	\$ 7,500	Total	\$ 27,500

Center for Strategic & International Studies⁶

Aetna.....	\$ 50,000	Ford Motor	\$ 30,000
American Express	\$ 50,000	General Electric	\$ 75,000
American International Group.....	\$ 25,000	General Motors.....	\$ 110,000
Ameritech.....	\$ 25,000	Procter & Gamble.....	\$ 125,000
Amoco.....	\$ 75,000	Rockwell International	\$ 55,000
Archer Daniels Midland.....	\$ 25,000	SBC.....	\$ 10,000
AT&T.....	\$ 40,000	Texaco	\$ 50,000
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 5,000	Textron	\$ 10,000
		Total	\$ 760,000

Center on Budget & Policy Priorities²

Fannie Mae	\$ 45,000	Freddie Mac	\$ 25,000
		Total	\$ 70,000

Centre for Development & Population Activities³

J.P. Morgan	\$ 15,000
-------------------	-----------

Chamber of Commerce⁶

3M.....	\$ 10,000	GTE.....	\$ 23,000
Abbott Laboratories	\$ 10,000	Honeywell (formerly AlliedSignal) ..	\$ 20,000
Aetna.....	\$ 242,430	Lilly	\$ 10,000
AT&T.....	\$ 19,200	McKessonHBOC.....	\$ 4,475
BankBoston.....	\$ 25,000	Pharmacia Corporation.....	\$ 25,000
Chrysler.....	\$ 820,039	PNC Bank	\$ 35,000
Cigna.....	\$ 25,000	Procter & Gamble.....	\$ 100,000
Dana.....	\$ 500	Rockwell International	\$ 20,000
Eaton.....	\$ 10,000	SBC.....	\$ 35,000
First Union	\$ 20,000	Texaco	\$ 15,000
General Motors	\$ 27,700	Verizon.....	\$ 9,685
Georgia-Pacific	\$ 10,000	Total	\$ 1,517,029

SECTION THREE

Chicago Coalition for the Homeless³

Fannie Mae	\$ 10,000	Sara Lee.....	\$ 12,500
		Total	\$ 22,500

Chicago Council on Urban Affairs³

Amoco.....	\$ 12,000	Sara Lee.....	\$ 2,500
		Total	\$ 14,500

Child Care Action Campaign³

J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 15,000
--	-----------

Child Trends, Inc.³

Freddie Mac	\$ 25,000
-------------------	-----------

Child Welfare League of America³

Freddie Mac	\$ 320,000
-------------------	------------

Children's Defense Fund²

Abbott Laboratories	\$ 10,000	Merrill Lynch	\$ 25,000
Chrysler.....	\$ 15,000	Sara Lee.....	\$ 100,000
Fannie Mae	\$ 10,000	Target Stores	\$ 42,500
Freddie Mac	\$ 25,000	Total	\$ 227,500

Childrens Action Alliance²

Honeywell	\$ 12,500
-----------------	-----------

Childrens Health Fund³

Fannie Mae	\$ 10,000	Schering-Plough.....	\$ 300,000
Morgan Stanley	\$ 15,000	Total	\$ 325,000

Citizens Against Government Waste⁸

Deere & Company.....	\$ 5,000	Eaton	\$ 1,000
		Total	\$ 6,000

Citizens for a Sound Economy⁸

Allstate.....	\$ 20,000	Amoco.....	\$ 25,000
Ameritech.....	\$ 50,000	Archer Daniels Midland	\$ 150,000

Nonprofit Public Affairs Organizations

Cigna.....	\$ 10,000	General Motors.....	\$ 25,000
Eaton.....	\$ 2,000	GTE.....	\$ <u>10,000</u>
Exxon Mobil.....	\$ 25,000	Total	\$ 317,000

Citizens League (MN)⁵

Target Stores.....	\$ 15,000
--------------------	-----------

Citizens League of Greater Cleveland⁵

Eaton.....	\$ 5,000
------------	----------

Citizens Research Council of Michigan⁶

Chrysler.....	\$ 60,000	General Motors.....	\$ <u>55,000</u>
Ford Motor.....	\$ 55,000	Total	\$ 170,000

Civil Rights Project³

AT&T.....	\$ 35,000
-----------	-----------

Coalition for Clean Air³

GTE.....	\$ 10,000
----------	-----------

Coalition for the Homeless (NYC)³

American Express.....	\$ 10,000	J.P. Morgan Chase (formerly Chase Manhattan) .	\$ <u>7,000</u>
American International Group.....	\$ 25,000	Total	\$ 42,000

Colorado Childrens Campaign²

Procter & Gamble.....	\$ 50,000
-----------------------	-----------

Committee for a Constructive Tomorrow⁸

Chrysler.....	\$ 25,000	Exxon Mobil.....	\$ <u>5,000</u>
		Total	\$ 30,000

Committee for a Responsible Federal Budget⁴

Cigna.....	\$ 25,000
------------	-----------

Committee for Economic Development³

American Express.....	\$ 20,000	J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 35,000
AT&T.....	\$ 60,000	Chrysler.....	\$ 20,000
Bristol-Myers Squibb.....	\$ 25,000	Cigna.....	\$ 10,000

SECTION THREE

Citigroup.....	\$ 25,000	Procter & Gamble.....	\$ 55,000
Disney.....	\$ 20,000	Sprint.....	\$ 10,000
Exxon Mobil.....	\$ 75,500	Texaco.....	\$ 65,000
GTE.....	\$ 72,500	TRW.....	\$ 12,000
Heinz.....	\$ 10,000	Warner-Lambert.....	\$ 12,500
Merrill Lynch.....	\$ 20,000	Total	\$ 547,500

Committee for the National Institute for the Environment⁴

Alcoa.....	\$ 20,000
------------	-----------

Communities for a Better Environment²

Gap.....	\$ 15,000
----------	-----------

Community Renewal Society²

Amoco.....	\$ 32,500
------------	-----------

Competitive Enterprise Institute⁸

American International Group.....	\$ 75,000	General Electric.....	\$ 10,000
Amoco.....	\$ 10,000	General Motors.....	\$ 50,000
Cigna.....	\$ 25,000	Texaco.....	\$ 10,000
Ford Motor.....	\$ 75,000	Total	\$ 255,000

Concord Coalition⁶

Archer Daniels Midland.....	\$ 10,000	J.P. Morgan Chase (formerly Chase Manhattan) ..	\$ 15,000
		Total	\$ 25,000

Congress of Racial Equality⁴

May Department Stores.....	\$ 5,000
----------------------------	----------

Congressional Black Caucus²

Chrysler.....	\$ 25,000	Kellogg.....	\$ 12,000
		Total	\$ 37,000

Congressional Economic Leadership Institute³

AT&T.....	\$ 10,000	Rockwell International	\$ 10,000
Ford Motor.....	\$ 10,000	TRW.....	\$ 12,500
General Electric.....	\$ 10,000	Total	\$ 52,500

Nonprofit Public Affairs Organizations

Congressional Hispanic Caucus³

Fannie Mae	\$ 15,000	PepsiCo	\$ 14,000
		Total	\$ 29,000

Connecticut Audubon³

AT&T.....	\$ 250
-----------	--------

Conservation Fund³

Alcoa.....	\$ 20,000	Honeywell (formerly AlliedSignal) ..	\$ 2,000
Dow Chemical	\$ 124,000	Pharmacia Corporation.....	\$ 50,000
Exxon Mobil	\$ 28,000	Total	\$ 224,000

Conservation International³

Citigroup.....	\$ 33,500	J.P. Morgan	\$ 15,000
Ford Motor.....	\$ 1,250,000	Total	\$ 1,298,500

Consumer Alert⁸

Exxon Mobil	\$ 10,000
-------------------	-----------

Corporation for Enterprise Development⁴

Fannie Mae	\$ 105,000
------------------	------------

Council for Advancement & Support of Education³

Alcoa.....	\$ 10,000	Ford Motor	\$ 10,000
AT&T.....	\$ 5,000	General Electric.....	\$ 15,000
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 2,500	Honeywell (formerly AlliedSignal) ..	\$ 2,500
		Total	\$ 45,000

Council for Basic Education⁴

AT&T.....	\$ 65,000	Texaco.....	\$ 10,000
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 5,000	Whirlpool	\$ 10,000
General Electric.....	\$ 25,000	Total	\$ 115,000

Council for Excellence in Government⁴

Alcoa.....	\$ 10,000	Fannie Mae.....	\$ 25,000
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 5,000	Ford Motor	\$ 15,000
Chrysler.....	\$ 15,000	Textron	\$ 25,000
		Total	\$ 95,000

SECTION THREE

Council of Great Lakes Governors⁵

Chrysler.....\$ 10,000

Council of Michigan Foundations³

Chrysler.....\$	10,000	Kellogg.....\$	3,600
Ford Motor.....\$	15,000	Whirlpool.....\$	10,000
		Total\$	38,600

Council of State Governments⁴

Ameritech.....\$	35,000	GTE.....\$	15,000
		Total\$	50,000

Council on Competitiveness⁴

J.P. Morgan Chase (formerly Chase Manhattan) . \$	20,000	Rockwell International	\$ 50,000
Chrysler.....\$	20,000	TRW.....\$	35,000
Ford Motor.....\$	15,000	Total\$	140,000

Council on Foreign Relations

American International Group.....\$	1,775,000	General Electric.....\$	10,000
Archer Daniels Midland.....\$	197,500	Heinz.....\$	10,000
Bristol-Myers Squibb.....\$	31,050	Loews.....\$	25,000
J.P. Morgan Chase (formerly Chase Manhattan) . \$	120,000	May Department Stores.....\$	5,000
Deere & Company.....\$	1,500	Merrill Lynch.....\$	10,000
Ford Motor.....\$	10,000	Total\$	2,195,050

Council on Foundations³

Aetna.....\$	10,000	GTE.....\$	12,500
J.P. Morgan Chase (formerly Chase Manhattan) . \$	15,000	Target Stores	\$ 12,500
Chrysler.....\$	22,500	U S West.....\$	12,500
Cigna.....\$	7,710	Total\$	92,710

Council on the Environment of New York City³

J.P. Morgan Chase (formerly Chase Manhattan) . \$ 5,000

Cuban American National Council³

Allstate.....\$	25,000	Chrysler.....\$	10,000
American Express	\$ 10,000	Citigroup	\$ 10,000
AT&T.....\$	30,000	PepsiCo.....\$	10,000
		Total\$	95,000

Nonprofit Public Affairs Organizations

Cuban American National Foundation

First Union\$ 20,000

Defenders of Wildlife³

Disney\$ 10,000

Democratic Leadership Council⁴

Ameritech.....\$ 10,000	Amoco.....\$ 10,000
Total	Total\$ 20,000

Development Group for Alternative Policies³

J.P. Morgan\$ 10,000

Disability Rights Education & Defense Fund³

McKessonHBOC\$ 2,500

Discovery Institute⁸

U S West\$ 35,000	Weyerhaeuser\$ 25,000
Total	Total\$ 60,000

Ducks Unlimited⁴

Dow Chemical\$ 200,000	PacifiCorp\$ 12,500
Exxon Mobil\$ 50,000	Total
	Total\$ 262,500

Earth Share³

GTE.....\$ 10,000

EarthJustice Legal Defense Fund²

Wal-Mart Stores.....\$ 10,000

Economic Policy Institute³

Archer Daniels Midland.....\$ 20,000

Economic Strategy Institute

American International Group.....\$ 150,000	General Electric.....\$ 25,000
Chrysler.....\$ 250,000	General Motors.....\$ 90,000

SECTION THREE

Honeywell (formerly AlliedSignal) ..\$	10,000	TRW.....\$	<u>25,000</u>
Honeywell	\$ 25,000	Total	\$ 575,000

Education & Research Institute⁸

Exxon Mobil	\$ 6,000
-------------------	----------

Education Commission of the States⁴

AT&T.....\$	100,000	Procter & Gamble.....\$	<u>23,000</u>
General Electric.....\$	255,900	Total	\$ 378,900

Education Policy Institute⁸

Procter & Gamble	\$ 10,000
------------------------	-----------

Educators for Social Responsibility³

J.P. Morgan Chase (formerly Chase Manhattan) . \$	6,000
---	-------

Employee Benefit Research Institute⁶

Amoco.....\$	10,000
--------------	--------

Enterprise Foundation³

American Express	\$ 5,000	Fannie Mae.....\$	710,000
Atlantic Richfield.....\$	25,000	First Union	\$ 20,000
Bankers Trust New York Corporation.\$	30,000	Ford Motor	\$ 50,000
J.P. Morgan Chase (formerly Chase Manhattan) . \$	630,750	Gap.....\$	10,000
Citigroup	\$ 210,000	General Electric.....\$	25,000
Disney	\$ 50,000	Merrill Lynch	\$ 50,000
Exxon Mobil	\$ 100,000	Schering-Plough.....\$	<u>25,000</u>
		Total	\$ 1,940,750

Environmental Defense Fund³

Gap.....\$	15,000
------------	--------

Environmental Law Institute³

Alcoa.....\$	15,000	General Electric	\$ 45,000
Ford Motor	\$ 25,000	GTE.....\$	<u>10,000</u>
		Total	\$ 95,000

Environmental Policy Center³

GTE.....\$	15,000
------------	--------

Nonprofit Public Affairs Organizations

Environmental Protection Information Center²

AT&T.....\$ 1,000

Ethics Resource Center⁴

General Motors	\$ 12,500	Merck	\$ 400,000
		Total	\$ 412,500

Families & Work Institute³

AT&T.....\$ 850,000

Family Support America²

Freddie Mac

	\$ 15,000	
--	-----------	--

Federation of Protestant Welfare Agencies³

Morgan Stanley

	\$ 12,500	
--	-----------	--

Food Research & Action Center²

Pharmacia Corporation	\$ 50,000	Sara Lee.....	\$ 25,000
		Total	\$ 75,000

Foreign Policy Association³

Archer Daniels Midland.....	\$ 10,000	Texaco.....	\$ 11,000
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 15,000	Total	\$ 36,000

Forum for International Policy

American International Group.....	\$ 100,000	Texaco.....	\$ 10,000
Ford Motor.....	\$ 50,000	Total	\$ 160,000

Foundation for American Communications⁵

AT&T.....	\$ 25,000	Exxon Mobil	\$ 8,000
		Total	\$ 33,000

Foundation for Biomedical Research⁷

Abbott Laboratories	\$ 25,000	Warner-Lambert	\$ 20,000
Pharmacia & Upjohn.....	\$ 27,000	Total	\$ 72,000

SECTION THREE

Foundation for Research on Economics & the Environment⁸

Texaco.....\$ 50,000

Foundation for Teaching Economics⁸

American Express	\$ 10,000	Exxon Mobil	\$ 5,000
		Total	\$ 15,000

Freedom House⁶

May Department Stores.....\$ 1,000

Friends of the River³

Gap.....\$ 10,000

Frontiers of Freedom⁸

Archer Daniels Midland.....\$ 10,000

Fund for American Studies⁸

Citigroup.....\$ 15,000

Galveston Bay Foundation³

Dow Chemical	\$ 10,000	Union Carbide	\$ 10,000
Texaco.....	\$ 10,000	Total	\$ 30,000

Gay Men's Health Crisis³

American Express	\$ 5,000	AT&T	\$ 27,500
		Total	\$ 32,500

Georgia Conservancy³

Coca-Cola Company.....	\$ 47,000	Georgia-Pacific.....	\$ 25,000
		Total	\$ 72,000

Global Rivers Environmental Education Network³

General Motors

Nonprofit Public Affairs Organizations

Greenlining Institute³

J.P. Morgan Chase (formerly Chase Manhattan) ..\$	12,000	GTE.....\$	10,000
Fannie Mae	25,000	SBC.....\$	<u>75,000</u>
		Total	\$ 122,000

Groundwater Foundation⁴

ConAgra.....\$	10,000
----------------	--------

Heartland Alliance for Human Needs & Human Rights²

Allstate	\$ 10,000	Sara Lee.....\$	15,000
Baxter International.....\$	50,000	Total	\$ 75,000

Heartland Institute⁸

Amoco.....\$	10,000	Ford Motor	20,000
Chrysler.....\$	10,000	General Motors.....\$	<u>25,000</u>
		Total	\$ 65,000

Heartwood²

Kellogg.....\$	15,000
----------------	--------

Heritage Foundation⁸

American International Group.....\$	180,000	GTE.....\$	15,000
Amoco.....\$	10,000	Honeywell (formerly AlliedSignal) ..\$	1,000
Bristol-Myers Squibb.....\$	10,000	Procter & Gamble.....\$	50,000
Chrysler.....\$	10,000	Texaco.....\$	20,000
Ford Motor.....\$	10,000	Winn-Dixie Stores.....\$	<u>10,000</u>
General Motors	25,000	Total	\$ 341,000

Hispanic Association for Corporate Responsibility

NIKE.....	n/a
-----------	-----

Hispanic Federation of New York City³

Citigroup.....\$	15,000	Morgan Stanley	25,000
		Total	\$ 40,000

Hoover Institution On War, Revolution, and Peace⁸

Exxon Mobil	\$ 60,000
-------------------	-----------

SECTION THREE

Hudson Institute⁸

Ameritech.....	\$ 93,265	GTE.....	\$ 15,000
General Electric.....	\$ 12,500	Lilly.....	\$ 60,000
		Total	\$ 180,765

Human Rights Campaign²

U S West.....	\$ 20,000
---------------	-----------

Independent Sector³

Aetna.....	\$ 10,500	General Electric.....	\$ 15,000
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 10,500	Target Stores	\$ 10,000
Chrysler.....	\$ 10,500	Total	\$ 56,500

Independent World Commission on the Oceans²

Archer Daniels Midland.....	\$ 25,000
-----------------------------	-----------

Inform³

Bristol-Myers Squibb.....	\$ 15,000
---------------------------	-----------

Institute for Community Economics²

Fannie Mae	\$ 40,000
------------------	-----------

Institute for East-West Studies

American International Group.....	\$ 768,000	Archer Daniels Midland	\$ 25,000
		Total	\$ 793,000

Institute for Educational Leadership³

American Express	\$ 10,000	Ford Motor	\$ 10,000
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 5,000	Freddie Mac	\$ 40,000
Chrysler.....	\$ 10,000	General Electric.....	\$ 35,000
Exxon Mobil	\$ 20,000	General Motors.....	\$ 25,000
		Total	\$ 155,000

Institute for International Economics

AT&T.....	\$ 75,000	General Electric.....	\$ 85,000
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 50,000	Honeywell.....	\$ 15,000
Chrysler.....	\$ 10,000	Procter & Gamble.....	\$ 10,000
Ford Motor	\$ 60,000	Rockwell International	\$ 12,000
		Total	\$ 317,000

Nonprofit Public Affairs Organizations

Institute for Justice⁸

J.P. Morgan Chase (formerly Chase Manhattan) . \$ 2,500

Institute for Policy Innovation⁸

Exxon Mobil \$ 5,000

Institute for Political Economy⁸

Archer Daniels Midland..... \$ 50,000

Institute for Research on the Economics of Taxation⁸

Amoco..... \$ 10,000	Chrysler..... \$ 12,500
Total \$ 22,500	

Institute for Sustainable Communities³

J.P. Morgan Chase (formerly Chase Manhattan) . \$ 5,000	General Electric \$ 40,000
Total \$ 45,000	

International Human Rights Law Group

Fannie Mae \$ 10,000

Iowa Citizens for Community Improvement²

Wells Fargo \$ 10,000

Izaak Walton League of America³

AT&T..... \$ 20,000	Procter & Gamble..... \$ 30,000
Total \$ 50,000	

Jamestown Foundation⁸

American International Group..... \$ 200,000

Joint Center for Political & Economic Studies³

Alcoa..... \$ 20,000	Eaton \$ 1,000
American International Group..... \$ 10,000	Exxon Mobil \$ 50,000
J.P. Morgan Chase (formerly Chase Manhattan) . \$ 6,000	Fannie Mae..... \$ 25,000
Chrysler..... \$ 90,000	Ford Motor \$ 40,000
Cigna..... \$ 5,000	Total \$ 247,000

SECTION THREE

Keystone Center⁴

Abbott Laboratories	\$ 10,000	General Electric.....	\$ 10,000
Amoco.....	\$ 60,000	Georgia-Pacific.....	\$ 15,000
Dow Chemical	\$ 38,000	Total	\$ 133,000

La Raza Centro Legal³

SBC.....	\$ 25,000
----------	-----------

Lambda Legal Defense & Education Fund³

J.P. Morgan Chase (formerly Chase Manhattan) ..	\$ 5,000
---	----------

Latino Institute³

Allstate	\$ 43,000	Sara Lee.....	\$ 10,000
Ameritech.....	\$ 87,000	Total	\$ 140,000

Law & Economics Center⁸

Honeywell (formerly AlliedSignal) ..	\$ 2,000
--------------------------------------	----------

Lawyers Committee for Civil Rights Under Law²

Fannie Mae	\$ 25,000
------------------	-----------

Lawyers Committee for Human Rights³

Gap.....	\$ 10,000
----------	-----------

Leadership Council for Metropolitan Open Communities³

Allstate	\$ 15,000	Citigroup	\$ 15,000
Amoco.....	\$ 10,000	Sara Lee.....	\$ 7,500
		Total	\$ 47,500

League of Women Voters Education Fund³

Atlantic Richfield.....	\$ 25,000	May Department Stores.....	\$ 1,500
Eaton.....	\$ 5,000	Target Stores	\$ 20,000
GTE.....	\$ 10,000	Verizon.....	\$ 350
		Total	\$ 61,850

LPA⁶

Caterpillar	\$ 10,000	Ford Motor	\$ 10,000
-------------------	-----------	------------------	-----------

Nonprofit Public Affairs Organizations

General Electric.....\$	12,500	Textron.....\$	25,000
Honeywell (formerly AlliedSignal) ..\$	15,000	TRW.....\$	<u>15,000</u>
		Total	<u>\$ 87,500</u>

LULAC³

American Express	\$ 10,000	General Motors.....	\$ 70,000
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 500	SBC.....	\$ 70,000
Coca-Cola Company.....	\$ 15,000	Texaco.....	\$ 10,000
Ford Motor.....	\$ 45,000	Wal-Mart Stores.....	\$ <u>10,000</u>
General Electric.....	\$ 30,000	Total	\$ 260,500

Mackinac Center for Public Policy⁸

Chrysler.....\$	75,000	Dow Chemical.....\$	<u>75,000</u>
		Total	\$ 150,000

Manhattan Institute For Policy Research⁸

American Express	\$ 25,000	Citigroup	\$ 100,000
Bristol-Myers Squibb.....	\$ 12,000	Exxon Mobil	\$ 15,000
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 30,000	Fannie Mae.....	\$ <u>25,000</u>
Cigna.....	\$ 15,000	Total	\$ 222,000

Manufacturing Institute⁶

Textron.....\$	10,000
----------------	--------

Massachusetts Audubon³

May Department Stores.....\$	150
------------------------------	-----

McAuley Institute²

Citigroup.....\$	10,001	Fannie Mae.....\$	<u>50,000</u>
		Total	\$ 60,001

Media Institute⁸

Cigna.....\$	5,000	Total	\$ 170,000
Pharmacia Corporation	\$ <u>165,000</u>		

Medicare Rights Center³

J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 5,000
--	----------

Mexican American Legal Defense & Education Fund²

AT&T.....\$	10,000	Atlantic Richfield.....	\$ 12,500
-------------	--------	-------------------------	-----------

SECTION THREE

Coca-Cola Company	\$ 25,000	General Motors	\$ 20,000
Fannie Mae	\$ 10,000	May Department Stores	\$ 4,000
Federated Department Stores	\$ 30,000	NIKE	n/a
Ford Motor	\$ 20,000	Sara Lee	\$ 5,000
General Electric	\$ 25,000	SBC	\$ 60,000
		Total	\$ 221,500

Michigan Economic & Environmental Roundtable⁴

Dow Chemical

\$ 31,137

Middle East Institute

Amoco	\$ 10,000	Texaco	\$ 15,000
		Total	\$ 25,000

Minnesota Council on Foundations³

Target Stores

\$ 26,800

Mountain States Legal Foundation⁸

Exxon Mobil

\$ 5,000

Ms. Foundation for Women²

American Express	\$ 25,000	Citigroup	\$ 50,000
Amoco	\$ 10,000	Sara Lee	\$ 12,000
J.P. Morgan Chase (formerly Chase Manhattan)	\$ 7,500	Whirlpool	\$ 25,000
		Total	\$ 129,500

NAACP²

Allstate	\$ 25,000	Kellogg	\$ 50,000
American Express	\$ 20,000	Kimberly-Clark	\$ 10,000
Ameritech	\$ 30,000	May Department Stores	\$ 57,800
Amoco	\$ 25,000	Merrill Lynch	\$ 10,000
Anheuser-Busch	\$ 20,000	NIKE	n/a
AT&T	\$ 25,000	PepsiCo	\$ 20,000
Campbell Soup	\$ 17,000	Procter & Gamble	\$ 50,000
J.P. Morgan Chase (formerly Chase Manhattan)	\$ 4,000	Rockwell International	\$ 30,000
Chrysler	\$ 100,000	Sara Lee	\$ 10,000
Disney	\$ 10,000	SBC	\$ 50,000
Dow Chemical	\$ 10,000	Southern Company	\$ 25,000
Eaton	\$ 6,000	Texaco	\$ 70,000
Fannie Mae	\$ 75,000	TRW	\$ 15,000
Federated Department Stores	\$ 10,000	UAL/United Airlines	\$ 40,000
General Electric	\$ 50,000	Verizon	\$ 350
General Motors	\$ 90,000	Wal-Mart Stores	\$ 22,500
Georgia-Pacific	\$ 25,000	Winn-Dixie Stores	\$ 10,000
GTE	\$ 40,000	Total	\$ 1,052,650

Nonprofit Public Affairs Organizations

NAACP Legal Defense & Education Fund³

American Express	\$ 15,000	Ford Motor	\$ 10,000
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 15,000	Textron	<u>\$ 18,750</u>
Cigna.....	\$ 25,000	Total	\$ 83,750

National Alliance of Business⁴

Alcoa.....	\$ 10,000	Fannie Mae.....	\$ 15,000
American Express	\$ 15,000	Ford Motor	\$ 15,000
Ameritech.....	\$ 25,000	Honeywell	\$ 50,000
Amoco.....	\$ 10,000	Merck	\$ 25,000
AT&T.....	\$ 25,000	Procter & Gamble.....	\$ 60,000
Bristol-Myers Squibb.....	\$ 30,000	Texaco	\$ 10,000
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 1,000	TRW.....	\$ 15,000
Circuit City Stores.....	\$ 15,000	Warner-Lambert	<u>\$ 10,000</u>
		Total	\$ 331,000

National Alliance to End Homelessness³

Ameritech.....	\$ 10,000	GTE.....	\$ 15,000
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 8,750	Sara Lee.....	<u>\$ 10,000</u>
Fannie Mae	\$ 162,500	Total	\$ 206,250

National Asian Pacific American Legal Consortium³

AT&T.....	\$ 25,000	Fannie Mae.....	\$ 35,000
Citigroup.....	\$ 10,000	Total	\$ 70,000

National Association for Bilingual Education³

SBC.....	\$ 10,000
----------	-----------

National Association for Equal Opportunity in Higher Education³

PepsiCo	\$ 15,000
---------------	-----------

National Association of Elementary School Principals³

Aetna.....	\$ 5,000	General Electric.....	\$ 12,500
Citigroup.....	\$ 10,000	General Motors.....	<u>\$ 10,000</u>
		Total	\$ 37,500

National Association of Latino Elected Officials³

AT&T.....	\$ 10,000	Fannie Mae.....	\$ 50,000
Atlantic Richfield.....	\$ 15,000	Ford Motor	<u>\$ 20,000</u>
Coca-Cola Company.....	\$ 10,000	Total	\$ 105,000

SECTION THREE

National Association of Manufacturers⁶

Deere & Company.....\$ 15,000

National Association of People with AIDS³

AT&T.....\$ 25,000

National Association of Secondary School Principals³

GTE.....\$ 100,000

National Association of Working Women³

Whirlpool.....\$ 82,000

National Center for Lead-Safe Housing³

Fannie Mae.....\$ 50,000

National Center for Neighborhood Enterprise⁸

Allstate.....\$	51,000	Fannie Mae.....\$	75,000
Citigroup.....\$	10,000	Procter & Gamble.....\$	10,000
		Total\$	146,000

National Center for Policy Analysis⁸

Chrysler.....\$	30,000	Procter & Gamble.....\$	40,000
Ford Motor.....\$	35,000	Texaco.....\$	15,000
		Total\$	120,000

National Center for Restructuring Education, Schools, and Teaching⁵

AT&T.....\$ 200,000

National Center for State Courts⁵

J.P. Morgan Chase (formerly Chase Manhattan) . \$	2,500	Procter & Gamble.....\$	15,000
		Total\$	17,500

National Coalition for Consumer Education⁴

American Express.....\$	25,000	J.P. Morgan Chase (formerly Chase Manhattan) . \$	1,500
		Total\$	26,500

Nonprofit Public Affairs Organizations

National Coalition for the Homeless³

Sara Lee\$ 7,500

National Coalition to Abolish the Death Penalty³

Aetna.....\$ 8,000

National Committee for Responsive Philanthropy²

AT&T.....\$	10,000	Target Stores\$	<u>24,000</u>
Sara Lee	\$ 5,000	Total	<u>\$ 39,000</u>

National Committee on U.S.-China Relations

American International Group.....\$ 200,000

National Community Reinvestment Coalition²

J.P. Morgan Chase (formerly Chase Manhattan) . \$ 10,000

National Conference of Black Mayors

NIKE..... n/a

National Conference of State Legislatures⁴

Cigna.....\$	10,000	Exxon Mobil\$	<u>7,732</u>
		Total	<u>\$ 17,732</u>

National Congress for Community Economic Development³

Citigroup.....\$ 10,000

National Consumer Law Center²

Citigroup.....\$ 20,000

National Consumers League³

American Express\$	15,000	GTE.....\$	<u>25,000</u>
Ameritech.....\$	30,000	Total	<u>\$ 70,000</u>

National Council for Research on Women³

Sara Lee\$ 7,500

SECTION THREE

National Council for Urban Economic Development⁴

Fannie Mae\$ 10,000

National Council of Jewish Women³

Fannie Mae	\$ 25,000	PNC Bank	\$ 10,000
Freddie Mac	\$ 30,000	SBC	\$ 73,500
		Total	\$ 138,500

National Council of La Raza³

Aetna.....	\$ 10,000	Chrysler.....	\$ 25,000
Allstate.....	\$ 30,000	Fannie Mae.....	\$ 25,000
American Express	\$ 45,000	Ford Motor	\$ 45,000
Ameritech.....	\$ 10,000	General Motors.....	\$ 50,000
Amoco.....	\$ 70,000	Honeywell (formerly AlliedSignal) ..	\$ 5,000
AT&T.....	\$ 50,000	NIKE	n/a
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 15,000	Target Stores	\$ 12,000
		Total	\$ 392,000

National Council of Negro Women³

Chrysler.....	\$ 50,000	PepsiCo	\$ 10,000
Fannie Mae	\$ 50,000	Procter & Gamble.....	\$ 166,667
Ford Motor	\$ 50,000	Texaco.....	\$ 30,000
General Electric.....	\$ 25,000	Total	\$ 381,667

National Council on the Aging³

Ameritech.....	\$ 270,000	Honeywell (formerly AlliedSignal) ..	\$ 5,000
Atlantic Richfield.....	\$ 20,000	Merck	\$ 68,500
		Total	\$ 363,500

National Education Association³

U S West\$ 1,243,105

National Environmental Education & Training Foundation⁴

AT&T.....	\$ 15,000	Exxon Mobil	\$ 15,000
		Total	\$ 30,000

National Fair Housing Alliance³

Fannie Mae\$ 25,000

Nonprofit Public Affairs Organizations

National Fatherhood Initiative

Freddie Mac\$ 10,000

National Federation of Independent Business⁸

GTE.....\$ 25,000

National Foundation for Teaching Entrepreneurship⁸

Aetna.....\$ 29,150

National Gay & Lesbian Task Force

NIKE n/a

National Governors Association⁴

Amoco.....\$ 12,000	Exxon Mobil\$ 11,000
Bristol-Myers Squibb.....\$ 60,000	General Motors.....\$ 12,000
Chrysler.....\$ 12,000	TRW.....\$ <u>12,000</u>
	Total\$ 119,000

National Head Start Association³

Freddie Mac\$ 50,000	NIKE\$ <u>275,705</u>
	Total\$ 325,705

National Health Policy Forum³

Cigna.....\$ 15,000

National Housing Institute³

First Union\$ 18,000	PNC Bank\$ <u>10,000</u>
	Total\$ 28,000

National Housing Trust²

Fannie Mae\$ 100,000

National Immigration Forum³

Fannie Mae\$ 25,000

SECTION THREE

National Law Center on Homelessness & Poverty³

Fannie Mae	\$ 10,000	Freddie Mac	\$ 30,000
		Total	\$ 40,000

National Legal Aid & Defender Association³

AT&T.....	\$ 15,000	Honeywell (formerly AlliedSignal) ..	\$ 1,500
Ford Motor.....	\$ 10,000	Total	\$ 26,500

National Legal Center for the Public Interest⁸

J.P. Morgan Chase (formerly Chase Manhattan) ..	\$ 7,500	Procter & Gamble.....	\$ 10,000
Honeywell (formerly AlliedSignal) ..	\$ 1,000	Sprint.....	\$ 15,000
		Total	\$ 33,500

National Low Income Housing Coalition³

Fannie Mae	\$ 100,000
------------------	------------

National Medical Association²

Cigna.....	\$ 20,000
------------	-----------

National Minority AIDS Council³

American Express	\$ 10,000	AT&T.....	\$ 25,000
		Total	\$ 35,000

National Neighborhood Coalition²

J.P. Morgan Chase (formerly Chase Manhattan) ..	\$ 5,000	Fannie Mae.....	\$ 25,000
		Total	\$ 30,000

National Organization on Disability³

Alcoa.....	\$ 10,000	Fannie Mae.....	\$ 20,000
American Express	\$ 25,000	Heinz.....	\$ 10,000
Chrysler.....	\$ 10,000	Merrill Lynch	\$ 175,000
Citigroup.....	\$ 10,000	Total	\$ 260,000

National Parenting Association³

American Express	\$ 24,000
------------------------	-----------

Nonprofit Public Affairs Organizations

National Park Foundation³

Allstate	\$ 10,000	Chrysler	\$ 10,000
J.P. Morgan Chase (formerly Chase Manhattan) ..	5,000	Ford Motor	<u>\$ 10,000</u>
Total			\$ 35,000

National Parks & Conservation Association³

Georgia-Pacific\$ 157,259

National Partnership for Women & Families³

Fannie Mae\$ 10,000

National Peace Foundation³

Archer Daniels Midland.....\$ 10,000

National Political Congress of Black Women³

Kellogg.....\$ 35,000

National Puerto Rican Coalition³

AT&T.....	\$ 25,000	PepsiCo	\$ 10,000
J.P. Morgan Chase (formerly Chase Manhattan) ..	3,500	Sara Lee.....	\$ 12,000
Honeywell (formerly AlliedSignal) ..	5,000	Warner-Lambert	<u>\$ 25,000</u>
Merck	\$ 25,000	Total	\$ 105,500

National Recycling Coalition³

Wal-Mart Stores.....	\$ 10,000	Weyerhaeuser	<u>\$ 10,000</u>
Total			\$ 20,000

National Rural Housing Coalition²

Fannie Mae\$ 25,000

National Safe Kids Campaign³

Aetna.....	\$ 10,000	TRW.....	<u>\$ 50,000</u>
Total			\$ 60,000

National Safety Council³

Alcoa.....	\$ 10,000	Amoco.....	<u>\$ 10,000</u>
Allstate	\$ 17,500	Total	\$ 37,500

SECTION THREE

National School Boards Association³

AT&T.....	\$ 100,000	General Electric.....	\$ 25,000
BellSouth	\$ 50,000	U S West	\$ 25,000
		Total	\$ 200,000

National Training & Information Center²

Allstate.....	\$ 100,000	Citigroup	\$ 12,500
		Total	\$ 112,500

National Trust for Historic Preservation³

J.P. Morgan Chase (formerly Chase Manhattan) ..	\$ 10,000	May Department Stores.....	\$ 150
Fannie Mae	\$ 50,000	Sara Lee.....	\$ 7,500
		Total	\$ 67,650

National Wildlife Federation³

Southern Company.....	\$ 60,000
-----------------------	-----------

National Women's Law Center³

American Express	\$ 10,000	Fannie Mae.....	\$ 10,000
AT&T.....	\$ 25,000	Total	\$ 45,000

National Women's Political Caucus³

GTE.....	\$ 10,000
----------	-----------

Natural Resources Defense Council³

American International Group.....	\$ 25,000	Gap.....	\$ 35,000
Citigroup.....	\$ 65,000	Total	\$ 125,000

Nature Conservancy³

Alcoa.....	\$ 25,000	Deere & Company.....	\$ 10,000
American International Group.....	\$ 250,000	Dow Chemical.....	\$ 105,000
Amoco.....	\$ 75,000	First Union	\$ 10,000
Anheuser-Busch.....	\$ 200,000	Georgia-Pacific.....	\$ 25,000
Archer Daniels Midland.....	\$ 25,000	Heinz	\$ 10,000
AT&T.....	\$ 1,000	Honeywell (formerly AlliedSignal) ..	\$ 5,000
Bankers Trust New York Corporation.....	\$ 25,000	Lilly.....	\$ 5,000
Caterpillar	\$ 25,000	May Department Stores.....	\$ 145
J.P. Morgan Chase (formerly Chase Manhattan) ..	\$ 25,000	Merck	\$ 10,000
Chrysler.....	\$ 25,000	NIKE	n/a
ConAgra.....	\$ 17,500	PacifiCorp	\$ 25,000

Nonprofit Public Affairs Organizations

PepsiCo	\$ 50,000	Texaco	\$ 20,000
Procter & Gamble	\$ 216,000	Union Pacific	\$ 35,000
PSEG	\$ 10,000	Verizon	\$ 5,500
Rockwell International	\$ 25,000	Weyerhaeuser	\$ 25,000
		Total	\$ 1,285,145

Neighborhood Justice Center³

Target Stores\$ 10,000

New England Legal Foundation⁸

Exxon Mobil

\$ 5,000

New Jersey Audubon³

AT&T

\$ 500

New Jersey Citizen Action²

Fannie Mae	\$ 25,000	PNC Bank	\$ 105,000
		Total	\$ 130,000

New York AIDS Coalition³

Federated Department Stores\$ 10,000

New York Immigration Coalition³

Fannie Mae

\$ 25,000

Nixon Center for Peace & Freedom⁶

Archer Daniels Midland

\$ 50,000

North Carolina Center for Public Policy Research³

Duke Energy

\$ 12,500

Northeast-Midwest Institute³

Ameritech

\$ 50,000

NOW Legal Defense & Education Fund²

Chrysler	\$ 10,000	May Department Stores	\$ 10,000
Disney	\$ 10,000	Total	\$ 30,000

SECTION THREE

Older Women's League³

Sara Lee\$ 3,000

Open Space Institute³

J.P. Morgan Chase (formerly Chase Manhattan) . \$ 600 Disney\$ 25,000
Total\$ 25,600

Opportunities Industrialization Centers of America, Inc

Honeywell (formerly AlliedSignal) ..\$ 15,000

Organization for a New Equality³

BankBoston.....\$ 11,500 Fannie Mae.....\$ 25,000
Total\$ 36,500

Organization of Chinese Americans, Inc.³

AT&T.....\$ 5,000

Oxfam America²

J.P. Morgan\$ 20,000

Pacific Legal Foundation⁸

Ford Motor.....\$ 10,000 Weyerhaeuser\$ 30,000
Total\$ 40,000

Pennsylvania Economy League⁶

Alcoa.....\$ 49,200 Heinz.....\$ 18,000
Cigna.....\$ 11,000 May Department Stores.....\$ 2,000
Total\$ 80,200

People for the American Way²

Heinz.....\$ 10,000

Planned Parenthood²

American International Group.....\$ 135,000 Pharmacia & Upjohn.....\$ 32,500
J.P. Morgan Chase (formerly Chase Manhattan) . \$ 42,500 Target Stores.....\$ 18,000
Freddie Mac\$ 10,000 **Total**\$ 238,000

Nonprofit Public Affairs Organizations

Points of Light Foundation⁴

Allstate	\$ 228,000	Honeywell	\$ 15,000
American Express	\$ 10,000	Merrill Lynch	\$ 10,000
AT&T	\$ 50,000	Procter & Gamble.....	\$ 10,000
J.P. Morgan Chase (formerly Chase Manhattan) ..	\$ 37,000	UAL/United Airlines	\$ <u>10,000</u>
Ford Motor	\$ 25,000	Total	\$ 395,000

Population Council³

General Electric.....\$ 10,000

Prison Fellowship Ministries⁷

Verizon.....\$ 2,400

Progress & Freedom Foundation⁸

Ameritech.....	\$ 10,000	AT&T	\$ <u>10,000</u>
		Total	\$ 20,000

Public Affairs Research Council of Louisiana⁶

Exxon Mobil

Public Counsel³

Honeywell (formerly AlliedSignal) ..\$ 1,500

Public Education Network⁴

J.P. Morgan Chase (formerly Chase Manhattan) ..	\$ 379,200	U S West	\$ <u>15,000</u>
		Total	\$ 394,200

Public Voice for Food & Health Policy³

ConAgra.....\$ 10,000

Puerto Rican Legal Defense & Education Fund³

Allstate	\$ 10,000	J.P. Morgan Chase (formerly Chase Manhattan) ..	\$ <u>45,000</u>
AT&T	\$ 25,000	Total	\$ 80,000

Rand Corporation⁵

American International Group.....\$ 65,000

SECTION THREE

Exxon Mobil	\$ 75,000	Kellogg	\$ 150,000
Ford Motor	\$ 20,000	Merck	\$ 50,000
		Total	\$ 360,000

Reason Foundation⁸

Exxon Mobil	\$ 25,000	Kimberly-Clark	\$ 10,000
Ford Motor	\$ 15,000	Procter & Gamble.....	\$ 40,000
		Total	\$ 90,000

Regional Plan Association³

Bristol-Myers Squibb.....	\$ 10,000
---------------------------	-----------

Renew America³

AT&T.....	\$ 15,000
-----------	-----------

Research Institute for Small & Emerging Business⁷

American Express	\$ 10,000
------------------------	-----------

Resources for the Future⁴

Alcoa.....	\$ 25,000	General Electric.....	\$ 25,000
Amoco.....	\$ 30,000	General Motors.....	\$ 25,000
AT&T.....	\$ 25,000	Merck	\$ 25,000
Chrysler.....	\$ 25,000	Texaco.....	\$ 25,000
Ford Motor	\$ 25,000	Weyerhaeuser	\$ 50,000
		Total	\$ 280,000

San Francisco AIDS Foundation³

AT&T.....	\$ 2,500	J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 2,500
		Total	\$ 5,000

Save The Bay³

Textron.....	\$ 10,000
--------------	-----------

Scenic America³

Ford Motor.....	\$ 39,000
-----------------	-----------

Southwest Voter Registration Education Project³

AT&T.....	\$ 50,000	SBC.....	\$ 45,000
GTE.....	\$ 20,000	Total	\$ 115,000

Nonprofit Public Affairs Organizations

Students in Free Enterprise⁸

AT&T.....	\$ 50,000	Kimberly-Clark	\$ 20,000
Chrysler.....	\$ 25,000	Procter & Gamble.....	\$ 25,000
Circuit City Stores.....	\$ 10,000	Southern Company.....	\$ 25,000
Dow Chemical	\$ 30,500	Wal-Mart Stores	\$ <u>150,000</u>
Johnson Controls.....	\$ 15,000	Total	\$ 350,500

Sustainable Conservation⁵

Atlantic Richfield.....\$ 40,000

Tax Foundation⁸

J.P. Morgan Chase (formerly Chase Manhattan) . \$ 10,000

Taxpayers' Federation of Illinois⁶

Ameritech.....	\$ 50,000	Deere & Company.....	\$ <u>10,000</u>
		Total	\$ 60,000

Texas Business & Education Coalition⁴

Exxon Mobil	\$ 15,000	SBC.....	\$ <u>45,000</u>
		Total	\$ 60,000

Think Earth³

GTE.....\$ 10,000

Tides Foundation²

AT&T.....	\$ 25,000	Citigroup	\$ 65,000
Atlantic Richfield.....	\$ 15,000	Gap.....	\$ <u>25,000</u>
J.P. Morgan Chase (formerly Chase Manhattan) .	\$ 2,500	Total	\$ 132,500

Tomas Rivera Policy Institute³

Exxon Mobil

\$ 31,500

TransAfrica Forum

Chrysler.....	\$ 15,000	Coca-Cola Company	\$ <u>50,000</u>
		Total	\$ 65,000

SECTION THREE

Trilateral Commission

Archer Daniels Midland.....	\$ 20,000	Cigna.....	\$ 5,000
AT&T.....	5,000	General Electric.....	<u>20,000</u>
J.P. Morgan Chase (formerly Chase Manhattan) .	30,000	Total	\$ 80,000

Trout Unlimited³

AT&T.....	\$ 1,000
-----------	----------

Trust for Public Land³

Atlantic Richfield.....	\$ 12,500	Southern Company.....	\$ 10,000
Bankers Trust New York Corporation.	15,000	Weyerhaeuser.....	<u>50,000</u>
J.P. Morgan Chase (formerly Chase Manhattan) .	7,500	Total	\$ 95,000

U.S. Catholic Conference⁴

First Union.....	\$ 25,000	Procter & Gamble.....	\$ 15,000
GTE.....	30,000	Verizon.....	<u>7,000</u>
		Total	\$ 77,000

U.S. Fund for UNICEF³

BankBoston.....	\$ 24,150
-----------------	-----------

Union Institute²

AT&T.....	\$ 40,000
-----------	-----------

United Nations Association of the U.S.A.³

Archer Daniels Midland.....	\$ 10,000
-----------------------------	-----------

Urban Coalition³

Chrysler.....	\$ 30,000	Honeywell	\$ 15,000
Coca-Cola Company.....	20,000	Target Stores	\$ 40,000
Fannie Mae	30,000	U S West	\$ 10,000
Ford Motor.....	30,000	Wells Fargo	<u>32,076</u>
		Total	\$ 207,076

Urban Institute³

American Express	\$ 10,000	Exxon Mobil	\$ 10,000
J.P. Morgan Chase (formerly Chase Manhattan) .	25,000	Ford Motor	\$ 25,000
Chrysler.....	10,000	General Motors.....	<u>50,000</u>
		Total	\$ 130,000

Nonprofit Public Affairs Organizations

Urban Justice Center²

J.P. Morgan Chase (formerly Chase Manhattan) . \$ 6,000

Urban Land Institute³

Fannie Mae	\$ 20,000	May Department Stores.....	\$ 5,000
Total			\$ 25,000

Urban League³

Abbott Laboratories	\$ 25,000	General Electric.....	\$ 50,000
Aetna.....	\$ 10,000	General Motors.....	\$ 135,000
Alcoa.....	\$ 25,000	GTE.....	\$ 138,500
Allstate.....	\$ 100,000	Honeywell (formerly AlliedSignal) ..	32,500
American Express	\$ 185,000	Kellogg.....	\$ 102,000
Ameritech.....	\$ 55,000	Kimberly-Clark	\$ 25,000
Amoco.....	\$ 102,500	Loews	\$ 10,000
AT&T.....	\$ 227,000	May Department Stores.....	\$ 63,900
Atlantic Richfield.....	\$ 25,000	Merrill Lynch	\$ 619,500
AXA Financial	\$ 15,000	NIKE	n/a
Bankers Trust New York Corporation. \$	15,000	PepsiCo	\$ 30,000
Bristol-Myers Squibb.....	\$ 30,000	Pharmacia Corporation.....	\$ 250,000
Caterpillar	\$ 96,775	Procter & Gamble.....	\$ 230,833
J.P. Morgan Chase (formerly Chase Manhattan) . \$	108,500	Rockwell International	\$ 50,000
Chrysler.....	\$ 75,000	Sara Lee.....	\$ 35,000
Citigroup.....	\$ 30,000	SBC.....	\$ 180,000
Dana.....	\$ 1,000	Target Stores	\$ 50,000
Dow Chemical	\$ 10,000	Texaco	\$ 25,000
Eaton	\$ 1,000	U S West	\$ 15,000
Exxon Mobil	\$ 12,370	Wal-Mart Stores	\$ 25,000
Fannie Mae	\$ 32,000	Wells Fargo	\$ 37,500
Federated Department Stores	\$ 10,000	Weyerhaeuser	\$ 33,000
First Union	\$ 26,666	Whirlpool	\$ 15,000
Ford Motor	\$ 65,000	Winn-Dixie Stores.....	\$ 91,900
Freddie Mac	\$ 390,000	Total	\$ 3,917,444

Washington Legal Foundation⁸

J.P. Morgan Chase (formerly Chase Manhattan) . \$	1,000	Procter & Gamble.....	\$ 10,000
Fannie Mae	\$ 10,000	Total	\$ 21,000

Western Governors Association⁵

AT&T.....	\$ 175,000	Atlantic Richfield.....	\$ 10,000
Total			\$ 185,000

Wider Opportunities for Women³

Fannie Mae

\$ 10,000

SECTION THREE

Willapa Alliance⁵

Weyerhaeuser\$ 25,000

Women & Philanthropy³

American Express	\$ 10,000	Sara Lee.....	\$ 2,500
		Total	\$ 12,500

Women Employed Institute³

Sara Lee\$ 12,500

Women's Research & Education Institute³

Ameritech.....	\$ 88,400	Fannie Mae.....	\$ 32,000
		Total	\$ 120,400

Work in America Institute³

Deere & Company.....\$ 20,000

Working Opportunities for Women³

Target Stores\$ 40,000

World Environment Center³

Alcoa.....	\$ 20,000	Exxon Mobil	\$ 24,500
		Total	\$ 44,500

World Resources Institute³

Alcoa.....	\$ 25,000	Citigroup	\$ 75,000
Amoco.....	\$ 20,000	General Electric.....	\$ 25,000
AT&T.....	\$ 15,000	General Motors.....	\$ 35,000
		Total	\$ 195,000

World Wildlife Fund³

Alcoa.....	\$ 25,000	Ford Motor	\$ 100,000
Chrysler.....	\$ 10,000	May Department Stores.....	\$ 260
Citigroup.....	\$ 50,000	Procter & Gamble.....	\$ 15,000
Disney.....	\$ 50,000	Total	\$ 250,260