SMALL DONOR MATCHING FUNDS: THE NYC ELECTION EXPERIENCE

Angela Migally
Susan Liss

Foreword by Frederick A.O. Schwarz, Jr.
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FOREWORD

By Frederick A.O. Schwarz, Jr.*

Some eighty years ago, Supreme Court Justice Louis Brandeis reminded us:

“[I]t is one of the happy incidents of the federal system that a single courageous state may, if its citizens choose, serve as a laboratory; and try novel social and economic experiments without risk to the rest of the country.”

A courageous city can do the same. This aptly describes the potential benefit to the country of New York City’s Campaign Finance Act.2

The following Report demonstrates in detail how New York City’s voluntary small-donor matching fund system has benefits beyond simply limiting the size of campaign contributions and expenditures. As I know from first-hand experience, matching small donor donations changes how candidates campaign—in a way that betters democracy. Candidates have a much greater incentive to reach out to ordinary voters, everyday New Yorkers without deep pockets. In turn, being asked to contribute—even small amounts—increases citizen interest and participation in elections.

Based on my personal involvement in the development, defense and implementation of New York City’s matching fund system, I offer a few additional insights.

First, some history. The genesis of reform was a shared conviction that the existing political system was failing and frustrating voters. At the time, in the mid-1980s, the City was shattered by a major corruption scandal. Accompanying the corruption were shockingly large (but legal!) political contributions made to New York City officials under state law. I was then Corporation Counsel for Mayor Edward I. Koch. Koch was himself completely honest, but nonetheless devastated by the scandal and its impact on the City. My advice to the Mayor was to take advantage of the scandal by pressing for governmental reform, including, most importantly, campaign finance reform. To borrow Shakespeare’s words, I urged Mayor Koch to recognize that “sweet are the uses of adversity.”

Mayor Koch did so, and thanks to his efforts, good lawyering by my successor, Peter Zimroth, and the leadership of Peter Vallone, Speaker of the City Council at the time, the landmark City system became law in 1988.

It was passed overwhelmingly in the City Council. It was then enshrined in the City Charter by a very substantial majority voting by referendum—I had the honor to be Co-Chair of the Citizen’s Committee in support.3 Support for the law was bipartisan.

* From 2003 until 2008, Frederick A.O. (“Fritz”) Schwarz, Jr. was Chair of the New York City Campaign Finance Board. Before that, he was the 1988 Co-Chair of the Citizens Committee for support of the City Charter amendment establishing the City’s Campaign Finance Law. As City Corporation Counsel from 1982 through 1986, Mr. Schwarz pushed for radical reform of the City’s campaign finance system. Finally, while in private practice, Mr. Schwarz represented, on a pro bono basis, some forty candidates who intervened against (unsuccessful) efforts to prevent the City from offering a four-to-one match of public funds.
In 1989, at the first election that followed, all three Mayoral candidates, Koch and David Dinkins, both Democrats, and Rudolph Giuliani, a Republican, praised the new system—and participated in it. Since that first election, an overwhelming majority of candidates for all City offices have participated in the program.

Second, a word about the program’s administration. The City Campaign Finance Board (“CFB”) administers the law. A major reason for the CFB’s success is that it has had no partisan divides or partisan stalemates. In this way, the CFB is unlike the Federal Election Commission or the New York State Board of Elections.

In part, the CFB has avoided partisanship because of its appointment structure. But far more important have been the traditions established by the first Board members, led by Fordham University President Father Joseph O’Hare as the founding Board chair, and by the first Executive Director, Nicole Gordon. O’Hare served for three terms—fifteen years. Gordon served for eighteen years. By the time I became the CFB’s second Chair in 2003, it was crystal clear, internally and externally, that the CFB had no partisan agenda.

My third point is a related one. The CFB’s Board and staff are vigorous in policing the requirements of the law. All candidates are audited rigorously. Violations are publicized and punished with fines—and, in some extreme cases, by disgorgement of public funds. Some candidates may be vexed by the vigorous enforcement. But most conclude that forceful enforcement is appropriate. As it surely is. Among other things, vigorous enforcement weakens any public perception that public money is “wasted” on City elections.

Finally, and of great importance, the City system has continued to evolve over time. Indeed, continued improvement is part of the program’s fabric: the law requires the CFB, after each election cycle, to hold public hearings and then issue a written report on suggested improvements. City officials and public interest groups also occasionally suggest improvements.

In my judgment, the most important improvement has been twice lowering the matched amount and increasing the match ratio. Unlike other models that provide candidates with a lump sum grant, the New York City system matches contributions collected by candidates. The program started with a one-to-one match on $1,000 donations. For the 2001 election, this changed to a four-to-one match on $250 donations. Then, for the 2009 election cycle, a six-to-one match on $175 donations was implemented.

The following Report shows what a dramatic difference this multiple match on small donations has made: it has led to more competition, more small donors, more impact from small contributions, more grass roots campaigning, and more citizen participation in campaigns. All this, while simultaneously reducing the influence of big money in general and corporate money in particular (only donations from living, breathing New Yorkers are matched).

•     •     •     •

In their understandable disgust with large contributions, many reformers missed a big point—and a big opportunity. Political contributions are not inherently tainted. Political contributions do not always raise the specter of corruption. Large ones may. But small financial contributions are a natural part of a healthy participatory democracy. New York’s system should be a model for reform nationwide.
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I. INTRODUCTION

Two great trends are at odds in the financing of elections. In *Citizens United v. FEC*, the U.S. Supreme Court ruled that corporations have a First Amendment right to make unlimited expenditures in elections—raising the prospect of a flood of newly-legal special interest spending. In his sweeping dissent, Justice John Paul Stevens warned that people “may lose faith in their capacity, as citizens, to influence public policy” in the face of massive corporate political spending.6

But there is a second, far more hopeful trend: the rise of small donor democracy. In the 2008 campaign, millions of small contributions energized the presidential campaign.7 For the health of our democracy, we must find a way to boost this positive trend so it is not overwhelmed by the new reality of special interest cash.

The key reform that can enhance the power of small donors and promote government “of, by and for the people” is the public financing of elections. Proposals are now moving forward to create citizen funding of congressional campaigns and to revise the current presidential public financing system. Of note, federal lawmakers are not currently considering traditional public financing models—systems predicated on prohibiting almost all private fundraising for the duration of an election. Rather, proposed measures are new and innovative—designed to boost small donor giving and participation throughout the entire election cycle.

The bipartisan Fair Elections Now Act (“Fair Elections”) would establish, for the first time, public financing for Congressional candidates. Fair Elections would offer participating Congressional candidates an initial public grant and then would match small contributions of only $100 or less at a rate of four-to-one for the duration of the election (up to a certain cap).9 The recently introduced, bipartisan Presidential Funding Act of 2010—intended to revitalize the current presidential public financing system—would provide a four-to-one match for contributors who gave only $200 or less (candidates would also receive an initial lump sum grant in the general election).9

Questions about this novel approach abound: How would such small donor public financing work? Would it, in fact, amplify the voices of ordinary citizens? Would it change how candidates campaign?

This report examines the success of New York City’s multiple match public financing system—the model upon which these small donor public financing proposals are based. For over 22 years, the City has run a voluntary public funding program for the offices of Mayor, Comptroller, Public Advocate, Borough President, and City Council.10 Like many public financing systems, the City’s program provides public money to candidates in exchange for the candidate’s acceptance of expenditure limits and enhanced disclosure. However, the heart of the system, and what sets it apart, is the multiple match—a feature that supercharges small donations by matching up to $175 of each contribution at a six-to-one ratio.
As a result, New York City politicians can run for office while raising a significant amount of their money from small donors. The City’s campaign financing system may not be perfect—big money still plays an outsized role in some campaigns and billionaire candidates, like Mayor Michael Bloomberg, can use their personal fortunes to outspend opponents—but it offers valuable lessons in how to build a campaign finance system that boosts the impact of ordinary citizens.

As discussed below, data from recent New York City elections demonstrates the following:

- The program enjoys robust participation by serious, credible candidates.
- Since the enactment of the multiple match, the number of overall contributors and the number of small donors has increased.
- Participants rely on a greater number of smaller donors than do nonparticipants.
- The program encourages candidates to fuse fundraising and voter outreach efforts.
- The system promotes voter choice by enabling a diverse pool of candidates with substantial grassroots support but little access to large donors to run competitive campaigns.
- Finally, especially in open-seat elections, the system has boosted competition by enabling greater spending parity between candidates.
II. THE CONTOURS OF THE NEW YORK CITY MULTIPLE MATCH SYSTEM

A. From Scandal to Reform

In New York City, as has happened so often elsewhere, scandal bred reform.

Late one night in January 1986, two patrol officers saw a car weaving across the Grand Central Parkway. When they pulled it over, they found Queens Borough President Donald Manes, one of the most powerful politicians in the city, at the wheel covered in blood. At first, Manes claimed he had been kidnapped and attacked. It soon became clear, however, that he had actually attempted suicide. Soon after, Manes successfully ended his life.

The suicide was just one piece of a larger saga: Manes was one of several targets of a federal investigation into a rich scheme of extortion and bribery between contractors and city officials. Several officials pled guilty while others were convicted of racketeering, mail fraud, and perjury. At the same time, in an unrelated case, Stanley Friedman—then, the Bronx Democratic leader—was convicted of bribery.

These scandals left a vivid taint over city politics. As Mayor Edward Koch and other Democratic incumbents scrambled to distance themselves from these incidents, they began a public push for campaign finance reform. In 1986, Koch and Governor Mario Cuomo jointly appointed a State-City Commission on Integrity in Government. The Commission eventually proposed a package of reforms including optional public financing. Attempts to pass state-wide and city voluntary public financing deadlocked in the state legislature. Stymied in Albany, reform efforts turned to the local level.

In February 1988, the New York City Council overwhelmingly passed the New York City Campaign Finance Act. It established a voluntary public funding program that matched a portion of contributions raised by participating candidates if they limited their spending, among other conditions. Koch hailed it as “the most fundamental reform of the political process ever enacted by the city.”

Like all public financing systems, the program was designed to prevent corruption and its appearance. But the City also had greater ambitions. In addition to combating corruption, the City sought to expand the role of citizens in elections from voter to that of financier and even candidate.

In its inaugural run in 1989, the program matched the first $1,000 of each contribution from a New Yorker to a participating candidate. In exchange, participating candidates agreed to abide by significantly reduced contribution limits (between $2,000 to $3,000 depending on the office sought) and expenditure limits. (At the time, the City was governed by the State’s porous campaign laws under which a single individual could give as much as
$100,000 to a citywide candidate. Thus, nonparticipating candidates for city government could still accept substantial gifts.)

This launched a steady effort to “democratize” fundraising by rewarding candidates who collected smaller donations. From 1998 to 2009, the City gradually increased the matching ratio while decreasing the matchable amount. Mark Green, the City’s Public Advocate (an elected ombudsman) between 1994-2001 and a leading champion of the multiple match, explains the motivation behind these changes:

At the time, the existing one-to-one match at $1,000 was better than nothing. But a multiple match at a lower amount would motivate candidates to seek smaller donors, involve more people in democracy, and invite more candidates with grassroots support to run because they would have a floor of funding to be competitive.

Thus, starting in the 2001 elections, the City matched the first $250 of each contribution at a four-to-one ratio. (The 2001 contest was extraordinary, putting it mildly: the primary was initially scheduled for September 11, 2001 and was postponed due to the attack on the World Trade Center.)

Then, the City further democratized the system, when it lowered the matchable amount to the first $175 of each contribution and upgraded the matching ratio to six-to-one for the 2009 election cycle.

B. How It Works

The system has four elements: the multiple match, the qualifying threshold for eligibility, the voluntary spending limits and the enhanced disclosure requirements.

1. The Small Donor Multiple Match

The distinct element of the New York City system is the multiple match. Matching funds, of course, are not a new concept. Since 1976, the Federal Election Campaign Act has provided a one-to-one match for the first $250 of each contribution in presidential primary elections. But, New York City is among only a handful of jurisdictions that provide a multiple match, i.e., a matching ratio that is greater than one-to-one. Among these jurisdictions, the City’s program provides the largest matching ratio on the lowest matchable amount—matching the first $175 of each eligible contribution at a six-to-one ratio.

Note, only the “small donor” part of a contribution is matched, even though candidates can accept gifts in amounts larger than $175. Thus, the multiple match encourages candidates to draw financial support from a broad base of small donors throughout the election by literally making small contributions more valuable.

* Contributions to all city candidates (both participating and non-participating) are subject to the following limits: $4,950 for Mayor, Public Advocate and Comptroller, $3,850 for Borough President, and $2,750 for City Council. New York City Campaign Finance Board, 2009 Campaign Finance Handbook 9 (2009), http://www.nyccfb.info/candidates/candidates/handbooks/2009_Handbook.pdf; see also New York City, N.Y., Admin. Code § 3-703(1)(f), (7). Contributions from persons doing business with the City are limited to: $400 for Mayor, Public Advocate and Comptroller, $320 for Borough President, and $250 for City Council. Id. at § 3-703(1-a).
For example, assume Table 1 represents five contributions made to Candidate A. The system turns a relatively small $175 contribution into $1,225 for the participating candidate. Compare the overall value of one $500 contribution—$1,550—to the overall value of three $100 contributions—$2,100.

<table>
<thead>
<tr>
<th>Contribution Amount</th>
<th>Match Amount</th>
<th>Overall Value of Contribution</th>
</tr>
</thead>
<tbody>
<tr>
<td>$50</td>
<td>$300</td>
<td>$350</td>
</tr>
<tr>
<td>$100</td>
<td>$600</td>
<td>$700</td>
</tr>
<tr>
<td>$175</td>
<td>$1,050</td>
<td>$1,225</td>
</tr>
<tr>
<td>$500</td>
<td>$1,050</td>
<td>$1,550</td>
</tr>
<tr>
<td>$1,000</td>
<td>$1,050</td>
<td>$2,050</td>
</tr>
</tbody>
</table>

Moreover, only contributions from New York City residents are matched; the system will not match contributions from political action committees ("PACs"), unions, out-of-district residents, lobbyists or natural persons doing business with the City. So, a $175 contribution from a New York City resident (resulting in $1,225) is worth more than a $1,000 contribution from a Connecticut resident. Two $175 contributions from City residents (resulting in $2,450) are worth more than a $2,000 contribution from a political group promoting the interests of the real estate industry.

In the four election cycles since 1997, the City has disbursed more than $101.2 million in matching funds to 543 candidates. Pursuant to statute and regulation, the City must distribute matching funds at least three times in the 30 days prior to an election. In 2009, matching funds were distributed eight times throughout the entire election cycle—four times in the primary and four times in the general.

| Mayor                  | $3,386,900 |
| Public Advocate        | $2,117,500 |
| Comptroller            | $2,117,500 |
| Borough President      | $762,300   |
| City Council           | $88,550    |

As part of the system’s package of benefits and burdens, participants agree to limit their spending. (See infra p. 7 for a discussion of the system’s expenditure limits). The funds available to participants are capped at 55% of the maximum amount that a participating candidate is allowed to spend. Table 2 illustrates the maximum funds distributed in 2009 in a typical race. A City Council candidate is generally eligible to receive up to $88,550 in matching funds for the primary and another $88,550 for the general. At the City Council level, it is possible for a candidate to receive the maximum amount of matching funds—over half the total spending allowed—from just 84 people who contribute $175.
2. Qualifying Criteria: Making Small Donors Essential from the Start

Before becoming eligible to receive matching funds, participating candidates must first meet a “qualifying threshold” by gathering contributions from a large number of constituents (see Table 3). In 2009, a candidate for Mayor had to raise $250,000 from at least 1,000 city residents. A City Council candidate had to raise $5,000 in small donations from at least 75 in-district residents. But only the first $175 of any contribution from a natural person in the candidate’s district is counted towards this eligibility threshold. Accordingly, any amount over $175 and any donation from non-persons like corporate PACs and unions will not count. In this way, New York’s system induces greater reliance on constituent money from the start.

<table>
<thead>
<tr>
<th>Qualifying Fundraising Thresholds</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Aggregate Qualifying Amount</strong></td>
</tr>
<tr>
<td>Mayor</td>
</tr>
<tr>
<td>Public Advocate</td>
</tr>
<tr>
<td>Comptroller</td>
</tr>
<tr>
<td>Borough President</td>
</tr>
<tr>
<td>City Council</td>
</tr>
</tbody>
</table>

To better illustrate how the qualifying threshold elevates the importance of the average New Yorker, consider the following. Assume a candidate for Public Advocate who is interested in participating in the program receives the four contributions set forth in Table 4. Although this candidate has technically raised $14,075, only $350 will be counted towards the system’s qualifying threshold. For qualification purposes, the $4,950 contribution by a New York City resident is worth the same amount as a $175 contribution from another New York resident. The $175 contribution from the New York City resident is worth more than a special interest PAC’s $4,000 contribution. In short, if a candidate wants to qualify, the marginal importance of a large special interest check is diminished while the value of a small individual donor is enhanced.

<table>
<thead>
<tr>
<th>Sample Receipts for Candidate for Public Advocate</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Contributor</strong></td>
</tr>
<tr>
<td>NYC Resident</td>
</tr>
<tr>
<td>NYC Resident</td>
</tr>
<tr>
<td>California Resident</td>
</tr>
<tr>
<td>Real Estate PAC</td>
</tr>
<tr>
<td>Total</td>
</tr>
</tbody>
</table>
Beyond garnering small contributions, candidates must also establish a committee, qualify for the ballot, have an opponent, and file a certification that officially binds a candidate to the system on or before June 10 of the election year. In addition, all candidates (including those who take no public funds) must comply with registration and disclosure requirements.  

3. Voluntary Expenditure Limits

Table 5

<table>
<thead>
<tr>
<th>Position</th>
<th>Expenditure Limits Per Election, 2009</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mayor</td>
<td>$6,158,000</td>
</tr>
<tr>
<td>Public Advocate</td>
<td>$3,850,000</td>
</tr>
<tr>
<td>Comptroller</td>
<td>$3,850,000</td>
</tr>
<tr>
<td>Borough President</td>
<td>$1,386,000</td>
</tr>
<tr>
<td>City Council</td>
<td>$161,000</td>
</tr>
</tbody>
</table>

In exchange for public monies, candidates agree to certain limitations. Most importantly, they must abide by expenditure limits.  For example, in a typical 2009 race, participating City Council candidates were restricted from spending more than $161,000 for the primary and $161,000 for the general—a spending budget, in total, of $322,000. Table 5 illustrates these restrictions.

4. Empowering Voters with Information

In addition to encouraging candidates to establish and maintain connections with individual voters for fundraising purposes, the New York City system empowers voters by providing information about candidates through disclosure requirements, public debates, and voter guides.

First, all candidates, both participating and non-participating, are required to file frequent, accurate and timely disclosure statements. During the 2009 election cycle, there were 16 reporting periods. Additionally, as the election nears, candidates are required to make daily disclosures of contributions and expenditures (in excess of a certain threshold) during the two weeks leading up to an election.

The Campaign Finance Board uses technology to facilitate effective disclosure—candidates can make disclosures online which are then made public in a number of ways, including through the use of a searchable online database. Through examining these filings, the press, public interest organizations and other members of the public can review the identity, occupation and employer of every contributor, the amount of each contribution, whether the contribution was collected by an intermediary, and how the campaign spent its money.

Also, since 1996, New York City has required participating candidates to take part in at least one public debate. This creates a culture where public debate is anticipated and valued. Accordingly, many nonparticipating candidates have decided to participate as well. Most notably perhaps, Mayor Bloomberg, although self-funded, has participated in mayoral debates with participating candidates during each of his campaigns.
Finally, New York City prints voter guides in English and Spanish (and, in some districts, Chinese or Korean) and mails them to each household with a registered voter. The City also publishes them online. The guides contain each candidate’s photograph, name, party identification, previous and current public offices, current and prior occupation and employer, experience in public service, educational background, major organizational affiliations, and the candidate’s concise statement of his or her principles, platform, or views. They also contain general useful information about the electoral process, such as the election date, polling hours, voter registration and absentee or regular voting processes, and district maps.

5. The Campaign Finance Board and Fund

The Campaign Finance Board ("CFB") is charged with taking the “necessary and proper” actions to administer this system. It is comprised of five members: two are appointed by the Mayor, two are appointed by the City Council Speaker and the CFB’s chair is appointed by the Mayor after consultation with the speaker. Each member serves staggered five-year terms. The CFB’s responsibilities are great throughout the entire election cycle. It administers the matching system (which includes determining who qualifies for the system, confirming which contributions are matchable and disbursing the funds), publishes the voter guide, conducts the candidate debates, and performs rigorous real time and post-election auditing.

Unlike its federal counterpart, the Federal Elections Commission, the CFB is widely considered a model of campaign finance enforcement. This is largely attributed to the CFB’s non-partisan nature and clear statutory authority to enforce the system.

The New York City Campaign Finance Board is widely considered a model of campaign finance enforcement. The New York City Charter mandates that the CFB conduct all its activities “in a strictly non-partisan manner.” As a result, the City is spared the bipartisan gridlock that plagues the FEC at the federal level. Since 1988, the City’s leadership has consistently appointed credible, non-partisan members. The original members of the board included Father Joseph O’Hare (President of Fordham University), Justice Sonia Sotomayor (at the time, a lawyer in private practice), James Lewis (a lecturer in History at Hunter College), Frank Macchiarola (former Chancellor of the New York City School System), and Robert McKay (professor at New York University Law School). Since then, the City has continued to appoint credible leaders to the CFB.

Also, the CFB has clear authority to and actually does rigorously enforce the Act. The CFB has the power to audit candidates, issue subpoenas, depose witnesses, bring enforcement actions, promulgate regulations and render advisory opinions. Recently, Amy Loprest, Executive Director of the CFB, confirmed that the CFB reviews every claim for matching funds before making payment and conducts comprehensive audits of every candidate’s campaign. She says, “this ensures that disclosure is accurate, helps the public know that their investment in democracy is being well spent, and it helps the candidates know that everyone is playing by the same rules.”
To be sure, the CFB’s enforcement efforts have not been without critique. Almost every candidate, campaign consultant and lawyer who was interviewed for this report complained that compliance with the CFB’s rules were extremely taxing and required significant resources. At the same time, a recent New York Times article accused the CFB of lax regulation, claiming that the CFB failed to recover at least $800,000 in unused money by participating candidates.\textsuperscript{61}

However, inquiry into these complaints indicates that the CFB has overall been very successful in enforcing the program. In the end, all candidates who were interviewed conceded that strict regulation was important to ensure that public money is not wasted. Additionally, the $800,000 that was reportedly not collected by the CFB accounts for 0.8% of the funds that the CFB has disbursed since 1997.\textsuperscript{62}

The City established a special fund—the New York City Campaign Finance Fund—to pay for the system.\textsuperscript{63} The Fund is financed through general appropriations from the City Council budget.\textsuperscript{64}

### Big Apple Elections: Not Your Typical Municipal Race

Every four years, New Yorkers elect their Mayor, Comptroller, Public Advocate, five Borough Presidents and 51 Councilmembers.\textsuperscript{65} New York City’s large population and expensive media market creates a high stakes electoral environment that rivals many statewide and federal elections.

New York is the most populous city in the United States.\textsuperscript{66} Its city-wide offices govern over 8 million people (the rough equivalent of the combined populations of 10 states), including 4.5 million voters.\textsuperscript{67} Even at the district level, city councilmembers regularly represent more people than many state legislators. Indeed, in 2003, each of the City’s districts had between 140,000 and 170,000 constituents.\textsuperscript{68} Of all state legislative house districts across the country, only California’s districts have more constituents on average than New York City council districts.\textsuperscript{69} Borough Presidents can represent as many as 2.5 million constituents.\textsuperscript{70}

With so many voters to reach in one of the nation’s most expensive media markets, New York City candidates frequently spend more money on their campaigns than do candidates in federal and state races. In 2008, for example, winning candidates for U.S. Senate spent an average of $8.5 million.\textsuperscript{71} As is well known, New York City Mayor Michael Bloomberg has spent unprecedented sums of his own money in his bids for Mayor—in 2009 he spent $108 million.\textsuperscript{72} Less known is that his outmatched opponents have spent substantial sums too—at least $9 million in 2005 and 2009.\textsuperscript{73}

Council races also are unusually expensive. In 2009, the average amount spent by privately financed City Council candidates in the primary was $119,921 and $62,731 in the general election.\textsuperscript{74} Indeed, in the District 19 race, Kevin Kim, relying only on private money, spent over $650,000.\textsuperscript{75} This parallels the money involved in most New York State races—in 2008, for instance, the average amount raised by a candidate for New York State Assembly was $125,354.\textsuperscript{76}
THE DEMOCRATIZATION OF CAMPAIGN FUNDRAISING

It is hard to isolate the precise impact that the multiple match has had on City campaigns: other factors, such as term limits and city demographics, play a major role in all elections. But the experience of candidates, backed up by data, shows that the multiple match has had a discernible effect on city politics. As explained below, the multiple match has played a role in democratizing the fundraising process.

The system has attracted robust levels of participation by credible candidates, particularly in highly competitive primary races. Such high participation rates in a system that supercharges small contributions have stimulated significant demand for small donors. The result has been an influx of small donor participation in the system.

Since the enactment of the multiple match in 2001, City elections have seen not just more donors, but more small donors. Participating candidates rely on more small donors than their nonparticipating counterparts. This has enabled candidates to fuse their fundraising and voter outreach strategies, fostering early and continuing interactions between candidates and voters.

The system also seems to create more competition. The multiple match and the expenditure limits work together to create greater spending parity among participating candidates. By assuring candidates that they will have enough money to get their message out, the system encourages diversity in the candidate pool.

A. Robust Participation Levels

The vast majority of serious candidates choose to participate in the system.

In New York City, the most competitive races tend to be primaries. This is no surprise: 69% of the city’s voters register as Democrats. Mayoral elections, however, are marked by robust partisan competition.

In 2009, almost all primary candidates—a whopping 93%—financed their elections through the City’s program. That year, 66% of general election candidates participated. These rates have been consistent for over a decade. Indeed, nearly every credible candidate participates: in 2009’s contest, the Public Advocate, the Comptroller, all five Borough Presidents, and all but two of the 51 City Council candidates who were elected to office participated.

There is a gargantuan exception, of course: Michael Bloomberg. Forbes lists the media mogul as the world’s 23rd richest man. In his three bids for Mayor, he opted out of the system and spent $73 million, $85 million and $108 million of his own money respectively. However, all three of his general election competitors participated in the system.
The other significant factor driving high participation rates (and competition) is the city’s term limits law. Enacted by referendum in 1993, the law limited public officials to two four-year terms. As a result, most candidates poured their energy into contesting open seats—which arose predictably every eight years. At the same time, term limits discouraged challengers from taking on incumbents while they were eligible to run again.84

Then, in 2008, prodded by Mayor Bloomberg, the Council changed the term limits law to allow officeholders to seek a third term. Although this surprise move scrambled many calculations, many candidates who had originally planned to contest open seats chose to challenge incumbents anyway (often on the issue of term limits themselves).

<table>
<thead>
<tr>
<th>Year</th>
<th>Primary Elections</th>
<th>General Elections</th>
<th>Number of Participants Elected to Office (out of a possible 59)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1997</td>
<td>81% (79 candidates)</td>
<td>54% (97 candidates)</td>
<td>43</td>
</tr>
<tr>
<td>2001</td>
<td>93% (214 candidates)</td>
<td>71% (159 candidates)</td>
<td>54</td>
</tr>
<tr>
<td>2005</td>
<td>87% (93 candidates)</td>
<td>68% (93 candidates)</td>
<td>53</td>
</tr>
<tr>
<td>2009</td>
<td>93% (141 candidates)</td>
<td>66% (100 candidates)</td>
<td>56</td>
</tr>
</tbody>
</table>

**Table 6**

New York City Public Financing Participation Rates 1997-2009

B. Increasing the Supply of and Demand for Small Donors

The genius of the multiple match is this: it simultaneously drives candidates to rely more on small donors than would have been otherwise the case while incentivizing citizens to donate.

1. Expanding the Pool of Donors

Anecdotal evidence and hard data confirm that the multiple match has boosted giving by donors.

New York State is notorious for its dismal donor participation rates. According to a recent study, of the 34 states that had statewide and legislative races in 2006, New York State had the lowest donor participation rate in the country—only 0.59% of the voting age population contributed to state campaigns.85 Participation by New York City donors in state elections was even worse—only 0.34% of the voting age population in New York City contributed to state elections.86
Donor participation rates in New York City elections are a completely different story. In 2005, 1.39% of the voting age population in New York City contributed to city campaigns, more than triple the participation rates of city residents in state campaigns.

Several candidates attribute the City’s higher donor participation rate to the multiple match system. Indeed, the incentives created by the system are so powerful that candidates often use the multiple match as the centerpiece of their fundraising pitches.

- City Councilmember Brad Lander (District 39, Brooklyn), the highest spending candidate in a five-candidate primary and a three-candidate general election, said, “Our fundraising pitch was based on the multiple match. When we explained to donors that their contributions would be matched six-to-one, it seemed to resonate with them.” Lander used this pitch to raise over $121,000 from 558 contributors, 89% of whom gave $250 or less.

- “Regular New Yorkers…who never thought of contributing, now get very excited about contributing. . . . They don’t feel dwarfed by big money interests,” observed Stephan DiBrienza, a four-term City Councilmember, during his failed 2001 bid for Public Advocate. In that election he raised an astonishing $735,000 from 3,020 contributors, 83% of whom gave $250 or less.

- Former Public Advocate Betsy Gotbaum, who raised more than any other candidate in her successful 2001 bid for office, ($1.76 million from 2,136 contributors), explained: “The [match] seems to have created a kind of enthusiasm for political giving and participation that I have not previously seen.”

The data demonstrates that the number of donors has generally expanded after the enactment of the multiple match. Between 1997 (the last election under the one-to-one match) and 2009 (the first election under the six-to-one match) the number of donors who gave to participating candidates grew by 35%. The pool of small donors grew by 40%. These increases occurred notwithstanding the economic downturn in 2008.

During the 2009 election campaign, political fundraisers were concerned that asking for contributions in an economic downturn “would be alienating for voters,” explained Public Advocate Bill de Blasio. To his surprise, de Blasio found that the six-to-one match not only prevented such feelings, it encouraged many New Yorkers to contribute. He explained:

Even people who were not very interested in politics were energized by the possibility that they could play such a role in the campaign because of the effect the multiplier had on their smaller contribution. When people who didn’t understand that there was a six-to-one match learned about the match, it was huge for them. Someone who would never have given $175 to a campaign would do it with the match. It empowered them by empowering their money.
The system also appears to have widened the circle of who gives. Candidates perceive the flowering of a more diverse and inclusive political culture. For instance, during Mayor Rudolph Giuliani’s unsuccessful court challenge to the four-to-one match in 2001, the following testimony was given:

- “African-Americans, Latinos and women on average have less disposable income to contribute to political campaigns” explained C. Virginia Fields, Manhattan Borough President from 1997-2005 and the first African-American woman to run for Mayor. “The Program reduces the disparity in political participation based on wealth, and empowers groups who, historically, have been disproportionately less powerful in the political process.”

- Rockwell Chin, a council candidate in one of the City’s most ethnically and economically diverse districts, noted myriad obstacles to new immigrants in his district, including mistranslated ballots and few translators at the polls. “These barriers to political participation begin to alienate [new immigrants] . . . . The City’s . . . matching program, however, brings them into the political process.”

- Richard Perez, a New York Police Department detective, ran to represent Bushwick and Cypress Hills’ poor and largely Latino and black neighborhoods. He testified, “I have been reaching out to people in my district who usually don’t think it’s worth making their small contributions. I believe the match encourages them to contribute . . . . I think this is particularly important for the mostly minority community I will represent.”

No comprehensive data exists regarding the race, gender, and other demographics of donors. But, available information is highly suggestive. A scan of the occupations of 2009 donors to council candidates reveals a diverse group. Many contributors were lawyers or businesspeople, of course. However, the contributor lists also included a significant number of artists, administrative assistants, barbers and beauticians, cab and bus operators, carpenters, police officers, students, nurses and clergy.

2. Increasing Candidate Reliance on Small Donors

The multiple match has also increased candidate demand for small donors. Three candidates with extensive fundraising experience under both the private fundraising system and the multiple match system explain the difference in incentive structures.

- In 2001, Bill de Blasio, Hillary Clinton’s campaign manager who helped her raise $28 million in her U.S. Senate campaign, candidly stated “every candidate knows that to have a viable campaign they have to raise money.” Because of this necessity, under a privately financed system, “campaigns are tempted to go to people and institutions who can bring in a lot of money . . . .” With the multiple match, candidates “don’t need to rely on big money
Small Donor matching funds: the NYC election experience

Two City Council races and one successful Public Advocate race later, Public Advocate de Blasio maintains that “there is no question about the democratic impact of the program. While the system may not completely replace big donors, for many offices, especially City Council races, you can make small donors the centerpiece of a campaign.”

As a former City Councilmember and a candidate for City Comptroller and U.S. Congress, Taxi and Limousine Commission Chairman David Yassky has proven to be a successful fundraiser under both the publicly and privately financed regimes. As a participating candidate for City Comptroller, he raised more money through the multiple match system than anyone in his race. In his congressional run, he raised $1.5 million through private contributions, more than any other congressional candidate in an open seat race that year. Based on this experience, he agrees that the multiple match creates greater demand for small donors. He explains the calculus of campaign fundraising under both systems:

[Without the multiple match, a $175 contribution is of marginal value to a campaign because it is simply too time intensive to seek out small donors. For example, I could make one phone call and ask for a $2,000 check, or I could make 20 calls to solicit $100 donations. The six-to-one multiple match turns $100 into $700, making it worth it to pursue small donors. Because there is no public financing system in place at the federal level, federal candidates are much less interested in $100 checks than are candidates in New York City elections.]

City Councilmember Mark Weprin raised money under New York State’s loosely regulated campaign finance regime during his 15 years as a State Assemblyman. There, he could accept donations as high as $7,600 per person—more than double New York City’s contribution limit of $2,750 for City Council. Given his background, Weprin had the opportunity to run his New York City Council campaign by relying on a handful of large contributors. Instead, Weprin participated in New York City’s public financing system and ran a campaign with an average contribution of just $240, less than one tenth the City’s contribution limit. He attributes his focus on small donors to the multiple match program, “the City’s matching system lets the campaign put far less emphasis on the big money people. We were not looking for as many maximum checks as possible.” This style of campaigning differs significantly from Weprin’s strategy in his state legislature races:

When I was in Albany, I used to have these big events to raise money. I hosted a golf outing at a country club and a fundraiser at a Mets game where people could have pictures taken with players and things like that. I’m not going to do that in the City system — the cost of either one would have eaten up my spending limit. Instead, we had a lot of house parties.
By supercharging small donations, campaigns now can be built using the support of many more small donors. In 2009, the typical participating City Council candidate had more than double the number of contributors than a typical non-participating City Council candidate.\textsuperscript{111} Four years earlier, with fewer competitive races, the typical participating candidate had 51% more contributors than did the typical non-participating candidate.\textsuperscript{112}

Participating candidates rely not just on more donors, but on more small donors. In 2009, the typical participating City Council candidate enlisted the support of almost triple the number of small donors than did her non-participating counterpart; four years before, participants garnered support from more than double the small givers than non-participants.\textsuperscript{113}

This increased reliance on small donors drove down the average contribution size for participating candidates as compared to non-participants. In 2009, the average contribution to a participating City Council candidate was $199, less than one-third the $690 average contribution for non-participating candidates. In 2005, the average contribution to participating City Council candidates was $321, significantly lower than the $804 average contribution for non-participants.\textsuperscript{114}
Median contribution size was also lower.\textsuperscript{15} (This is significant because a few big givers can tilt the average; at times, candidates “seed” their campaigns with a few big gifts from family members and close friends before seeking a larger number of small donations.) In 2009, the median contribution to a participating City Council candidate was $80; it was $180 for non-participating candidates. In 2005, the median contribution for participating candidates was $100, less than one third of the $350 median contribution to non-participants.\textsuperscript{16}
Has the System Curbed the Power of Special Interests?

It is extremely difficult to quantify the power of special interests and to isolate the impact of the system on such interests. We lack reliable, pre-enactment spending data; other reforms (such as the 2001 ban on direct corporate contributions) have had an impact as well. And much interest group influence is wielded by individual donors, e.g., real estate developers or bankers, without recourse to PACs or direct corporate gifts. A recent study by Professor Michael Malbin of the University at Albany, State University of New York, suggests, however, that large donors, unions and PACs exert less influence on participating candidates, who depend heavily on small donors.

The chart below depicts the source of candidate funds in 2005 City Council races by type and size of contributor. (Only natural person donors were counted in groups identified based on contribution size. Non-party organizations include donor PACs and unions.) As the study shows, the sources upon which participating and non-participating candidates rely are mirror opposites. Over half of the money available to participating candidates came from people who gave $250 or less (and the matching funds attributable to these small donations) while over half of the money available to non-participants came from donors who gave $1,000 or more (and the matching funds attributable to these donations).

The chart also illustrates that the power of special interest PAC’s and unions make up a much smaller percentage of the money collected by participating candidates. A quarter of the money available to non-participants came from these special interest organizations; only 10% of participating candidates’ money came from these organizations.

Under the system, participants are far less reliant on large donors and organizational interests and much more reliant on small individual donors—increasing the power of small individual donors.

Those in the fundraising trenches confirmed that the multiple match frees candidates from a dependency on special interest money.

- Councilmember Brad Lander said, “Because of the multiple match, I was able to refuse all contributions from political action committees. Without the multiple match, I would not have been able to finance my campaign solely on contributions from individuals.”

- Campaign consultant Alex Navarro-McKay agreed. “The match makes it easier to raise money from small donors, thereby reducing the need to raise money from the City Hall lobbyist crowd.”

- Commissioner Yassky echoed this sentiment: “[S]ince the multiple match increases reliance on small donors, there is less need for a candidate to cozy up to special interests.”
C. Fusing Fundraising with Voter Outreach

Another impact is less tangible, but highly visible to those who watch city politics—campaigns have learned how to use their fundraising activity to build their volunteer corps and voter outreach efforts.

David Yassky noted, “In a traditional campaign, you do one of two things. You’re chasing money or you’re chasing votes.” Usually, candidates raise funds (focusing on large donors) to pay for outreach to voters (often through impersonal means such as television, radio or mail). Under the NYC system, candidates are incentivized to build networks of small donors who become networks of organizers. The most cost-effective fundraising and the most persuasive organizing takes place at the same spot: in supporters’ living rooms.

♦ City Councilmember Daniel Dromm, a newcomer in 2009 who unseated the incumbent in Queens District 25, described how the multiple match system—which encouraged him to hold small fundraisers in district—helped him win the election:

I started fundraising early on in the election. I had many, many small fundraisers throughout the district. I had events at local restaurants, house parties, and a fundraiser during Queens pride day. I had $10 meet and greets. All of these events served a dual purpose—they got my name out among people and they raised some money. How I raised money—from small donors, at events that reached out to the different communities—contributed to the sense of inclusion that translated into other kinds of support.122

♦ “Obviously, the bigger guys bring in more money. But the little guys are more important for the long term of the campaign and your service to the district. They are the ones who will knock on doors for you and who will talk to neighbors for you. Raising money with the six-to-one match helps you build relationships with your constituents because it encourages you to take an extra step to get them involved,” said City Councilmember Mark Weprin.123

♦ Fernando Ferrer, four-term Bronx Borough President and mayoral candidate, explained, “Because the match makes it effective for me to raise money in all communities, my fundraising activities do not diverge as much from my actual campaign as they would without the match. I am in contact with many of the same people, regular voters, both for regular campaign purposes and fundraising purposes.”124
D. Boosting Competition Through Spending Parity

**In the past, New York City elections had a certain lack of symmetry. One candidate had the money, the mailings, the endorsements, the bunting, the headquarters with real desks and spare phones and carpets. That was the incumbent. The challenger needed a great deal of nerve and occasionally even a bodyguard to venture out on the streets.**

This year is different. Democracy is having its day courtesy of a term limits law that made available more than 40 elective offices at various levels of city government. On top of that is a campaign finance system that offers public money to match contributions for qualifying candidates.

**As a result, the city has been swarming with political hopefuls, reflections of the city itself with its many voices, colors, nationalities and political leanings . . . . The best part of this wild election year is the way it’s broadening the city’s base of politically active residents beyond the old tenured officeholders, their immediate families and their anointed successors.**

**Excerpt from New York Times Editorial, Sept. 9, 2001**

There can be no question that the system’s high levels of participation, matching funds and the spending limits has led to more spending equality among campaigns. This spending parity has led to more competitive races, or as one candidate put it, “fewer invisible candidates.” For example:

- In almost half of all primary races in 2009, at least two candidates spent more than 90% of the applicable spending limit. 
- In six districts, three or more candidates spent within 10% of the spending limit. For example, in the hotly contested race in Brooklyn Council District 39, four candidates effectively spent the total.
- In 2009, 12 challengers spent within 10% of what the incumbent spent.

Both newcomers and veteran politicians alike state that the system leads to more competitive races. City Council Speaker Christine Quinn noted that “the system makes it much more likely that a candidate who only has access to small donors will run for office.”

City Councilmember Mark Weprin commented, “The system definitely accomplishes the goal of making it easier to have a competitive race. [My opponents] probably had a lot more resources because of the system and the matching funds. Because we all raised money right up to the spending limit, we were operating with almost the same amount of resources. It was harder for me but good for the district.”
Councilmember Jumaane Williams, one of five City Council candidates to defeat an incumbent in 2009, explains how the matching system made his victory possible. “My opponents had access to big money in a way that I do not, but the matching fund helped me keep up with them in fundraising. The availability of matching funds absolutely makes it easier for someone like me to run for office in New York, particularly given that I was challenging an incumbent. Without matching funds, winning would have been more difficult if not impossible.” Ultimately, Williams was able to raise more money—much of it in small contributions—than his incumbent opponent.

Nicole Gordon, the former director of the Campaign Finance Board, clarified that the purpose of the system is not to unseat incumbents but to foster better representation:

One of the most important things we can hope for from a better campaign finance system is not that incumbents get thrown out and maybe not that there are narrow margins of victory, but simply the regular presence of opposition and the threat that someone might have the wherewithal to make a meaningful run for office. This is very important because it forces elected officials to focus on what the voters want, keeps the official from becoming complacent about the power of incumbency, and, I hope, not distracted by all the other pressures placed on them.

In 2009, the system helped a crop of challengers actually defeat incumbents. All five incumbents who lost re-election in 2009 were defeated by candidates who participated in the program. Again, many factors contribute to electoral outcomes—including public anger over the change in term limits and the effects of the economic recession. It is impossible to parse the precise role the matching system plays in unseating incumbents. But in all five cases, the participating candidates nearly matched, equaled or exceeded the funds raised by the doomed incumbents. Opponents of public funding insist that only self-financing candidates (or those able to raise huge sums) can effectively dislodge incumbents. In fact, the record of successful public funding systems shows a different reality. Under the presidential public funding system, which worked well for two decades, three challengers defeated incumbent presidents. New York City’s system adds to the data suggesting that if nothing else, public funding boosts competition.
E. Producing a New Crop of Candidates

Another less measurable but deeply significant consequence of the NYC system: a far more diverse crop of candidates who choose to seek office. The matching funds system, after 2001, produced a City Council made up of a striking mix of backgrounds: lawyers, of course, but also police officers, teachers and community organizers.

The program also has been tied to a series of “firsts” in New York City politics. In the program’s inaugural run, incumbent Mayor Ed Koch was ousted by David Dinkins, the City’s first African-American Mayor, who used the system to finance his race. The first Dominican-American, first Asian-American, first Asian-American woman, and first African-American woman from Staten Island to get elected to City Council used the system, as did the first third party candidate in 30 years. And in 2009, for the first time, the City Council is “majority minority” — a majority of City Councilmembers come from communities of color.

The real story behind how the matching system increases the diversity of the candidate pool is its ability to assure candidates who rely on small donors that they will have enough money to get their message out. Mark Green, a former Public Advocate who was instrumental in the enactment of the multiple match, has observed that the multiple match has “substantially increased the variety of people who run for office. [A] millionaire has always been able to run for office. But now a local librarian, teacher or labor leader, who has a network of friends, can run knowing that they will have the minimal amount of money to say who they are and what they believe.” Dan Cantor, Chair of the Working Families Party, a third party in New York, agrees. He says “the multiple match system has tremendously lowered the barrier to candidates who come from a background of service to communities and unions. The combination of term limits and the multiple match has dramatically increased the quality and diversity of who throws their hat into the ring.”

In 2001, the year that term limits vacated several seats, several grassroots candidates, including a Legal Aid Society lawyer, the director of the New York State Tenant and Neighbors Coalition, and a NYPD detective, stated that their decision to run for office was the result of the interplay of the term limits and the introduction of the multiple match. Steven Banks, a community lawyer for 20 years with the Legal Aid Society said, “traditional candidates who can rely on the support of elected officials or party officials for whom they have worked can more easily raise funds than a community advocate like me. However, the . . . match creates a level playing field for a community advocate candidate because matching funds are available to multiply the impact of small contributions raised through grassroots fundraising.” Banks had more contributors, and more small contributors, than anyone else in his race.

New York City’s matching system has led to more competition, more small donors, more impact from small contributions, more grass roots campaigning, and more citizen participation in campaigns. And it has reduced the influence of big money in general and corporate money in particular.
F. What About Bloomberg?

A major challenge to public financing of elections is the possibility of high spending outside of the system. In its seminal 1976 case on the law of money in politics, the U.S. Supreme Court ruled that it was unconstitutional to limit candidates from spending personal funds on their own behalf. (One cannot corrupt oneself, the reasoning went.) Ever since, publicly funded candidates have dreaded the specter of a free-spending candidate able to overwhelm a public funding program.

In New York City, of course, Mayor Bloomberg’s unprecedented campaign spending poses this very dilemma: How can candidates relying mostly on small gifts, and voluntarily curbing their own spending, hope to compete?

Recent history suggests a couple of answers.

“IT IS IRRATIONAL TO ARGUE AGAINST A SYSTEM THAT ENABLES A DIVERSE GROUP OF PEOPLE TO RUN COMPETITIVE CAMPAIGNS BECAUSE A WEALTHY CANDIDATE CAN OCCASIONALLY OUTSPEND A PARTICIPATING CANDIDATE. THE PROGRAM BENEFITS ARE NOT UNDERMINED BY THE RARE OCCURRENCE OF A BLOOMBERG CANDIDATE.”

To be sure, when a candidate is willing and able to spend nearly six times the spending limit of a publically financed candidate, the mismatch will have some impact. No matter how generous a public financing system is, no program could hope to match such massive spending. With amazement, political cognoscenti note that Bloomberg regularly bought TV ads during the seventh game of the World Series while the Yankees were playing—a level of expense unimaginable for most candidates.

But candidates who have faced high spending opponents still view the system favorably. Mark Green, for instance, faced Bloomberg in the 2001 mayoral race. He observes that “it is irrational to argue against a system that enables a diverse group of people to run competitive campaigns because a wealthy candidate can occasionally outspend a participating candidate. The program benefits are not undermined by the rare occurrence of a Bloomberg candidate.” Moreover, Green and other Bloomberg challengers all raised more money with the matching system than they would have without it. It gave them a stronger platform on which to stand, albeit one several stories shorter than their opponent’s.

The New York City experience also underscores another argument long made by proponents of reform: candidates need enough money, not necessarily equal money. In 2009, for example, William Thompson, the city Comptroller, ran against Bloomberg. He spent roughly $9.38 million, $3.27 of that being publically funded. Although Mayor Bloomberg outspent him by more than 10 times, Thompson came within five points of unseating the Mayor.

Here’s another example. In a Queens council race in 2009, Republican Daniel Halloran participated in the system and relied on small donor matching funds. His Democratic opponent, Kevin Kim, was a privately-funded and politically connected candidate. Kim raised and spent almost $660,000 in the primary and general election—substantially more than what Halloran raised. (Halloran raised $63,237 and received $102,000 in matching funds.) But, Halloran won by six percentage points. “We were overwhelmingly outspent,” Halloran recalls, “but we showed that you don’t need big money to win.”
IV. CONSTITUTIONAL CONSIDERATIONS

Recently, a spate of constitutional lawsuits has challenged campaign finance regulations, some involving public funding programs. These lawsuits do not, however, cast doubt on the overall legality of public financing. More importantly, there is no question that the heart of New York City’s system—the multiple match program—is constitutionally sound.

Thirty-four years ago, in *Buckley v. Valeo*, the Supreme Court roundly endorsed the constitutionality of public financing. Specifically, it upheld the presidential public funding program which—like the City’s original structure—matches small donations at a one-to-one ratio during the primary election phase. The Court praised the matching component for “require[ing] candidates to solicit smaller contributions from numerous people,” noting that it both “reduce[s] financial barriers” for candidates and “enhance[s] the importance of smaller contributions.” It explained that this aspect of the presidential program—like public financing generally—represents the “use of public money to facilitate and enlarge public discussion and participation in the electoral process, goals vital to a self-governing people.” In 2008, the Court reaffirmed the constitutionality of public financing, stating that “Congress . . . may condition acceptance of public funds on an agreement . . . to abide by specific expenditure limits.” And, federal circuit courts of appeals have consistently upheld state public funding programs.

Despite such favorable precedent, certain public financing systems have been the target of recent attacks. After the Supreme Court’s 2008 ruling in *Davis v. FEC*—a case that did not involve public financing—opponents of campaign finance reform have launched several challenges to “trigger” provisions contained within some public financing systems, claiming that the provisions chill the speech of nonparticipants. Trigger funds, which are also known as “rescue funds” or “fair fight funds,” are additional public grants made available to a publicly-funded candidate facing high spending from either a privately-funded opponent or from an independent spender. In other words, extra public money is “triggered” by an opponent or an independent spender spending above a set monetary threshold. Currently, there is a circuit split as to the constitutionality of these provisions. Many speculate that the Supreme Court will decide this issue in its upcoming term.

New York City’s system has been challenged with similar claims. Specifically, opponents object to provisions that increase the matching ratio and raise the expenditure limits for participating candidates when their privately financed opponents spend past a certain threshold. Regardless of how these claims are ultimately resolved, however, core aspects of New York City’s system—including the multiple match, the qualifying criteria, and the disclosure requirements—will not be disturbed. Although tiered increase on the matching ratio and expenditure limits may be integral to incentivizing candidate participation in high spending races, the bulk of New York City’s races are not high spending. Indeed, in 2005, 85 of the 89 primary, primary run-off, and general election races did not need to use these provisions and in 2009, 94 out of 99 races did not need these additional funds. Thus, even if the Supreme Court rules trigger provisions unconstitutional, most City races will be unaffected.
V. CONCLUSION: SMALL DONOR PUBLIC FINANCING—A MODEL FOR REFORM

This report demonstrates that a multiple matching system can shift the dynamic of political fundraising. The New York City system engages voters early in an election campaign, and encourages them to stay connected to candidates. For this reason alone, it promotes the core values inherent in our elections—to produce government bodies that represent “We the People” and not just special interests. Candidates report that when they fuse voter outreach with fundraising from small donors, they are rewarded with early support and sufficient funds to run competitive campaigns. Careful oversight by an independent agency, combined with thorough review after each election, promotes public confidence in the system, and provides information on how the system can be improved. In New York City, we have found ample evidence that this model of campaign financing works—for the candidates, but most importantly, for the voters.

The introduction of the Fair Elections Now Act and the Presidential Funding Act of 2010 demonstrates that interest in the multiple match system—and in particular, its innovative offspring, the small donor multiple match—has developed significant new momentum.164

Small donor multiple matching has recently been endorsed by prominent academics Anthony Corrado, Michael Malbin, Thomas Mann and Norman Ornstein. In their recent report, they argue that a system that provides a multiple match for only small donors would create the strongest possible incentive for candidates to seek out small donors.

Several factors are driving this next generation multiple match.

One is technology: the rise of Internet fundraising makes plausible, for the first time, a culture of small giving as the engine of campaign financing. However, technology alone cannot unilaterally transform campaign fundraising.165 The small donor revolution of 2008 was real, but incomplete. Although small donors made headlines in the presidential race, the small donor revolution remains just a rumor on Capitol Hill. Congressional candidates still are raising their funds the old-fashioned way: in large amounts, flowing overwhelmingly to incumbents, from individuals and political action committees with a direct economic interest in legislation. Small donor matching systems will provide the needed incentives to make the possibility of small donor fundraising a reality.

Another reason for interest in the multiple match is the recent trend of Supreme Court litigation. As discussed previously, opponents of reform are raising an armada of challenges to campaign finance reform generally. Given Buckley’s approval of the matching system in presidential elections, the small donor multiple match is currently a constitutional safe harbor.
The small donor multiple match has advantages over other approaches, and drawbacks as well. The multiple match boosts the voices of ordinary citizens and incentivizes candidates to organize voters, fusing fundraising and organizing. A match for only small donors will only amplify this effect.

On the other hand, one of its drawbacks is that candidates must continue to fundraise, imposing a severe time drain on lawmakers. There is no golden moment when fundraising no longer matters, and candidates can focus solely on communicating with voters.

In addition, a multiple matching fund system would require skilled administration and enforcement. It requires campaigns to create and maintain accurate records, and requires already overburdened FEC staff to process significant amounts of information showing multiple small gifts in order to approve funding grants. The current FEC does not have the staff or infrastructure to handle these increased demands.

We encourage the Congress to use the evidence and policy considerations set forth in this report to bolster efforts to transform the current federal regulatory morass into a new model that promotes citizen engagement and fair elections.
ENDNOTES


4 Pursuant to the New York City charter:
There shall be a campaign finance board consisting of five members. Two members of the board shall be appointed by the Mayor, provided that not more than one such member shall be enrolled in any one political party, and two members shall be appointed by the speaker of the council, provided that not more than one such member shall be enrolled in any one political party, and one member, who shall be the chairperson, shall be appointed by the Mayor after consultation with the speaker.

New York City, N.Y., Charter § 1052(a)(1).

5 Mr. Schwarz helped defend against a lawsuit challenging the four-to-one match, and was Chair of the CFB when the change was made to a six-to-one match.


8 S. 752, 111th Cong. § 523(a) (2009); H.R. 1826, 111th Cong. § 523(a) (2009) (introduced by Senators Dick Durbin (D-IL) and Arlen Specter (D-PA), and by Representatives John Larson (D-CT) and Walter Jones (R-NC)).

9 S. 3681, 111th Cong. § 101(a)(1)(A) (2010); H.R. 6061, 111th Cong. § 101(a)(1)(A) (2010) (introduced by Senator Russell Feingold (D-WI) and Representatives Chris Van Hollen (D-MD), David Price (D-NC), Michael Castle (R-De) and Todd Russell (R-PA)).


New York City, N.Y., Local Law No. 8 of 1988, § 1 (describing the Act as intended “to reduce improper influence of local officers by large campaign contributions and to enhance public confidence in local government”).

*Id.* (“[I]t is vitally important to democracy . . . to ensure that citizens, regardless of their personal wealth, access to large contributions or other financial connections, are enabled and encouraged to compete effectively for public office. . .”).

*Id.* at § 2.

*Dollars and Disclosure*, supra note 18, at 10.

Telephone Interview by Angela Migally with Mark Green, New York, NY (June 26, 2010).


See 26 U.S.C. §9034 (a). Between 1976 and 2000, every major party presidential nominee, except for George W. Bush, participated in the primary matching program. However, in 2004, neither President George


28 New York City, N.Y., ADMIN. CODE § 3-705(2)(a) (2009). In the event that a participating candidate has a non-participating opponent who spends past a certain amount, the matching ratio can increase up to 8.57-to-1. Id. at § 3-706(3)(b)(iii) (raising to $1500 the match for a donation of $175 when a participating candidate faces an opponent who spends more than three times the spending limit for all elections after Jan. 1, 2008).

29 Id. at §§ 3-702(3) (“The term ‘matchable contribution’ shall mean (i) a contribution . . . made by a natural person resident in the city of New York”); 3-703(1-a), (14)(a)(iii).

30 Id. at § 3-703(1)(l).


34 Id. at 68. Under certain provisions that are currently subject to constitutional challenge in Court, the maximum amount of matching funds per candidate can be increased when a non-participating opponent spends in excess of a certain threshold. New York City, N.Y., ADMIN. CODE § 3-705(6), (7)(b)(1) (2009). See p. 24 for a discussion of the legal challenge to these provisions.
Small Donor matching funds: the NYC election experience


Id. at §§ 3-702(3); 3-703(2)(a).

Borough President candidates run for office in one of New York City’s five boroughs: Manhattan, Brooklyn, Bronx, Queens and Staten Island. The aggregate qualifying threshold depends on the size of each borough. Id. at § 3-703(2)(a)(iii).

This includes, registering a candidate committee with both the New York City and the New York State board of elections and filing a “Filer Registration” form with the City’s Campaign Finance Board. These forms must be filed before any candidate can receive contributions or make the requisite disclosure of campaign receipts and expenditures. 2009 Campaign Finance Handbook, supra note 33, at 1-3. Candidates can file these forms anytime and usually candidate committees are established years before an election. For example, in the 2009 election cycle, the first mandated disclosure was July 17, 2006. New York City Campaign Finance Board, Disclosure Statement Deadlines for the 2009 Citywide Elections, http://www.nyccfb.info/candidates/candidates/disclosure_deadlines/2009.htm (last visited Aug. 6, 2010).

New York City, N.Y., Admin. Code §§ 3-703(1)(i), 3-706(1)(a), (e). Additionally, participating candidates agree to significantly restrict the use of their personal funds for campaigning. Id. at § 3-703(1)(h).

These expenditure limits represent the general caps on spending. Like the cap on matching funds, the expenditure limit is tied to the level of competitiveness in a participating candidate’s race. In the event that a participating candidate’s non-participating opponent spends in excess of a certain threshold, the participant’s expenditure limit can be increased or possibly lifted. Id. at § 3-706(1)(a) (2009). Opponents of this system have raised a constitutional challenge in Court to this provision. See p. 24 for a discussion of the legal challenge to these provisions.

New York City, N.Y., Rules, tit. 52, § 3-02 (2009).

2009 Campaign Finance Handbook, supra note 33, at 78.


New York City, N.Y., Rules, tit. 52, § 3-03 (2009).


New York City, N.Y., Rules, tit. 52, § 10-03 (2009).

Id. at § 10-02.

New York City, N.Y., Admin. Code § 3-708(11).
51 Id. at § 3-708 (1).

52 Id.

53 Id. at §§ 3-702(3), 3-705(1),(4), 3-708(5), 3-709.5, 5-710.


56 New York City, N.Y., Charter § 1057.

57 The FEC is comprised of six members, three Democrat and three Republican. It is one of very few federal agencies with an even number of members. As a result of this even-numbered, bi-partisan make-up, the FEC is largely viewed as incapable of properly enforcing federal campaign finance law. Benjamin Weiser and Bill McAllister, The Little Agency that Can’t, Wash. Post, Feb. 12, 1997, at A01, available at http://www.washingtonpost.com/wp-srv/politics/special/campfin/stories/fec.htm.

58 Nicole Gordon, The New York City Model: Essentials for Effective Campaign Finance Regulation, 6 J.L. & Pol’Y 79, 84 n. 21; A Solid Choice for City Campaign Chief, supra note 55.

59 New York City, N.Y., Admin. Code § 3-708.

60 Interview by Ciara Torres-Spelliscy with Amy Loprest, Executive Director, New York City Campaign Finance Board, in New York, N.Y. (May 17, 2010).


62 Since 1997, the CFB has disbursed over $101.2 million to participating candidates. See CFB, Candidate Filings 1997-2009, supra note 31.

63 New York City, N.Y., Admin. Code § 3-709.

64 Id.; see also New York City, N.Y., Local Law No. 8 of 1988.

65 New York City, N.Y., City Charter §§ 4 (Mayor), 24(a) (Public Advocate), 25(a) (City Council), 81(b) (Borough Presidents), 91 (Comptroller) (2009). The term for most City Councilmembers is typically four years, however, the term for City Council candidates who run in general elections in 2001 and 2003 and elections every twentieth year thereafter is two years. Id. § 25(a).


See “New York City Quick Facts,” supra note 67.


Id.

See Campaign Finance Board, Candidate Expenditures, 2009 Report, (as of June 9, 2010) available at http://www.brennancenter.org/page/-/Democracy/CFR/Candidate_Expenditures_2009.pdf. This analysis includes candidates who had at least one contributor and was on the ballot. Primary election data includes all expenditures that were made on or before 9/21/2009 or were otherwise undated. General election date includes all dated expenditures made on or after 9/22/2009.


Over the past half century, the mayoralty has been won by a Republican six times, a Democrat six times, a third party Liberal once, and an Independent once. Winning mayoral candidates were 1961: Wagner (D); 1965: Lindsay (R); 1969: Lindsay (L); 1973: Beame (D); 1977: Koch (D); 1981: Koch (D); 1985: Koch (D); 1989: Dinkins (D); 1993: Giuliani (R); 1997: Giuliani (R); 2001: Bloomberg (R); 2005: Bloomberg (R); 2009: Bloomberg (I). Various times, candidates accepted cross endorsements (e.g., in 1981 Koch ran as the Republican as well as the Democrat); this list is based on the candidate’s main self-identification. Mayoralty, in The Encyclopedia of New York City, 735, 735-744 (Kenneth T. Jackson ed., 1995) (discussing mayors through the 1993 election of Giuliani); Times Topics: Rudolph Giuliani, N.Y. TIMES, http://topics.nytimes.com/top/reference/timestopics/people/g/rudolph_w_giuliani/index.html (last visited Aug. 5, 2010); Sam Roberts, Times Topics: Michael Bloomberg, N.Y. TIMES, http://topics.nytimes.com/top/reference/timestopics/people/b/michael_r_bloomberg/index.html (last visited Aug. 5, 2010).
(1) See New York City Campaign Finance Board, New Yorkers Make Their Voices Heard 140, 208 (forthcoming Sept. 1, 2010). Participation in the general election is less robust because general election campaigns are usually much less competitive.

(2) Id.

(3) Id.


(8) Id.


(10) Telephone Interview by Angela Migally with Brad Lander, Member, New York City Council (July 8, 2010).


(12) Affidavit of Stephan DiBrienza ¶ 3, City of New York v. N.Y. City Campaign Finance Board, No. 400550/01 (Sup. Ct. N.Y. County 2001) (Feb. 12, 2001). Note: All affidavits relating to City of New York v. N.Y. City Campaign Finance Board were submitted as part of Mayor Rudolph Giuliani’s 2001 unsuccessful court challenge to the four-to-one match.


(14) Id.

In 1997, 72,082 donors gave to participating candidates. In 2009, 97,277 donors gave to participating candidates. In 2001, the first year that the system offered a multiple match, the number of donors skyrocketed to 146,949 donors, a 97% increase. The significant increase in donors cannot be attributed solely to the multiple match since an unprecedented number of candidates ran for a large number of open seats that were vacated by term limits. However, even in 2005, an election cycle with few open seats, 90,081 donors gave to participating candidates, a 25% increase in the number of donors who gave before the enactment of a multiple match. See CFB, Candidate Filings 1997-2009, supra note 31.

In 1997, 54,547 small donors gave to participating candidates. In 2009, 76,471 small donors gave to participating candidates.

Telephone Interview by Elizabeth Daniel with Bill de Blasio, Public Advocate, New York, NY (May 18, 2010).


Affidavit of Rockwell Chin ¶ 3-4, City of New York v. N.Y. City C.F.B., No. 400550/01, (Feb. 9, 2001).


de Blasio interview, supra note 96.


Interview by Angela Migally with David Yassky, Commissioner/Chair, N.Y. City Taxi and Limousine Commission, New York, NY (June 25, 2010).


Telephone Interview by Elizabeth Daniel with Mark Weprin, Member, N.Y. City Council (April 19, 2010).

Id.
In 2009, the median number of contributors for a non-participating candidate was 141 donors. For participating candidates it was 305. See CFB, Candidate Filings 1997-2009, supra note 31.

In 2005, the median number of contributors for a non-participating candidate was 188 donors. For participating candidates it was 284. Id.

In 2005, the median number of small donors was 239 for participating City Council candidates and 98 for nonparticipants. In 2009, the median number of small donors for participating candidates was 269 and 91 for non-participants. Id.


Id. A similar comparison of candidate receipts in the Mayor’s races in 2005 and 2009 is not plausible due to the very high spending of Mayor Michael Bloomberg and the absence of serious non-participating candidates. In both 2005 and 2009, Mayor Bloomberg spent, respectively, $85 and $108 million of his own money. In 2009, the other two non-participating candidates did not launch robust campaigns—combined, they received contributions from only 40 people. Thus, the average contribution for non-participating candidates is in the millions while the average contribution to participating candidates for Mayor was $482. Id.

Malbin, supra note 85, at 22.

Id. Lander interview, supra note 88.

Telephone Interview by Angela Migally with Alex Navarro-McKay, Consultant at BerlinRosen (June 23, 2010).

Yassky interview, supra note 106.

Id.

Telephone Interview by Elizabeth Daniel with Daniel Dromm, Member, N.Y. City Council (April 22, 2010).

Weprin interview, supra note 109.


Yassky interview, supra note 106.

See 2009 Candidate Expenditures Report, supra note 74. (In the Public Advocate and Comptroller primaries and in the primaries of City Council Districts 1, 3, 11, 14, 19, 23, 25, 26, 33, 34, 36, 39, 45, and 49).
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Telephone Interview by Angela Migally with Christine Quinn, Speaker, N.Y. City Council (July 28, 2010).

Telephone Interview by Elizabeth Daniel with Jumaane Williams, Member, N.Y. City Council (April 19, 2010).


128 Id. (City Council Districts 1, 3, 33, 34, 39 and 45).

129 Id. (City Council Districts 1, 3, 11, 12, 14, 25, 31, 34, 40, 42, 45, and 49).


Telephone Interview by Angela Migally with Christine Quinn, Speaker, N.Y. City Council (July 28, 2010).

Telephone Interview by Elizabeth Daniel with Jumaane Williams, Member, N.Y. City Council (April 19, 2010).

Telephone Interview by Jumaane Williams, Member, N.Y. City Council (April 19, 2010).

133 Telephone Interview by Elizabeth Daniel with Jumaane Williams, Member, N.Y. City Council (April 19, 2010).

134 Telephone Interview by Elizabeth Daniel with Jumaane Williams, Member, N.Y. City Council (April 19, 2010).

135 Telephone Interview by Elizabeth Daniel with Jumaane Williams, Member, N.Y. City Council (April 19, 2010).

136 Telephone Interview by Elizabeth Daniel with Jumaane Williams, Member, N.Y. City Council (April 19, 2010).

137 Telephone Interview by Elizabeth Daniel with Jumaane Williams, Member, N.Y. City Council (April 19, 2010).

138 Telephone Interview by Elizabeth Daniel with Jumaane Williams, Member, N.Y. City Council (April 19, 2010).
Green interview, supra note 23.

Telephone Interview by Angela Migally with Dan Cantor, Chair, Working Families Party (June 30, 2010).


See id. at 53.

Under the City's system, participating candidates are eligible to receive a higher match and increased expenditure limits if they are faced with a high spending candidate. New York City, N.Y., Admin Code § 3-705(7)(b)(i). In the last two election cycles, these additional funds were only triggered in nine out of 188 city races. These provisions are currently the subject of legal challenge.


Green interview, supra note 23.

See id. Halloran received a seven-to-one match rather than the standard six-to-one, an infusion of funds he said helped his campaign.

Id.

Telephone Interview by Elizabeth Daniel with Daniel Halloran, Member, N.Y. City Council (April 19, 2010).


Buckley, 424 U.S. at 106.

Id. at 107.
Id. at 92-93.

Davis, 128 S. Ct. at 2772 (quotations omitted).


In recent years, challengers have raised Davis-based claims against public financing systems in North Carolina, Maine, Connecticut, Arizona, Wisconsin and New York City.


See e.g. Amended Complaint at ¶¶ 245-276, Ognibene v. Parkes, 599 F. Supp. 2d 434 (S.D.N.Y. 2009) (No. 08 Civ. 1335). Plaintiffs also raise a novel equal protection claim that the multiple matching of only the first $175 is unconstitutional. Id. at ¶ 147. This claim has not yet been litigated.


Id. at 1, 9 (”While technology increases access, it does not change the logic of political participation.”).
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