The Funding Intermediaries Special Collection was available as a searchable online collection from 2016 until 2021. The collection was made possible by PEAK Grantmaking. This document includes a bibliography detailing the contents of the collection. Titles continue to be accessible via www.issuelab.org.

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**Description:** When grantmakers use intermediary organizations, or “regranterns”, they generally do so to expand their capacity or broaden their expertise. But what impact do intermediaries have on grantmaking practices? There are both promising opportunities as well as pitfalls to working with intermediaries, and this IssueLab collection aims to inform grantmakers about both.
Collection Themes:

"Working With Intermediaries" - Best Practices; The Funder-Intermediary Relationship

"What Intermediaries Do" - Capacity Building; Evaluation & Outcome Measurement; Regranting; Technical Assistance; International Grantmaking; Backbone Support; Relationship Building; Government Collaboration

"Where They Work: Case Studies" - Arts; Community & Economic Development; LGBTQI; Youth Development
Funding Intermediaries Special Collection Bibliography

An Advocate for the Work: The Grants Management Role in Working with Intermediaries
Publication date: 2017-08-10
Publishing organization(s): Peak Grantmaking
Author(s): Alice Cottingham
Themes: Working With Intermediaries: Best Practices

Publication date: 2007-11-01
Publishing organization(s): FSG
Author(s): Mark R. Kramer; Sarah Cooch
Themes:

Assessment of Regranting Intermediaries Strategy: Exploring the Ecosystem of Support for Individual Artists & Small Arts Organizations in the San Francisco Bay Area
Publication date: 2014-11-25
Publishing organization(s): Informing Change; Olive Grove; William and Flora Hewlett Foundation
Author(s): n/a
Themes: What Intermediaries Do: Regranting; What Intermediaries Do: Relationship Building; Where They Work: Case Studies: Arts

Breakthrough Performance: Ten Emerging Practices of Leading Intermediaries
Publication date: 2008-06-01
Publishing organization(s): U. S. Department of Health and Human Services; White House Office of Faith-Based and Community Initiatives
Author(s): n/a
Themes: What Intermediaries Do: Capacity Building; What Intermediaries Do: Regranting; Working With Intermediaries: Best Practices

Building Capacity Through a Regranting Strategy: Promising Approaches and Emerging Outcomes
Publication date: 2012-06-19
Building Community Capacity: An Initial Inventory of Local Intermediary Organizations
Publication date: 2002-04-12
Publishing organization(s): Association for the Study and Development of Community
Author(s): David Chavis
Themes: What Intermediaries Do: Relationship Building

Deeper Capacity Building for Greater Impact: Designing a Long-Term Initiative to Strengthen a Set of Nonprofit Organizations
Publication date: 2007-04-01
Publishing organization(s): TCC Group
Author(s): Paul Connolly
Themes: What Intermediaries Do: Capacity Building; Working With Intermediaries: Best Practices

Designing and Managing a Subaward Program
Publication date: 2010-01-01
Publishing organization(s): Compassion Capital Fund National Resource Center
Author(s): n/a
Themes:

Disintermediation and How it Affects #Globaldev Implementers
Publication date: 2015-06-25
Publishing organization(s): Devex
Author(s): Daphne Davies
Themes:

Does the End Justify the Middleman?
Publication date: 2009-09-21
Publishing organization(s): Nonprofit Quarterly
Author(s): n/a
Themes: What Intermediaries Do: Evaluation & Outcome Measurement

Empowering Compassion: The Strategic Role of Intermediary Organizations in Building Capacity Among and Enhancing the Impact of Community Transformers
The Experience of an Intermediary in a Complex Initiative: The Urban Health Initiative's National Program Office
Publication date: 2005-03-01
Publishing organization(s): Urban Health Initiative
Author(s): Prudence Brown
Themes: What Intermediaries Do: Technical Assistance; Working With Intermediaries: The Funder-Intermediary Relationship

Five Reasons Donors Give for Not Funding Local NGOs Directly
https://www.issuelab.org/resource/five-reasons-donors-give-for-not-funding-local-ngos-directly.html
Publication date: 2015-11-09
Publishing organization(s): The Guardian
Author(s): Dhananjayan Sriskandarajah
Themes:

Five Reasons Funding Should Go Directly to Local NGOs
https://www.issuelab.org/resource/five-reasons-funding-should-go-directly-to-local-ngos.html
Publication date: 2015-11-13
Publishing organization(s): The Guardian
Author(s): Jennifer Lentfer
Themes: What Intermediaries Do: International Grantmaking; What Intermediaries Do: Relationship Building

For Grantseekers in Arts, Regranting Programs Offer Range of Opportunities
Publication date: 2009-09-22
Publishing organization(s): James Irvine Foundation
Author(s): n/a
Themes: What Intermediaries Do: Regranting; What Intermediaries Do: Relationship Building; Where They Work: Case Studies: Arts

The Funder and the Intermediary, in Support of the Artist: A Look at Rationales, Roles, and Relationships
Publication date: 2014-12-01
Funding Intermediaries: Grantmakers In the Arts
Author(s): Claudia Bach
Themes: What Intermediaries Do: Backbone Support; Where They Work: Case Studies: Arts; Working With Intermediaries: The Funder-Intermediary Relationship

Funder Collaboratives: Why and How Funders Work Together
Publication date: 2009-01-01
Publishing organization(s): Foundation Center; Foundation Center; Foundation Center; GrantCraft; GrantCraft; GrantCraft
Author(s): Anne Mackinnon; Cynthia M. Gibson
Themes: Working With Intermediaries: Best Practices; Working With Intermediaries: The Funder-Intermediary Relationship

Funder or Friend: The Dilemma for Local Intermediary Grantmakers
https://www.issuelab.org/resource/funder-or-friend-the-dilemma-for-local-intermediary-grantmakers.html
Publication date: 2001-03-01
Publishing organization(s): Alliance Magazine
Author(s): Olga Alexeeva
Themes: What Intermediaries Do: Regranting; What Intermediaries Do: Technical Assistance; Working With Intermediaries: The Funder-Intermediary Relationship

Funder-Intermediary Relationships: Promise & Pitfalls
https://www.issuelab.org/resource/funder-intermediary-relationships-promise-pitfalls.html
Publication date: 2008-03-01
Publishing organization(s): Fieldstone Alliance
Author(s): Kate Murphy
Themes: Working With Intermediaries: Best Practices; Working With Intermediaries: The Funder-Intermediary Relationship

Funders & Backbones: A Messy, yet Powerful Relationship
Publication date: 2011-08-16
Publishing organization(s): FSG
Author(s): Javier Hernandez
Themes: What Intermediaries Do: Backbone Support; Working With Intermediaries: The Funder-Intermediary Relationship

Publication date: 2007-01-01
Publishing organization(s): Loyola University Chicago
Author(s): Joseph Hoereth
Themes: What Intermediaries Do: Regranting; Where They Work: Case Studies: Community & Economic Development

Publication date: 2009-01-23
Publishing organization(s): Arcus Operating Foundation
Author(s): Julie Dorf
Themes: What Intermediaries Do: International Grantmaking; Where They Work: Case Studies: LGBTQI

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Publication date: 2003-06-01
Publishing organization(s): Alliance Magazine
Author(s): Michael Chertok
Themes: What Intermediaries Do: International Grantmaking

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Publication date: 2015-03-01
Publishing organization(s): The Foundation Review
Author(s): Gwen Walden; Katrina Briddel; Lauren Marra

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[https://www.issuelab.org/resource/guidelines-for-re-granting.html](https://www.issuelab.org/resource/guidelines-for-re-granting.html)
Publication date: 2013-01-01
Publishing organization(s): Oak Foundation
Author(s): n/a
Themes: What Intermediaries Do: Regranting

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[https://www.issuelab.org/resource/international-grantmaking-faqs.html](https://www.issuelab.org/resource/international-grantmaking-faqs.html)
Publication date: 2013-01-01
Publishing organization(s): Exponent Philanthropy
Author(s): n/a
Themes: What Intermediaries Do: International Grantmaking

**International Grantmaking: Funding with a Global View**
An Introduction to Intermediaries
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Publication date: 2017-08-10
Publishing organization(s): Peak Grantmaking
Author(s): Krista Batey
Themes:

Making Grants to a Pooled Fund: What Grant Managers Need to Know
Publication date: 2017-08-10
Publishing organization(s): Peak Grantmaking
Author(s): Jordana Belke; Lydia Guterman
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Measuring the Difference We're Making: Making Metrics Work for Grantmakers
https://www.issuelab.org/resource/measuring-the-difference-we-re-making-making-metrics-work-for-grantmakers.html
Publication date: 2010-02-25
Publishing organization(s): The Global Fund for Children
Author(s): n/a
Themes: What Intermediaries Do: Evaluation & Outcome Measurement

Measuring the Work of Intermediaries in the St. Louis Region
Publication date: 2012-04-02
Publishing organization(s): Gateway Center for Giving
Author(s): Lindsey Linzer
Themes: What Intermediaries Do: Evaluation & Outcome Measurement; Working With Intermediaries: The Funder-Intermediary Relationship

The Nonprofit Quarterly Study on Nonprofit and Philanthropic Infrastructure
Publication date: 2009-05-07
Publishing organization(s): Nonprofit Quarterly
Author(s): David Brown; David O. Renz; Elizabeth T. Boris; Paul C. Light; Tom Clough
Themes:

Partnering with Intermediaries
https://www.issuelab.org/resource/partnering-with-intermediaries.html
Publication date: 2007-06-01
Philanthropy: Not Even the Same Stream Once  
Publication date: 2013-08-15  
Publishing organization(s): Nonprofit Quarterly  
Author(s): David Cass  
Themes: Working With Intermediaries: The Funder-Intermediary Relationship

Philanthropy's Go-Betweens  
https://www.issuelab.org/resource/philanthropy-s-go-betweens.html  
Publication date: 2008-06-02  
Publishing organization(s): Alliance Magazine  
Author(s): Felicitas Peter; Michael Alberg-Seberich  
Themes: Working With Intermediaries: The Funder-Intermediary Relationship

PRIs and Effective Intermediaries  
https://www.issuelab.org/resource/pris-and-effective-intermediaries.html  
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Publishing organization(s): Philanthropy New York  
Author(s): John Townsend  
Themes: Working With Intermediaries: The Funder-Intermediary Relationship

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Publication date: 2017-08-27  
Publishing organization(s): Peak Grantmaking  
Author(s): Tyler Nickerson  
Themes:

Putting Your Gifts and Grants to Work Overseas  
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Publishing organization(s): Guidestar  
Author(s): Mike Rea  
Themes: What Intermediaries Do: International Grantmaking

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Publication date: 2010-05-10  
Publishing organization(s): University of Minnesota  
Author(s): Carolyn Westra
Themes: What Intermediaries Do: Relationship Building; Where They Work: Case Studies: Community & Economic Development; Where They Work: Case Studies: Youth Development

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Publication date: 2005-08-01
Publishing organization(s): MetisNet
Author(s): Chris Sturgis; J.D. Hoye
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**Rising to the Challenge: The Strategies of Social Service Intermediaries**
Publication date: 2012-02-22
Publishing organization(s): Public/Private Ventures
Author(s): Child Trends; Karen E. Walker; Lori Delale-O'Connor
Themes: What Intermediaries Do: Government Collaboration

**Smarter Outsourcing for Grantmakers**
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Author(s): Carol Gallo
Themes: Working With Intermediaries: The Funder-Intermediary Relationship

**Smarter Relationships, Better Results: Making the Most of Grantmakers' Work with Intermediaries**
Publication date: 2013-04-08
Publishing organization(s): Grantmakers for Effective Organizations (GEO); Oak Foundation
Author(s): Alice Cottingham
Themes: Working With Intermediaries: Best Practices; Working With Intermediaries: The Funder-Intermediary Relationship

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Publication date: 2007-03-01
Publishing organization(s): Alliance Magazine
Author(s): Cathy Pharoah
Themes: What Intermediaries Do: Evaluation & Outcome Measurement

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[https://www.issuelab.org/resource/the-stigma-against-fiscal-sponsorship-needs-to-end.html](https://www.issuelab.org/resource/the-stigma-against-fiscal-sponsorship-needs-to-end.html)
Publication date: 2017-11-10
Publishing organization(s): Peak Grantmaking
Author(s): Vu Le
Themes:

Strengthening the Street Saints: Intermediaries Providing Capacity-Building Assistance to Faith-Based Organizations
Publication date: 2000-01-01
Publishing organization(s): Center on Faith in Communities
Author(s): Amy L. Sherman
Themes: What Intermediaries Do: Capacity Building; Where They Work: Case Studies: Community & Economic Development

TCWF Grants to Local Foundations Help Reach Diverse Communities
Publication date: 2007-06-01
Publishing organization(s): California Wellness Foundation
Author(s): n/a
Themes: What Intermediaries Do: Regranting; What Intermediaries Do: Relationship Building; Where They Work: Case Studies: LGBTQI

Toward More Effective Use of Intermediaries
https://www.issuelab.org/resource/toward-more-effective-use-of-intermediaries.html
Publication date: 2003-09-01
Publishing organization(s): Foundation Center
Author(s): Peter L. Szanton
Themes: Working With Intermediaries: Best Practices; Working With Intermediaries: The Funder-Intermediary Relationship

Understand the Intermediary Infrastructure in St. Louis: Who they are, What they do, and Common Misconceptions
Publication date: 2011-04-01
Publishing organization(s): Gateway Center for Giving
Author(s): n/a
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Understanding the Value of Backbone Organizations in Collective Impact
Publication date: 2012-07-17
Publishing organization(s): Greater Cincinnati Foundation; Stanford Social Innovation Review
Author(s): Ellen Martin; John Kania; Kathy Merchand; Shiloh Turner
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Publication date: 2019-01-23
Publishing organization(s): Engage R+D; Equal Measure; Harder+Company
Author(s): n/a
Themes: Working With Intermediaries: The Funder-Intermediary Relationship

What Role for Intermediaries?
https://www.issuelab.org/resource/what-role-for-intermediaries.html
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Publishing organization(s): Alliance Magazine
Author(s): Andrew Kingman
Themes: What Intermediaries Do: International Grantmaking; What Intermediaries Do: Regranting

Why Do Funders Work with Intermediaries?
Publication date: 2014-07-15
Publishing organization(s): Grantmakers for Effective Organizations (GEO)
Author(s): n/a
Themes:

Working with Government: Guidance for Grantmakers
Publication date: 2010-06-01
Publishing organization(s): GrantCraft
Author(s): Anne Mackinnon; Cynthia M. Gibson
Themes: What Intermediaries Do: Government Collaboration

Working with Intermediaries in International Grantmaking
Publication date: 2008-01-01
Publishing organization(s): Grantmakers Without Borders
Author(s): n/a
Themes: What Intermediaries Do: International Grantmaking; Working With Intermediaries: The Funder-Intermediary Relationship

Working with Intermediaries: Global Grant Making through Partner Organizations
https://www.issuelab.org/resource/working-with-intermediaries-global-grant-making-through-partner-organizations.html
Publication date: 2007-01-01
Publishing organization(s): GrantCraft
Author(s): Yumi Sera